# DOWNTOWN LA MARKET REPORT



Photo by Hunter Kerhart



### **ABOUT THE DCBID**

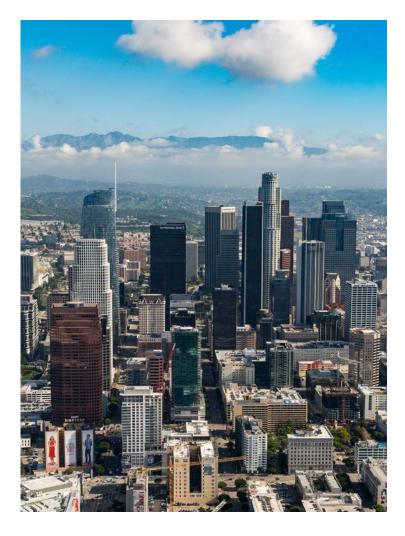
Founded in 1998, the Downtown Center Business Improvement District (DCBID) is a coalition of nearly 2,000 property owners in the central business district, united in their commitment to enhance the quality of life in the area. The organization has been a catalyst in the transformation of the Downtown Center District, turning it into a vibrant 24/7 destination.

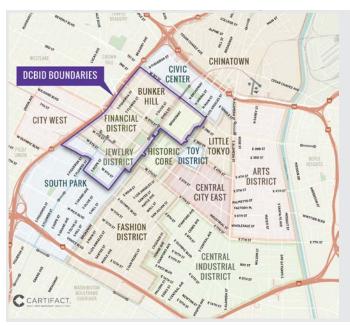
The mission of the Economic Development team is to improve and revitalize the District, and bring investment and new businesses to the area. We provide services to current and prospective residents, workers and businesses, including:

- Development Consulting
- Research and Information Requests
- Events and Marketing
- Monthly Housing and Office Tours
- Customized Tours and Reports

Whether you need information on new development, introductions to local decision-makers and influencers, or you just want to learn more about Downtown's dynamic growth, we are the portal for information about the District and DTLA.

To learn more about Downtown's Renaissance and how to join us, visit www.DowntownLA.com.

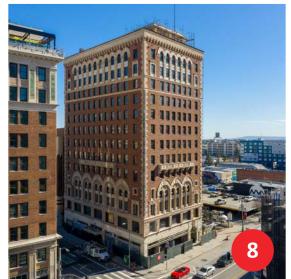


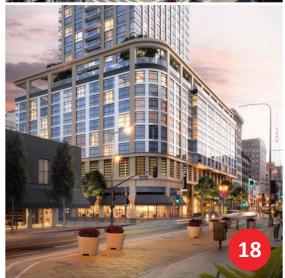


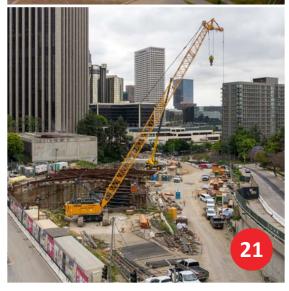
#### **DEFINITION OF DOWNTOWN LA**

The DCBID defines Downtown Los Angeles as the area bounded by the 110, 101 and 10 freeways and the LA River, plus Chinatown, City West, and Exposition Park. The projects contained in this report are within a portion of Downtown Los Angeles, shown on the map to the left.

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### **EXECUTIVE SUMMARY**

2019 began right where 2018 left off, with another big quarter for residential deliveries. Almost **2,300 new units** came online across Downtown LA and construction finally began on **The Grand**, the \$1 billion residential, hotel and retail complex from **The Related Companies**, designed by Frank Gehry.

### **RESIDENTIAL**

Among the recent residential openings, none stands higher (literally) than the 53-story tower at **825 South Hill**, the latest offering from **Onni Group** which is already over 50% leased. Two more 30+ story residential towers opened in South Park – **Aven** from **Mack Urban** and **Alina** from **Holland Partner Group**.

#### **OFFICE**

The arrival of **Warner Music Group** at their new Arts District headquarters was a great way to start 2019 and put the cap on a prior 12 months during which over 40% of the space leased in DTLA went to nontraditional industry tenants. The co-working boom continues with **WeWork** announcing their 4th Downtown location and New York-based **NeueHouse** leasing two floors of space at the **Bradbury Building**.

#### RETAIL

The opening of **The Manufactory**, **Tartine Bianco**, and **Alameda Supper Club** added more must-see foodie destinations to **ROW DTLA**, while basketball great Shaquille O'Neal debuted his southern food restaurant **Shaquille's** at **LA Live**. Additionally, **Nightshade** – helmed by prominent Eater Young Gun and Top Chef winner Mei Lin – opened in the Arts District.

#### **HOSPITALITY**

While not on the scale of the 1,000+ room projects planned near the **LA Convention Center**, the start of construction on the new **Cambria Hotel** at 4th and Spring represents a different kind of breakthrough as it is the first nationally-branded hotel in the Historic Core since the start of the Downtown Renaissance.

### **CIVIC & CULTURAL**

**The City of Los Angeles** officially began allowing dockless mobility companies to operate in Downtown LA. Scooters and e-bikes rolled out in March, providing another transportation option to DTLA residents, workers, and visitors.

### **Q1 KEY HIGHLIGHTS**

2,276

New residential units

**85**%

Apartment occupancy rate

**The Related Companies** began construction on **The Grand**.

**Warner Music Group** occupied their new Arts District headquarters.

The Manufactory opened at ROW DTLA.

### **Q1 KEY STATS**

\$3.80

Average Class A Office Rent Per Square Foot **\$3.17** 

Apartment Asking Rent Per Square Foot

18.0% office vacancy rate

952K Square Feet YTD total office lease activity

\$166.93 YTD Hotel RevPar





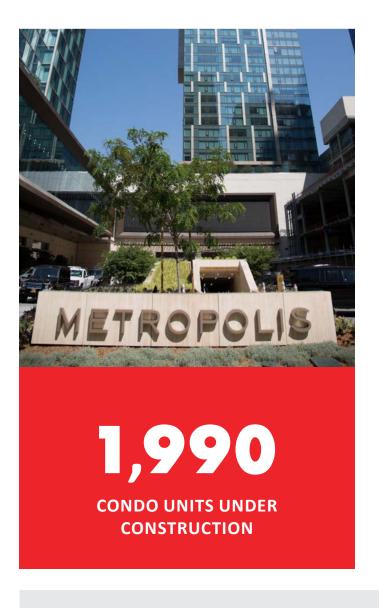






Photos by Hunter Kerhart

### MARKET OVERVIEW



### Residential

- Phase 1 of **The Aliso** opened in the Arts District.
   When completed it will bring 471 new units to the market, along with pedestrian paseos that enhance connections in the neighborhood.
- LA Plaza Village opened their first two buildings on Broadway just outside Chinatown, offering some of the most affordable new units in Downtown LA.
- Construction was completed on the adaptive reuse of the Walnut Building on 7th Street in the Arts District.

