

# Little Italy Association of San Diego – DI&P Committee Friday, May 19, 2023 at 9:00am Little Italy Association Office – Conference Room (2210 Columbia Street) Zoom (For Non-Voting Members): <u>https://us02web.zoom.us/j/82474441206</u> or call 1-669-900-6833 / Meeting ID: 824 7444 1206 / Password: 3898

1. Introductions / Perry Meyer, Chair

No	n-Agenda: Public Comment & Announcements		
Ар	proval of March 17, 2023 Minutes	Action Item	P. 3-5
Co	nfirmed Events		
a.	Little Italy Mercato & Wednesday Market / Catt White	Every Sat. & Wed.	
b.	Mission Fed ArtWalk / Hannah Reynolds	Wrap-Up	
C.	Taste of Little Italy / Hannah	Tue. & Wed., 6/20 & 6/21	
d.	Marine Band San Diego Summer Concert / Chris	Sat., 7/29	
e.	San Diego Padres Italian Heritage Night / Chris	Fri., 8/4	
Ne	w Events, Promotions, Fundraising & Councils		
a.	Olive Public Relations / Larisa Medina & Cree Jones		P. 6-8
Str	eetscape Improvements & Venues		
a.	Little Italy Venues / Hannah		
b.	Batta Fulkerson New Dog Bag Stations / Chris		P. 9
C.	Amici House Improvements – Update / Chris		
d.	Piazza Costanza – Update / Chris		P. 10-16
e.	FY24 County of San Diego NR & CE Grants / Chris		P. 17
	Ap Co a. b. c. d. e. Ne a. Str a. b. c. d.	<ul> <li>b. Mission Fed ArtWalk / Hannah Reynolds</li> <li>c. Taste of Little Italy / Hannah</li> <li>d. Marine Band San Diego Summer Concert / Chris</li> <li>e. San Diego Padres Italian Heritage Night / Chris</li> <li>New Events, Promotions, Fundraising &amp; Councils</li> <li>a. Olive Public Relations / Larisa Medina &amp; Cree Jones</li> <li>Streetscape Improvements &amp; Venues</li> <li>a. Little Italy Venues / Hannah</li> <li>b. Batta Fulkerson New Dog Bag Stations / Chris</li> <li>c. Amici House Improvements – Update / Chris</li> <li>d. Piazza Costanza – Update / Chris</li> </ul>	Approval of March 17, 2023 MinutesAction ItemConfirmed EventsEvery Sat. & Wed.a.Little Italy Mercato & Wednesday Market / Catt WhiteEvery Sat. & Wed.b.Mission Fed ArtWalk / Hannah ReynoldsWrap-Upc.Taste of Little Italy / HannahTue. & Wed.,6/20 & 6/21GSat., 7/29e.San Diego Summer Concert / ChrisSat., 7/29e.San Diego Padres Italian Heritage Night / ChrisFri., 8/4New Events, Promotions, Fundraising & Councilsa.Olive Public Relations / Larisa Medina & Cree JonesStreetscape Improvements & Venuesa.Little Italy Venues / Hannahb.Batta Fulkerson New Dog Bag Stations / Chrisc.Amici House Improvements – Update / Chrisd.Piazza Costanza – Update / Chris

# 7. Chief Executive Administrator Report

# 8. Other

# 9. Old Business

It is the practice of the LIA to formally request that an item under Old Business be pulled from the Agenda and placed on a future Agenda for Discussion and/or Action.

