



**Little Italy Association of San Diego - Board of Directors Meeting
Tuesday, October 5, 2021 at 8:30 am**

**Zoom Virtual Meeting: <https://us02web.zoom.us/j/86336832847>
or call 1-669-900-6833 / Meeting ID: 863 3683 2847 / Password: 3898**

**CLOSED SESSION TO DISCUSS LEASE NEGOTIATIONS, STAFF PERFORMANCE
REVIEW, & PENDING LAWSUITS ON ITEM 6**

AGENDA

1) Zoom Meeting Protocol & Introductions / Steve Galasso, President

All participants will be put on mute during the topic presentation and then the moderator will unmute the microphones to take comments/feedback. Please keep comments directed to the topic being discussed.

2) Minutes of the September 14, 2021 Meeting

Action Item

3) Non-Agenda: Public Comment & Announcements

4) Committee Reports

Organization Committee / Steve Galasso

- a. Bylaws Task Force Recommended Changes *Action Item*
- b. Sexual Harassment & Diversity/Inclusivity Training Requirement
- c. Board Attendance to be Reflected on Board Minutes
- d. Get-or-Give YTD Summary – Self Reporting Reminder
- e. Next Meeting: Thursday October 28, 2021 at 9:00am
Visit: <https://us02web.zoom.us/j/85223224583> or
Call: 1-669-900-6833 / Meeting ID: 852 2322 4583
Password: 3898

Finance Committee / Bryan Thompson

- a. YTD Financial Report / Jeri Keiller & Bryan Thompson *Action Item*
- b. Next Meeting: Thursday, October 7, 2021 at 11:00am
Visit: <https://us02web.zoom.us/j/81030117502> or
Call: 1-669-900-6833 / Meeting ID: 810 3011 7502
Password: 3898

District Identity & Streetscape Improvement (DISI) Committee / Perry Meyer

- a. Olive Creative Strategies Report
- b. Events
 - i. Little Italy Mercato – Saturdays & Wednesdays / Catt White
 - ii. ArtWalk (Summer Series & MissionFed) / Sandi Cottrell
 - iii. Consulado de Mexico: El Grito Celebration
 - iv. Vici Luxury Rentals Casino Night / Davis Newton
 - v. Coach Rob Book Signing & Meet-and-Greet
 - vi. Little Italy Urban Challenge / Lindsey Pierce
 - vii. Little Italy State of the Neighborhood – TBA
 - viii. Trick-or-Treat on India Street – 10/27
 - ix. Small Business Season – Kick-off 11/27
 - x. Little Italy Tree Lighting & Christmas Village – 12/4
- c. Fall Displays Go Out – End of Sept.

- d. Little Italy LED Sign Partnership
- e. Davi Tours
- f. Columbus Day Banners & Fliers
- g. Next Meeting: Friday, November 5, 2021 at 9:00am
Visit: <https://us02web.zoom.us/j/83003333549> or
Call: 1-669-900-6833 / Meeting ID: 830 0333 3549
Password: 3898

Neighborhood Advisory Committee (NAC) / Jeri Keiller

- a. Off-Duty Officers – Update
- b. Rescue Mission Unhoused Citizens Program – Update
- c. Civil Restraining Orders – Update

Parking & Mobility Committee / Luke Vinci

- a. Bollard Program – Update
- b. Columbia & Remaining Streets Parking Conversions – Update

Project Review / Marco Li Mandri:

- a. Civic Project (Union & W. Cedar) – Update

5) Chief Executive Administrator Report

6) Community Reports

SDPD, City Attorney's Office, Senator Atkins' Office, Assemblymember Ward's Office, Supervisor Fletcher's Office, Mayor Gloria's Office, Councilmember Whitburn's Office, Our Lady of the Rosary, Washington Elementary School, Convivio and DCPC.

7) CLOSED SESSION: BOARD MEMBERS & STAFF TO GO INTO CLOSED SESSION TO DISCUSS PENDING LAWSUITS. GENERAL PUBLIC WILL BE EXCUSED FOR DURATION OF CLOSED SESSION. ANY DECISIONS MADE WILL BE REPORTED AFTER CLOSED SESSION.

a. SDOG v. CofSD & BIDs Settlement *Action Item*

8) REOPEN MEETING & REPORT TO PUBLIC: Update on Little Italy Association's decision, if any, on Closed Session items.

- 9) Next Meeting: Tuesday, November 2, 2021 at 8:30am**
Visit: <https://us02web.zoom.us/j/86336832847> or
Call: 1-669-900-6833 / Meeting ID: 863 3683 2847
Password: 3898

10) Adjournment *Action Item*

THE BROWN ACT: Government Code 54950 (The Brown Act) requires that a brief description of each item to be transacted or discussed be posted at least 72 hours prior to a regular meeting. The Corporation posts all Board and Committee agendas at 2210 Columbia Street, San Diego, CA 92101 and the LIA website. Action may not be taken on items not identified as such and posted on the agenda. Meeting facilities may be accessible to persons with disabilities. If you require special assistance to participate in the meeting, notify Chris Gomez at 619 233-3898 at least 48-hours prior to the meeting. **FACE COVERING REQUIREMENTS:** [New guidance regarding face coverings were released on July 27th](#) due to the Delta variant and increased cases in San Diego. "The County is following the Centers for Disease Control and Prevention's guidance that recommends everyone wear a face covering in indoor public settings, whether you've been vaccinated or not."



Little Italy Association of San Diego - Board of Directors Meeting
Tuesday, September 14, 2021, at 8:30 am
Zoom Virtual Meeting: <https://us02web.zoom.us/j/81754825757>
or call 1-669-900-6833/Meeting ID: 817 5485 5757/Password: 3898

CLOSED SESSION TO DISCUSS LEASE NEGOTIATIONS, STAFF PERFORMANCE REVIEW & PENDING LAWSUITS ON ITEM 6

PRESENT Danny Mocerì, Bryan Thompson, Luke Vinci (1X), Frank Stiriti, Lou Palestini, Joe Cordileone, Tom Zolezzi (1U/1X), Father Joe Tabigue (1U), Jeri Keiller, Sandi Cottrell, Annette Casemero, Diana Casey, Perry Meyer, Catt White, Jim DeSpenza, Lee Scrivner, Steve Galasso, Pasquale Ioele (1X), Davis Newton, Joey Busalacchi, Jack Pecoraro (1X), Melanie Dellas (1U/1X), Jocelyn Marcus, Rich Gustafson (1X)

EXCUSED Charlie Coradino (3X), Dominic Brunetto (1X)

ABSENT Ryan Blum (1U), Dino Cresci (1U/2X), Juan Nuñez (3U)

GUESTS Susan Ranft, Kathi Meyer, Curt Brooker, Mary Elizabeth Novell, Marsha Lyon, Tracy Wickens

STAFF Marco Li Mandri, Chris Gomez, Dianne Serna De Leon, Rosie DeLuca, Dominic Li Mandri, Brijet Myers, Larisa Medina, Alicia Douglas

[Attendance Key – U: Unexcused, X: Excused]

MINUTES

<i>Item</i>	<i>Discussion</i>	<i>Action Taken?</i>
1. Introductions	The meeting was called to order at 8:30 a.m. by the Chief Executive Administrator, Marco Li Mandri. Chris Gomez reviewed the Zoom meeting etiquette.	No action taken

2. Review of August 3, 2021, Board Minutes	Minutes from August 3rd, 2021 were reviewed.	Perry Meyer moved to accept the Board Minutes. Danny Mocerì seconded the motion. Unanimously approved.
3. Non-Agenda: Public Comment, Introductions and Announcements	3. Nothing to report.	3. No action taken
<p>4. Committee Reports</p> <p><i>Org Committee:</i> <i>Steve Galasso;</i></p> <p>a. Nominations Task Force Board Recommendations</p> <p>i. Approval of Business Owner Directors</p> <p>ii. Approval of Property Owner Directors</p>	<p>4.a. Chris Gomez stated that the Nominations Task Force met last week. The Task Force reviewed the existing Board members. There were no requests from the public to join the Board.</p> <p>4.i. Chris Gomez stated that the slate being presented for Business Owners calls for four Directors. Business Owners Directors serve a 2-year term.</p> <p>Business Directors (4 Recommended):</p> <ol style="list-style-type: none"> 1. Steven Galasso 2. Jocelyn Marcus 3. Perry Meyer 4. Tom Zolezzi <p>4.ii. Chris Gomez stated that the slate being presented for Property Owners calls for nine Directors. Property Owner Directors serve a 2-year term.</p> <p>Property Owner Directors (9 Recommended):</p> <ol style="list-style-type: none"> 1. Domenic Brunetto 2. Charlie Coradino 3. Dino Cresci 4. Jim DeSpensa 5. Pasquale Ioele 6. Jeri Keiller 7. Juan Nunez 8. Lee Scrivner 	<p>4.a. No action taken</p> <p>4.i. Frank Stiriti moved to accept the Business Owners Directors. Luke Vinci seconded the motion. Unanimously approved.</p> <p>4.ii. Luke Vinci moved to accept the Property Owners Directors. Bryan Thompson seconded the motion. Unanimously approved.</p>

<p>iii. Approval for Community-at-Large Reps</p>	<p>9. Diana Casey</p> <p>4.iii. Chris Gomez stated that the slate being presented for Community-at-Large Reps calls for five reps. Community-at Large Reps serve a 1-year term.</p> <p>Community-at-Large Representatives (6 Recommended):</p> <ol style="list-style-type: none"> 1. Joe Cordileone 2. Melanie Dellas 3. Lou Palestini 4. Frank Stiriti 5. Catt White 	<p>4.iii. Luke Vinci moved to accept the Community-at-Large Reps. Frank Stiriti seconded the motion. Unanimously approved.</p>
<p>b. Nomination of Officers</p>	<p>4.b. Chris Gomez reported that we have three officer seats that are up for renewal.</p>	<p>4.b. No action taken</p>
<p>i. Vice president</p>	<p>4.i. Danny Mocerri nominated himself for Vice President. There were no other nominations.</p>	<p>4.i. Frank Stiriti moved to accept Danny Mocerri as VP. Bryan Thompson seconded the motion. Unanimously approved.</p>
<p>ii. Vice President of Cultural Affairs</p>	<p>4.ii. Luke Vinci nominated Lou Palestini for the Vice President of Cultural Affairs. There were no other nominations.</p>	<p>4.ii. Bryan Thompson moved to accept Lou Palestini as VP of Cultural Affairs. Frank Stiriti seconded the motion. Unanimously approved.</p>
<p>iii. Secretary</p>	<p>4.iii. Bryan Thompson nominated Luke Vinci for Secretary. There were no other nominations.</p> <p>Luke Vinci commented that this would be his last 2-year term as secretary as he would like someone else to take on this role.</p>	<p>4.iii. Bryan Thompson moved to accept Luke Vinci as Secretary. Frank Stiriti seconded the motion. Unanimously approved.</p>