	Q1 2019	Q1 2018
Apartment Occupancy Rate	84.7%*	93.3%
Apartment Asking Rent PSF	\$3.17	\$3.15
Average Effective Rent Per Unit	\$2,645	\$2,646
Condo Sales	76	95
Condo Price PSF	\$709	\$731

Source: DTLA Life, CoStar

### **RESIDENTIAL INVENTORY**

RESIDENTIAL UNITS	Before 1999	Since 1999	Current Inventory	Under Construction	Total When Complete	Proposed
Market Rate Rental	2,426	25,181	27,607	2,987	30,594	24,162
Condos	829	5,780	6,609	1,990	8,599	6,580
Affordable	8,371	3,919	12,290	282	12,572	1,848
Total	11,626	34,880	46,506	5,259	51,765	32,590
Estimated Population			79,525	8,993	88,518	
Estimated Population = # of units x 1.8	residents per unit x 95% occu	pancy rate				

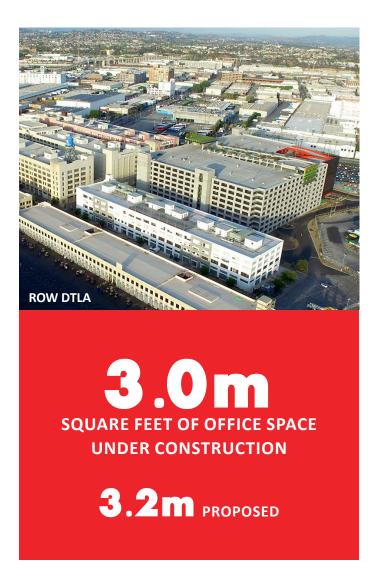
<sup>\*</sup>Occupancy rate decline due to high volume of new units added to inventory.

### **MARKET OVERVIEW**

### Office

- Historic CalEdison building has new ownership, with GreenOak Real Estate acquiring a majority interest in the property in a deal valued at \$140 million.
- Developer King's Arch completed their transformation of 537 South Broadway, a 70,000 SF art deco beauty built in 1931.
- **611 Place**, after sitting mostly vacant for a decade, began marketing its 715,000+ SF to prospective office tenants again.

	Q1 2019	Q1 2018			
Vacancy Rate	18.0%*	17.3%			
Class A Rent PSF	\$3.80	\$3.61			
Overall Rent PSF	\$3.72	\$3.55			
YTD Net Absorption	123,784	89,062			
YTD Leasing Activity	951,962	818,675			
Source: CBRE					



## Significant Real Estate Sales

Address	Buyer	Seller	Price
1230 S. Olive St.	State Street Global Advisors	AECOM	\$180.1m
1213-1227 S. Santa Fe Ave.	NCP Management	Nathan Kimmel	\$11.4m
1337 W. 5th St.	Post Investment Group	Wells Fargo	\$6.8m
420 Witmer St.	State Street Global Advisors	AECOM	\$5.1m
	1230 S. Olive St.  1213-1227 S. Santa Fe Ave.  1337 W. 5th St.	1230 S. Olive St. State Street Global Advisors  1213-1227 S. Santa Fe Ave. NCP Management  1337 W. 5th St. Post Investment Group	1230 S. Olive St. State Street Global Advisors AECOM  1213-1227 S. Santa Fe Ave. NCP Management Nathan Kimmel  1337 W. 5th St. Post Investment Group Wells Fargo

### MARKET OVERVIEW



### Retail

- British fashion designer Paul Smith is planning to open his first Downtown LA store near the corner of 9th and Broadway.
- Following on the success of their recent pop-up location, Swedish design brand **Hem** opened their first permanent US showroom in the Arts District.
- **H&H Brazilian Steakhouse** opened on 7th Street between Grand and Olive.

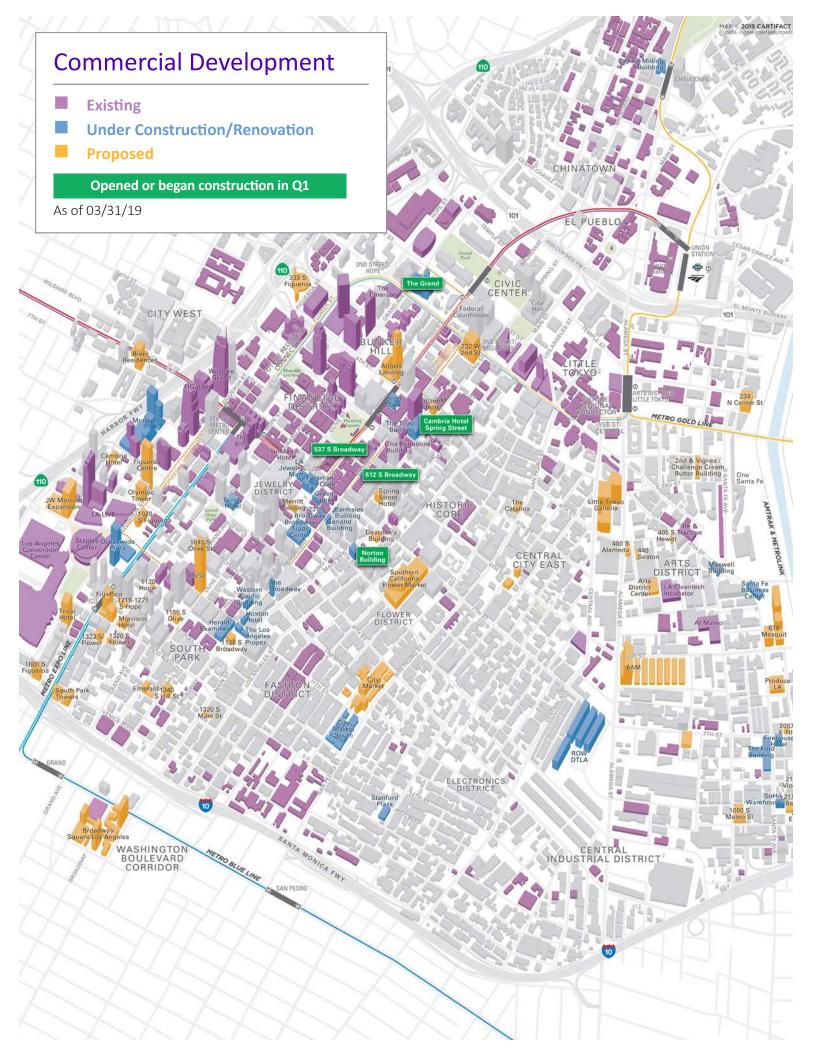
	Q1 2019	Q1 2018
Vacancy Rate	6.3%	4.9%
Average Rent PSF	\$3.07	\$3.03
YTD Net Absorption	-177,032	55,137
Source: CoStar		