- a. Capital Outdoor Kiosks
- b. Little Italy Experiences & Tours

# 10. Adjournment

Action Item

# LITTLE ITALY ASSOCIATION OF SAN DIEGO

2210 Columbia Street • San Diego, CA 92101• Phone: 619-233-3898 • Fax: 619-233-4866 Email: mail@littleitalysd.com • Website: www.littleitalysd.com Facebook / Twitter / Instagram / Linkedin: LittleItalySD • #LittleItalySD

# 11. Next Meeting: Third Friday of the Month at 9:00am Little Italy Association Office – Conference Room

**BROWN ACT.** Government Code 54950 (The Brown Act) requires that a brief description of each item to be transacted or discussed be posted at least 72-hours prior to a regular meeting. The Corporation posts all Board and Committee agendas at 2210 Columbia Street, San Diego, CA 92101 and on the LIA website. Action may not be taken on items not identified as such and posted on the agenda. Meeting facilities may be accessible to persons with disabilities. If you require special assistance to participate in the meeting, notify Chris Gomez at 619-233-3898 or via email at chris@littleitalysd.com at least 48-hours prior to the meeting.



# Little Italy Association of San Diego – DI&P Committee Friday, March 17, 2023, at 9:00am Little Italy Association Office – Conference Room (2210 Columbia Street)

- <u>Present:</u> Steve Galasso, Lou Palestini, Jeri Keiller, Curt Brooker, Jack Pecoraro, David Rodger, Perry Meyer, Kathi Meyer, Cassie, Alex Focus
- <u>Staff:</u> Christopher Gomez, Larisa Medina, Brijet Myers

# MINUTES:

Item	Discussion	Action Taken?
1. Introductions / Perry Meyer, Chair	The meeting was called to order at 09:00 a.m. Christopher Gomez.	No action taken
2. Non-Agenda: Public Comment & Announcements	<ul> <li>2. Alex Focus expressed his concerns with the Busker's in Little Italy.</li> <li>Steve Galasso reported that Marco Li Mandri is working with the City to approve a Busker Ordinance.</li> <li>Chris reported that the City is being conservative due to freedom of speech, however, he reiterated that LIA is working with the City to adopt the ordinance.</li> </ul>	2. No action taken
3. Approval of February 17, 2023, Minutes	3. Minutes from February 17, 2023, were reviewed.	3. Perry Meyer moved to approve the minutes. Steve Galasso seconded the motion. Unanimously approved.
4. Confirmed Events a. Little Italy Mercato & Wednesday Market / Catt	4.a. Brijet Myers gave an update on the Little Italy Mercato and Wednesday Market. Brijet shared that the Wednesday market had to close on two Wednesday's due to high winds.	4.a. No action taken

	P	
b. Camp Pendleton's Marine Corps Trials: American	4.b. Chris gave an update that the Camp Pendleton Marine Corps Trials. It was an amazing turnout.	4.b. No action taken
Experience	Chris thanked the Board Members for their help with underwriting the event.	
c. Mission Fed ArtWalk	4.c. Curt Brooker shared that Mission Fed Artwalk will take place on April 29-30, 2023.	4.c. No action taken
5. New Events, Promotions, Fundraising & Councils		
a. Italian Catholic Federation BR 246 Event Promotion	5.a. Jack Pecoraro shared information about the Italian Catholic Federation BR 246 Event. Please see Jack if you would like to purchase tickets.	5.a. No action taken
	Jack reported on the Italian Baseball Banners displayed in Little Italy,	
b. Olive Public Relations / Larisa Medina & Cree Jones	5.b. Larisa Medina gave an update on Olive Public Relations.	5.b. No action taken
c. Little Italy Experiences & Tours Contract	5.c. Chris shared that that he is meeting with Jim Barone and Anthony Davi today to discuss Little Italy Experiences & Tours.	5.c. No action taken
6. Streetscape Improvements & Venues		
a. Little Italy Venues / Curt	6.a. Curt Brooker gave an update on Little Italy venues.	6.a. No action taken
b. Capital Outdoor Kiosk/ Update	6.b. Chris gave an update on Capital Outdoor Kiosk.	6.b. No action taken
	Chris stated that there is dialogue with the City Council and Downtown Partnership regarding implantation of this program.	
	The Association will not have any out-of- pocket expenses for the kiosks and Capital	