<p>c. Cultivate New Board Members & Officers</p> <p>d. Bylaws Task Force to Bring Changes to Next Board Meeting</p> <p>e. Sexual Harassment & Diversity Inclusivity Training Requirement</p> <p>f. Get-or-Give-Self Reporting Reminder</p> <p>g. Next Meeting</p>	<p>4.c. Chris Gomez stated that Board members and Officers will be asked to sign-up for at least one committee to serve on.</p> <p>4. Chris Gomez reported that the Bylaws regarding the 60% ratio of Property Owners Directors required for the Board is being revisited. We are currently at 60 %. If a Property Owner director steps down, we will be out of compliance in our Bylaws. The Bylaws Task Force will be bringing back recommendations to the Board for consideration.</p> <p>4.e. Chris Gomez reported on Sexual Harassment and Diversity Inclusivity training requirements with the City of San Diego. The City is requiring all Board members and staff to sign a Conflict-of-Interest statement in addition to the required training. LIA will facilitate the training.</p> <p>4.f. Chris Gomez stated that the Get-or- Give self-reporting form is included on page 39 of the Board packet.</p> <p>4g. Next Meeting will be on Thursday, September 23, 2021, at 9:00a.m. Visit: https://us02web.zoom.us/j/82660104048 or call: 1-669-900-6833. Meeting ID: 826 6010 4048. Password: 3898</p>	<p>4.c. No action taken</p> <p>4.d. No action taken</p> <p>4.e. No action taken</p> <p>4.f. No action taken</p> <p>4.g. No action taken</p>
<p><i>Finance Committee:</i> <i>Bryan Thompson;</i></p> <p>a. YTD Financial Report/Jeri Keiller & Bryan Thompson</p> <p>b. Next Meeting:</p>	<p>4.a. Jeri Keiller reported on the YTD financials.</p> <p>4.b. Next Org Meeting will be held on Thursday, October 7th at 9:00 am in-person at Little Italy Association Office. For Zoom</p>	<p>4.a. Luke Vinci moved to accept the YTD Financial Report. Danny Mocerri seconded the motion. Unanimously approved. Jeri Keiller abstained.</p> <p>4.b. No Action taken</p>

	attendance, please visit: https://us02web.zoom.us/j/81030117502 or call: 1-669-900-6833. Meeting ID: 810 3011 7502. Password: 3898	
Committee Reports <i>DISI Committee:</i> <i>Perry Meyer</i>		
a. Olive Creative Strategies	4.a. Larisa Medina from Olive Creative Strategies reported on Little Italy PR and social media activities.	4.a. No action taken
b. Little Italy Mercato- Catt White	4.b. Catt White reported on current Mercato activities.	4.b. No action taken
c. Consulado de Mexico: El Grito Celeration-9/15	4.c. Chris Gomez reported on a Consulado de Mexico event, El Grito. The event will take place on September 15, 2021, from 5:00 p.m. to 9 p.m. on India Street, between Beech and Cedar	4.c. No action taken
d. Vici Luxury Rentals Casino Night- 9/17- Davis Newton	4.d. Davis Newton reported on the Vici Casino Night. This event will take place on Friday, September 17, 2021, from 7:00 p.m. until 11:00 p.m. The buy-in is \$75 a ticket with all proceeds going to LIA.	4.d. No action taken
e. Coach Rob Book Signing & Meet-and-Greet- 9/25	4.e. Chris Gomez reported on Coach Rob's book signing and meet and greet. The book signing will take place on Saturday, September 25, 2021, in the Mercato near the Parakeet Café. Afterwards, Convivio will be hosting a wine and cheese event for the meet-and greet.	4.e. No action taken
f. Little Italy Urban Challenge	4.f. Chris Gomez stated that the LI Urban Challenge will take place on Sunday, September 26, 2021.	4.f. No action taken
g. MissionFed Art Walk- 10/20& 10/3- Sandi Cottrell	4.g. Sandi Cottrell reported on the ArtWalk Summer Series. Mission Fed ArtWalk will take place on October 2 nd and 3 rd , 2021. A street closure map is included in the Board packet.	4.g. No action taken
h. Trick-or-Treat on India Street- TBD	4.h. Chris Gomez reported on TOTIS. We are looking into different dates, and we will report back to the Board when a decision has been	4.h. No action taken

<p>i. Fall Displays Go Out-End of Sept.</p> <p>j. Next Meeting</p>	<p>made.</p> <p>4.i. Chris Gomez stated that Fall Displays will be installed at the end of September.</p> <p>4.j. Next Meeting of the DISI Committee will be on Friday, October 1, 2021, at 9:00a.m. Visit https://us02web.zoom.us/j/83003333549 or call: 1-669-900-6833/ Meeting ID: 830 0333 3549 Password: 3898</p>	<p>4.i. No action taken</p> <p>4.j. No action taken</p>
<p>Neighborhood Advisory Committee (NAC)- <i>Jeri Keiller</i></p> <p>a. Off-Duty Officers-Update</p> <p>b. Rescue Mission - Unhoused Citizens Program-Update</p> <p>c. Civil Restraining Orders</p>	<p>4.a. Marco Li Mandri gave an update on the Off-Duty Officers. We will evaluate the process after 2 months to see how the arrangement is working.</p> <p>4.b. Marco Li Mandri reported on the Rescue Mission program. The program will begin assisting unhoused citizens with varies needs, commencing in October.</p> <p>4.c. Marco Li Mandri stated there is no update on civil restraining orders.</p>	<p>4.a. No action taken</p> <p>4.b. No action taken</p> <p>4.c. No action taken</p>
<p><i>Parking & Mobility Committee: Luke Vinci</i></p> <p>a. Bollard Program</p> <p>b. Columbia & Remaining Streets Parking Conversions-Update</p>	<p>4.a. Chris Gomez stated that there is no update on the Bollard Program.</p> <p>4.b. Luke Vinci stated that there is no update on the Parking conversions.</p>	<p>4.a. No action taken</p> <p>4.b. No action taken</p>

Project Review/Marco Li Mandri a. 929 W. Grape Street Project-Update	4.a. Marco Li Mandri gave an update on the 923 W. Grape Street Project.	4.a. No action taken.
5. Community Reports	5. Nothing to report. No City representatives were in attendance.	5. No action taken.
6. Closed Session	6. The Board went into closed session.	6. No action taken.
7. Reopen Meeting & Report to Public	7. The Board returned to open session.	7. No action taken.
8. Next Meeting	8. The next meeting will be on Tuesday, October 5, 2021 2021, at 8:30 a.m. Visit: https://us02web.zoom.us/j/81754825757 or call: 1-669-900-6833/Meeting ID: 817 5482 5757 Password: 3898	8. No action taken.
9. Adjournment	9. Meeting Adjourned.	9. Danny Mocerì moved to adjourn the Board Meeting. Luke Vinci seconded the motion. Unanimously approved.

Minutes taken by Dianne T. Serna De León, Staff.



**RESTATED BYLAWS OF THE
LITTLE ITALY ASSOCIATION OF SAN DIEGO
*Amended November 2020***

A CALIFORNIA PUBLIC BENEFIT CORPORATION

**ARTICLE 1
OFFICES**

SECTION 1. PRINCIPAL OFFICE

The principal office of the Corporation for the transaction of its business is located in San Diego County, California and the Little Italy community, as defined by the map attached as "Exhibit A" and incorporated in these Bylaws by reference.

SECTION 2. CHANGE OF ADDRESS

The county of the Corporation's principal office can be changed only by amendment of these Bylaws and not otherwise. The Board of Directors may, however, change the principal office from one location to another within the County of San Diego. Any such change shall be noted by the Secretary in these Bylaws but shall not be considered an amendment of these Bylaws.

SECTION 3. OTHER OFFICES

The Corporation may also have offices at such other places, within the County of San Diego, where it is qualified to do business, as its business may require and as the Board of Directors may, from time to time, designate.

**ARTICLE 2
PURPOSES**

SECTION 1. OBJECTIVES AND PURPOSES

The primary objectives and purposes of this Corporation shall be:

- A) To bring about the revitalization of the Little Italy community and its surrounds.
- B) To bring about the investment of private and public capital within the Little Italy community and its surrounds for public benefit and charitable purposes.
- C) To bring about the increased provision of quality public improvements and educational, cultural, artistic, charitable, and social services within Little Italy community and its surrounds for public benefit and charitable purposes.
- D) To bring about the increased economic well being of residents, employees, and businesses within the Little Italy community and its surrounds.

LITTLE ITALY ASSOCIATION OF SAN DIEGO

- E) To promote improvement within the Little Italy community through activities which contribute to the economic and neighborhood well being of the Little Italy community.

ARTICLE 3 MEMBERSHIP

SECTION 1. NO MEMBERS

This Corporation shall have no members, as that term is defined in section 5056 of the California Nonprofit Corporation Law. Unless otherwise provided herein or in the California Nonprofit Public Benefit Corporation Law, any action which would otherwise require approval by a majority of all members shall require only approval of the Board of Directors. All rights which would otherwise vest in the members shall vest in the board of Directors. Nothing in these Bylaws shall be construed as limiting the right of the Corporation to refer to persons associated with it, who participate in any activities of the Corporation, as "members" even though such persons are not members, as defined in section 5056 of the California Corporations Code. Such persons shall be deemed to be associated persons with respect to the Corporation as that term is defined in section 5332 of the California Nonprofit Public Benefit Corporation Law, and no such reference shall constitute anyone a member of this Corporation.

ARTICLE 4 ELECTION OF DIRECTORS

SECTION 1. NOMINATION AND ELECTION

Not less than forty-five (45) days before the date set forth for the annual meeting of the Directors, the President, shall request that the Board appoint at least three (3) members as the Nominating Committee which shall include the President and at least two of the Directors exclusive of the Officers of the Corporation, to solicit nominees for consideration and election as Directors. The names so proposed shall be presented to the Board of Directors at its annual meeting; any Director may, at such meeting, nominate any other qualified person(s) as candidates for such office. The Nominees which have been deemed to be qualified, consistent with Article 4, Section 2, shall be presented to the Board for consideration of appointment to the Board at its Annual elections meeting. The Board shall vote to accept all or some of the nominees based upon the seats allocated consistent with Article V, Section 1 (a) in the bylaws.

SECTION 2. QUALIFICATION

- A) Members of the Little Italy community shall be eligible for nomination to the Board of Directors based upon active participation with the Corporation including its committees, task forces or otherwise for a period of not less than ~~one-six~~ (16) ~~year~~ months, and support for the policies, goals of the Corporation. In addition, nominees shall only be eligible for election to those positions for which they qualify as a property owner, current business license certificate holder, residential tenant or community-at-large member under Article 4, Section 2 (B);

- B) Eligibility shall be determined by:

1. full payment of assessments into the Little Italy Maintenance Assessment District for the previous and current fiscal years that such assessments were due; or
2. full payment of assessments into the Little Italy Business Improvement District for the previous and current fiscal years that such assessments were due; or
3. residential tenants living within the boundaries of the Little Italy Maintenance Assessment District; (a tenant is one who rents and occupies property and is called the "lessee". Or the person whose name is on the lease and is the guarantor of the lease); or
4. a community member that the Board deems important and whose appointment shall allow the Corporation to fulfill its goals as a public benefit Corporation.