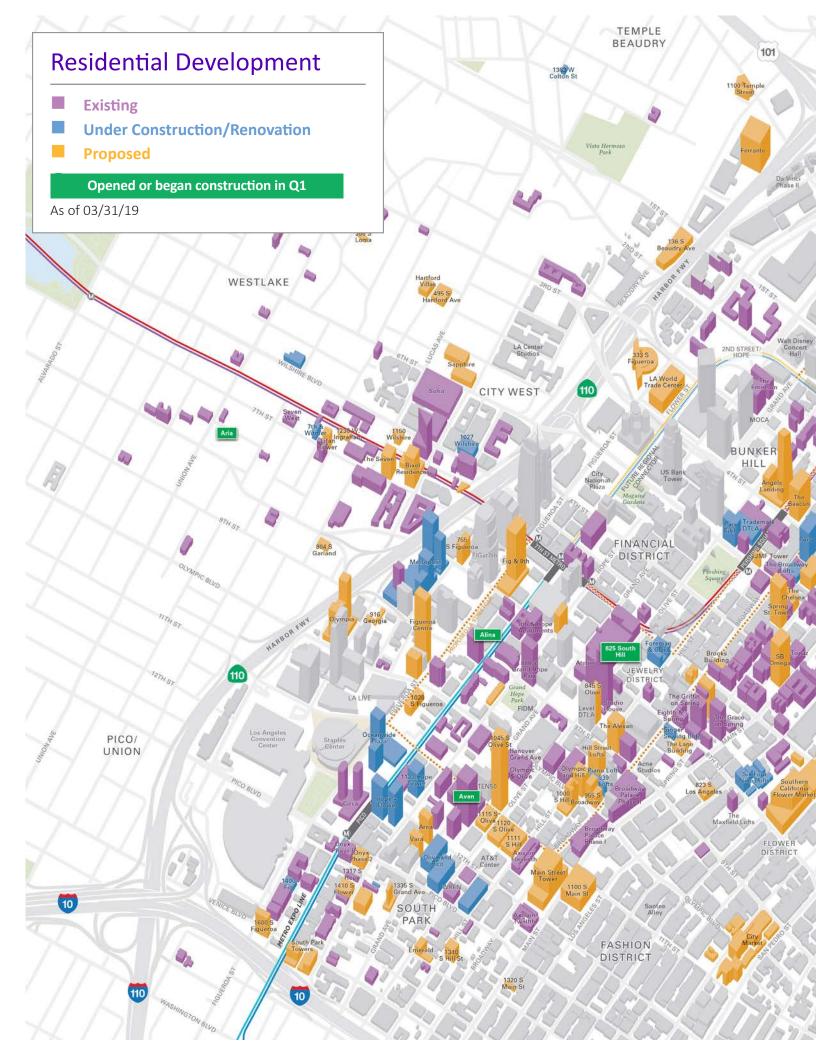
### Hotel

- Hospitality group Pacifica Hotels announced their plans to open the Wayfarer Hotel this July, replacing the Ritz-Milner, which closed in 2017.
- City Market Social House in the Fashion District won the prestigious 2019 Best Event Venue at the 34th Annual Gala Awards.
- Despite a historically wet and cold start to the year that impacted tourism across LA County, occupancy rates in DTLA saw a slight increase.

	Q1 2019	Q1 2018
YTD Occupancy Rate	76.2%	76.1%
YTD Average Daily Rate	\$218.98	\$226.03
YTD RevPAR	\$166.93	\$172.10
Source: LA Tourism and Convention Board		









## **UNDER CONSTRUCTION**

Project Name	Address	Residential Units	Hotel Rooms	Office Sq. Ft.	Retail Sq. Ft.	Estimated Completion	Developer
MAJOR MIXED USE							
BUNKER HILL							
The Grand	130 S. Grand Ave.	436	309	•	176,000	2021	The Related Companies
FINANCIAL DISTRICT							
Metropolis Tower 3	899 Francisco St.	685 C	•	•	26,500	2020	Greenland
HISTORIC CORE							
Broadway Trade Center	801 S. Broadway	•	186	358,000	409,000	2020	Waterbridge Capital
SOUTH PARK							
Oceanwide Plaza	11th & Figueroa	504 C	184	•	166,000	2020	Oceanwide Holdings
RESIDENTIAL							
ARTS DISTRICT							
AMP Lofts	695 S. Santa Fe Ave.	320	•	•	20,000	2019	Bolour Associates
CHINATOWN							
435 W. Bernard St.	435 W. Bernard St.	9	•	•	500	2019	Perez Family Trust
CITY WEST							
1027 Wilshire Blvd.	1027 Wilshire Blvd.	376	•	•	6,500	2019	Amidi Group
7th & Witmer	1301-1307 W. 7th St.	76	•	•	6,000	2019	Deep Green Housing
Aria	1532-1538 Cambria St.	56	•	•	•	2020	Affirmed Housing
FASHION DISTRICT							
Six Four Nine Lofts	7th & Wall	55	•	•	•	2020	Skid Row Housing Trust
1320 S. Main St.	1320 S. Main St.	4	•	•	•	2019	Nepak Capital Property
939 Lofts	939 S. Broadway	151 C	•	•	•	2019	Barry Shy
FINANCIAL DISTRICT							
Park Fifth	5th & Olive	347	•	•	14,000	2019	Macfarlane Partners
Trademark DTLA	437 S. Hill St.	316	•	•	7,500	2019	Macfarlane Partners
HISTORIC CORE							
Singer Sewing Building	806 S. Broadway	6	•	•	TBD	2019	Anjac Fashion
Banco Popular	354 S. Spring St.	188	•	•	17,500	2019	Standard Development
Perla	400 S. Broadway	450 C	•	•	7,000	2020	SCG America
JEWELRY DISTRICT							
Foreman & Clark	701 S. Hill St.	125	•	•	8,500	2019	Bonnis Properties
LITTLE TOKYO							
Lotus 77	118 Astronaut E. S. Onizuka St.	77	•	•	2,500	2019	Etco Homes
SOUTH PARK					,		
1400 Fig	1400 S. Figueroa St.	110	•	•	1,500	2019	DHG Family Trust
Hope + Flower	1212 S. Flower St.	730	•	•	8,000	2019	Onni Group
1133 Hope Tower	1133 S. Hope St.	200 C	•	•	5,000	2019	Fulton Street Ventures
	<u> </u>						
1317 S. Hope St.	1317 S. Hope St.	38	•	•	4,000	2019	FMB Development