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	Outdoor will be responsible for any upkeep and repairs.	
7. Chief Executive Administrator Report	7. Nothing to report.	7. No action taken
8. Other	8. Nothing to report.	8. No action taken
9. Old Business	<ul> <li>9. David Rodger asked about the Bollard Program.</li> <li>Chris gave an update on the Bollard Program.</li> <li>Cassie from Food Hall announced that Sam the Cooking Guy opened a new Chicken Restaurant inside the Food Hall. Maine Lobster is no longer there, so Cuckoo's Nest has taken over their location.</li> </ul>	9. No action taken
10. Adjournment	10. Meeting Adjourned	10. Steve Galasso moved to adjourn the meeting. Kathi Meyer seconded the motion. Motion passes by consensus.
11. Next Meeting	11 Third Friday of the Month at 9:00am Little Italy Association Office – Conference Room	11. No action taken

Minutes taken by: Dianne T. Serna, Staff.





LIA DISI Meeting PR Agenda Friday, May 19, 2023

#### PITCHING

#### <u>Recap</u>

- Marine Band Summer Concert (Long Leads)
- Summer Event Roundup (Long Leads)
- Green Business Roundup for Earth Day
- Celebrating Mother's Day in Little Italy (Short Leads)

#### **Upcoming Focus**

• Taste of Little Italy (Short Leads)

#### WRITING

#### <u>Recap</u>

- Celebrating Mother's Day in Little Italy (Short Leads)
- State of the Neighborhood (Long Leads)
- San Diego Downtown News May | Mothers Day

#### Upcoming

- Summer Event Roundup Long Leads
- State of the Neighborhood (Long Leads)
- San Diego Downtown News June | Summer Travel in Little Italy

#### Taste of Little Italy

#### SECURED COVERAGE

- 4/25 secured online coverage on Thrillist San Diego
  - Article roundup of things to do in San Diego this spring mentions the two-day Taste of Little Italy festival including details about the participating businesses and where to purchase tickets.

#### SECURED OPPORTUNITY

- 4/26 secured broadcast opportunity in CBS 8
  - Interested in segment leading up to event to highlight participating restaurants and where viewers can purchase tickets. Exact date TBD
- 4/26 secured broadcast opportunity in KUSI
  - Interested in segment leading up to event to highlight participating restaurants and where viewers can purchase tickets. Exact date TBD
- 4/25 secured online + print opportunity in San Diego Union-Tribune
  - Including event in weekly roundup for print and online

#### • 4/12 secured online opportunity in Modern Luxury SD

• Including event in June print issue and online

#### **Organic**

#### SECURED COVERAGE

- 5/4 secured online coverage on Treksplorer
  - Article notes Little Italy as one of the chicest destinations in the city with trendy restaurants, bars, cafes, and craft breweries.

#### Social Media

#### Highlights / Recap

- Gained 1,074 total new followers on all platforms
- Earned over 1.4M total impressions
- Garnered over 33K total engagements
- Taste of Little Italy Facebook event page has 2972 responses
- Padres Italian Heritage Night Facebook event page has 647 responses

#### Upcoming

- Continue to promote Taste of Little Italy
- Continue to promote Padres Italian Heritage Night

#### Analytics (Last 30 days as of May 10)

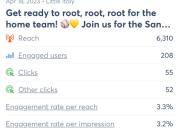
Social Media	New fans/followers	Total fans/followers	Engagement	Impressions
👘 Little Italy San Diego	638	90378	5273	183703
💮 Little Italy	436	94561	27320	1257035

- TikTok
  - o Followers: 676
  - Likes: **1012**

#### Top content - Facebook (Based on reach)

Best performing content published during the selected period.







Mission Fed ArtWalk is back this weekend for its 39th year! 🌂 Join us...

🕐 Reach	6,273
<u>III</u> Engaged users	299
Clicks	154
Cher clicks	75
Engagement rate per reach	4.8%
Engagement rate per impression	4.6%



 Celebrate Spring in Little Italy

 with the Category 6 LED replica of o...

 Paceh
 4,461

 Imaged users
 155

 Clicks
 32

 Other clicks
 32

 Engagement rate per reach
 3.5%

3.5%

Engagement rate per impression

#### Top content - Instagram (Based on engagement)

Best performing content published during the selected period.



