



**Little Italy Association of San Diego – Finance Committee
Tuesday, November 24, 2020 at 10:00am**

**Zoom Virtual Meeting: <https://us02web.zoom.us/j/88574395056>
or call 1-669-900-6833 / Meeting ID: 885 7439 5056 / Password: 3898**

1. Introductions – Bryan Thompson, Chair

- a. All participants will be put on mute during the topic presentation and then the moderator will unmute the microphones to take comments/feedback. Please keep comments directed to that particular topic.

2. Next Meeting: _____

- | | |
|---|--------------------|
| 3. Review October 27, 2020 Finance Minutes | <i>Action Item</i> |
| 4. YTD Financials | <i>Action Item</i> |
| 5. FY21 Parking District Budget Amendment | <i>Action Item</i> |
| 6. FY21 Org & Finance Committee Annual Spending Allotments | <i>Action Item</i> |
| 7. Convivio MOU Amendments | <i>Action Item</i> |
| 8. Amici House Fence Expansion | <i>Action Item</i> |
| 9. Little Italy Staff Holiday Bonuses | <i>Action Item</i> |
| 10. India Street Italian Flag Replacements | <i>Action Item</i> |
| 11. Negotiations & Acquisitions Task Force | |
| 12. Public Nuisance Legal Services | |
| 13. Little Italy Holiday Special & Virtual Activities | |
| 14. Adjournment | |

Old Business

It is the practice of the LIA to formally request that an item under Old Business be pulled from the Agenda and placed on a future Agenda for Discussion and/or Action.

- a. Amici Park Redesign & NCA Compensation
- b. Parking District Bollard Program & NCA Compensation
- c. SBA PPP Forgiveness
- d. Heritage Row – Historic House Relocation
- e. Capitol Outdoor Kiosk Program
- f. Outdoor Dining Task Force

LITTLE ITALY ASSOCIATION OF SAN DIEGO

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- g. Civil Sidewalks Task Force
- h. Davi Tours
- i. BID: AirBnB Funds

TEMPORARY MODIFICATIONS TO THE BROWN ACT DUE TO COVID-19: *Based on current COVID-19 directives and mandates, Governor Newsom has modified and suspended some of The Brown Act requirements temporarily. For a list of the items that Governor Newsom has modified or suspended, visit www.LittleItalySDMeetings.com (Page 4, Section 11). **THE BROWN ACT:** Government Code 54950 (The Brown Act) requires that a brief description of each item to be transacted or discussed be posted at least 72 hours prior to a regular meeting. The Corporation posts all Board and Committee agendas at 2210 Columbia Street, San Diego, CA 92101 and the LIA website. Action may not be taken on items not identified as such and posted on the agenda. Meeting facilities may be accessible to persons with disabilities. If you require special assistance to participate in the meeting, notify Chris Gomez at 619 233-3898 at least 48-hours prior to the meeting.*



Little Italy Association of San Diego –Finance Committee

Thursday, October 27, 2020 at 10:00am

Zoom Virtual Meeting: <https://us02web.zoom.us/j/81846361659>
or call 1-669-900-6833 / Meeting ID: 818046361659/ Password: 3898

Committee Members: Lou Palestini, Danny Mocerri, Catt White, Steve Galasso, Jeri Keiller, Bryan Thompson, Joe Cordileone, Frank Stiriti, Sandi Cottrell, Olivia Connolly, Rich Gustafson

Guests: Pasquale Ioele

Staff: Marco Li Mandri, Chris Gomez, Rosie DeLuca, Dianne T. Serna De León

MINUTES:

<i>Item</i>	<i>Discussion</i>	<i>Action Taken?</i>
1. Introductions	The meeting was called to order at 10:00 a.m. by the President, Steve Galasso. Chris Gomez went over the Zoom Meeting Etiquette. Marco LiMandri introduced Bryan Thompson as the Chair.	No action taken
2. Next Meeting	The Next Finance Committee Meeting will be on Tuesday, November 24 2020 at 1:00 a.m. via Zoom.	The date and time of the meeting were approved by consensus
3. Review of August 27, 2020 Board Minutes	The minutes from August 27, 2020 were reviewed.	Joe Cordileone moved to accept the Finance Committee minutes. Frank Stiriti seconded the motion. Unanimously approved.
4. YTD Financials	4. Jeri Keiller reported on the YTD Financial Report.	4. Sandi Cottrell moved to accept the YTD Financials Bryan Thompson seconded the motion.

		Unanimously approved.
5. Creation of Negotiations & Acquisitions Task Force	<p>5. Chris Gomez reminded the committee that the lease for LIA's corporate office will be up in a year. We need to decide if we will negotiate the current lease or purchase a property.</p> <p>Pasquale Ioele would like to serve on the Negotiations and Acquisitions Task Force and Bryan Thompson will be chair.</p>	5. Lou Palestini approved the motion to create a Negotiations & Acquisition Task Force. Danny Mocerri seconded the motion. Unanimously approved.
6. Amici Park Redesign & NCA Compensation	6. Marco Li Mandri reported that the city anticipated the Amici Park redesign project would cost \$3 million. We are projecting to start in January with a June or July completion.	6. No action taken
7. FY21 LI Parking District Budget & NCA Compensation	7. Chris Gomez reported that the total for the Bollard Program is \$665,000 that includes a 10% contingency plus a 5% Admin fee. If we don't spend the contingency, 15% of the project will be allocated to NCA.	7. Jeri Keiller approved the motion to accept that the Bollard Program qualifies for supplement pay under the NCA contract. Steve Galasso seconded the motion. Unanimously approved.
8. Supplemental Legal Fees	8. Marco Li Mandri asked the Finance Committee to allocate \$5,000 in Supplemental Legal fees to move forward with a civil stay away order against Chad Daniels.	8. Danny Mocerri moved to approve Supplemental Legal Fees. Bryan Thompson seconded the motion. Unanimously approved.
9. Give-or-Get FY21 Amended Board Requirements	<p>9. Jeri Keiller reported there is \$20,000 in the budget for Give-or-Get.</p> <p>Chris Gomez asked the Finance Committee to consider \$750 per member for Give-or-Get in light of COVID restrictions. We will resume back to \$1,500 in FY22.</p>	9. Lou Palestini moved to approve \$750 for Give-or-Get. Catt Fields White seconded the motion. Unanimously approved.

