



**Little Italy Association of San Diego – Finance Committee**  
**Monday, September 16, 2024 at 2:00pm**  
**Little Italy Association Office – Conference Room (2210 Columbia Street)**  
**Zoom (For Non-Voting Members): <https://us02web.zoom.us/j/89023588306>**  
**or call 1-669-900-6833 / Meeting ID: 890 2358 8306 / Password: 3898**

**AGENDA**

1. **Introductions / Bryan Thompson, Chair**
2. **Next Meeting: \_\_\_\_\_**
3. **Non-Agenda Public Comment & Announcements (3-Min. Max Per Person)**  
*Please keep comments directed to non-agenda items.*
4. **Review July 11, 2024 Minutes / Chris Gomez** *Action Item* P. 3-5
5. **Year-End & YTD Draft Financials / Jeri Keiller & Bryan** *Action Item* P. 6-20
6. **Fidelity Investment / Jeri** P. 21
7. **Grants Submitted / Chris**
  - a. County of San Diego NRG (\$30K) & CEG (\$15K) – Both Awarded
    - i. Select NRG Projects for FY25 *Action Item* P. 22
  - b. City of San Diego CPPS (\$30K) & ACCF (\$5K) – CPPS Pending 10/24 & ACCF Pending P. 23-24
  - c. California Natural Resources Agency EEM (\$418K) – Pending 03/25 P. 25-27
  - d. Cal-Fire (\$461K Over 2-Years) – Pending Summer/Fall 24
  - e. California Clean Air Day (\$1K) – Denied
  - f. Arbor Day Foundation (\$403K) – Denied
8. **NCA Supplemental Compensation Amendment / Marco Li Mandri** *Action Item* P. 28-29
9. **Ratify Vote: Support for OLR’s Spaghetti Dinner & Bobby D. Foundation’s Punches in Little Italy / Chris** *Action Item* P. 30-31
10. **Female Maker’s Market Annual Contract / Curt Brooker** *Action Item*
11. **Our Lady of the Rosary Spaghetti Dinner Sponsorship / Luke Vinci** *Action Item* P. 32-36
12. **Fleet Week Marine & Navy Band Concerts in the Piazza / Chris** *Action Item* P. 37
13. **Allocate Non-Assessment Funds for Civil Restraining Orders / Marco** *Action Item*
14. **Allocate SBEP Funds for Board & Staff Anti-Harassment, Diversity & Inclusivity Training (NTE \$1,200) / Chris** *Action Item* P. 38
15. **State Special Event Grant (\$35K) / Chris**
16. **Taste of Little Italy Final P&L / Chris** P. 40-41
17. **Little Italy Office Lease Renewal / Marco** P. 42-43

**LITTLE ITALY ASSOCIATION OF SAN DIEGO**

**18. Pressure Washing Services Outside of Little Italy / Chris**

**19. Little Italy Storage Officially Moved to ALSCO / Chris**

**20. Piazza della Famiglia Restrooms Use & Cost Recovery / Chris**

**P. 44**

**21. So Diego! Little Italy Tours / Chris**

**22. Chief Executive Administrator Report / Marco**

**23. Old Business – Add or Remove Items**

*It is the practice of the LIA to formally request that an item under Old Business be pulled from the Agenda and placed on a future Agenda for Discussion and/or Action.*

a. Reserve Study for Little Italy Assets

b. 2020 & 2021 ERTC Application & Funding Update / Dianne

**24. Adjournment**

***Action Item***

**BROWN ACT.** Government Code 54950 (The Brown Act) requires that a brief description of each item to be transacted or discussed be posted at least 72-hours prior to a regular meeting. The Corporation posts all Board and Committee agendas at 2210 Columbia Street, San Diego, CA 92101 and on the LIA website. Action may not be taken on items not identified as such and posted on the agenda. Meeting facilities may be accessible to persons with disabilities. If you require special assistance to participate in the meeting, notify Chris Gomez at 619-233-3898 or via email at [chris@littleitalysd.com](mailto:chris@littleitalysd.com) at least 48-hours prior to the meeting. **VIRTUAL MEETING PARTICIPATION.** Under current guidance by the State of California, meetings can be supported with a virtual option, but the participants attending virtually are only permitted to provide comments regarding items agendaized and do not count towards Committee quorum or are allowed to vote.