## **UNDER CONSTRUCTION**

Project Name	Address	Residential Units	Hotel Rooms	Office Sq. Ft.	Retail Sq. Ft.	Estimated Completion	Developer
HOTEL							
ARTS DISTRICT							
Soho Warehouse	1000 S. Santa Fe St.	•	48	•	10,000	2019	Soho House
Firehouse Hotel	710 S. Santa Fe Ave.	•	10	•	•	2019	Firehouse Hotel LLC
FINANCIAL DISTRICT							
Hotel Clark	426 S. Hill St.	•	348	•	•	2019	Chetrit Group
Trinity Hotel	851 S. Grand Ave.	•	183	•	•	2019	Chetrit Group
FASHION DISTRICT							
Proper Hotel	1106 S. Broadway	•	148	•	•	2019	The Kor Group
Hoxton Hotel	1060 S. Broadway	•	164	•	•	2019	Ennismore
HISTORIC CORE							
Cambria Hotel Spring St.	419 S. Spring St.	•	180	•	•	2020	PNK Group
OFFICE & RETAIL							
ARTS DISTRICT							
Santa Fe Business Center	500 S. Santa Fe Ave.	•	•	90,000	•	2019	Chalmers
ROW DTLA	7th & Alameda	•	•	1,200,000	200,000	2019	Atlas Capital
The Ford Building	2060 E. 7th St.	•	•	254,000	•	2019	Shorenstein
Maxwell Building	405 S. Mateo St.	•	•	100,000	•	2019	Hudson Pacific Properties
CHINATOWN							
Capitol Milling Building	1231 N. Spring St.	•	•	TBD	50,000	2019	S&R Partners
FASHION DISTRICT							
The Broadway	950 S. Broadway	•	•	34,500	•	2019	Alatau Capital, LLC
Western Pacific Building	1031 S. Broadway	•	•	200,000	•	2019	Onni Group
Norton Building	755 S. Los Angeles St.	•	•	60,000	43,000	2020	Urban Offerings
JEWELRY DISTRICT							
LA Jewelry Mart	712 S. Olive St.	•	•	85,000	14,000	2019	Atlas Capital
Green Street	718 S. Hill St.	•	•	45,000	7,000	2019	Bow West Capital
HISTORIC CORE							
612 S. Broadway	612 S. Broadway	•	•	41,000	25,500	2019	Afton Properties
731 S. Broadway	731 S. Broadway	•	•	23,000	•	2019	John Lee
Garland Building	740 S. Broadway	•	•	59,000	6,000	2019	740 S Broadway Associates, LLC
Parmalee Building	720 S. Broadway	•	•	70,000	•	2019	David Takacs
The Trust Building	433 S. Spring St.	•	•	300,000	•	2019	Rising Realty Partners
SOUTH PARK							
Herald Examiner	1111 S. Broadway	•	•	80,000	20,000	2019	Georgetown Co./The Hearst Corp.
CIVIC							
ARTS DISTRICT/LITTLE TOKYO							
Metro Maintenance Facility	590 S. Santa Fe Ave.	•	•	•	•	2019	LA Metro
Terasaki Budokan Comm. Center	229-249 S. Los Angeles St.	•	•	•	•	2019	Little Tokyo Service Center
TOTAL UNDER CO	NSTRUCTION	<b>5,259</b> Residential Units	<b>1,760</b> Hotel Rooms	<b>3,046,000</b> Office Sq. Ft.	<b>1,253,000</b> Retail Sq. Ft.		TOTAL# OF PROJECTS = 48