10. Convivio MOU Amendments	<p>10. Chris Gomez stated that Tom is not in compliance with the Convivio MOU.</p> <p>Chris Gomez stated that all LI Business are required to obtain a \$2-4 million policy and Convivio currently has a policy for \$1 million.</p> <p>Lou Palestini suggested they meet with Tom again.</p> <p>Bryan Thompson suggests that Tom should obtain costs for a \$2-4 million policy and bring that information to the meeting.</p>	10. No action taken
11. Amici House Fence Expansion	<p>11. Chris Gomez reported that it would cost \$4,000 to install a fence panel to separate the dog areas at the Amici Dog Park. Convivio would be responsible for incurring the cost.</p> <p>Danny Mocerri suggested we hold off the fence expansion for now.</p>	11. No action taken
12. SBA PPP Forgiveness	<p>12. Chris Gomez reported that we just received the documents from Torrey Pines for the SBA PPP forgiveness for \$240,000.</p>	12. No action taken
13. County of SD Stimulus Grant	<p>13. Chris reported that we did not receive the County of SD Stimulus Grant.</p>	13. No action taken
14. Little Italy Virtual Tree Lighting & Christmas Experience	<p>14. Recap, no update.</p>	14. No action taken
15. Capital Outdoor Kiosk	<p>15. Chris Gomez reported that Mike Zarconi reviewed the contract for Capital Outdoor and sent it back to them for their review.</p>	15. No action taken
16. Adjournment	<p>16. Meeting Adjourned</p>	16. No action taken
Other	<p>Marco Li Mandri announced that there are 2 Historic houses we would like to move 2 blocks from the Amici House. They will be assets to the Association.</p>	No action taken

Minutes taken by: Dianne T. Serna De León, Staff.

Little Italy Association of San Diego
Profit & Loss
 July through October 2020

	BID	MAD	Maintenance Non- Assessment	Parking Programs	Parking Meter Revenues	Total Total Parking District	Programs & Operations	TOTAL
Income								
PPP Loan	0	0	0	0	0	0	129,247	129,247
PROGRAM INCOME	0	0	2,925	0	0	0	210,204	213,129
BID INCOME	56,011	0	0	0	0	0	0	56,011
MAINTENANCE DISTRICT INCOME	0	378,791	0	0	0	0	0	378,791
MAINTENANCE NON-ASSESS INCOMI	0	0	22,390	0	0	0	275	22,665
PARKING DISTRICT INCOME	0	0	0	0	173,912	173,912	0	173,912
PARKING DISTRICT REVENUES	0	0	0	51,326	0	51,326	0	51,326
Total Income	56,011	378,791	25,315	51,326	173,912	225,238	339,726	1,025,081
Expense								
MISC MAINT EXPENSE	0	0	731	0	0	0	0	731
OFFICE OPERATIONS	13,563	55,594	1,384	0	0	0	2,721	73,262
LANDSCAPE OPERATIONS	0	24,665	-31	0	0	0	0	24,634
ASSESS DIST OPERATIONAL EXP	0	49,764	5,895	0	0	0	6,671	62,330
PERSONNEL EXPENSE	0	232,179	-1,573	0	1,242	1,242	67,302	299,150
PROGRAM EXPENSE	0	0	988	0	0	0	171,592	172,580
Maintenance Personnel	0	95	0	0	0	0	0	95
Maintenance Non-Personnel	0	600	0	0	0	0	0	600
NCA Management	17,958	0	0	0	0	0	63,865	81,823
Office Operational	0	110	0	0	0	0	5,437	5,547
Consulting Services	11,500	0	0	0	0	0	0	11,500
SBEP EXPENSES	2,042	0	0	0	0	0	0	2,042
MERCATO EXPENSE	0	0	0	0	0	0	61,923	61,923
PARKING DISTRICT EXPENSE	0	0	0	86,438	177,225	263,663	6,783	270,446
Total Expense	45,063	363,007	7,394	86,438	178,467	264,905	386,294	1,066,663
Net Income	10,948	15,784	17,921	-35,112	-4,555	-39,667	-46,568	-41,582

Balance Sheet

As of October 31, 2020

	Oct 31, 20	Oct 31, 19
ASSETS		
Current Assets		
Checking/Savings		
BID Acct / Torrey Pines	28,837.45	4,433.09
Programs Acct / Torrey Pines	100,181.80	128,016.49
Mercato / Torrey Pines	4,033.43	11,469.02
Parking District / Torrey Pines	79,039.32	8,355.18
MAD Acct / Torrey Pines	369,054.21	276,497.80
Payroll Acct / Torrey Pines	4,893.05	21,678.92
Savings Acct / Torrey Pines	169,308.69	93,596.08
Total Checking/Savings	755,347.95	544,046.58
Accounts Receivable		
Accts Rec - BID	0.00	600.00
Accts Rec - MAD	0.00	7,852.50
Accts Rec - Parking District	83,585.72	239,236.64
Accts Rec - Programs	3,905.00	8,365.00
Total Accounts Receivable	87,490.72	256,054.14
Other Current Assets		
Inventory LIA merchandise	1,020.00	1,020.00
Endowment Fund	11,202.00	11,202.00
Total Other Current Assets	12,222.00	12,222.00
Total Current Assets	855,060.67	812,322.72
Fixed Assets		
Program Equipment	51,279.96	51,279.96
Improvements	29,077.36	29,077.36
Equipment - MAD	18,499.82	18,499.82
Website design	10,400.00	10,400.00
Vehicles - MAD	113,215.15	97,215.15
Accumulated depreciation	-131,873.93	-131,873.93
Total Fixed Assets	90,598.36	74,598.36
TOTAL ASSETS	945,659.03	886,921.08
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable - BID	1,272.93	43.76
Accounts Payable - Programs	9,223.66	6,778.24
Accounts Payable - Mercato	314.48	0.00
Accounts Payable - Parking Dist	4,556.00	1,090.50
Accounts Payable - MAD	3,680.78	12,226.88
Total Accounts Payable	19,047.85	20,139.38
Other Current Liabilities		
MAD carry forward income	10,854.62	0.00
LWLS Grant	0.00	16,666.70
MAD Advance	189,395.58	175,476.56
Total Other Current Liabilities	200,250.20	192,143.26
Total Current Liabilities	219,298.05	212,282.64
Long Term Liabilities		
EIDL LOAN	147,977.00	0.00
Loan Payable #3 F-150 V8	14,527.09	14,527.09
Loan Payable #4 F-150 V6	14,421.23	14,421.23
Total Long Term Liabilities	176,925.32	28,948.32
Total Liabilities	396,223.37	241,230.96
Equity		
Net unrestricted assets	591,020.89	498,796.92
Net Income	-41,585.23	146,893.20

Balance Sheet

As of October 31, 2020

	<u>Oct 31, 20</u>	<u>Oct 31, 19</u>
Total Equity	549,435.66	645,690.12
TOTAL LIABILITIES & EQUITY	<u>945,659.03</u>	<u>886,921.08</u>

Little Italy Association of San Diego
BID Profit & Loss Budget Performance
October 2020