ARTICLE 5 DIRECTORS

SECTION 1. NUMBER AND TERM

The Corporation shall have a minimum of nine (9) or a maximum of thirty-five (35) Directors and collectively they shall be known as the Board of Directors. The exact number of Directors shall be fixed from time-to-time by resolution of the Board of Directors. The number may be changed by amendment of this Bylaw, or by repeal of this Bylaw and adoption of a new Bylaw, as provided in these Bylaws. Subject to the foregoing provisions for changing the number of Directors, the following seats shall be allocated to the Board of Directors based upon financial contribution of stakeholder group to the overall operation of the Association. The breakdown of Board seats shall be as follows:

- A) At least ~~sixty-fifty-one~~ percent (~~60~~51%) of the seats on the Board of Directors within a specific year, shall be filled by property owners or representative of property owners, who have fully paid into the current fiscal year of the Little Italy Maintenance Assessment District. The minimum threshold of fifty-one percent (51%) is only applicable during the annual nominations process.
- B) The balance of seats shall be filled by business license certificate holders, residential tenants, or community-at-large members. Business license certificate holders must have paid fully paid into the current fiscal year of the Little Italy Business Improvement District. Business owner Directors shall be elected in accordance with Article 4, Sections 1 and 2 for staggered two (2) year terms beginning on the date of election to replace those Directors whose terms are then expiring. Community-at-large members and residential tenants shall be elected annually.

SECTION 2. POWERS

Subject to the provisions of the California Nonprofit Public Benefit Corporation law, and any limitations in the Articles of Incorporation and Bylaws relating to action required or permitted to be taken or approved by the members, if any, of this Corporation, the activities and affairs of this Corporation shall be conducted, and all corporate powers shall be exercised by or under the direction of the Board of Directors.

SECTION 3. DUTIES

It shall be the duty of the Directors to:

- A) Perform any-and-all duties imposed on them collectively or individually by law, by the Articles of Incorporation of this Corporation, or by these Bylaws.
- B) Appoint and remove, employ and discharge, and, except as otherwise provided in these Bylaws, prescribe the duties and fix the compensation, if any, of all Officers, agents and employees of the Corporation.
- C) Supervise all Officers, agents and employees of the Corporation to assure that their duties are performed properly.
- D) Meet at such times and places as required by these Bylaws as outlined in Section 6 of this Article.
- E) Register their addresses and numbers with the Secretary of the Corporation and notices of meetings mailed, emailed, sent via facsimile, or delivered in person to them at such addresses shall be valid notices thereof.
- F) Serve on at least one committee or task force and regularly attend meetings of same.
- G) Directors are required to attend Board meetings. Missed attendance due to excused or unexcused absences will be governed by Section 16 of this Article.

SECTION 4. COMPENSATION

Directors shall serve without compensation but are permitted to be compensated for expenditures that have been preapproved by the Finance Committee. In addition, they shall be allowed reasonable advancement or reimbursement of expenses incurred in the performance of their regular duties as specified in Section 3 of this Article. Directors may not be compensated for rendering services to the Corporation in any capacity other than Director unless such other compensation is reasonable and is allowable under the provisions of Section 10 of this Article 6.

SECTION 5. RESTRICTION REGARDING INTERESTED DIRECTORS

Notwithstanding any other provision of these Bylaws, not more than forty-nine percent (49%) of the persons serving on the board may be interested persons. For purposes of this Section, "interested persons" means either:

- A) Any person currently being compensated by the Corporation for services rendered it within the previous twelve (12) months, whether as a full- or part-time Officer or other employee, independent contractor, or otherwise, excluding any reasonable compensation paid to a Director as Director. In any and all cases, a Board member who also happens to be an "interested person" shall not move, second or vote on any contract in which they have a financial interest or
- B) Any brother, sister, ancestor, descendant, spouse, brother-in-law, sister-in-law, son-in-law, daughter-in-law, mother-in-law, or father-in-law of any such person.

SECTION 6. PLACE OF MEETINGS

Meetings shall be held at the location selected at the previous meeting, unless otherwise provided by the Board or at such place within or without the State of California which has

been designated from time-to-time by resolution of the Board of Directors. Any meeting, regular or special, may be held by conference telephone, video conference or similar communications methods, so as long as all Directors participating in such meeting can hear one another.

SECTION 7. REGULAR AND ANNUAL MEETINGS

- A) Regular meetings of Directors shall be held on the first Tuesday of each month at 8:30 a.m., unless such day falls on or immediately after a legal holiday, in which event the regular meeting shall be held at the same hour and place on the following Tuesday or second Tuesday of the month. The Board has the authority to alter the time and place of the monthly meetings upon majority vote provided notification of such change is made to the Little Italy community. The Board should strive to have its annual meeting held between Labor Day and Thanksgiving each year.
- B) If this Corporation makes no provision for members, then, at the annual meeting of Directors, Directors shall be elected by the Board of Directors in accordance with this section. Cumulative voting by Directors for the election of Directors shall not be permitted.

SECTION 8. SPECIAL MEETINGS

Special meetings of the Board of Directors may be called by 50% or more of the Officers of the Corporation including the President, the Vice President(s), the Secretary(ies), and Treasurer(s) or by any five (5) Directors, and such meetings shall be held at the place, within the City of San Diego, designated by the person or persons calling the meeting, and in the absence of such designation, at the principal office of the Corporation.

SECTION 9. NOTICE OF MEETINGS

Regular meetings of the Board may be held with appropriate notice consistent with the Ralph M. Brown Act. Special meetings of the Board shall be held upon three (3) days' notices by first-class mail or seventy-two (72) hours' notices delivered personally or via email or facsimile. If sent by mail or facsimile, the notice shall be deemed to be delivered on its deposit in the mails or on its delivery to the Director. Such notices shall be addressed to each Director at his or her address as shown on the books of the Corporation. Notice of the time and place of holding an adjourned meeting needs to be given to absent Directors if the time and place of the adjourned meeting are fixed at the meeting adjourned and if such adjourned meeting is held no more than forty-eight (48) hours from the time of the original meeting. Notice shall be given of any adjourned regular or special meetings to Directors absent from the original meeting if the adjourned meeting is held more than forty-eight (48) hours from the time of the original meeting.

SECTION 10. CONTENTS OF NOTICE

Notice of meetings not herein dispensed with shall specify the place, day and hour of the meeting and posted at the Corporation Office and the meeting location if different from Corporation Office. The purpose of any Board meeting shall be specified in the notice.

SECTION 11. WAIVER OF NOTICE AND CONSENT TO HOLDING MEETINGS

The transactions of any meeting of the board, however called and noticed or wherever held, are as valid as though the meeting had been duly held after proper call and notice, provided a quorum, as hereinafter defined, is present and provided that either before or after the

meeting each Director not present signs a waiver of notice, a consent to holding the meeting, or an approval of the minutes thereof. All such waivers, consents, or approvals shall be filed with the corporate records or made a part of the minutes of the meeting.

SECTION 12. QUORUM FOR MEETINGS

A quorum shall consist of a majority of the Board of Directors. Except as otherwise provided in these Bylaws or in the Articles of Incorporation of this Corporation, or by law, no business shall be considered by the Board at any meeting at which a quorum, as hereinafter defined, is not present, and the only motion which the President or Managing Administrator shall entertain at such meeting is a motion to adjourn. However, a majority of the Directors present at such meeting may adjourn from time to time until the time fixed for the next regular meeting of the Board. The Directors present at a duly called and held meeting at which a quorum is initially present may continue to do business notwithstanding the loss of a quorum at the meeting due to a withdrawal of Directors from the meeting, provided that any action thereafter taken must be approved by at least a majority of the required quorum for such meeting or such greater percentage as may be required by law, or the Articles of Incorporation or Bylaws of this Corporation.

SECTION 13. MAJORITY ACTION AS BOARD ACTION

Every act or decision done or made by a majority of the Directors present at a meeting duly held at which a quorum is present is the act of the Board of Directors, unless the Articles of Incorporation or Bylaws of this Corporation, or provisions of the California Nonprofit Public Benefit Corporation Law, particularly those provisions relating to appointment of committees (Section 5212), approval of contracts or transactions in which a Director has a material financial interest (Section 5233) and indemnification of Directors (Section 5238e), require a greater percentage or different voting rules for approval of a matter by the Board.

SECTION 14. CONDUCT OF MEETINGS

Meetings of the Board of Directors shall be presided over by the President of the Board or appointed Managing Administrator or, in his or her absence, by the Vice President of the Corporation or, in the absence of each of these persons, by a meeting facilitator chosen by a majority of the Directors present at the meeting. The Secretary of the Corporation shall act as Secretary of all meetings of the Board, provided that, in his or her absence, the presiding Officer shall appoint Managing Administrator or another person to act as Secretary of the meeting.

Meetings shall be governed by Roberts Rules of Order, as such rules may be revised from time to time, insofar as such rules are not inconsistent with or in conflict with these Bylaws, with the Articles of Incorporation of this Corporation, or with provisions of law.

SECTION 15. ACTION BY TWO THIRDS WRITTEN CONSENT WITHOUT MEETING

Any action required or permitted to be taken by the Board of Directors under any provision of law may be taken without a meeting, if two thirds of the members of the full Board shall individually or collectively consent in writing to such action. Each Board member shall be notified of the need for written consent without a meeting through first class mail, via email, facsimile, or phone call. Such written consent or consents shall be filed with the minutes of the proceedings of the Board. Such action by written consent shall have the same force and effect as the simple majority vote of the Directors. Any certificate or other document filed under any provision of law which relates to action so taken shall state that the action was

taken by two-thirds written consent of the Board of Directors without a meeting and that the Bylaws of this Corporation authorize the Directors to so act, and such statement shall be prima facie evidence of such authority.

SECTION 16. VACANCIES AND REMOVAL

~~Any Board members with three (3) unexcused absences from a regularly scheduled Board meeting within a one-year term of the Board shall be automatically removed from the Board, and a vote of the Board is not required for this removal. Board members who miss six (6) regular Board meeting within a one (1) year Board term, whether excused or unexcused, shall be automatically removed from the Board. The Board has the ability to grant an exception to the above rule. Any Board member with three (3) unexcused absences or miss six (6) regularly scheduled Board meetings, whether excused or unexcused, within a one (1) year term from the annual meeting of the Board shall be removed from the Board after review by the Organization Committee. A vote of the Board is not required for this removal. If an exemption is requested by said Board member, the Organization Committee will send recommendation to the Board for consideration. The Board has the ability to grant an exception to the above rule.~~

Vacancies on the Board of Directors shall exist: 1) on the death, resignation, or removal of any Director, and 2) whenever the number of authorized Directors is increased.

The Board of Directors may declare vacant the office of a Director who has been declared of unsound mind by a final order of court, or convicted of a felony, or been found by a final order or judgment of any court to have breached any duty under Section 5230 and following of the California Nonprofit Public Benefit Corporation Law.

If this Corporation has any members, then, if the Corporation has less than fifty (50) members, Directors may be removed without cause by a majority of all members, or, if the Corporation has fifty (50) or more members, by vote of a majority of the votes represented at a membership meeting at which a quorum is present.

If this Corporation has no members, Directors may be removed without cause by a majority of the Directors then in office.

Any Director may resign effective upon giving written notice to the Managing Administrator, the President, the Secretary, or the Board of Directors, unless the notice specifies a later time for the effectiveness of such resignation. No Director may resign if the Corporation would then be left without a duly elected Director or Directors in charge of its affairs, except upon notice to the Attorney General.

Vacancies on the Board may be filled by approval of the Board or, if the number of Directors, then in office is less than a quorum, by (1) the unanimous written consent of the Directors then in office, (2) the affirmative vote of a majority of the Directors then in office at a meeting held pursuant to notice or waivers of notice complying with this Article of these Bylaws, or (3) a sole remaining Director.