Weekends were made for brunching

😰 Reach	28,551
Comments	35
♥ Likes	1,212
🔄 Saves	395
<u>III</u> Engagement	2,300
Engagement rate per reach	8.1%
Engagement rate per impression	0%



Experience the warmth and hospitality of Italy in the heart of ou...

😰 Reach	20,381
Comments	12
Likes	646
🔄 Saves	196
Ingagement	1,107
Engagement rate per reach	5.4%
Engagement rate per impression	0%



 Apr 18, 2023 - Little Italy San Diego

 Get ready to root, root, root for the home team!

 Image: Second Secon

Comments	10
Likes	599
🔄 Saves	12
.111 Engagement	621
Engagement rate per reach	6.1%
Engagement rate per impression	5.7%



Surprise Mom with a gift ...



Weekends were made fo...



Find peace in one of the ...



# Piazza Costanza Expense

As of 5/15/2023

# EXPENSE

Vendor	Item	Cost	ΕΤΑ	Ordered	Deposit
Gregory Reade	Bronze Life-Size Statue	\$17,500.00	12 weeks		50%
QCP Corp	Planters, Bollards and Custom Pedestal	\$60,038.32			
FermobUSA	5 Tables & 20 Chairs (+ 5 Reserve Set)	\$23,702.80	14 weeks	5/10/2023	50%
MJJ Sales	5 Umbrellas (+5 Reserve Units)	\$3,310.25			
T's & Signs	10 Umbrellas Silk-Screened (4 Panels)	-			
Olive Public Relations	Public Relations	\$500.00			
Nestor Photography	Dedication Photography	\$500.00			
TBD	Dedication Food/Beverages	\$500.00			
Little Italy Association	Initial Landscaping of 10 Planters & 8 Hanging Baskets	-			
Little Italy Association	5 Year Maintenance/Replanting of Landscaping & Hanging Baskets	\$0.00			
Little Italy Association	Capital Reserve	\$22,210.27			

PROJECT SUB-TOTAL	\$106,051.37	
PROJECT TOTAL	\$106,051.37	-\$31,051.37

# Long-Term Maintenance & Replanting Break-Down

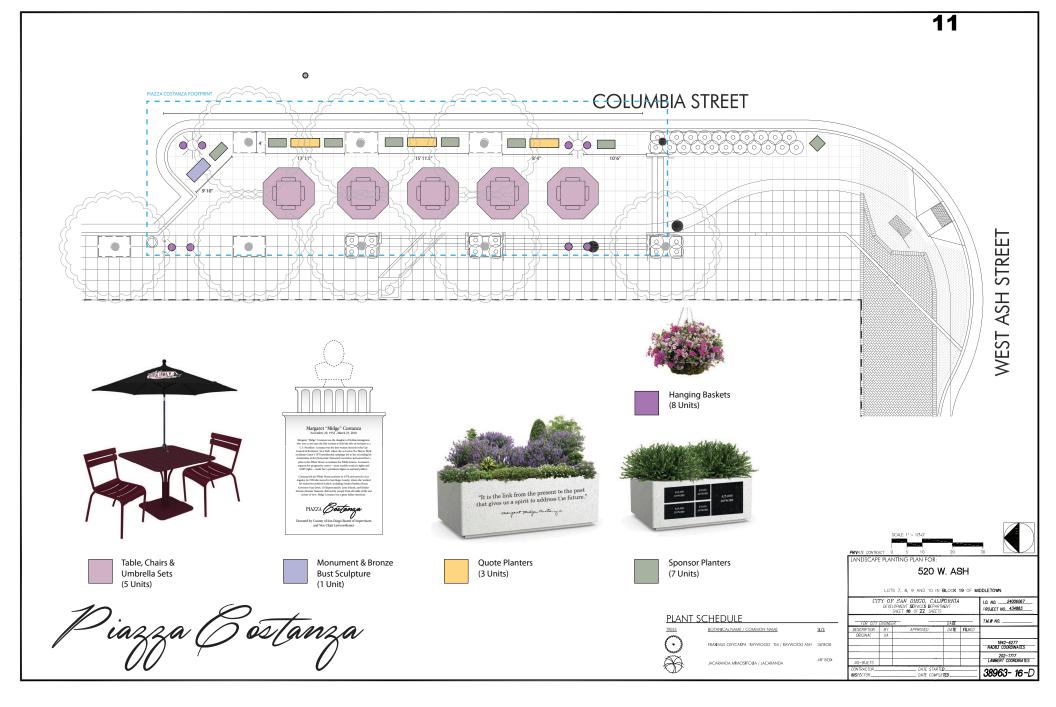
Little Italy Association	Weekly Maintenance of Space (5 Years)	-
Little Italy Association	Quaterly Replanting (5 Years)	-