	Oct 20	Budget	Jul - Oct 20	YTD Budget	Annual Budget
Income					
BID INCOME					
BID Dues	0.00	500.00	0.00	2,000.00	6,000.00
BID Disbursements	16,986.72	10,000.00	37,636.63	40,000.00	120,000.00
SBEP Mgmt Grant	18,374.00	18,374.00	18,374.00	18,374.00	18,374.00
Total BID INCOME	35,360.72	28,874.00	56,010.63	60,374.00	144,374.00
Total Income	35,360.72	28,874.00	56,010.63	60,374.00	144,374.00
Gross Profit	35,360.72	28,874.00	56,010.63	60,374.00	144,374.00
Expense					
OFFICE OPERATIONS					
Accounting	0.00	333.33	2,000.00	1,333.36	4,000.00
Computer Service	957.00	375.00	3,828.00	1,500.00	4,500.00
Dues & subscriptions	0.00	41.67	1,240.00	166.64	500.00
Insurance	0.00	250.00	0.00	1,000.00	3,000.00
Office supplies	680.47	750.00	2,223.29	3,000.00	9,000.00
Printing	0.00	41.67	0.00	166.64	500.00
Phone & Internet	180.96	208.33	862.04	833.36	2,500.00
Postage	270.99	83.33	1,409.95	333.36	1,000.00
Rent	500.00	500.00	2,000.00	2,000.00	6,000.00
Web Maintenance	0.00	166.67	0.00	666.64	2,000.00
Total OFFICE OPERATIONS	2,589.42	2,750.00	13,563.28	11,000.00	33,000.00
NCA Management					
Staff Administration	2,958.46	5,000.00	17,958.46	20,000.00	60,000.00
Total NCA Management	2,958.46	5,000.00	17,958.46	20,000.00	60,000.00
Consulting Services					
PR	2,750.00	2,750.00	11,500.00	11,000.00	33,000.00
Total Consulting Services	2,750.00	2,750.00	11,500.00	11,000.00	33,000.00
SBEP EXPENSES					
Staff Administration (SBEP)	2,041.54	2,041.55	2,041.54	2,041.55	18,374.00
Total SBEP EXPENSES	2,041.54	2,041.55	2,041.54	2,041.55	18,374.00
Total Expense	10,339.42	12,541.55	45,063.28	44,041.55	144,374.00
Net Income	25,021.30	16,332.45	10,947.35	16,332.45	0.00

Little Italy Association of San Diego
MAD Profit & Loss Budget Performance
October 2020

11/20/20

Accrual Basis

	Oct 20	Budget	Jul - Oct 20	YTD Budget	Annual Budget
Income					
MAINTENANCE DISTRICT INCOME					
MAD Assessments	94,697.78	94,886.42	378,791.12	379,545.68	1,138,637.04
MAD Gas Tax	0.00	314.08	0.00	1,256.32	3,768.96
MAD General Benefit Income	0.00	3,628.92	0.00	14,515.68	43,547.04
MAD City Administration	0.00	-291.67	0.00	-1,166.68	-3,500.04
MAD Spec Dist Lighting	0.00	-2,916.67	0.00	-11,666.68	-35,000.04
MAD Contingency Reserve	0.00	-1,423.25	0.00	-5,693.00	-17,079.00
2020 Special Dist Lighting Adj	0.00	500.00	0.00	2,000.00	6,000.00
Total MAINTENANCE DISTRICT INCOME	94,697.78	94,697.83	378,791.12	378,791.32	1,136,373.96
Total Income	94,697.78	94,697.83	378,791.12	378,791.32	1,136,373.96
Gross Profit	94,697.78	94,697.83	378,791.12	378,791.32	1,136,373.96
Expense					
OFFICE OPERATIONS					
Accounting	0.00	0.00	2,250.00	3,000.00	5,000.00
Computer Service	0.00	208.33	0.00	833.32	2,499.96
Insurance	1,123.00	4,500.00	29,252.82	18,000.00	54,000.00
Office supplies	1,099.87	833.33	4,150.51	3,333.32	9,999.96
Payroll Service	332.18	333.33	932.84	1,333.32	3,999.96
Rent					
Storage	690.00	700.00	2,760.00	2,800.00	8,400.00
Rent - Other	3,590.97	3,833.33	15,178.98	15,333.32	45,999.96
Total Rent	4,280.97	4,533.33	17,938.98	18,133.32	54,399.96
Repairs & Maintenance	0.00	4,193.25	818.94	16,773.00	50,319.00
Utilities	0.00	250.00	250.00	1,000.00	3,000.00
Total OFFICE OPERATIONS	6,836.02	14,851.57	55,594.09	62,406.28	183,218.84
LANDSCAPE OPERATIONS					
Nursery & Landscape Supplies	6,292.33	2,000.00	11,605.57	8,000.00	24,000.00
Tree Supplies & Services	4,081.30	1,500.00	7,394.23	6,000.00	18,000.00
Tools & Equipment	389.98	250.00	668.88	1,000.00	3,000.00
Dumpster	697.47	500.00	2,167.20	2,000.00	6,000.00
Uniforms	0.00	291.67	1,624.65	1,166.68	3,500.04
Equipment Rental	130.33	83.33	781.98	333.32	999.96
Nursery Facility	0.00	0.00	422.35	0.00	0.00
Total LANDSCAPE OPERATIONS	11,591.41	4,625.00	24,664.86	18,500.00	55,500.00
ASSESS DIST OPERATIONAL EXP					
MAD / BID OPERATIONS					
Dumpster	1,802.46	1,416.67	7,341.64	5,666.64	17,000.00
Tools & Equipment	764.61	250.00	1,463.04	1,000.00	3,000.00
Auto expenses	62.23	500.00	1,050.84	2,000.00	6,000.00
Gas & electricity	1,165.53	583.33	4,506.48	2,333.36	7,000.00
Gasoline	2,133.09	1,833.33	7,793.19	7,333.36	22,000.00
Equipment Rentals	0.00	83.33	0.00	333.36	1,000.00
Cell Phones / Radios	559.47	500.00	2,496.51	2,000.00	6,000.00
Electrical Work/Street Lights	0.00	166.67	489.71	666.68	2,000.04
Water	975.93	833.33	6,611.75	3,333.32	9,999.96
Uniforms	0.00	583.33	2,395.22	2,333.36	7,000.00
Cleaning & Janitorial Supplies	1,419.86	2,666.67	13,456.24	10,666.64	32,000.00
Total MAD / BID OPERATIONS	8,883.18	9,416.66	47,604.62	37,666.72	113,000.00
PRESSURE-WASHING OPERATIONS					
Tools & Equipment	0.00	83.33	13.56	333.36	1,000.00
Pressure Washer / Water Trailer	140.99	500.00	2,146.26	2,000.00	6,000.00
Total PRESSURE-WASHING OPERATIONS	140.99	583.33	2,159.82	2,333.36	7,000.00
Total ASSESS DIST OPERATIONAL EXP	9,024.17	9,999.99	49,764.44	40,000.08	120,000.00
PERSONNEL EXPENSE					
EE MEDICAL CONTRIBUTION					
Office Administrator	0.00	-2,229.30	0.00	-4,458.60	-22,293.00
Health/Dental Insurance	899.62	185.83	3,055.10	743.36	2,230.00

Little Italy Association of San Diego
MAD Profit & Loss Budget Performance
October 2020