If this Corporation has members, however, vacancies created by the removal of a Director may be filled only by the approval of the members. The members, if any, of this Corporation may elect a Director at any time to fill any vacancy not filled by the Directors.

A person elected to fill a vacancy as provided by this Section shall hold office until the next annual election of the Board of Directors or until his or her death, resignation, or removal from office.

SECTION 17. NON-LIABILITY OF DIRECTORS

The Directors shall not be personally liable for the debts, liabilities, or other obligations of the Corporation.

SECTION 18. INDEMNIFICATION BY CORPORATION OF DIRECTORS, OFFICERS, EMPLOYEES AND OTHER AGENTS

To the extent that a person who is, or was, a Director, Officer, employee or other agent of this Corporation has been successful on the merits in defense of any civil, criminal, administrative or investigative proceeding brought to procure a judgment against such person by reason of the fact that he or she is, or was, an agent of the Corporation, or has been successful in defense of any claim, issue or matter, therein, such person shall be indemnified against expenses actually and reasonably incurred by the person in connection with such proceeding.

If such person either settles any such claim or sustains a judgment against him or her, then indemnification against expenses, judgments, fines, settlements, and other amounts reasonably incurred in connection with such proceedings shall be provided by this Corporation but only to the extent allowed by, and in accordance with the requirements of, Section 5238 of the California Nonprofit Public Benefit Corporation Law.

SECTION 19. INSURANCE FOR CORPORATE AGENTS

The Board of Directors may adopt a resolution authorizing the purchase and maintenance of insurance on behalf of any agent of the Corporation (including a Director, Officer, employee or other agent of the Corporation) against any liability other than for violating provisions of law relating to self-dealing (Section 5233 of the California Nonprofit Public Benefit Corporation Law) asserted against or incurred by the agent in such capacity or arising out of the agent's status as such, whether or not the Corporation would have the power to indemnify the agent against such liability under the provisions of Section 5238 of the California Nonprofit Public Benefit Corporation Law.

**ARTICLE 6
OFFICERS**

SECTION 1. NUMBER OF OFFICERS

The Officers of the Corporation shall be a President, a Vice President, a Secretary, and a Chief Financial Officer who shall be designated as the Treasurer. The Corporation may also have, as determined by the Board of Directors, one or more Vice Presidents of "Said Title", Assistant Secretaries, Assistant Treasurers, or other officers. Any number of offices may be held by the same person except that neither the Secretary nor the Treasurer may serve as the President.

At any given time, a majority of the Officers must be property owners within the Little Italy Maintenance Assessment District and/or business certificate license holders within the Business Improvement District or an approved representative of property or business owner.

Community-at-large Board Members may serve as Officers of the Board, but the community-at-large Officer seats may never exceed 40% of the total number of Officers.

SECTION 2. QUALIFICATION, ELECTION, AND TERM OF OFFICE

Any member of the Board of Directors may serve as an Officer of this Corporation. Officers shall be elected by the Board of Directors, at any time, stakeholder Officers shall hold office for two (2) year terms and community-at-large Officers shall hold office for one (1) year term. All Officers shall serve their terms in full or until he or she resigns or is removed or is otherwise disqualified to serve, or until his or her successor shall be elected and qualified, whichever occurs first. Officers shall be elected individually each year at the Annual meeting of the Board of Directors. A Board member shall serve two full years prior to becoming eligible for nomination as a Board officer. Officers shall be elected for two (2) year terms commencing 2020 and shall be voted in a staggered manner in the following schedule:

President and Treasurer: Even Years (i.e., 2020, 2022, 2024, etc.)

Vice President and Secretary: Odd Years (i.e. 2021, 2023, 2025, etc.)

Community-at-large Officer seats shall be voted on annually.

SECTION 3. SUBORDINATE OFFICERS

The Board of Directors may appoint such other Officers or agents as it may deem desirable, and such Officers shall serve such terms, have such authority, and perform such duties as may be prescribed from time to time by the Board of Directors.

SECTION 4. REMOVAL AND RESIGNATION

Any Officer may be removed, with cause, by the Board of Directors, at any time. Any Officer may resign at any time by giving written notice to the Board of Directors or to the President or Secretary of the Corporation. Any such resignation shall take effect at the date of receipt of such notice or at any later date specified therein, and, unless otherwise specified therein, the acceptance of such resignation shall not be necessary to make it effective. The above provisions of this Section shall be superseded by any conflicting terms of a contract which has been approved or ratified by the Board of Directors relating to the employment of any Officer of the Corporation.

SECTION 5. VACANCIES

Any vacancy caused by the death, resignation, removal, disqualification, or otherwise, of any Officer shall be filled by the Board of Directors. In the event of a vacancy in any office other than that of the President; such vacancy may be filled temporarily by the President until such time as the Board shall fill the vacancy. Vacancies occurring in offices of Officers appointed at the discretion of the board may or may not be filled as the Board shall determine.

SECTION 6. DUTIES OF PRESIDENT

The President shall be the Chief Executive Officer of the Corporation and shall, subject to the control of the Board of Directors, supervise and control the affairs of the Corporation and the activities of the Officers. He or she shall perform all duties incident to his or her office and such other duties as may be required by law, by the Articles of Incorporation of this Corporation, or by these Bylaws, or which may be prescribed from time to time by the Board of Directors. The Managing Administrator (without voting rights) shall preside at all meetings

of the Board of Directors under the supervision and direction of the President. If applicable, the President shall preside at all meetings of the delegates. Except as otherwise expressly provided by law, by the Articles of Incorporation, or by these Bylaws, he or she shall, in the name of the Corporation, execute such deeds, mortgages, bonds, contracts, checks, or other instruments which may from time to time be authorized by the Board of Directors.

SECTION 7. DUTIES OF VICE PRESIDENT

In the absence of the President, or in the event of his or her inability or refusal to act, the Vice President shall perform all the duties of the President, and when so acting shall have all the powers of, and be subject to all the restrictions on, the President. The Vice President shall have other powers and perform such other duties as may be prescribed by law, by the Articles of Incorporation, or by these Bylaws, or as may be prescribed by the Board of Directors.

SECTION 8. DUTIES OF SECRETARY

The Secretary shall perform the following duties or delegate them to staff, while retaining the responsibility to review their performance:

- A) Certify and keep at the principal office of the Corporation the original, or a copy of these Bylaws as amended or otherwise altered to date.
- B) Keep at the principal office of the Corporation or at such other place as the board may determine, a book of minutes of all meetings of the Directors, and, if applicable, meetings of committees of Directors and of members, recording therein the time and place of holding, whether regular or special, how called, how notice thereof was given, the names of those present or represented at the meeting, and the proceedings thereof.
- C) See that all notices are duly given in accordance with the provisions of these Bylaws or as required by law.
- D) Be custodian of the records and of the seal of the Corporation and see that the seal is affixed to all duly executed documents, the execution of which on behalf of the Corporation under its seal is authorized by law or these Bylaws.
- E) Keep at the principal office of the Corporation a membership book containing the name and address of each and any members, and, in the case where any membership has been terminated, he or she shall record such fact in the membership book together with the date on which such membership ceased.
- F) Exhibit at all reasonable times to any Director of the Corporation, or to his or her agent or attorney, on request therefore, the Bylaws, the membership book, and the minutes of the proceedings of the Directors of the Corporation. Little Italy community businesses shall have similar rights of inspection as provided by action of the Directors.
- G) In general, perform all duties incident to the office of Secretary and such other duties as may be required by law, by the Articles of Incorporation of this Corporation, or by these Bylaws, or which may be assigned to him or her from time to time by the Board of Directors.

SECTION 9. DUTIES OF TREASURER

Subject to the provisions of these Bylaws relating to the "Execution of Instruments, Deposits and Funds," the Treasurer shall perform the following duties or delegate them to staff, while retaining the responsibility to review their performance:

- A) The Treasurer of the Board is required to serve as Chair of the Finance Committee.
- B) Have charge and custody of, and be responsible for, all funds and securities of the Corporation, and deposit all such funds in the name of the Corporation in such banks, trust companies, or other depositories as shall be selected by the Board of Directors or delegate such responsibilities to staff.
- C) Receive, and give receipt for, monies due and payable to the Corporation from any source whatsoever.
- D) Disburse, or cause to be disbursed, the funds of the Corporation as may be directed by the Board of Directors, taking proper vouchers for such disbursements.
- E) Keep and maintain adequate and correct accounts of the Corporation's properties and business transactions, including accounts of its assets, liabilities, receipts, disbursements, gains, and losses.
- F) Exhibit at all reasonable times the books of account and financial records to any Director of the Corporation, or to his or her agent or attorney, on request therefor. Little Italy community businesses shall have similar rights of inspection as provided by action of the Directors.
- G) Render to the President and Directors, whenever requested, an account of any or all of his or her transactions as Treasurer and of the financial condition of the Corporation.
- H) Prepare, or cause to be prepared, and certify, or cause to be certified, the financial statements to be included in any required reports.
- I) In general, perform all duties incident to the office of Treasurer and such other duties as may be required by law, by the Articles of Incorporation of the Corporation, or by these Bylaws, or which may be assigned to him or her from time to time by the Board of Directors.

SECTION 10. COMPENSATION

No Director or Officer shall receive compensation or salary for their service on the Board of Directors.

ARTICLE 7 COMMITTEES

SECTION 1. ORGANIZATION COMMITTEE

The Organization Committee shall serve as the standing Executive Committee of the Board of Directors who shall also serve as Officers of this Corporation). The Organization Committee shall be authorized by the Board to conduct the following actions on behalf of the Board, except as follows:

- A) The approval of any action which, under law or the provisions of these Bylaws, requires the approval of the majority of the Board of Directors.
- B) The filling of vacancies on the board or on any committee which has the authority of the Board.
- C) The amendment or repeal of Bylaws or the adoption of new Bylaws.
- D) The amendment or repeal or any resolution of the Board which by its express terms is not so amendable or repealable.
- E) The appointment of committees of the Board or the members thereof.
- F) The approval of any transaction to which this Corporation is a party and in which one or more of the Directors has a material financial interest, except as expressly provided in Section 5233(d)(3) of the California Nonprofit Public Benefit Corporation Law. By a majority vote of its members then in office, the Board may at any time revoke or modify any or all of the authority so delegated, increase or decrease but not below two (2) the number of its members, and fill vacancies therein from the members of the board. The Committee shall keep regular minutes of its proceedings, cause them to be filed with the corporate records, and report the same to the board from time to time as the Board may require.

G) The Organization Committee shall conduct annual performance review of Managing Administrator's contract and provide a summary to Finance Committee.

G)H) The Organization Committee has the authorization to approve expenditures or financing in a not to exceed amount and frequency that is set annually at the budget approval meeting.

SECTION 2. THE FINANCE COMMITTEE

A standing Finance Committee, which was established in 2018, shall be granted authority to make financial decisions on behalf of the Board, based upon the appointment of members by the Board of Directors to take such actions. The appointed members may not exceed 50% of the total number of Directors in office. The Finance Committee shall have the authority to conduct the following actions or delegate them to staff, while retaining the responsibility to review their performance:

- A) Regular review of the multiple budgets with the City contracts and non-public contracts.
- B) Review and approve any and all service contracts with the Association.