## **PROPOSED**

Project Name	Address	Residential	Hotel	Office	Retail	Developer
	Address	Units	Rooms	Sq. Ft.	Sq. Ft.	Developer
MAJOR MIXED USE						
ARTS DISTRICT	CIL O AL.	4 205 /424 6	442	250,000	420,000	C C L
6AM	6th & Alameda	1,305/431 C	412	250,000	128,000	SunCal
2110 Bay St.	2110 Bay St.	110	226	113,000	51,000	Bay Capital Fund
670 Mesquit St.	670 Mesquit St.	308	236	944,000	136,000	V.E. Equities
520 S. Mateo St.	520 S. Mateo St.	475	•	105,000	20,000	Carmel Partners
Arts District Center	1101 E. 5th St.	129 C	113	•	72,500	Arts District Development, LLC
2117 E. Violet St.	2117-2143 E. Violet St.	347	•	187,000	22,000	Onni Group
BUNKER HILL						
Angels Landing	361 S. Hill St.	261/180 C	509	36,000	45,000	Peebles Corp., Macfarlane Ptrs., Claridge Props.
333 S. Figueroa St.	333 S. Figueroa St.	224/242 C	599	•	28,500	Shenzhen New World Group
CIVIC CENTER						
Times Mirror Square	100 S. Broadway	1,127	•	TBD	34,000	Onni Group
232 W. 2nd St.	232 W. 2nd St.	107 C	•	534,000	7,000	Tribune Media Company
FASHION DISTRICT						
City Market	9th & San Pedro	48/900 C	210	TBD	225,000	Peter Fleming
LITTLE TOKYO						
Little Tokyo Galleria	333 S. Alameda St.	994	•	•	100,000	TBD
SOUTH PARK						
1020 S. Figueroa St.	1020 S. Figueroa St.	435 C	300	•	80,000	Hazens
Broadway Square Los Angeles	1900-1933 S. Broadway	549/895 C	208	•	30,000	PRH LA Mart
Olympic Tower	813 W. Olympic Blvd.	374 C	373	33,500	65,000	Neman Real Estate Development
Figueroa Centre	911-927 S. Figueroa St.	200 C	220	•	29,000	Regalian
1600 S. Figueroa St.	1600 S. Figueroa St.	134/202 C	250	6,500	9,000	L&R Group of Companies
South Park Towers	1600 S. Flower St.	250	300	•	13,000	Venice Hope Group, LLC
RESIDENTIAL						
ARTS DISTRICT						
Industrial Street Lofts	1525 Industrial St.	344	•	25,000	4,000	Camden
Alameda & 4th Lofts	360 S. Alameda St.	63	•	•	TDD	South Alamada Davalanment
1800 E. 7th St.	1800 E. 7th St.				TBD	South Alameda Development
Palmetto Colyton		122	•	•	8,000	Hillcrest Company
	527 S. Colyton St.	122 310	•			<u> </u>
330 S. Alameda St.				•	8,000	Hillcrest Company
	527 S. Colyton St.	310	•	•	8,000 27,500	Hillcrest Company Bolour Associates
330 S. Alameda St.	527 S. Colyton St. 330 S. Alameda St.	310 186	•	•	8,000 27,500 22,000	Hillcrest Company Bolour Associates Greystar
330 S. Alameda St. 5th & Seaton	527 S. Colyton St. 330 S. Alameda St. 5th & Seaton	310 186 220	•	•	8,000 27,500 22,000 44,500	Hillcrest Company Bolour Associates Greystar WW-5th & Seaton
330 S. Alameda St. 5th & Seaton 676 S. Mateo St.	527 S. Colyton St. 330 S. Alameda St. 5th & Seaton 676 S. Mateo St.	310 186 220 185	•	•	8,000 27,500 22,000 44,500 23,000	Hillcrest Company Bolour Associates Greystar WW-5th & Seaton Maxaam Enterprises
330 S. Alameda St.  5th & Seaton  676 S. Mateo St.  AVA Arts District	527 S. Colyton St. 330 S. Alameda St. 5th & Seaton 676 S. Mateo St. 668 S. Alameda St.	310 186 220 185 475	•	•	8,000 27,500 22,000 44,500 23,000 61,000	Hillcrest Company  Bolour Associates  Greystar  WW-5th & Seaton  Maxaam Enterprises  AvalonBay Communities
330 S. Alameda St. 5th & Seaton 676 S. Mateo St. AVA Arts District 1000 S. Mateo St.	527 S. Colyton St. 330 S. Alameda St. 5th & Seaton 676 S. Mateo St. 668 S. Alameda St. 1000 S. Mateo St.	310 186 220 185 475 113	•	• • • • 12,500	8,000 27,500 22,000 44,500 23,000 61,000 120,000	Hillcrest Company Bolour Associates Greystar WW-5th & Seaton Maxaam Enterprises AvalonBay Communities Mateo Arts, LLC
330 S. Alameda St. 5th & Seaton 676 S. Mateo St. AVA Arts District 1000 S. Mateo St. 234 N. Center St.	527 S. Colyton St. 330 S. Alameda St. 5th & Seaton 676 S. Mateo St. 668 S. Alameda St. 1000 S. Mateo St. 234 N. Center St.	310 186 220 185 475 113 430	•	• • • 12,500	8,000 27,500 22,000 44,500 23,000 61,000 120,000 8,500	Hillcrest Company Bolour Associates Greystar WW-5th & Seaton Maxaam Enterprises AvalonBay Communities Mateo Arts, LLC Atlas Capital
330 S. Alameda St. 5th & Seaton 676 S. Mateo St. AVA Arts District 1000 S. Mateo St. 234 N. Center St. 4th & Hewitt	527 S. Colyton St. 330 S. Alameda St. 5th & Seaton 676 S. Mateo St. 668 S. Alameda St. 1000 S. Mateo St. 234 N. Center St. 940 E. 4th St.	310 186 220 185 475 113 430	•	12,500	8,000 27,500 22,000 44,500 23,000 61,000 120,000 8,500 20,000	Hillcrest Company Bolour Associates Greystar WW-5th & Seaton Maxaam Enterprises AvalonBay Communities Mateo Arts, LLC Atlas Capital Shoreham Capital
330 S. Alameda St. 5th & Seaton 676 S. Mateo St. AVA Arts District 1000 S. Mateo St. 234 N. Center St. 4th & Hewitt	527 S. Colyton St. 330 S. Alameda St. 5th & Seaton 676 S. Mateo St. 668 S. Alameda St. 1000 S. Mateo St. 234 N. Center St. 940 E. 4th St. 641 S. Imperial St.	310 186 220 185 475 113 430 93	•	12,500 • 7,000	8,000 27,500 22,000 44,500 23,000 61,000 120,000 8,500 20,000 7,000	Hillcrest Company Bolour Associates Greystar WW-5th & Seaton Maxaam Enterprises AvalonBay Communities Mateo Arts, LLC Atlas Capital Shoreham Capital Adam Lindemann
330 S. Alameda St. 5th & Seaton 676 S. Mateo St. AVA Arts District 1000 S. Mateo St. 234 N. Center St. 4th & Hewitt 641 1340 E. 6th St.	527 S. Colyton St. 330 S. Alameda St. 5th & Seaton 676 S. Mateo St. 668 S. Alameda St. 1000 S. Mateo St. 234 N. Center St. 940 E. 4th St. 641 S. Imperial St.	310 186 220 185 475 113 430 93	•	12,500 • 7,000	8,000 27,500 22,000 44,500 23,000 61,000 120,000 8,500 20,000 7,000	Hillcrest Company Bolour Associates Greystar WW-5th & Seaton Maxaam Enterprises AvalonBay Communities Mateo Arts, LLC Atlas Capital Shoreham Capital Adam Lindemann
330 S. Alameda St. 5th & Seaton 676 S. Mateo St. AVA Arts District 1000 S. Mateo St. 234 N. Center St. 4th & Hewitt 641 1340 E. 6th St. BUNKER HILL	527 S. Colyton St. 330 S. Alameda St. 5th & Seaton 676 S. Mateo St. 668 S. Alameda St. 1000 S. Mateo St. 234 N. Center St. 940 E. 4th St. 641 S. Imperial St. 1340 E. 6th St.	310 186 220 185 475 113 430 93 140 193	•	12,500 • 7,000	8,000 27,500 22,000 44,500 23,000 61,000 120,000 8,500 20,000 7,000	Hillcrest Company Bolour Associates Greystar WW-5th & Seaton Maxaam Enterprises AvalonBay Communities Mateo Arts, LLC Atlas Capital Shoreham Capital Adam Lindemann ETO Doors Corp.
330 S. Alameda St. 5th & Seaton 676 S. Mateo St. AVA Arts District 1000 S. Mateo St. 234 N. Center St. 4th & Hewitt 641 1340 E. 6th St. BUNKER HILL LA World Trade Center	527 S. Colyton St. 330 S. Alameda St. 5th & Seaton 676 S. Mateo St. 668 S. Alameda St. 1000 S. Mateo St. 234 N. Center St. 940 E. 4th St. 641 S. Imperial St. 1340 E. 6th St.	310 186 220 185 475 113 430 93 140 193	•	12,500 • 7,000	8,000 27,500 22,000 44,500 23,000 61,000 120,000 8,500 20,000 7,000	Hillcrest Company Bolour Associates Greystar WW-5th & Seaton Maxaam Enterprises AvalonBay Communities Mateo Arts, LLC Atlas Capital Shoreham Capital Adam Lindemann ETO Doors Corp.
330 S. Alameda St. 5th & Seaton 676 S. Mateo St. AVA Arts District 1000 S. Mateo St. 234 N. Center St. 4th & Hewitt 641 1340 E. 6th St. BUNKER HILL LA World Trade Center	527 S. Colyton St. 330 S. Alameda St. 5th & Seaton 676 S. Mateo St. 668 S. Alameda St. 1000 S. Mateo St. 234 N. Center St. 940 E. 4th St. 641 S. Imperial St. 1340 E. 6th St.	310 186 220 185 475 113 430 93 140 193	•	12,500 • 7,000	8,000 27,500 22,000 44,500 23,000 61,000 120,000 8,500 20,000 7,000	Hillcrest Company Bolour Associates Greystar WW-5th & Seaton Maxaam Enterprises AvalonBay Communities Mateo Arts, LLC Atlas Capital Shoreham Capital Adam Lindemann ETO Doors Corp.
330 S. Alameda St. 5th & Seaton 676 S. Mateo St. AVA Arts District 1000 S. Mateo St. 234 N. Center St. 4th & Hewitt 641 1340 E. 6th St. BUNKER HILL LA World Trade Center CHINATOWN Chinatown Station	527 S. Colyton St. 330 S. Alameda St. 5th & Seaton 676 S. Mateo St. 668 S. Alameda St. 1000 S. Mateo St. 234 N. Center St. 940 E. 4th St. 641 S. Imperial St. 1340 E. 6th St.	310 186 220 185 475 113 430 93 140 193	•	12,500 • 7,000	8,000 27,500 22,000 44,500 23,000 61,000 120,000 8,500 20,000 7,000  •  51,000	Hillcrest Company Bolour Associates Greystar WW-5th & Seaton Maxaam Enterprises AvalonBay Communities Mateo Arts, LLC Atlas Capital Shoreham Capital Adam Lindemann ETO Doors Corp.  Jamison Atlas Capital