	Oct 20	Budget	Jul - Oct 20	YTD Budget	Annual Budget
Payroll Taxes	105.79	135.09	530.74	405.28	1,486.00
WC Insurance	19.04	108.42	38.78	433.64	1,301.00
Salary Expense	1,926.36	1,689.18	9,654.84	5,067.56	18,581.00
Total Office Administrator	2,950.81	2,118.52	13,279.46	6,649.84	23,598.00
Landscape Crew					
Salary Expense	18,859.30	18,862.80	51,051.40	57,588.60	208,491.00
Health/Dental Insurance	1,944.41	1,964.92	7,771.31	7,859.64	23,579.00
WC Insurance	1,117.48	1,146.09	4,094.25	4,584.40	13,753.12
Payroll Taxes	1,481.40	1,429.09	3,899.60	4,287.28	15,720.00
Total Landscape Crew	23,402.59	23,402.90	66,816.56	74,319.92	261,543.12
Maintenance Crew					
Salary Expense	31,146.65	31,362.69	102,804.90	97,393.48	348,295.00
Payroll Taxes	2,541.04	2,533.09	7,655.42	7,599.28	27,864.00
WC Insurance	2,035.16	2,031.75	10,664.50	8,127.00	24,381.00
Health/Dental Insurance	2,130.62	3,483.00	14,255.35	13,932.00	41,796.00
Total Maintenance Crew	37,853.47	39,410.53	135,380.17	127,051.76	442,336.00
Pressure-Washing Crew					
Salary Expense	4,859.95	4,905.28	15,247.40	16,640.76	55,883.00
Payroll Taxes	368.69	406.36	1,026.72	1,219.12	4,470.00
WC Insurance	305.10	326.00	881.27	1,304.00	3,912.00
Health/Dental Benefits	667.14	558.83	2,639.42	2,235.36	6,706.00
Total Pressure-Washing Crew	6,200.88	6,196.47	19,794.81	21,399.24	70,971.00
P/R Credit- Families First Act	0.00		-3,092.19		
Total PERSONNEL EXPENSE	70,407.75	68,899.12	232,178.81	224,962.16	776,155.12
Maintenance Personnel					
Health/Dental benefits	0.00	0.00	95.00	0.00	0.00
Total Maintenance Personnel	0.00	0.00	95.00	0.00	0.00
Maintenance Non-Personnel					
Repairs & Maintenance	0.00	0.00	600.00	0.00	0.00
Total Maintenance Non-Personnel	0.00	0.00	600.00	0.00	0.00
Office Operational					
Payroll service	0.00	125.00	0.00	500.00	1,500.00
Employee Screening Services	79.99		109.98		
Total Office Operational	79.99	125.00	109.98	500.00	1,500.00
Total Expense	97,939.34	98,500.68	363,007.18	346,368.52	1,136,373.96
Net Income	-3,241.56	-3,802.85	15,783.94	32,422.80	0.00

Little Italy Association of San Diego
Maintenance Non-Assessment Profit & Loss Budget Performance
October 2020

	Oct 20	Budget	Jul - Oct 20	YTD Budget	Annual Budget
Income					
PROGRAM INCOME					
Donation	-1,500.00		0.00		0.00
Sponsors	0.00	0.00	2,925.00	0.00	0.00
Total PROGRAM INCOME	-1,500.00	0.00	2,925.00	0.00	0.00
MAINTENANCE NON-ASSESS INCOME					
Mercato Services	0.00	3,333.36	0.00	3,333.36	30,000.00
Other Income / Special Events	350.00	458.33	350.00	1,833.36	5,500.00
Supplemental Services	9,197.50	5,000.00	22,040.00	20,000.00	60,000.00
Total MAINTENANCE NON-ASSESS INCOME	9,547.50	8,791.69	22,390.00	25,166.72	95,500.00
Total Income	8,047.50	8,791.69	25,315.00	25,166.72	95,500.00
Gross Profit	8,047.50	8,791.69	25,315.00	25,166.72	95,500.00
Expense					
MISC MAINT EXPENSE					
Misc Maintenance Expense	0.00	416.67	0.00	1,666.64	5,000.00
New Pressure Washer	0.00	750.00	731.39	3,000.00	9,000.00
Total MISC MAINT EXPENSE	0.00	1,166.67	731.39	4,666.64	14,000.00
OFFICE OPERATIONS					
Bank Fees	0.00	12.50	0.00	50.00	150.00
Office Expenses Tenant Portion	433.80		1,383.58		
Printing	0.00	10.42	0.00	41.64	125.00
Postage	0.00	141.67	0.00	566.64	1,700.00
Total OFFICE OPERATIONS	433.80	164.59	1,383.58	658.28	1,975.00
LANDSCAPE OPERATIONS					
Nursery & Landscape Supplies	-67.56	0.00	-31.31	0.00	0.00
Total LANDSCAPE OPERATIONS	-67.56	0.00	-31.31	0.00	0.00
ASSESS DIST OPERATIONAL EXP					
MAD / BID OPERATIONS					
Seminars & Training	0.00	416.67	0.00	1,666.64	5,000.00
Misc	0.00	41.67	0.00	166.68	500.04
Mileage Reimbursement	0.00	41.67	0.00	166.68	500.04
Meals & Entertainment	304.96	125.00	558.45	500.00	1,500.00
Late Fees	7.11	8.33	7.11	33.36	100.00
Liability Claims	0.00	250.00	0.00	1,000.00	3,000.00
Auto expenses	1,831.97	1,250.00	5,329.73	5,000.00	15,000.00
Total MAD / BID OPERATIONS	2,144.04	2,133.34	5,895.29	8,533.36	25,600.08
Total ASSESS DIST OPERATIONAL EXP	2,144.04	2,133.34	5,895.29	8,533.36	25,600.08
PERSONNEL EXPENSE					
Maintenance Crew					
Staff Bonuses	0.00	0.00	0.00	0.00	10,000.00
Total Maintenance Crew	0.00	0.00	0.00	0.00	10,000.00
P/R Credit- Families First Act	0.00		-1,572.62		
Total PERSONNEL EXPENSE	0.00	0.00	-1,572.62	0.00	10,000.00
PROGRAM EXPENSE					
Meals / Entertainment / Travel	0.00	0.00	16.99	0.00	0.00
Program Supplies	0.00	0.00	971.30	0.00	0.00
Total PROGRAM EXPENSE	0.00	0.00	988.29	0.00	0.00
Total Expense	2,510.28	3,464.60	7,394.62	13,858.28	51,575.08
Net Income	5,537.22	5,327.09	17,920.38	11,308.44	43,924.92

Little Italy Association of San Diego
PARKING DISTRICT (PMR's) P&L Budget Performance
October 2020