- C) Review and approve supplemental service contracts with private property owners in Little Italy.
- D) Come up with budget scenarios and approve them for implementation by staff.
- E) Oversee staff contract and make determination on Association approved process for annual bonuses or supplemental payment to staff.
- F) Approve grants and other programs that fund special projects in Little Italy.
- G) Work with staff on new programs and initiatives that might generate new cash flow to the Association.
- H) Other tasks related to financial management as approved by the Board including tax returns, audits and reports to the City and County of San Diego.
- I) Approve the acquisition of new equipment, materials and other items that help the Association meet its goals.
- J) Review and approve any debt repayment and refinance of Association debt.
- K) The Finance Committee has the authorization to approve expenditures or financing in a not to exceed amount and frequency that is set annually at the budget approval meeting.

SECTION 3. OTHER COMMITTEES AND TASK FORCES

The Corporation shall have such other committees and task forces as may from time to time be designated by resolution of the Board of Directors. Such other committees may consist of persons who are not also members of the Board. These additional committees shall act in an advisory capacity only to the Board and shall be clearly titled as "advisory/ committees or task forces.

SECTION 4. MEETINGS AND ACTION OF COMMITTEES

Meetings and action of committees shall be governed by, noticed, held and taken in accordance with the provisions of these Bylaws concerning meetings of the Board of Directors, with such changes in the context of such Bylaw provisions as are necessary to substitute the committee and its members for the Board of Directors and its members, except that the time for regular meetings of committees may be fixed by resolution of the Board of Directors or by the committee. The time for special meetings of committees may also be fixed by the Board of Directors. The Board of Directors may also adopt rules and regulations pertaining to the conduct of meetings of committees to the extent that such rules and regulations are not inconsistent with the provisions of these Bylaws.

ARTICLE 8 EXECUTION OF INSTRUMENTS, DEPOSITS AND FUNDS

SECTION 1. EXECUTION OF INSTRUMENTS

The Board of Directors, except as otherwise provided in these Bylaws, may by resolution authorize any Officer or Managing Administrator of the Corporation to enter into any contract or execute and deliver any instrument in the name of and on behalf of the Corporation, and such authority may be general or confined to specific instances. Unless so authorized, no Officer, Managing Administrator, employee or agent shall have any power or authority to bind the Corporation by any contract or engagement or to pledge its credit or to render it liable monetary for any purpose or in any amount.

SECTION 2. CHECKS AND NOTES

Except as otherwise specifically determined by resolution of the Board of Directors, or as otherwise required by law, checks, drafts, promissory notes, orders for the payment of money, and other evidence of indebtedness of the Corporation shall be signed by two (2) or more Officers of the Corporation or the Managing Administrator(s) that has been selected by the Finance Committee.

SECTION 3. DEPOSITS

All funds of the Corporation shall be deposited from time-to-time to the credit of the Corporation in such banks, trust companies, or other depositories as the Board of Directors may select.

SECTION 4. GIFTS

The Board of Directors may accept on behalf of the Corporation any contribution, gift, bequest, or devise for the charitable or public purposes of this Corporation.

ARTICLE 9 CORPORATE RECORDS, REPORTS AND SEAL

SECTION 1. MAINTENANCE OF CORPORATE RECORDS

The Corporation shall keep at its principal office in the State of California:

- A) Minutes of all meetings of Directors, committees of the Board and, if this Corporation has members, of all meetings of members, indicating the time and place of holding such meetings, whether regular or special, how called, the notice given, and the names of those present and the proceedings thereof.
- B) Adequate and correct books and records of account, including accounts of its properties and business transactions and accounts of its assets, liabilities, receipts, disbursements, gains and losses.
- C) A record of its members, if any, indicating their names and addresses and, if applicable, the class of membership held by each member and the termination date of any membership.
- D) A copy of the Corporation's Articles of Incorporation and Bylaws as amended to date, which shall be open to inspection by Little Italy community property owners, residents, businesses, or the members, if any, of the Corporation at all reasonable times during office hours.

SECTION 2. CORPORATE SEAL

The Board of Directors may adopt, use, and at will alter, a corporate seal. Such seal shall be kept at the principal office of the Corporation. Failure to affix the seal to corporate instruments, however, shall not affect the validity of any such instrument.

SECTION 3. DIRECTORS' INSPECTION RIGHTS

Every Director shall have the absolute right at any reasonable time to inspect and copy all books, records and documents of every kind and to inspect the physical properties of the Corporation.

SECTION 4. INSPECTION RIGHTS

Little Italy community members shall have the following inspection rights, for a purpose reasonably related to such person's interest as a member:

- A) To inspect and copy the record of all members' names, addresses and voting rights, at reasonable times, upon five (5) business days' prior written demand on the Corporation, which demand shall state the purpose for which the inspection rights are requested.
- B) To obtain from the Secretary of the Corporation, upon written demand and payment of a reasonable charge, an alphabetized list of the names, addresses and voting rights of those members entitled to vote for the election of Directors as of the most recent record date for which the list has been compiled or as of the date specified by the member subsequent to the date of demand. The demand shall state the purpose for which the list is requested. The membership list shall be made available on or before the later of ten (10) business days after the demand is received or after the date specified therein as of which the list is to be compiled.
- C) To inspect at any reasonable time the books, records, or minutes of proceedings of the members or of the board or committees of the board, upon written demand on the Corporation by the member, for a purpose reasonably related to such person's interests as a member.

SECTION 5. RIGHT TO COPY AND MAKE EXTRACTS

Any inspection under the provisions of this Article may be made in person or by agent or attorney and the right to inspection includes the right to copy and make extracts.

SECTION 6. ANNUAL REPORT

The Board shall cause an annual report to be furnished not later than one hundred and twenty (120) days after the close of the Corporation's fiscal year to all Directors of the Corporation and, if this Corporation has members, to any member or delegate who requests it in writing, which report shall contain the following information in appropriate detail:

- A) The assets and liabilities, including the trust funds, of the Corporation as of the end of the fiscal year.
- B) The principal changes in assets and liabilities, including trust funds, during the fiscal.
- C) The revenue or receipts of the Corporation, both unrestricted and restricted to particular purposes, for the fiscal year.

- D) The expenses or disbursements of the Corporation, for both general and restricted purposes, during the fiscal year.
- E) Any information required by Section 7 of this Article.

The annual report shall be accompanied by any report thereon of independent accountants, or, if there is no such report, the certificate of an authorized Officer of the Corporation that such statements were prepared without audit from the books and records of the Corporation.

If this Corporation has members, then, if this Corporation receives twenty-five thousand dollars (\$25,000), or more, in gross revenues or receipts during the fiscal year, this Corporation shall automatically send the above annual report to all members, in such manner, at such time, and with such contents, including an accompanying report from independent accountants or certification of a corporate Officer, as specified by the above provisions of this Section relating to the annual report.

SECTION 7. ANNUAL STATEMENT OF SPECIFIC TRANSACTIONS TO MEMBERS

This Corporation shall mail or deliver to all Directors and any and all members a statement within one hundred and twenty (120) days after the close of its fiscal year which briefly describes the amount and circumstances of any indemnification or transaction of the following kind:

- A) Any transaction in which the Corporation, or its parent or its subsidiary, was a party, and in which either of the following had a direct or indirect material financial interest:
 - B) Any Director or Officer of the Corporation, or its parent or subsidiary (a mere common directorship shall not be considered a material financial interest); or
 - C) Any holder of more than ten percent (10%) of the voting power of the Corporation, its parent, or its subsidiary.

The above statement need only be provided with respect to a transaction during the previous fiscal year involving more than fifty thousand dollars (\$50,000) or which was one of a number of transactions with the same persons involving, in the aggregate, more than fifty thousand dollars (\$50,000).

Similarly, the statement need only be provided with respect to indemnifications or advances aggregating more than ten thousand dollars (\$10,000) paid during the previous fiscal year to any Director or Officer, except that no such statement need be made if such indemnification was approved by the members pursuant to Section 5238(e)(2) of the California Nonprofit Public Benefit Corporation Law.

Any statement required by this Section shall briefly describe the names of the interested persons involved in such transactions, stating each person's relationship to the Corporation, the nature of such person's interest in the transaction and, where practical, the amount of such interest, provided that in the case of a transaction with a partnership of which such person is a partner, only the interest of the partnership need be stated.

If this Corporation has any members and provides all members with an annual report according to the provisions of Section 6 of this Article, then such annual report shall include the information required by this Section.

SECTION 8. AUDITED FINANCIAL STATEMENTS

If the Corporation (i) is required to file reports with the California Attorney General pursuant to Section 12586 of the California Government Code and (ii) receives or accrues in any fiscal year gross revenue of two-million dollars (\$2,000,000) or more, exclusive of grants from, and contracts for services with, governmental entities for which the governmental entity requires an accounting of the funds received, the Corporation shall do the following:

- A) Prepare annual financial statements using generally accepted accounting principles that are audited by an independent certified public accountant in conformity with generally accepted auditing standards. For any non-audit services performed by the firm conducting the audit, the firm and its individual auditors shall adhere to the standards for auditor independence set forth in the latest revision of the Government Auditing Standards, issued by the Comptroller General of the United States (the Yellow Book) and any standards prescribed by the California Attorney General for auditor independence in the performance of non-audit services, including standards different from those set forth in the Yellow Book. If the Corporation is under the control of another organization, the controlling organization may prepare a consolidated financial statement. The audited financial statements shall be available for inspection by the California Attorney General and by members of the public no later than nine months after the close of the fiscal year to which the statements relate. If the Corporation is a charity, it shall make its annual audited financial statements available to the public in the same manner that is prescribed for IRS Form 990 by the latest revision of Section 6104(d) of the Internal Revenue Code and associated regulations.
- B) If the Corporation is required to file reports with the California Attorney General pursuant to Section 12586 of the California Government Code and, independent of the audit requirement set forth in Section 12586(e)(1) of the California Government Code, it prepares financial statements that are audited by a certified public accountant, the audited financial statements shall be available for inspection by the California Attorney General and shall be made available to members of the public in conformity with Section 12586(e)(1) of the California Government Code.

ARTICLE 10 FISCAL YEAR

SECTION 1. FISCAL YEAR OF THE CORPORATION

The fiscal year of the Corporation shall begin on the July 1 and end on June 30th in each year.

ARTICLE 11 AMENDMENT OF BYLAWS

SECTION 1. AMENDMENT

Subject to any provision of law applicable to the amendment of Bylaws of public benefit nonprofit Corporations, these Bylaws, or any of them, may be altered, amended, or repealed and new Bylaws adopted as follows:

- A) Subject to the power of members, if any, to change or repeal these Bylaws under Section 5150 of the Corporations Code, by approval of the Board of Directors unless the Bylaw amendment would materially and adversely affect the rights of members, if any, as to voting or transfer, provided, however, if this Corporation has admitted any members, then a Bylaw specifying or changing the fixed number of Directors of the Corporation, the maximum or minimum number of Directors, or changing from a fixed to variable board or vice versa, may not be adopted, amended, or repealed except as provided in subparagraph (b) of this Section; or
- B) By approval of the majority action of the sitting Board of Directors.

ARTICLE 12 AMENDMENT OF ARTICLES

SECTION 1. AMENDMENT OF ARTICLES BEFORE ADMISSION OF MEMBERS

Before any members have been admitted to the Corporation, any amendment of the Articles of Incorporation may be adopted by approval of the Board of Directors.