**Little Italy Association of San Diego – Finance Committee**  
**Tuesday, July 11, 2024, at 2:00pm**  
**Little Italy Association Office – Conference Room (2210 Columbia Street)**

Committee Steve Galasso, Jeri Keiller, Lou Palestini, Annette Casemero, Rich Gustafson, Brijet Meyers, Curt Brooker, David Rodger

Staff Chris Gomez, Rosie DeLuca, Dianne T. Serna

**MINUTES:**

Item	Discussion	Action Taken?
1. Introductions-Bryan Thompson, Chair	The meeting was called to order at 02:00pm.	<i>No action taken</i>
2. Next Meeting	2. The next Finance Committee Meeting TBD	<i>2. No action taken</i>
3. Non-Agenda: Public Comments & Announcements	3. Nothing to report.	<i>3. No action taken</i>
4. Review May 30, 2024, Minutes	4. The minutes from May 30, 2024, were reviewed.	<i>4. Annette Casemero moved to accept the minutes as presented. Rich Gustafson seconded the motion. Unanimously approved.</i>
5. YTD Draft Financials/ Jeri & Bryan	5. Jeri Keiller gave an update on the YTD Draft Financials on pages 5-22 of the packet.	<i>5. Annette Casemero moved to accept YTD Financials as presented. Rich Gustafson seconded the motion. Recuses: Jeri Keiller, Curt Brooker and Brijet Myers due to financial</i>

		<i>interest as a paid LIA staff member. Motion passes.</i>
6. Fidelity Investment – Update / Jeri & Bryan	6. Jeri Keiller gave an update on the Fidelity Investment.	<i>6. No action taken</i>
7. Pressure Washing Services Outside of Little Italy/ Chris	7. Chris Gomez shared that David Rodger is interested in Pressure Washing outside if Little Italy.  <i>This item will be revisited.</i>	<i>7. This item was tabled.</i>
8. County of SD NRP Grant List of Project/ Chris	8. Chris shared a list of projects for the SD NRP Grant on page 24 of the packet.	<i>8.a. Jeri Keiller moved to endorse staff to apply for the County of SD NRP Grant. Rich Gustofson seconded the motion. Unanimously approved.</i>
9. Olive PR Budget Adjustment / Chris	9. Chris shared Olive PR’s Budget Adjustment on page 25 of the packet.  Chris shared that if the Association receives the Special Event Grant, we will have \$15,000 to use for Public Relations.	<i>9. Rich Gustofson moved to approve Olive PR Budget as presented. Brijet Myers seconded the motion. Unanimously approved.</i>
10. San Diego Rescue Mission FY25 Service-Update/ Chris	10. Chris shared page 26 of the packet.  Chris stated that this will be taken to the Board to authorize staff to use FY24 net to offset the SDRM program in the amount of \$52,000.	<i>10. No action taken</i>
11. Piazza della Famiglia Restrooms use & Cost Recover/ Chris	11. Chris shared page 27 of the packet.  Chris stated that LIA will no longer be subsidizing the Piazza della Famiglia restrooms.	<i>11. No action taken</i>
12. Italian Flags on India Street/ Chris	12. Chris reported that we received and installed the new Italian flags.	<i>12. No action taken</i>
13. US Bank Transition-Update/ Rosie	13. Rosie reported that we have moved approximately 2/3 of the funds over to US Bank.	<i>13.No action taken</i>

	Chris shared that US Bank is a sponsor for the Marine Band San Diego Event.	
14. Chief Executive Administrator Report/ Marco	14. Chris gave an update on the two trip and fall cases. The Flores and Crammer cases have been postponed until January of 2025.	<i>14. No action taken</i>
15. Old Business – Add or Remove Items	14. Dianne Serna gave an update on ERTC.  Dianne reported that both years have been submitted and are pending with the IRS.	<i>14. No action taken</i>
16. Adjournment	15. Meet was adjourned.	<i>15. Steve Galasso moved to adjourn the meeting. Rich Gustofson seconded the motion. Unanimously approved.</i>