	<u>Oct 20</u>	<u>Budget</u>	<u>Jul - Oct 20</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
Income					
PARKING DISTRICT INCOME					
Parking District Reimbursement	41,632.89	40,750.00	173,911.50	163,000.00	750,000.00
City Bollard funds	0.00	0.00	0.00	0.00	665,000.00
Total PARKING DISTRICT INCOME	<u>41,632.89</u>	<u>40,750.00</u>	<u>173,911.50</u>	<u>163,000.00</u>	<u>1,415,000.00</u>
Total Income	<u>41,632.89</u>	<u>40,750.00</u>	<u>173,911.50</u>	<u>163,000.00</u>	<u>1,415,000.00</u>
Gross Profit	41,632.89	40,750.00	173,911.50	163,000.00	1,415,000.00
Expense					
PARKING DISTRICT EXPENSE					
In House Valet Program					
Valet Employee Payroll	12,220.21	15,000.00	33,855.99	36,600.00	220,000.00
Valet Employee Payroll Taxes	1,078.18	0.00	3,335.39	0.00	0.00
Program Management	0.00	0.00	0.00	0.00	45,980.00
Total In House Valet Program	<u>13,298.39</u>	<u>15,000.00</u>	<u>37,191.38</u>	<u>36,600.00</u>	<u>265,980.00</u>
Lot Rental/Insurance					
Workers' Comp	853.45	2,420.00	3,602.20	5,220.00	35,000.00
Liability Insurance	0.00	1,666.66	8,000.00	6,666.72	20,000.00
Parking Lot Rentals	9,398.75	9,166.67	33,363.00	36,666.64	110,000.00
Program Management	0.00	0.00	0.00	0.00	16,500.00
Total Lot Rental/Insurance	<u>10,252.20</u>	<u>13,253.33</u>	<u>44,965.20</u>	<u>48,553.36</u>	<u>181,500.00</u>
New Initiatives& Special Proj					
Enhanced Pedestrian Lighting	0.00	0.00	0.00	0.00	267,500.00
Ped Transition Safety	8,446.00	0.00	95,068.87	0.00	0.00
Removable Bollard System	0.00	0.00	0.00	0.00	631,750.00
Bollard Program Management	5,541.68	1,385.42	5,541.68	5,541.68	33,250.00
Total New Initiatives& Special Proj	<u>13,987.68</u>	<u>1,385.42</u>	<u>100,610.55</u>	<u>5,541.68</u>	<u>932,500.00</u>
Total PARKING DISTRICT EXPENSE	<u>37,538.27</u>	<u>29,638.75</u>	<u>182,767.13</u>	<u>90,695.04</u>	<u>1,379,980.00</u>
Total Expense	<u>38,780.32</u>	<u>29,638.75</u>	<u>184,009.18</u>	<u>90,695.04</u>	<u>1,379,980.00</u>
Net Income	<u><u>2,852.57</u></u>	<u><u>11,111.25</u></u>	<u><u>-10,097.68</u></u>	<u><u>72,304.96</u></u>	<u><u>35,020.00</u></u>

Little Italy Association of San Diego
PARKING DISTRICT (Parking Programs) P&L Budget Performance
 October 2020

	<u>Oct 20</u>	<u>Budget</u>	<u>Jul - Oct 20</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
Income					
PARKING DISTRICT REVENUES					
Valet Program Revenues	12,953.29	12,000.00	51,325.82	44,000.00	145,061.00
Total PARKING DISTRICT REVENUES	<u>12,953.29</u>	<u>12,000.00</u>	<u>51,325.82</u>	<u>44,000.00</u>	<u>145,061.00</u>
Total Income	<u>12,953.29</u>	<u>12,000.00</u>	<u>51,325.82</u>	<u>44,000.00</u>	<u>145,061.00</u>
Gross Profit	<u>12,953.29</u>	<u>12,000.00</u>	<u>51,325.82</u>	<u>44,000.00</u>	<u>145,061.00</u>
Expense					
PARKING DISTRICT EXPENSE					
In House Valet Program					
Equipment & Uniforms	122.48	0.00	1,594.83	1,200.00	5,000.00
Permits	0.00	333.36	0.00	333.36	3,000.00
Program Management	5,747.50	5,747.50	22,990.00	22,990.00	22,990.00
Total In House Valet Program	<u>5,869.98</u>	<u>6,080.86</u>	<u>24,584.83</u>	<u>24,523.36</u>	<u>30,990.00</u>
Lot Rental/Insurance					
Program Management	2,062.50	2,062.50	8,250.00	8,250.00	8,250.00
Total Lot Rental/Insurance	<u>2,062.50</u>	<u>2,062.50</u>	<u>8,250.00</u>	<u>8,250.00</u>	<u>8,250.00</u>
Marketing and Promotions					
Website Parking Component	0.00	250.00	0.00	1,000.00	3,000.00
Printed Material	152.25	333.33	1,892.25	1,333.35	3,999.99
PR Firm	2,583.00	2,500.00	10,332.00	10,000.00	30,000.00
Program Mgmt	475.00	475.00	1,900.00	1,900.00	5,700.00
Total Marketing and Promotions	<u>3,210.25</u>	<u>3,558.33</u>	<u>14,124.25</u>	<u>14,233.35</u>	<u>42,699.99</u>
New Initiatives& Special Proj					
Ped Transition Safety	0.00	0.00	3,071.09	2,000.00	2,000.00
Program Management	4,462.50	4,462.50	17,850.00	17,850.00	53,550.00
Total New Initiatives& Special Proj	<u>1,691.66</u>	<u>4,462.50</u>	<u>25,600.85</u>	<u>19,850.00</u>	<u>55,550.00</u>
LIA Management					
Rent	1,000.00	1,000.00	4,000.00	4,000.00	12,000.00
Utilities	299.00	300.00	1,196.00	1,200.00	3,600.00
Vehicle Subsidy & Maintenance	0.00	500.00	0.00	2,000.00	6,000.00
Storage	310.00	312.50	1,240.00	1,250.00	3,750.00
Program Mgmt	475.00	475.00	1,900.00	1,900.00	5,700.00
Total LIA Management	<u>2,084.00</u>	<u>2,587.50</u>	<u>8,336.00</u>	<u>10,350.00</u>	<u>31,050.00</u>
Total PARKING DISTRICT EXPENSE	<u>14,918.39</u>	<u>18,751.69</u>	<u>80,895.93</u>	<u>77,206.71</u>	<u>168,539.99</u>
Total Expense	<u>14,918.39</u>	<u>18,751.69</u>	<u>80,895.93</u>	<u>77,206.71</u>	<u>168,539.99</u>
Net Income	<u><u>-1,965.10</u></u>	<u><u>-6,751.69</u></u>	<u><u>-29,570.11</u></u>	<u><u>-33,206.71</u></u>	<u><u>-23,478.99</u></u>