SECTION 2. AMENDMENT OF ARTICLES AFTER ADMISSION OF MEMBERS

After members, if any, have been admitted to the Corporation, amendment of the Articles of Incorporation may be adopted by the approval of the Board of Directors and by the approval of the members of this Corporation.

SECTION 3. CERTAIN AMENDMENTS

Notwithstanding the above sections of this Article, this Corporation shall not amend its Articles of Incorporation to alter any statement which appears in the original Articles of Incorporation of the names and addresses of the first Directors of this Corporation nor the name and address of its initial agent, except to correct an error in such statement or to delete either statement after the Corporation has filed a "Statement by a Domestic Non-Profit Corporation" pursuant to Section 6210 of the California Nonprofit Corporation Law.

ARTICLE 13 PROHIBITION AGAINST SHARING CORPORATE PROFITS AND ASSETS

SECTION 1. PROHIBITION AGAINST SHARING CORPORATE PROFITS AND ASSETS

No member, Director, Officer, employee, or other person connected with this Corporation, or any private individual, shall receive at any time any of the net earnings or pecuniary profit from the operations of the Corporation, provided, however, that this provision shall not prevent payment to any such person of reasonable compensation for services performed for the Corporation in effecting any of its public or charitable purposes, provided that such compensation is otherwise permitted by these Bylaws and is fixed by resolution of the Board of Directors; and no such person or persons shall be entitled to share in the distribution of, and shall not receive, any of the corporate assets on dissolution of the Corporation. All members, if any, of the Corporation shall be deemed to have expressly consented and agreed that on such dissolution or winding up of the affairs of the Corporation, whether voluntarily or involuntarily, the assets of the Corporation, after all debts have been satisfied,

shall be distributed as required by the Articles of Incorporation of this Corporation and not otherwise.

ARTICLE 14 MEMBERS

SECTION 1. DETERMINATION OF MEMBERS

If this Corporation makes no provision for members, then, pursuant to Section 5310(b) of the Nonprofit Public Benefit Corporation Law of the State of California, any action which would otherwise, under law or the provisions of the Articles of Incorporation or Bylaws of this Corporation, require approval by a majority of all members or approval by the members, shall only require the approval of the Board of Directors.

ARTICLE 15 LITTLE ITALY COMMUNITY DEFINED

SECTION 1. DEFINITION

The "Little Italy community" includes those property owners paying into the Little Italy Maintenance Assessment District, the business license certificate holders paying into the Little Italy Business Improvement District or community members who reside in, work within or aid in the revitalization and maintenance of Little Italy whose boundaries are defined at all of the parcels south of W. Laurel Street, east of Pacific Highway, north of W. Ash Street and west of Interstate-5 and Front Street.

SECTION 2. EXHIBIT A MAP

A map is attached to these Bylaws as its last page.

ARTICLE 16 PROHIBITED TRANSACTIONS

SECTION 1. LOANS

Except as permitted by Section 5236 of the Code, the Corporation shall not make any loan of money or property to, or guarantee the obligation of, any Director or Officer; provided, however, that the Corporation may advance money to a Director or Officer of the Corporation or any subsidiary for expenses reasonably anticipated to be incurred in performance of the duties of such Officer or Director so long as such individual would be entitled to be reimbursed for such expenses absent that advance.

SECTION 2. SELF-DEALING TRANSACTIONS

Except as provided in Section 3, below, the Board shall not approve or permit the Corporation to engage in any self-dealing transaction. A self-dealing transaction is a transaction to which the Corporation is a party and in which one or more of its Directors has a material financial interest unless the transaction is described in Section 5233(b) of the Code.

SECTION 3. APPROVAL

This Corporation may engage in a self-dealing transaction if the transaction is approved by a court or by the Attorney General. This Corporation also may engage in a self-dealing transaction if the Board determines, before the transaction, that (1) the Corporation is

entering into the transaction for its own benefit; (2) the transaction is fair and reasonable to the Corporation at the time; and (3) after reasonable investigation, the Board determines that it could not have obtained a more advantageous arrangement with reasonable effort under the circumstances. Such determinations must be made by the Board in good faith, with knowledge of the material facts concerning the transaction and the interest of the Director or Directors in the transaction, and by a vote of a majority of the Directors then in office, without counting the vote of the interested Director or Directors.

ARTICLE 17 CONSTRUCTION AND DEFINITIONS

Unless the context otherwise requires, the general provisions, rules of construction, and definitions contained in the Code as amended from time to time shall govern the construction of these Bylaws. Without limiting the generality of the foregoing, the masculine gender includes the feminine and neuter, the singular number includes the plural, and the plural number includes the singular, and the term "person" includes a Corporation as well as a natural person.

ARTICLE 18 CONFLICT-OF-INTEREST AND COMPENSATION APPROVAL POLICIES

SECTION 1. PURPOSE OF CONFLICT-OF-INTEREST POLICY

The purpose of this conflict of interest policy is to protect this tax-exempt Corporation's interest when it is contemplating entering into a transaction or arrangement that might benefit the private interest of an Officer or Director of the Corporation or any "disqualified person" as defined in Section 4958(f)(1) of the Internal Revenue Code and as amplified by Section 53.4958-3 of the IRS Regulations and which might result in a possible "excess benefit transaction" as defined in Section 4958(c)(1)(A) of the Internal Revenue Code and as amplified by Section 53.4958 of the IRS Regulations. This policy is intended to supplement but not replace any applicable state and federal laws governing conflict of interest applicable to nonprofit and charitable organizations.

SECTION 2. DEFINITIONS

- A) Interested Person. Any Director, principal Officer, member of a committee with governing Board delegated powers, or any other person who is a "disqualified person" as defined in Section 4958(f)(1) of the Internal Revenue Code and as amplified by Section 53.4958-3 of the IRS Regulations, who has a direct or indirect financial interest, as defined below, is an interested person.
- B) Financial Interest. A person has a financial interest if the person has, directly or indirectly, through business, investment, or family:
 1. an ownership or investment interest in any entity with which the Corporation has a transaction or arrangement,
 2. a compensation arrangement with the Corporation or with any entity or individual with which the Corporation has a transaction or arrangement, or

3. a potential ownership or investment interest in, or compensation arrangement with, any entity or individual with which the Corporation is negotiating a transaction or arrangement.

Compensation includes direct and indirect remuneration as well as gifts or favors that are not insubstantial.

A financial interest is not necessarily a conflict of interest. Under Section 3, paragraph B, a person who has a financial interest may have a conflict of interest only if the appropriate governing Board or committee decides that a conflict of interest exists.

SECTION 3. CONFLICT OF INTEREST AVOIDANCE PROCEDURES

- A) **Duty to Disclose.** In connection with any actual or possible conflict of interest, an interested person must disclose the existence of the financial interest and be given the opportunity to disclose all material facts to the Directors and members of committees with governing Board delegated powers considering the proposed transaction or arrangement.
- B) **Determining Whether a Conflict of Interest Exists.** After disclosure of the financial interest and all material facts, and after any discussion with the interested person, he/she shall leave the governing Board or committee meeting while the determination of a conflict of interest is discussed and voted upon. The remaining Board or committee members shall decide if a conflict of interest exists.
- C) **Procedures for Addressing the Conflict of Interest.** An interested person may make a presentation at the governing Board or committee meeting, but after the presentation, he/she shall leave the meeting during the discussion of, and the vote on, the transaction or arrangement involving the possible conflict of interest.

The chairperson of the governing Board or committee shall, if appropriate, appoint a disinterested person or committee to investigate alternatives to the proposed transaction or arrangement. After exercising due diligence, the governing Board or committee shall determine whether the Corporation can obtain with reasonable efforts a more advantageous transaction or arrangement from a person or entity that would not give rise to a conflict of interest.

If a more advantageous transaction or arrangement is not reasonably possible under circumstances not producing a conflict of interest, the governing Board or committee shall determine by a majority vote of the disinterested Directors whether the transaction or arrangement is in the Corporation's best interest, for its own benefit, and whether it is fair and reasonable. In conformity with the above determination, it shall make its decision as to whether to enter into the transaction or arrangement.

- D) **Violations of the Conflicts of Interest Policy.** If the governing Board or committee has reasonable cause to believe a Director or committee member has failed to disclose actual or possible conflicts of interest, it shall inform the individual of the basis for such belief and afford the member an opportunity to explain the alleged failure to disclose.

If, after hearing the member's response and after making further investigation as warranted by the circumstances, the governing Board or committee determines the member has failed to disclose an actual or possible conflict of interest, it shall take appropriate disciplinary and corrective action.

SECTION 4. RECORDS OF BOARD AND BOARD COMMITTEE PROCEEDINGS

The minutes of meetings of the governing Board and all committees with Board delegated powers shall contain:

- A) The names of the persons who disclosed or otherwise were found to have a financial interest in connection with an actual or possible conflict of interest, the nature of the financial interest, any action taken to determine whether a conflict of interest was present, and the governing Board's or committee's decision as to whether a conflict of interest in fact existed.
- B) The names of the persons who were present for discussions and votes relating to the transaction or arrangement, the content of the discussion, including any alternatives to the proposed transaction or arrangement, and a record of any votes taken in connection with the proceedings.

SECTION 5. COMPENSATION APPROVAL POLICIES

A voting member of the governing Board who receives compensation, directly or indirectly, from the Corporation for services is precluded from voting on matters pertaining to that member's compensation.

A voting member of any committee whose jurisdiction includes compensation matters and who receives compensation, directly or indirectly, from the Corporation for services is precluded from voting on matters pertaining to that member's compensation.

No voting member of the governing Board or any committee whose jurisdiction includes compensation matters and who receives compensation, directly or indirectly, from the Corporation, either individually or collectively, is prohibited from providing information to any committee regarding compensation.

When approving compensation for Directors, Officers and employees, contractors, and any other compensation contract or arrangement, in addition to complying with the conflict-of-interest requirements and policies contained in the preceding and following sections of this article as well as the preceding paragraphs of this section of this article, the Board or a duly constituted compensation committee of the Board shall also comply with the following additional requirements and procedures:

- A) the terms of compensation shall be approved by the Board or compensation committee prior to the first payment of compensation.
- B) all members of the Board or compensation committee who approve compensation arrangements must not have a conflict of interest with respect to the compensation arrangement as specified in IRS Regulation Section 53.4958-6(c)(iii), which generally requires that each Board member or committee member approving a compensation arrangement between this organization and a "disqualified person" (as defined in Section 4958(f)(1) of the Internal Revenue Code and as amplified by Section 53.4958-3 of the IRS Regulations):

1. is not the person who is the subject of compensation arrangement, or a family member of such person.
 2. is not in an employment relationship subject to the direction or control of the person who is the subject of compensation arrangement.
 3. does not receive compensation or other payments subject to approval by the person who is the subject of compensation arrangement.
 4. has no material financial interest affected by the compensation arrangement.
 5. does not approve a transaction providing economic benefits to the person who is the subject of the compensation arrangement, who in turn has approved or will approve a transaction providing benefits to the Board or committee member.
- C) the Board or compensation committee shall obtain and rely upon appropriate data as to comparability prior to approving the terms of compensation. Appropriate data may include the following:
1. compensation levels paid by similarly situated organizations, both taxable and tax-exempt, for functionally comparable positions. "Similarly situated" organizations are those of a similar size and purpose and with similar resources.
 2. the availability of similar services in the geographic area of this organization.
 3. current compensation surveys compiled by independent firms.
 4. actual written offers from similar institutions competing for the services of the person who is the subject of the compensation arrangement.