LONG-TERM MAINTENANCE & REPLANTING SUBTOTAL \$0.00

#### INCOME

Donor	Level	Amount	
County of San Diego	County Grant	\$40,000.00	Received
County of San Diego	County Grant	\$15,000.00	
Bobbie Spoon	6x6 Donor	\$5,000.00	Received
New City America, Inc.	6x6 Donor	\$5,000.00	
Laurie Black	6x6 Donor	\$5,000.00	
Joe Vecchio	6x6 Donor	\$5,000.00	1

INCOME TOTAL	\$75,000.00







HOME OF PIAZZA COSTANZA COLUMBIA & W. ASH

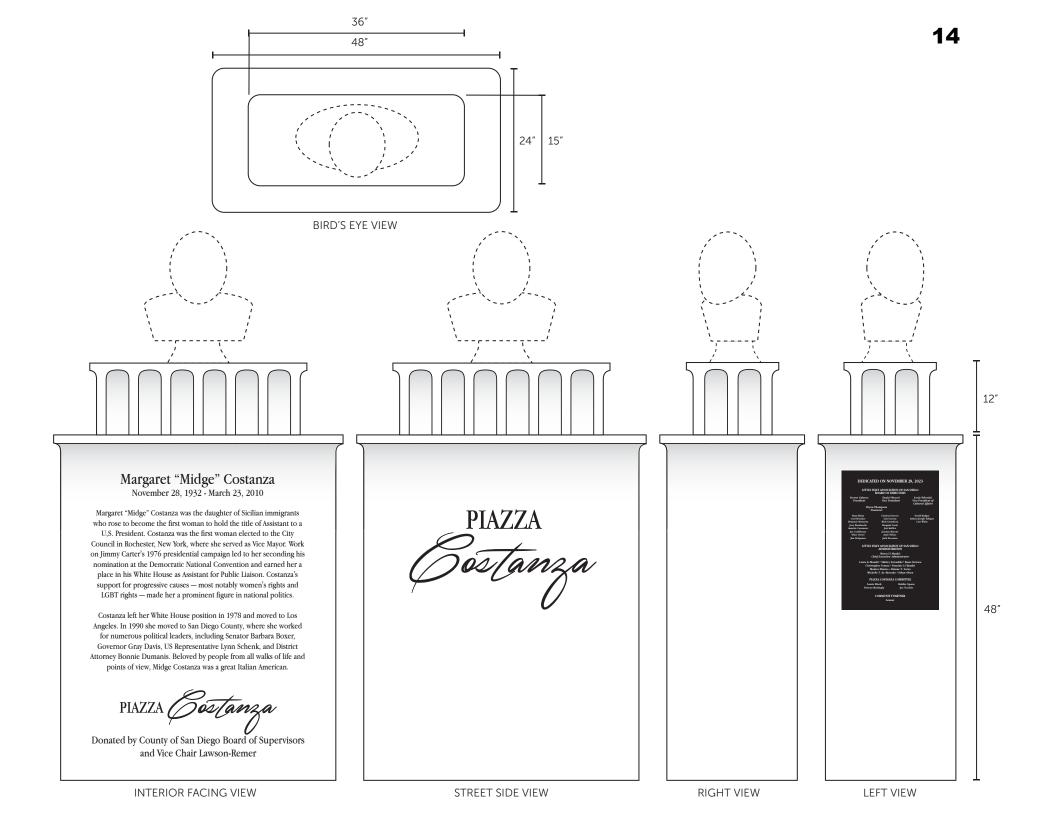
HANGING BASKETS FROM LIGHT POLES



& BANDED UMBRELLA



NOT THE FINAL RENDERING AND NOT TO FINAL MODEL SCALE





15

\$150,000

\$60K

# PIAZZA COSTANZA

Margaret "Midge" Costanza was a social and political activist who served as a top advisor to President Jimmy Carter. Known for her wit, outspoken manner and commitment to her convictions, she fought for the rights and dignity of all people, particularly women, the LGBTQ community, and other marginalized groups. The daughter of Sicilian immigrants Midge Costanza became the first City councilwoman in Rochester, New York in 1973. She later rose to become the first female Assistant to a U.S. President. Midge moved to San Diego in the 1980s where she was active in numerous organizations and issues. She had the rare ability to bring together people with different viewpoints to accomplish a shared civic goal. In honor of her outstanding service, the Little Italy Association would like to create a new Piazza Costanza which would include a monument with a life-size statue of Midge, four smaller story monuments, concrete planters with enhanced landscaping, and tables and chairs with umbrellas.

# LOCATION

Corner of Columbia & W. Ash Streets

OPENING DATE