**Little Italy Association of San Diego
Programs and Operations
July through October 2020**

	Al Fresco	Dog Park		Grounds		Total Amici Park		Amici Park Redevelopment	Banner	Christmas Programs		County Grants	
	Jul - Oct 20	Jul - Oct 20	Budget	Jul - Oct 20	Budget	Jul - Oct 20	Budget	Jul - Oct 20	Jul - Oct 20	Jul - Oct 20	Budget	Jul - Oct 20	Budget
Income													
PPP Loan	0	0		0		0		0	0	0		0	
PROGRAM INCOME	26,020	3,000	1,333	2,100	1,333	5,100	2,667	0	0	7,000	0	25,000	16,667
MERCATO INCOME	0	0		0		0		0	0	0		0	
Total Income	26,020	3,000	1,333	2,100	1,333	5,100	2,667	0	0	7,000	0	25,000	16,667
Expense													
OFFICE OPERATIONS	0	0		0	300	0	300	0	0	0		0	
MAD OPERATIONAL EXP	56	0		6,381	467	6,381	467	0	0	0		0	
PERSONNEL EXPENSE	0	0	0	0	0	0	0	0	0	0		0	
PROGRAM EXPENSE	41,564	1,850	1,200	7,368	4,667	9,218	5,867	5,946	242	57	0	9,308	16,667
NCA Management	0	0		0		0		0	0	0		0	
Office Operational	0	0		0		0		0	0	0		0	
MERCATO EXPENSE	0	0		0		0		0	0	0		0	
PARKING DISTRICT EXPENSE	0	0		0		0		0	0	0		0	
Total Expense	41,620	1,850	1,200	13,749	5,433	15,599	6,633	5,946	242	57	0	9,308	16,667
Net Income	-15,600	1,150	133	-11,649	-4,100	-10,499	-3,967	-5,946	-242	6,943	0	15,692	0
ANNUAL BUDGET	0		400	-12,700		-12,300							

Little Italy Association of San Diego
Programs and Operations
July through October 2020

	Fall / Spring Displays		General & Administration		Little Italy Tours		Total Mercato		Merchandise		Piazza Basilone		Total Piazza della Famiglia	
	Jul - Oct 20	Budget	Jul - Oct 20	Budget	Jul - Oct 20	Budget	Jul - Oct 20	Budget	Jul - Oct 20	Budget	Jul - Oct 20	Budget	Jul - Oct 20	Budget
Income														
PPP Loan	0		0		0		0		0		0		0	
PROGRAM INCOME	5,300	1,000	0	6,000	0	667	124,114		0	6,667	9,500		1,225	9,583
MERCATO INCOME	0		0		0		0	132,000	0		0		0	
Total Income	5,300	1,000	0	6,000	0	667	124,114	132,000	0	6,667	9,500		1,225	9,583
Expense														
OFFICE OPERATIONS	0		2,021	3,667	0		0		0		0		0	0
MAD OPERATIONAL EXP	0		234	500	0		0		0		0		0	
PERSONNEL EXPENSE	0		1,014		0		0		0		0	0	0	0
PROGRAM EXPENSE	3,717	1,000	31,553	11,167	0	111	15,390		0	3,333	3,549	1,400	13,026	12,650
NCA Management	0		63,865	65,659	0		0		0		0		0	
Office Operational	0		5,437	3,667	0		0		0		0		0	
MERCATO EXPENSE	0		0		0		42,890	70,345	0		0		0	
PARKING DISTRICT EXPENSE	0		0		0		0		0		0		0	
Total Expense	3,717	1,000	104,123	84,659	0	111	58,280	70,345	0	3,333	3,549	1,400	13,026	12,650
Net Income	1,583	0	-104,123	-78,659	0	556	65,834	61,655	0	3,333	5,951	-1,400	-11,801	-3,067
ANNUAL BUDGET		0		-231,962		5,000		193,895		10,000		-4,200		-9,200

Little Italy Association of San Diego
Programs and Operations
 July through October 2020

	PPP Activity		State of the Neighborhood		TOLI		Venue Rentals		TOTAL	
	Jul - Oct 20	Budget	Jul - Oct 20	Budget	Jul - Oct 20	Budget	Jul - Oct 20	Budget	Jul - Oct 20	Budget
Income										
PPP Loan	129,247	141,759	0		0		0		129,247	141,759
PROGRAM INCOME	0		0	5,500	5,659	12,000	0	0	208,918	62,761
MERCATO INCOME	0		0		0		0		0	132,000
Total Income	129,247	141,759	0	5,500	5,659	12,000	0	0	338,165	336,520
Expense										
OFFICE OPERATIONS	655		0		0		0		2,675	3,967
MAD OPERATIONAL EXP	0		0		0		0		6,671	967
PERSONNEL EXPENSE	66,289		0		0		0		67,302	0
PROGRAM EXPENSE	36,509	141,759	0	5,500	0	1,500	1,828	8,000	171,905	210,965
NCA Management	0		0		0		0		63,865	65,659
Office Operational	0		0		0		0		5,437	3,667
MERCATO EXPENSE	19,033		0		0		0		61,923	70,345
PARKING DISTRICT EXPENSE	6,783		0		0		0		6,783	0
Total Expense	129,268	141,759	0	5,500	0	1,500	1,828	8,000	386,562	355,569
Net Income	-21	0	0	0	5,659	10,500	-1,828	-8,000	-48,397	-19,049
ANNUAL BUDGET		0		0		25,000		26,000		2,633