As allowed by IRS Regulation 4958-6, if this organization has average annual gross receipts (including contributions) for its three prior tax years of less than \$1 million, the Board or compensation committee will have obtained and relied upon appropriate data as to comparability if it obtains and relies upon data on compensation paid by three comparable organizations in the same or similar communities for similar services.

- D) the terms of compensation and the basis for approving them shall be recorded in written minutes of the meeting of the Board or compensation committee that approved the compensation. Such documentation shall include:
1. the terms of the compensation arrangement and the date it was approved.
 2. the members of the Board or compensation committee who were present during debate on the transaction, those who voted on it, and the votes cast by each Board or committee member.
 3. the comparability data obtained and relied upon and how the data was obtained.
 4. If the Board or compensation committee determines that reasonable compensation for a specific position in this organization or for providing services

under any other compensation arrangement with this organization is higher or lower than the range of comparability data obtained, the Board or committee shall record in the minutes of the meeting the basis for its determination.

5. If the Board or committee makes adjustments to comparability data due to geographic area or other specific conditions, these adjustments and the reasons for them shall be recorded in the minutes of the Board or committee meeting.
6. any actions taken with respect to determining if a Board or committee member had a conflict of interest with respect to the compensation arrangement, and if so, actions taken to make sure the member with the conflict of interest did not affect or participate in the approval of the transaction (for example, a notation in the records that after a finding of conflict of interest by a member, the member with the conflict of interest was asked to, and did, leave the meeting prior to a discussion of the compensation arrangement and a taking of the votes to approve the arrangement).
7. The minutes of Board or committee meetings at which compensation arrangements are approved must be prepared before the later of the date of the next Board or committee meeting or 60 days after the final actions of the Board or committee are taken with respect to the approval of the compensation arrangements. The minutes must be reviewed and approved by the Board and committee as reasonable, accurate, and complete within a reasonable period thereafter, normally prior to or at the next Board or committee meeting following final action on the arrangement by the Board or committee.

SECTION 6. STATEMENTS

Each Director, principal Officer, and member of a committee with governing Board-delegated powers shall sign a statement upon election that affirms such person:

- A) has received a copy of the conflicts of interest policy,
- B) has read and understands the policy,
- C) has agreed to comply with the policy, and
- D) understands the Corporation is charitable and in order to maintain its federal tax exemption it must engage primarily in activities which accomplish one or more of its tax-exempt purposes.

SECTION 7. PERIODIC REVIEWS

To ensure the Corporation operates in a manner consistent with charitable purposes and does not engage in activities that could jeopardize its tax-exempt status, periodic reviews shall be conducted. The periodic reviews shall, at a minimum, include the following subjects:

- A) Whether compensation arrangements and benefits are reasonable, based on competent survey information, and the result of arm's-length bargaining.
- B) Whether partnerships, joint ventures, and arrangements with management organizations conform to the Corporation's written policies, are properly recorded, reflect reasonable investment or payments for goods and services, further charitable purposes, and do not result in inurement, impermissible private benefit, or in an excess benefit transaction.

SECTION 8. USE OF OUTSIDE EXPERTS

When conducting the periodic reviews as provided for in Section 7, the Corporation may, but need not, use outside advisors. If outside experts are used, their use shall not relieve the governing Board of its responsibility for ensuring periodic reviews are conducted.

CERTIFICATE OF SECRETARY

This is to certify that the foregoing is a true and correct copy of the Bylaws of the Corporation named in the title thereto and that such Bylaws were duly adopted by the Board of Directors of said Corporation on the date set forth below.

Dated: Tuesday, November 3, 2020

Reviewed & approved by: Luke Vinci, Secretary

DRAFT

EXHIBIT A: LITTLE ITALY COMMUNITY



FY22 Board Attendance

Last Name	First Name	Position	Jul. 21	Aug. 21	Sep. 21	Oct. 21	Nov. 21	Dec. 21	Jan. 22	Feb. 22	Mar. 22	Apr. 22	May. 22	Jun. 22
Blum	Ryan	Property Director			U									
Brunetto	Domenic	Property Director			X									
Busalacchi	Joey	Business Director												
Casemero	Annette	Property Director												
Coradino	Charlie	Property Director	X	X	X									
Cordileone	Joe	Community at Large												
Cottrell	Sandi	Business Director												
Cresci	Dino	Property Director	X	X	U									
Dellas	Melanie	Community at Large	U	X										
DeSpensa	Jim	Property Director												
Galasso	Steven	1 - PRESIDENT												
Gustafson	Rich	Property Director	X											
Ioele	Pasquale	Property Director		X										
Keiller	Jeri	Property Director												
Marcus	Jocelyn	Business Director												
Meyer	Perry	Business Director												
Moceri	Danny	2 - VICE PRESIDENT												
Newton	Davis	Property Director												
Núñez	Juan	Property Director	U	U	U									
Palestini	Lou	3 - V.P. OF CULT. AFF.												
Pecoraro	Jack	Property Director		X										
Scrivner	Lee	Property Director												
Stiriti	Frank	Community at Large												
Strauss Casey	Diana	Property Director												
Tabigue	Father Joseph	Property Director		U										
Thompson	Bryan	4 - TREASURER												
Vinci	Luke	5 - SECRETARY	X											
White	Catt	Community at Large												
Zolezzi	Tom	Business Director	X	U										

X - Excused
 U - Unexcused

Bylaws: Attendance

3 Unexcused

6 Total (Excused and Unexcused)

Little Italy Board of Directors Get-or-Give & Staff Fundraising Summary
Term: 2021-2022

GOALS MET

LAST NAME	FIRST NAME	FY21 C/F	JUL'21	AUG. '21	SEP. '21	OCT. '21	NOV. '21	DEC. '21	JAN. '22	FEB. '22	MAR. '22	APR. '22	MAY '22	JUN. '22	FY22 TOTAL	GoRG RQMTS	VARIANCE	
Galasso	Steven		\$300												\$300	\$1,500	-\$1,200	Jul. MBSD Concert, Soccer Banners,
Moceri	Danny														\$0	\$1,500	-\$1,500	
Palestini	Lou		\$200												\$200	\$1,500	-\$1,300	Jul. MBSD Concert,
Thompson	Bryan		\$200		\$350										\$550	\$1,500	-\$950	Jul. MBSD Concert / Sep. Fall Display
Vinci	Luke														\$0	\$1,500	-\$1,500	
Blum	Ryan				\$350										\$350	\$1,500	-\$1,150	Sep. Fall Display
Brunetto	Domenic		\$200												\$200	\$1,500	-\$1,300	Jul. MBSD Concert,
Busalacchi	Joey		\$890												\$890	\$1,500	-\$610	Jul. Soccer Banners,
Casemero	Annette	\$77	\$100												\$100	\$1,500	-\$1,323	Jul. MBSD Concert,
Coradino	Charlie														\$0	\$1,500	-\$1,500	
Cordileone	Joe		\$150												\$150	\$1,500	-\$1,350	Jul. MBSD Concert, Soccer Banners,
Cottrell	Sandi														\$0	\$1,500	-\$1,500	
Cresci	Dino														\$0	\$1,500	-\$1,500	
Dellas	Melanie														\$0	\$1,500	-\$1,500	
DeSpenza	Jim		\$250		\$350										\$600	\$1,500	-\$900	Jul. MBSD Concert, Soccer Banners / Sep. Fall Display
Gustafson	Rich														\$0	\$1,500	-\$1,500	
loeie	Pasquale		\$250												\$250	\$1,500	-\$1,250	Jul. MBSD Concert, Soccer Banners,
Keiller	Jeri	\$30	\$100		\$350										\$450	\$1,500	-\$1,020	Jul. MBSD Concert / Sep. Fall Display
Marcus	Jocelyn		\$100												\$100	\$1,500	-\$1,400	Jul. MBSD Concert,
Meyer	Perry		\$100		\$1,150										\$1,250	\$1,500	-\$250	Jul. MBSD Concert / Sep. Fall Display, Vici Casino,
Newton	Davis														\$0	\$1,500	-\$1,500	
Núñez	Juan														\$0	\$1,500	-\$1,500	
Pecoraro	Jack		\$1,000												\$1,000	\$1,500	-\$500	Jul. Soccer Banners,
Scrivner	Lee		\$50												\$50	\$1,500	-\$1,450	Jul. MBSD Concert,
Stiriti	Frank	\$4,250	\$100												\$100	\$1,500	\$2,850	Jul. MBSD Concert,
Strauss Casey	Diana	\$51,200	\$100												\$100	\$1,500	\$49,800	Jul. MBSD Concert,
Tabigue	Father Joseph		\$250												\$250	\$1,500	-\$1,250	Jul. MBSD Concert,
White	Catt														\$0	\$1,500	-\$1,500	
Zolezzi	Tom														\$0	\$1,500	-\$1,500	
		\$55,557	\$4,340	\$0	\$2,550	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,890	\$43,500		

Staff

LAST NAME	FIRST NAME	JUL'21	AUG. '21	SEP. '21	OCT. '21	NOV. '21	DEC. '21	JAN. '22	FEB. '22	MAR. '22	APR. '22	MAY '22	JUN. '22	TOTAL
Li Mandri	Marco	\$200												
Gomez	Christopher			\$4,550										
Li Mandri	Laura													
		\$200	\$0	\$4,550	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4,750

Jul. MBSD Concert,
Sep. Fall Display

**LITTLE ITALY ASSOCIATION
FINANCIAL OVERVIEW
FY JULY 2021 - JUNE 2022**

BOARD MEETING DATE:		10/5/2021				
Accrual Basis Report through AUGUST 2021						
		<u>INCOME YTD</u>	<u>EXPENSE YTD</u>	<u>DIFFERENCE YTD</u>	<u>YTD BUDGET (NET)</u>	<u>ANNUAL BUDGET (NET)</u>
SAN DIEGO CONTRACTS						
	BID	22,003	26,942	-4,939	81	0
	MAD₁	190,726	209,666	-18,940	-15,740	-161,857
	PARKING METER₂	52,418	70,750	-18,332	-6,500	0
	TOTAL	\$265,147	\$307,358	-42,211	-\$22,159	-\$161,857
1. Supplemental Maintenance program: August net gain \$34,398. (Budget net gain for August \$12,508. Annual budget net income is \$80,050)						
2. Additional Parking Program operations: August net income \$25,856. (Budget net income for August is 11,273. Annual net income \$440)						
Programs and Operations: August net loss \$-47,138. (Budget net loss is -\$41,465. Annual budget net income is \$205,353)						
		Aug-21				
Total income for Little Italy Assn		\$542,000				
Total expense for Little Italy Assn		<u>\$576,222</u>				
Net expense over income		<u>-\$34,222</u>				
	Balance Sheet					
	8/31/2021	8/31/2020				
Checking and Savings	903,374	675,894				
Accounts Receivable	271,323	94,825				
Other assets	122,916	161,308				
Total Assets	<u>1,297,613</u>	<u>932,027</u>				
Accounts Payable	65,648	61,151				
Advances	512,740	347,743				
Loans	156,904	167,990				
Equity	562,321	355,143				
Liabilities & Equity	<u>1,297,613</u>	<u>932,027</u>				