**FUNDRAISING GOAL** \$150,000

**COMMITTED TO DATE (12.2022)** \$60,000

**FUNDRAISING TIMELINE** 2021 - Complete

#### DONOR OPPORTUNITIES

"Presenting" Monument Donor (Qty. 1)	\$60,000	SOLD
(Piazza Costanza presented by the County of San	Diego)	
1' x 1' Statue Donor Plaque (Qty. 2)	\$25,000	
1' x 1' Donor Plaque in Planter	\$10,000	
6" x 6" Donor Plaque	\$5,000	
6" x 3" Donor Plaque	\$1,000	



za *ostanza* Italy san diego iazza

# Piazza Costanza Donor Form

# SPONSORSHIP LEVELS

Check one of the options below.

- "Presenting" Monument Donor (1 Available) / \$60,000 (Piazza Costanza presented by the County of San Diego)
- □ 1' x 1' Statue Donor Plaque (2 Available) / \$25,000
- □ 1' x 1' Donor Plaque in Planter / \$10,000
- □ 6" x 6" Donor Plaque / \$5,000
- □ 6" x 3" Donor Plaque / \$1,000

# **CONTACT INFORMATION**

Name:	
Address:	
Phone:	Email:
Signature:	

# **ONCE COMPLETE**

Remit form and payment to: Little Italy Association Mail to: 2210 Columbia Street, San Diego, CA 92101 Email to: Chris@LittleItalySD.com

All major credit cards accepted as well. To process, call: 619-233-3898

The Little Italy Association of San Diego is a 501(c)(3) corporation. Please consult with your tax advisor to determine if your donation is tax-deductible. All major credit cards accepted.



# FY24 NR Grant Little Italy Associaiton

Vendor	Items	Co	ost	
Fermob USA	Piazza Villagio - 6 tables & 24 Chairs	\$	14,555.08	
	Piazza della Famiglia - 10 Tables & 18 Chairs	\$	17,155.85	
MJJ Sales	Piazza Villagio - 6 9' Commercial Grade Umbrellas	\$	2,066.15	
	Piazza della Famiglia - 30 9' Commercial Grade Umbrellas	\$	9,930.75	
T's & Signs	Piazza Villagio - 6 Custom Prints on Umbrellas	\$	-	Pena
	Piazza della Famiglia - 30 Custom Prints on Umbrellas	\$	-	Pend
Zero Waste USA	40 Custom Dog Waste Stations	\$	2,739.63	
TOTAL		\$	46,447.46	