FY21 Little Italy Parking District Budget

Revised 10/21/2020

		PARKING PROG.s	PMRs	Cross Reference	FY21 Original	Q1 Sept. 30,2020	Amnd. Budget	FY21 Projected	FY21 Variance
INCOME									
Parking Meter Revenues (PMR)	\$750,000		\$750,000			\$0	\$750,000	\$750,000	\$0
City Bollard Funds	\$665,000		\$665,000			\$0	\$665,000	\$665,000	\$0
Keep // Projected Program Revenue	\$466,470	\$145,061			\$466,470	\$32,654	\$466,470	\$145,061	-\$321,409
Total FY21 Projected Income	\$1,881,470	\$145,061	\$1,415,000	\$1,560,061					
EXPENSE									
In-House Valet Program									
Valet Employee Payroll	\$445,000		\$220,000		\$445,000	\$23,893	\$220,000	\$95,572	\$124,428
Equipment & Uniforms	\$11,800	\$5,000			\$11,800	\$1,472	\$5,000	\$5,000	\$0
Permits	\$3,000	\$3,000				\$0	\$3,000	\$3,000	\$0
Program Management	\$68,970	\$459,800	28%		\$68,970	\$17,243	\$68,970	\$68,970	\$0
Total	\$528,770	\$8,000	\$288,970	\$296,970					
Lot Rentals and Insurance for Both Programs									
Workers Comp	\$35,000		\$35,000			\$2,749	\$35,000	\$35,000	\$0
Liability Insurance	\$20,000		\$20,000			\$6,000	\$20,000	\$20,000	\$0
Parking Lot Rentals	\$110,000		\$110,000			\$23,964	\$110,000	\$114,000	-\$4,000
Program Management	\$24,750	\$165,000	10%		\$24,750	\$6,188	\$24,750	\$24,750	\$0
Total	\$189,750	\$0	\$189,750	\$189,750					
Marketing and Promotions									
Website Maintenance (Partial)	\$3,000	\$3,000				\$0	\$3,000	\$3,000	\$0
Printed Material	\$5,000	\$4,000			\$5,000	\$1,740	\$4,000	\$4,000	\$0
Public Relations (Partial)	\$30,000	\$30,000				\$7,749	\$30,000	\$30,000	\$0
Program Management	\$5,700	\$38,000	2%		\$5,700	\$1,425	\$5,700	\$5,700	\$0
Total	\$43,700	\$42,700	\$0	\$42,700					
New Initiatives and Special Projects									
People's Plazas & Pop-Outs	\$2,000	\$0			\$2,000	\$0	\$0	\$0	\$0
City of San Diego In-Sourcing	\$1,000	\$0			\$1,000	\$0	\$0	\$0	\$0
Planter Barricades & Beautification	\$70,000	\$0			\$70,000	\$0	\$0	\$0	\$0
Enhanced Pedestrian Lighting	\$282,000		\$267,500		\$282,000	\$0	\$267,500	\$267,500	\$0
Pedestrian Transition and ROW Safety	\$2,000	\$2,000				\$75,673	\$2,000	\$76,000	-\$74,000
Bollard Program*	\$631,750	\$665,000			\$631,750	\$0	\$631,750	\$631,750	\$0
Bollard Program Management (5%)	\$33,250		\$33,250			\$0	\$33,250	\$33,250	\$0
Program Management	\$53,550	\$357,000	57%		\$53,550	\$13,388	\$53,550	\$53,550	\$0
Total	\$1,075,550	\$55,550	\$932,500	\$988,050					
LIA Operational									
Office Rent (Partial)	\$12,000	\$12,000				\$3,000	\$12,000	\$12,000	\$0

Utilities & Supplies (Partial)	\$8,000		\$3,600		\$8,000	\$897	\$3,600	\$3,588	\$12
Vehicle Subsidy & Maintenance (Partial)	\$6,000		\$6,000			\$0	\$6,000	\$6,000	\$0
Storage (Partial)	\$12,000		\$3,750		\$12,000	\$930	\$3,750	\$3,720	\$30
Program Management	\$5,700	\$38,000	2%	\$5,700		\$1,425	\$5,700	\$5,700	\$0
Total	\$43,700			\$31,050	\$0				
Total FY21 Projected Expenses	\$1,881,470							\$1,502,050	\$46,470

TOTAL EXPENSES			\$137,300	\$1,411,220	<i>\$1,548,520</i>	Amnd. Budget	\$1,548,520		
DIFFERENCE			\$7,761	\$3,780	<i>\$11,541</i>	FY21 Income	\$1,560,061		
NCA CONTRACT*			\$191,920	\$7,997		Excess	\$11,541		

*10% Contingency can be paid out for admin if not used to reduce NCA-Programs. (Up to \$63,175)

- Changed Buckets
- Revised Budget
- PMRs

Q1 Snapshot on Income: \$36,265 x 4 Qtrs. = \$145,061



AMENDED MEMORANDUM OF UNDERSTANDING BETWEEN THE LITTLE ITALY ASSOCIATION (LIA) AND CONVIVIO SOCIETY (CS)

This memorandum addresses the month-to-month and temporary-use for the Little Italy Association's Amici House located at 250 W. Date Street in Amici Park. The space will include use of the main room, shared ADA accessible restrooms, outdoor porch, outdoor patio four (4) LIA furniture with two (2) branded umbrella sets and utilities*. The space has been in use by CS since Sunday, October 1, 2017 and is under a month-to-month MOU until further notice.

If notice of vacation needs to be issued, the LIA agrees to give CS 30-day notice in writing. ~~Once~~ If CS finds an alternative permanent home or are otherwise ready to vacate the Amici House, they agree to give the LIA 30-day notice in writing. CS is responsible for completely vacating the space and ensuring that the property and grounds are returned back to their original condition. Also all equipment and supplies are to be removed upon vacating. Note that if this is not accomplished, CS will be responsible for any expenditures associated with moving of equipment, conducting repairs if any and supplies as well as cleaning of the space.

As a part of this MOU, the LIA agrees to maintain the property, landscaping and clean/stock the restrooms*. CS currently pays the LIA ~~\$200-500~~ a month on the first of the month in exchange for use of the space and to help off-set the general maintenance costs. ~~Effective July 1, 2019, the fee will increase to \$500 a month and will remain at that rate moving forward.~~ If in the future LIA requires the fee-rent to be increased, LIA will give CS 90-day notice before implementing new fee.

LIA permits CS to use the Amici House and the grounds permitted in this MOU for the following:

- Heritage/History Museum with Programing that is inline with the Mission of Convivio
- Consul of Italy Services
- Intimate Venue Rental for 150 Guests or Less (Subject to restrictions based upon State and County directives)
- Retail of Merchandise Pertaining to the Mission of Convivio
- Food & Beverage via Coffee Cart with Minimal Food Sales (Owned and Operated by Convivio or approved by the LIA for a third party)

LITTLE ITALY ASSOCIATION OF SAN DIEGO

Any new or expanding activities outside the ones stated above must get approval by LIA before new or expanding activities are permitted.

If at any time CS wishes to do improvements inside or outside of the property, they must submit a rendering and request to the LIA Staff for review and approval before moving forward with said improvements. If there is ever damage or need for repair to the Amici House due to standard wear-and-tear, CS agrees to notify the LIA immediately. CS agrees to maintain the spaces in a moderate manner and agrees to ensure weekly standard maintenance of the spaces (i.e., Light bulb changes, trash removal, sweeping, etc.). In addition.

- This MOU does not provide for any parking for CS and/or its guests.
- CS agrees to notify LIA of any events (CS or 3rd Party) to be held at the Amici House over 50 people.;
- If CS wishes to activate the Batta | Fulkerson Small Dog Park or the expansion paver area, CS must get prior written permission from LIA and CS agrees to pay \$100 per event or preagreed upon financial arrangement.
- CS will provide the following items to fulfill insurance requirements:
 - List the Little Italy Association of San Diego (LIA), the City of San Diego (CofSD), New City America, Inc. (NCA) and the San Diego Unified School District (SDUSD) as Additional Insured on General Liability with limits of at least \$2M ~~1,000,000~~ Each Occurrence and \$4M Aggregate.
 - Provide a Certificate showing Additional Insured status and include actual policy endorsements.
 - Proof of Worker's Comp Insurance.
 - Agree to indemnify and hold harmless the LIA, CofSD, NCA, and SDUSD from any loss, costs, or damages as a result of harm to third parties due to actions, activities, operations of CS.

⊖

The attached drawing provides a floor plan of the temporary use for Amici House.

*Subject to additional monthly charges due to increased use.

By signing below, both parties agree to uphold their parts of this MOU.