## **PROPOSED**

Project Name	Address	Residential Units	Hotel Rooms	Office Sq. Ft.	Retail Sq. Ft.	Developer
CHINATOWN (Cont.)						
708 N. Hill St.	708 N. Hill St.	162	•	•	5,000	Avant Development
643 N. Spring St.	643 N. Spring St.	300	•	149	21,000	Compagnie de Phalsbourg/Creative Space
1201 N. Broadway	1201 N. Broadway	124	•	•	8,500	Johnson Fain
Buena Vista	1251 N. Spring St.	920	•	•	18,000	S&R Partners
Harmony	942 N. Broadway	178	•	•	37,000	Townline and Forme Development
CITY WEST						
1150 Wilshire Blvd.	1150 Wilshire Blvd.	140 C	•	•	9,000	PacTen Partners
The Seven	1135 W. 7th St.	241	•	•	7,000	Pangea Development
1230 W. Ingraham	1230 W. Ingraham St.	121	•	•	•	SRO Housing Corporation
Bixel Residences	675 S. Bixel St.	422	126	•	5,500	Career Lofts LA
Lifan Tower	1247 W. 7th St.	304	•	•	5,500	Lifan Group
804 S. Garland Ave.	804 S. Garland Ave.	118	•	TBD	TBD	WPDTLA
FASHION DISTRICT						
Fashion District Residences	222 E. 7th St.	452	•	•	13,500	Realm Group/Urban Offerings
1100 S. Main St.	1100 S. Main St.	379	•	•	26,000	Jade Enterprises
FLOR 401	Wall & 7th	100	•	•	TBD	Skid Row Housing Trust
Southern California Flower Market	755 S. Wall St.	323	•	59,000	81,000	Southern California Flower Growers, Inc
Broadway Lofts	955 S. Broadway	163 C	•	•	6,500	Barry Shy
The Lane Building	206-208 W. 8th St.	109	•	•	•	The Delijani Family
Main Street Tower	1123-1161 S. Main St.	363	•	•	12,500	Jade Enterprises
FINANCIAL DISTRICT						
949 S. Hope St.	949 S. Hope St.	236	•	•	6,500	Brookfield Properties
Fig & 8th	744 S. Figueroa St.	438	•	•	7,500	Mitsui Fudosan
845 S. Olive St.	845 S. Olive St.	205	•	•	2,500	Heart Olive
8th, Hope & Grand	754 S. Hope St.	409	•	•	7,500	Mitsui Fudosan
755 S. Figueroa St.	755 S. Figueroa St.	784 C	•	•	6,500	Brookfield Properties
HISTORIC CORE						
Hill Street Lofts	920 S. Hill St.	239 C	•	•	5,500	Barry Shy
Medallion 2.0	4th & Main	500	•	•	38,000	Saeed Farkhondehpour
SB Omega	601 S. Main St.	452 C	•	•	21,500	Barry Shy
	340 S. Hill St.	428				Equity Residential
Beacon			•	•	5,500	
Spring St. Tower	525 S. Spring St.	360	•	•	9,500	Downtown Management
433 S. Main St.	433 S. Main St.	196	•	•	6,500	Main Street Tower, LLC
Brooks Building	644 S. Broadway	30	•	•	2,500	640 S Broadway LLC
The Hill	940 S. Hill St.	232	•	•	14,000	940 Hill LLC
The Alexan	850 S. Hill St.	305	•	•	6,000	Trammell Crow Residential
INDUSTRIAL DISTRICT						
Weingart Tower	554 S. San Pedro St.	382	•	•	•	Weingart Center
600 S. San Pedro St.	600 S. San Pedro St.	303	•	•	•	Weingart Center
Efficient City Apartments	721-813 E. 5th St.	160	•	•	10,000	Dayan Investments
SP7	419 E. 7th/647 S. San Pedro	81	•	•	TBD	Skid Row Housing Trust
6th at Central	601 S. Central Ave.	236	•	•	12,000	Triangle Plaza LLC
The Catalina	443 S. San Pedro St.	78	•	•	7,000	Statewide Acquisitions Corp
787 S. Towne Ave.	787 S. Towne Ave.	60	•	•	•	Towne Plaza, LLC
	737 3. IOWITE AVE.	00				TOWITC Fluzu, EEC
SOUTH PARK	1201 C Cornel A	242	-	_	7.000	City Contyny
Arris	1201 S. Grand Ave.	312	•	•	7,000	City Century
Emerald	1340 S. Olive St.	154	•	•	10,500	Jade Enterprises