LIA Board Meeting PR Agenda Tuesday, October 5, 2021

PITCHING

Recap

- Summer Events in Little Italy Roundup
- Coach Rob Book Signing & Meet & Greet
- Little Italy Urban Challenge
- Hispanic Heritage Celebration in Little Italy
- Trick-or-Treat on India (Long Leads)
- Tree Lighting & Christmas Villages (Long Leads)

Current/Upcoming Focus

- Trick-or-Treat on India (Short Leads)
- Tree Lighting & Christmas Villages (Short Leads)

BLOGS

Recap

- Celebrate Mexican Independence Day in Little Italy
- The History of Italian Heritage Month & How to Celebrate in Little Italy

Upcoming

- Trick-or-Treat on India St

Social Media Statistics: August 23 – September 23

- **Facebook**
 - Fans: 90,809 (+112)
 - Impressions: 1,508, 686
 - Engagements: 83,295
- **Twitter**
 - Followers: 8,594 (+4)
 - Impressions: 12,303
 - Engagements: 419
- **Instagram**
 - Followers: 83,658 (+629)
 - Impressions: 404,188 (up 6.8%)
 - Engagements: 13,899 (up, 2.4%)

Highlights

- Across all platforms, the engagement rate per impression is **5.1%**, up 7.7%
- Garnered **1.9M** impressions across all platforms
- Earned over **97K** engagements across all platforms
- Garnered **745** new followers across all platforms
- Total paid impressions at **28,999** at CPM of **\$3.54**
- Total paid engagements at **1,587** at CPE **6** cents (reduction of CPE by 11%)
- Total paid clicks **1,266** at CPC **8** cents
- Mission Fed ArtWalk: 1.7K Facebook event responses
- Little Italy Urban Challenge: 22 Facebook event responses
- Coach Rob Mendez Book Signing: 20 Facebook event responses
- Coach Rob Mendez Meet & Greet Reception: 15 Facebook event responses


Upcoming

- Implementing new social media strategy focusing on the history, the experience and the fun. Putting a deeper focus on the community in Little Italy
- Continue sharing bi-weekly Italian-American Heritage posts
- Continue to share new state and county mandates
- Continue to post on safety measures
- Continue engaging with our online communities
- Continue to share blogs & media hits on social media

Top Performing Posts:

Little Italy
Thu 9/2/2021 3:40 pm PDT


It's always paleta season! If you've never had one before, they're the ice cream popsicles of your dreams. #LittleItalySD 🍦



Total Engagements	523
Reactions	255
Comments	44
Shares	15
Post Link Clicks	—
Other Post Clicks	209

Little Italy
Thu 8/26/2021 3:36 pm PDT

The only thing better than a cannoli? Two cannoli!! Will you share yours with a friend? #LittleItalySD 🍩 @rovinosandiego



Total Engagements	462
Reactions	254
Comments	45
Shares	17
Post Link Clicks	—
Other Post Clicks	146

Little Italy
Sun 9/19/2021 1:44 pm PDT

Congratulations to our Jewel of Little Italy, Our Lady of the Rosary, for winning the 2021 Preservation Design Award for




Total Engagements	446
Reactions	264
Comments	23
Shares	20
Post Link Clicks	—
Other Post Clicks	139

By Lifetime Engagements

LITTLE ITALY @ littleitalysd
Thu 9/2/2021 3:40 pm PDT


From Gelato to Paletas, we have just the thing to cool you off on a warm Summer night! So many options, so many flavors. Enjoy!



Total Engagements	1,851
Likes	1,749
Comments	28
Saves	74

LITTLE ITALY @ littleitalysd
Sun 9/19/2021 4:50 pm PDT


Congratulations to our Jewel of Little Italy, Our Lady of the Rosary Church, for winning the 2021 Preservation Design Award for



Total Engagements	1,815
Likes	1,637
Comments	90
Saves	88

LITTLE ITALY @ littleitalysd
Sat 8/28/2021 9:00 am PDT


Buongiorno! Browse the stalls from 8am - 2pm today at the Little Italy Saturday Mercato while enjoying a sweet summer treat from



Total Engagements	1,231
Likes	1,164
Comments	25
Saves	42

LITTLE ITALY @ LittleItalySD
Sun 9/19/2021 11:19 pm UTC

Congratulations to our Jewel of Little Italy, Our Lady of the Rosary Church, for winning the 2021 Preservation Design Award for



Total Engagements	54
Likes	13
@Replies	0
Retweets	2
Post Link Clicks	—
Other Post Clicks	39
Other Engagements	0

LITTLE ITALY @ LittleItalySD
Thu 9/9/2021 3:08 am UTC

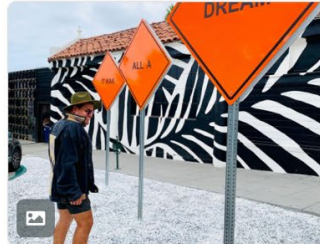
Join us for a scavenger hunt around Little Italy on Sep. 26! The 1st team of two receives a \$200 @LIFoodHall gift card, 2nd place



Total Engagements	45
Likes	5
@Replies	0
Retweets	1
Post Link Clicks	12
Other Post Clicks	27
Other Engagements	0

LITTLE ITALY @ LittleItalySD
Thu 9/9/2021 5:00 pm UTC

We spy a new Little Italy art installation. Can you guess where this is? Let us know in the replies or quotes. #LittleItalySD



Total Engagements	36
Likes	4
@Replies	0
Retweets	1
Post Link Clicks	—
Other Post Clicks	31
Other Engagements	0

3:50 PM
09/27/21
Accrual Basis

Little Italy Association of San Diego
Misc Events Profit & Loss Detail
July 2021 through June 2022

Type	Date	Source Name	Memo	Amount
Income				
PROGRAM INCOME				
Sponsors				
Invoice	08/17/2021	Misc Events	El Grito Celebration	2,454.00
Invoice	09/20/2021	Misc Events	El Grito Celebration	210.00
Total Sponsors				2,664.00
Total PROGRAM INCOME				2,664.00
Total Income				2,664.00
Gross Profit				2,664.00
Expense				
PROGRAM EXPENSE				
Program Operations				
Bill	09/01/2021	Jacob Rocha	CPR / First Aid Personnel Services - El Grito	140.00
Total Program Operations				140.00
Program Supplies				
Bill	09/01/2021	T's & Signs	Banners & Signs - El Grito	636.19
Total Program Supplies				636.19
Total PROGRAM EXPENSE				776.19
Total Expense				776.19
Net Income				1,887.81

3:54 PM
09/27/21
Cash Basis

Little Italy Association of San Diego
Summer Film Festival: Profit & Loss Detail
July 2021 through June 2022

Type	Date	Source Name	Memo	Original Amount	Paid Amount
Income					
PROGRAM INCOME					
Ticket sales					
Deposit	08/05/2021		Ticket Sales 7/17 & 7/24/21	403.00	403.00
Deposit	08/19/2021		Ticket Sales 7/31/21 & 8/7/21	403.00	403.00
Deposit	08/27/2021		Ticket Sales 8/14 & reimb of expense	396.00	396.00
Deposit	09/14/2021		Ticket Sales 8/21/21	397.00	397.00
Deposit	09/14/2021		Ticket Sales 8/28/21	405.00	405.00
Deposit	09/23/2021		Ticket Sales 9/4 & 9/11/21	764.00	764.00
Deposit	09/28/2021		Ticket Sales 9/18/21	365.00	365.00
Total Ticket sales					<u>3,133.00</u>
Total PROGRAM INCOME					<u>3,133.00</u>
Total Income					<u>3,133.00</u>
Gross Profit					3,133.00
Expense					
PROGRAM EXPENSE					
Program Supplies					
Bill	07/29/2021	T's & Signs	11x17 Posters	81.56	81.56
Check	08/18/2021	Home Depot Credit Servi...	Misc Supplies	40.62	40.62
Total Program Supplies					<u>122.18</u>
Total PROGRAM EXPENSE					<u>122.18</u>
Total Expense					<u>122.18</u>
Net Income					<u><u>3,010.82</u></u>



LITTLE ITALY TREE LIGHTING & CHRISTMAS VILLAGE

LOCATION // Throughout Little Italy - India Street between W. Cedar & W. Grape Streets

DATE // Saturday, December 4, 2021

TIME // 4:00pm – 8:00pm

This holiday season, Little Italy welcomes families, friends, neighbors and visitors back for our time-honored Christmas season kick-off celebration. Sidewalks in Little Italy will be filled with holiday cheer for the 22nd Annual Little Italy Tree Lighting and Christmas Village on Saturday, December 4th from 4:00 p.m. to 8:00 p.m.

Guests will be invited to enjoy Little Italy's newest tree - The Aurora, created by California artist Josh Hubert, located in the center of Piazza Basilone and our permanent 25'+ live tree in the Piazza della Famiglia.

As visitors await the traditional Italian countdown tree lighting ceremony in the Piazza della famiglia, they will be able to peruse and shop from local artisans for the perfect holiday gifts at the Christmas Village as to enjoy the community's festive decor, live music and entertainment, snacks, holiday beverages, and more!

The fun doesn't stop there! Santa will be making a special appearance throughout the night on the main stage, virtually, and if he can escape the Northpole, he may find himself and Mrs. Claus in Little Italy for a quick, "Hello and Merry Christmas!" greeting.

SPONSORSHIP LEVELS

- **Diamond Level (1 Available) / \$15,000**
Platinum Level + "Presenting" sponsorship.
- **Platinum Level / \$10,000**
Gold Level + "Presenting" sponsorship for various portions of the event.
- **Gold Level / \$5,000**
Silver Level + Mention on TV spots and social media
- **Silver Level / \$2,500**
Bronze Level + logo on street sign and marketing materials.
- **Bronze Level / \$1,000**
Logo on website with hyperlink.

The Little Italy Association of San Diego is a Non-Profit 501(c)(3) Corporation
Federal Tax ID 33-0752255

LITTLE ITALY SAN DIEGO



Tree Lighting & Christmas Village

Little Italy Tree Lighting & Christmas Village Sponsor Form

SPONSORSHIP LEVELS

Check one of the options below.

- Diamond Level (1 Available) / \$15,000**
Platinum Level + "Presenting" sponsorship.
- Platinum Level / \$10,000**
Gold Level + "Presenting" sponsorship for various portions of the event.
- Gold Level / \$5,000**
Silver Level + Mention on TV spots and social media
- Silver Level / \$2,500**
Bronze Level + logo on street sign and marketing materials.
- Bronze Level / \$1,000**
Logo on website with hyperlink.

CONTACT INFORMATION

Name: _____

Address: _____

Phone: _____ Email: _____

Signature: _____

ONCE COMPLETE

Remit form and payment to: Little Italy Association
Mail to: 2210 Columbia Street, San Diego, CA 92101
Email to: Chris@LittleItalySD.com

The Little Italy Association of San Diego is a 501(c)(3) corporation. Please consult with your tax advisor to determine if your donation is tax-deductible. All major credit cards accepted.



Little Italy Board of Directors Get-or-Give Self-Reporting FormTerm: 2020-2021

Board Member: _____

Month: _____

Date	Activity	Cash	In-Kind (Value)	Volunteer (Max 10/Hrs)

Staff Review: _____

Date: _____