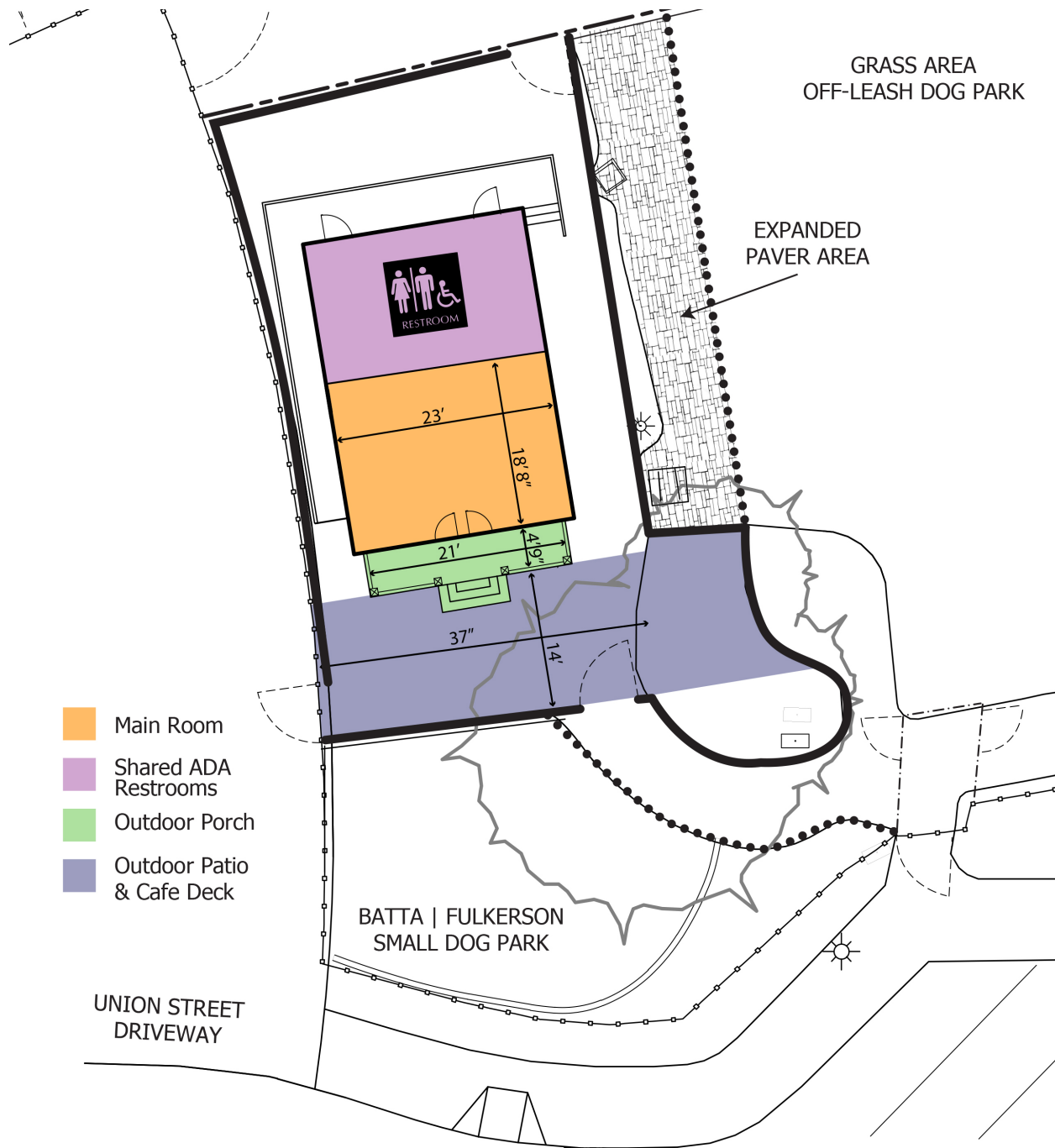


Steven J. Galasso, President, LIA

Tom Cesarini, Executive Director, CS

2/6/2019
Date

Date



- Orange square: Main Room
- Purple square: Shared ADA Restrooms
- Green square: Outdoor Porch
- Blue square: Outdoor Patio & Cafe Deck

W. DATE STREET

AMICI HOUSE
250 W. DATE STREET
SAN DIEGO, CA 92101

Little Italy Virtual Tree Lighting & Christmas Season Experience
 Saturday, Dec. 5, 2020 from 6:30pm to 7:15pm

11/17/2020

24

Service	Vendor	Purpose	Cost	In-Person
Permit	City of San Diego	Street Closure Permit & Late Fee	\$ -	
	City of San Diego	Traffic Control	\$ -	
Printing/Graphics	T's & Signs	Street Spanning Banner Update, Coroplast Signs, 60 Posters Toy Drive: 35 Posters, 2,000 Fliers	\$ 500.00	
Rentals	Innovative Presentations	1 Rear-Projection Screen, 2 LED Monitors, Sound Package, Podium, LED Lights for Stage, Tech	\$ -	\$ 3,500.00
		Sunbelt Scissor Lift (2-Day Rental)	\$ 812.00	
		SD Light Guys PdF Tree*	\$ 4,550.00	
Services	F&L Media	45-Minute Video Segment and Online Management	\$ 4,697.50	
	LIA	Capital Reserve	\$ 500.00	
	LIA	Staff Set-Up/Tear-Down	\$ -	
	Joshua Hubert	Consulting for Lighting	\$ 1,000.00	
	Olive PR Solutions	Public Relations Contract Services	\$ 500.00	
Entertainment Acquisition	TBD	Our Lady of the Rosary Choir	\$ 500.00	
	Joshua Hubert	Aurora Tree Amortization (Year 2 of 5)	\$ 7,000.00	
	JoyMascot	Elf on the Shelf Costume	\$ 297.64	
	Uline	30 x 50G Toy Boxes	\$ 375.07	
	Global	Santa Mailbox	\$ 257.04	
	LIA	Landscaping	\$ 2,000.00	
TOTAL EXPENSES			\$ 22,989.25	\$ 26,489.25

Little Italy Tree Lighting - INCOME

Sponsorships	Donor/Company	Level	Amount	
	Frank Stiriti		\$ 5,000.00	
	Kilroy Realty Corporation		\$ 2,500.00	
	Diana Casey		\$ 1,000.00	
	610 W. Ash @ Little Italy		\$ 1,000.00	
	Torrey Pines Bank		\$ 1,000.00	
	Batta Fulkerson			
	Mission Federal		\$ 500.00	
	Molly Rust		\$ 48.25	
	Melanie Dellas		\$ 96.80	
	Vito & Shirley Altieri		\$ 193.90	
	Perry & Kathi Meyer		\$ 23.97	
	Jeri & Ted Keiller		\$ 250.00	
TOTAL INCOME			\$ 11,612.92	
VARIANCE (DEFICIT)			\$ (11,376.33)	\$ (4,376.33)