## **PROPOSED**

Project Name	Address	Residential Units	Hotel Rooms	Office Sq. Ft.	Retail Sq. Ft.	Developer
SOUTH PARK (Cont.)						
Vara	1233 S. Grand Ave.	148 C	•	•	5,000	City Century
1410 S. Flower St.	1370-1418 S. Flower St.	147	•	•	6,500	Oxley Place, LLC
Olympia	Olympic Blvd. & Harbor Fwy.	1,367	•	•	40,000	City Century
Olympic and Hill	1000-1034 S. Hill St.	700	•	•	15,000	Onni Group
1045 S. Olive St.	1045 S. Olive St.	794	•	•	12,500	Crescent Heights
Onyx Phase 2	1301 S. Hope St.	248	•	•	30,000	Jade Enterprises
1335 S. Grand Ave.	1323-1349 S. Grand Ave.	284	•	•	6,500	M&A Gabaee
1334 S. Flower St.	1334-1348 S. Flower St.	177	•	•	2,500	The Condor
1340 S. Hill St.	1340 S. Hill St.	233	•	•	9,000	Suncoast Hill Street, LLC
1111 S. Hill St.	1111 S. Hill St.	528 C	•	•	•	Crown South Hill, LLC
1115 S. Olive St.	1115 S. Olive St.	536	•	•	6,000	Mack Urban / AECOM
1120 S. Olive St.	1120 S. Olive St.	713	•	•	11,500	Mack Urban / AECOM
HOTEL						
ARTS DISTRICT						
400 S. Alameda St.	400 S. Alameda St.	•	66	•	•	Habita Arts District, LLC
2057 E. 7th St.	2057 E. 7th St.	•	50	•	•	1711 Lincoln, LLC
CITY WEST						
The Bricks	1543 W. Olympic Blvd.	•	200	•	•	Chul Heay Shin
FASHION DISTRICT						·
Mart South Hotel	124 E. Olympic Blvd.	•	149	•	•	Jamison
HISTORIC CORE	-,,,-	<del>-</del>				
Spring Street Hotel	631-633 S. Spring St.	•	170	•	•	Lizard Capital
citizenM Hotel	361 S. Spring St.	•	315	•	•	citizenM
5th and Hill	319-323 W. 5th St.	31 C	190	•	•	JMF Development
SOUTH PARK	513 525 W. St. St.	310				Julius Bereispinent
Fig+Pico	Figueroa St. & Pico Blvd.	•	1,162	•	13,000	Lightstone
Morrison Hotel	1246 S. Hope St.	•	245	•	TBD	Relevant Group
Trical Hotel	1300 S. Figueroa St.	•	1,024	•	TBD	Trical Construction Inc.
1155 S. Olive St.	1155 S. Olive St.	•	243	•	•	Mack Urban / AECOM
1138 S. Broadway	1138 S. Broadway	•	139	•	•	United Broadway, LLC
JW Marriott LA Live expansion	900 W. Olympic Blvd.	•	850	•	•	AEG
1323-1331 S. Flower St.	1323-1331 S. Flower St.	48	132		•	Elliot Tishbi
OFFICE & RETAIL	1323-1331 3. Hower 3t.	40	132			LIIIOT TISTIDI
ARTS DISTRICT						
2nd & Vignes	929 E. 2nd St.		•	65,000	32,000	Est4te Four Capital
2130 E. Violet St.	2130 E. Violet St.	•	•	91,000	6,000	Lowe Enterprises
Produce LA	640 S. Santa Fe Ave.	•	•		TBD	Continuum Partners
405 S. Hewitt St.				107,000		
	405 S. Hewitt St.	•	•	255,000	15,000	Legendary Development  Tishman Speyer
2159 E. Bay St.	2159 E. Bay St.			203,000	16,000	Tishman Speyer
440 Seaton St.	440 Seaton St.	•	•	50,000	•	Urbanlime Real Estate
HISTORIC CORE	761 C Drondum			F0.000	TDD	Dannis Drangstins
Merritt Building	761 S. Broadway	•	•	50,000	TBD	Bonnis Properties
Dearden's Building	700 S. Main St.	•	•	140,000	TBD	Urban Offerings
TOTAL PRO	OPOSED	<b>32,590</b> Residential Units	<b>9,525</b> Hotel Rooms	<b>3,238,000</b> Office Sq. Ft.	<b>2,210,000</b> Retail Sq. Ft.	TOTAL # OF PROJECTS = 118

## UNDER CONSTRUCTION METROPOLIS

Developer: Greenland

This \$1 billion project is nearing completion, with the third and final condo tower expected to open in 2019.



### UNDER CONSTRUCTION

### **OCEANWIDE PLAZA**

**Developer: Oceanwide Holdings** 

Across from Staples Center and L.A. LIVE in South Park, this \$1 billion project will include 504 condos, 184 hotel rooms, and almost 200,000 SF of retail.

## Major Mixed-Use



#### **UNDER CONSTRUCTION**

### **THE GRAND**

Developer: The Related Companies

Construction has begun this year on this Bunker Hill project. Designed by Frank Gehry, it will feature over 400 residential units, a 309-room Equinox Hotel, and over 175,000 SF of retail space.



#### PROPOSED

### **ANGELS LANDING**

Developer: Macfarlane Partners

Downtown's next mega-project will feature 64-story and 42-story towers with 509 hotel rooms, 180 condos, 261 apartments, and much more.

### Residential



#### JUST OPENED

### **825 SOUTH HILL**

Developer: Onni

One of several projects in Downtown from the Vancouver-based developer, this one near 9th and Olive rises 53 stories and holds 516 residential units.



#### UNDER CONSTRUCTION

### **PARK FIFTH / TRADEMARK**

Developer: Macfarlane Partners

Across from Pershing Square, construction is well underway, consisting of a 24-story tower and a 7-story building with a total of 660 residential units and 14,000 SF of retail.



#### **UNDER CONSTRUCTION**

### **PERLA**

Developer: SCG

The first new highrise to be built on Broadway will consist of 450 condos, with pricing starting at \$400K.

### **PROJECTS OPENED IN Q1**

Name	Neighborhood	Description	
825 South Hill	Jewelry District	Onni's latest has a 53-story tower with 516 apartments	
Aven	South Park	Highrise from Mack Urban with 536 units in 34 stories	
Alina	South Park	Holland Partner Group's 3rd opening in the past 6 months	
Aliso Apartments	Arts District	471 units in the heart of the Arts District	
The Walnut Building	Arts District	Adaptive reuse with 57 units	
La Plaza Village	Chinatown	320 market rate and 35 affordable units	
537 S. Broadway	Historic Core	Art Deco office revitalization with 70K SF	

### **Q1 SELECT OFFICE LEASES**

Tenant	Building	Address	Sq. Ft.
WeWork	The Maxwell	405 Mateo St.	102,962
WeWork	Western Pacific Building	1031 S. Broadway	80,000
USC School of Social Work	South Park Center	1149 S. Hill St.	27,462
Carr Workplaces	The Bloc	700 S. Flower St.	23,950
Source: CBRE			

### Office



#### UNDER CONSTRUCTION

### THE TRUST BUILDING

**Developer: Rising Realty Partners** 

Built in 1928, this is the latest Downtown historic office property to be lovingly restored and modernized by Rising Realty Partners, who previously revitalized PacMutual and The CalEdison.



#### UNDER CONSTRUCTION

### **HERALD EXAMINER**

Developer: Georgetown

Interior work is underway on this architectural gem that has been leased to Arizona State University.



#### **UNDER CONSTRUCTION**

#### **ROW DTLA**

Developer: Atlas Capital

Transformation of 1.5 million SF of industrial space into a creative destination is underway with the first retail and office tenants taking occupancy.



### UNDER CONSTRUCTION

### **7TH & OLIVE**

Developer: Atlas Capital

Built in 1917, this 150K SF project just leased three floors to South Korea's EMart for the first US location of their high-end grocery/restaurant concept, PK Market.

### Retail



## UNDER CONSTRUCTION CAPITOL MILLING BUILDING

Developer: S&R Partners

Located in Chinatown next to the new State Historic Park, this project will revitalize 5 industrial buildings dating from 1881 and create over 50,000 SF of food and beverage options mixed with creative office.



## UNDER CONSTRUCTION BROADWAY TRADE CENTER

Developer: Waterbridge Capital

With over 1 million SF of space that has been vacant for years, this project will activate almost a full city block at Broadway and 8th in the Historic Core.



### UNDER CONSTRUCTION

### **APPLE STORE**

Developer: Apple

Work has begun on the highly anticipated Apple Store at the historic Tower Theater at 8th and Broadway.

### **Q1 SELECT RETAIL OPENINGS**

Alameda Supper Club

**Donut Friend** 

Duke's South Paw

H&H Brazilian Steakhouse

HEM

Limerick's Tavern

The Manufactory

Metcon Method Fitness

MOA Kitchen

Nightshade

Shaquille's

Tartine Bianco

Think Tank Gallery

Voodoo LA

### Hotel



### UNDER CONSTRUCTION

#### **PARK HYATT**

Developer: Oceanwide

The 184-room hotel component of Oceanwide Plaza is the first Hyatt in DTLA, adding to the growing mix of operators.



#### **UNDER CONSTRUCTION**

#### THE HOXTON

Developer: Ennismore

Restoration of the historic Los Angeles Railway Building at 11th and Broadway will feature 164 hotel rooms.

### Civic & Cultural



## UNDER CONSTRUCTION REGIONAL CONNECTOR

Developer: Metro

This 1.9-mile, \$1.55 billion underground light rail extension, set to open in 2022, will provide a one-seat ride for north/south and east/west travel across Los Angeles County through the heart of Downtown.



#### UNDER CONSTRUCTION

### **6TH STREET VIADUCT**

Developer: City of Los Angeles

The iconic Sixth Street Viaduct is being replaced. The new bridge's community features will enhance the connection between the Arts District on the west side of the Los Angeles River and historic Boyle Heights on the east side. Completion is scheduled for 2021.

### SPOTLIGHT ON DTLA

### **Local Media**

### LONG-DELAYED GRAND AVENUE PROJECT IN DOWNTOWN LOS ANGELES KICKS OFF

"Architect Frank Gehry, billionaire philanthropist Eli Broad and civic leaders held a ceremonial groundbreaking on Monday for the Grand, a long-delayed massive development on Grand Avenue in downtown Los Angeles. Broad told attendees that the project stems from a vision of Grand Avenue becoming the arts, cultural and civic district for the region." —LA Times, 2/11/2019

#### DESIGNER PAUL SMITH HEADING TO BROADWAY IN DOWNTOWN LA

"With so many exciting retailers setting up shop along Broadway lately — from the recently opened Theory store at the Eastern Columbia, to the brand new West Elm across from Ace Hotel, to the forthcoming Apple and Vans flagship stores opening soon at 8th and Broadway — the retail momentum continues to get stronger year after year. So much so that we're now starting to see even more exclusive high-end designers take notice — something I thought would've been impossible just a few years ago. That's why I am so excited to learn that British fashion designer Paul Smith is planning to open his first Downtown LA store near the corner of 9th and Broadway!" — DTLA Rising, 1/24/2019

### WARNER MUSIC GROUP SHIFTS ITS LOS ANGELES HEADQUARTERS TO DOWNTOWN

"Warner Music Group has confirmed it will move into a state-of-the-art building in Downtown Los Angeles' Arts District. Warner/Chappell, the label's music publishing division, will relocate first on February 25th. Warner Bros. Records, along with the teams for Elektra, Atlantic, Rhino, WEA, and ADA, will also move on March 18th."

—Digital Music News, 2/6/2019

## TARTINE AND CHRIS BIANCO'S MANUFACTORY COMPLEX IS NOW OPEN. HERE'S EVERYTHING YOU NEED TO KNOW.

"We knew the Manufactory was going to be big: the kind of "big" that only happens when some of the country's most renowned chefs collaborate, the kind of "big" that brings a world-famous bakery to L.A., the literal kind of "big" when a project builds out 40,000 square feet in one of the city's fastest-developing complexes. We knew what to expect, in theory, but seeing the Manufactory in action is another story. "—Timeout, 1/31/2019

## DOWNTOWN LA'S ICONIC CALEDISON BUILDING SELLS TO NEW YORK FIRM FOR MORE THAN \$140M

"The iconic Southern California Edison building, better known as The CalEdison, in downtown Los Angeles has been sold. New York-based GreenOak Real Estate has acquired Hermes Investment Management and the Lionstone Investment's collective interest in the CalEdison in a deal reported at more than \$140M." —Bisnow, 1/20/2019

### CARR WORKPLACES OPENS DTLA COWORKING LOCATION, ITS 27TH OVERALL

"The Washington, D.C.-based coworking company has signed a lease and is partnering with National Real Estate Advisors to occupy 24K SF of office space at The Bloc in downtown. The coworking space is slated to open in June." —Bisnow, 3/11/2019

## The New York Times

**MARCH 2019** 

#### REVITALIZATION PROJECTS REAWAKEN DOWNTOWN LOS ANGELES

Los Angeles's downtown was little more than a sleepy office district not too long ago, where tens of thousands of suburbanites would clear out by the end of the workday and scores of classic Beaux-Arts and Art Deco buildings sat vacant or underutilized....Today, cranes dot the skyline and construction routinely diverts traffic as Downtown Los Angeles — a neighborhood known as DTLA — undergoes the biggest development boom since the Roaring Twenties, when the area was then the center of the entertainment industry."



**DECEMBER 2018** 

### DOWNTOWN LOS ANGELES: HISTORY, CULTURE AND FRENCH DIP IN 'DTLA'

"Now, young people are moving into the neighborhood's fancy new buildings; an up-and-coming Arts District with hip galleries, murals and craft breweries is just around the bend; the L.A. Live entertainment complex now adjoins Staples with trendy restaurants; and investors have taken notice."



NOVEMBER 2018 FODOR'S GO LIST 2019

"Cranes are taller than most of the buildings and the buildings are the tallest west of the Mississippi. Fashionable hotels, trendy restaurants, Volstead-themed bars, and expensive boutiques dot every block."

# **Bloomberg**

JANUARY 2018

#### FIFTEEN YEARS IN THE MAKING, HOW DOWNTOWN L.A. FINALLY ARRIVED

"This past year, cultural and lifestyle developments Row DTLA and City Market South opened up—bringing with them a string of restaurants and indie shops, and warranting the city a slot on our annual "Where to Go" list of hot travel destinations."



### PLEASE CONTACT THE DCBID WITH ANY QUESTIONS YOU MAY HAVE.

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