Minutes taken by: Dianne T. Serna, Staff

**LITTLE ITALY ASSOCIATION  
FINANCIAL OVERVIEW  
FY JULY 2023 - JUNE 2024**

<b>BOARD MEETING DATE:</b>		<b>9/10/2024</b>					
<b>Accrual Basis Report - JUNE 30, 2024</b>			<b>unaudited results</b>				
		<u>INCOME YTD</u>	<u>EXPENSE YTD</u>	<u>DIFFERENCE FISCAL YEAR</u>	<u>NET BUDGET YTD</u>	<u>ANNUAL BUDGET (NET)</u>	<u>REVISED ANNUAL BUDGET (NET)</u>
<b>SAN DIEGO CONTRACTS</b>							
	BID	119,410	125,369	-5,959	0	0	0
	MAD <sub>1</sub>	1,409,143	1,492,243	-83,100	-147,837	-147,837	-100,000
	PARKING METER <sub>2</sub>	545,457	511,819	33,638	0	0	92,964
	<b>TOTAL</b>	<b>\$2,074,010</b>	<b>\$2,129,431</b>	<b>-\$55,421</b>	<b>-\$147,837</b>	<b>-\$147,837</b>	
<b>SUPPLEMENTAL MAINTENANCE</b>							25,000
<b>PARKING PROGRAMS</b>							0
<b>PROGRAMS AND OPERATIONS</b>							\$181,700
							<b>\$199,664</b>
1. Supplemental Maintenance program: FY net loss \$7501. FY budget net income is \$25,000.							
2. Additional Parking Program operations: FY net income 9,247. FY budget net income \$0.							
3. Programs and Operations: FY net income 179,669. FY budget net income \$105,239. <b>Included are the results for the Mercato. Mercato's results are FY net income of \$511,123. FY budget \$387,060).</b>							
		<b>Jun-24</b>	<b>Jun-23</b>				
<b>Total income</b>		\$3,965,729	\$3,921,628				
<b>Total expenses</b>		<u>\$3,839,816</u>	<u>\$3,970,478</u>				
<b>Net income over expense</b>		<u>\$125,913</u>	<u>-\$48,850</u>				
		<b>BALANCE SHEET</b>					
		<b>6/30/2024</b>	<b>6/30/2023</b>				
<b>Checking</b>		\$621,094	\$742,358				
<b>Savings</b>		93,602	93,119				
<b>Fidelity Investments</b>		156,000	106,000				
<b>Accounts Receivable</b>		294,363	310,797				
<b>Other assets</b>		65,894	91,123				
<b>Total Assets</b>		<u>\$1,230,953</u>	<u>\$1,343,397</u>				
<b>Accounts Payable</b>		\$32,765	\$307,533				
<b>Advances</b>		72,401	35,989				
<b>Loans</b>		148,475	148,476				
<b>Equity</b>		977,312	851,399				
<b>Liabilities &amp; Equity</b>		<u>\$1,230,953</u>	<u>\$1,343,397</u>				

## Balance Sheet

As of August 31, 2024

	Aug 31, 24	Aug 31, 23
<b>ASSETS</b>		
<b>Current Assets</b>		
<b>Checking/Savings</b>		
BID Account / US BANK	164.24	0.00
Programs Acct / US BANK	85,638.66	0.00
Mercato Account / US BANK	92,964.96	0.00
Parking Dist Acct / US BANK	231,958.77	0.00
MAD Acct / US BANK	1,594.04	0.00
Payroll Acct / US BANK	29,903.15	0.00
Savings Acct / US BANK	93,876.55	0.00
BID Acct / Torrey Pines	0.00	1,927.97
Programs Acct / Torrey Pines	2,463.10	156,877.09
Mercato / Torrey Pines	0.00	33,215.45
Parking District / Torrey Pines	360.56	248,668.39
MAD Acct / Torrey Pines	1,497.34	35,041.87
Payroll Acct / Torrey Pines	128.44	21,319.28
Savings Acct / Torrey Pines	0.00	33,196.47
Fidelity Investments -cash	85,687.55	105,116.62
<b>Total Checking/Savings</b>	<b>626,237.36</b>	<b>635,363.14</b>
<b>Accounts Receivable</b>		
Accts Rec - MAD	8,848.13	341,015.75
Accts Rec - Parking District	27,104.50	91,070.47
Accts Rec - Programs	14,525.00	18,818.86
<b>Total Accounts Receivable</b>	<b>50,477.63</b>	<b>450,905.08</b>
<b>Other Current Assets</b>		
ERTC Receivable	164,117.46	164,117.46
Mercato MNA	5,000.00	0.00
Investments - Fidelity	74,000.00	96,000.00
Endowment Fund	12,161.56	12,161.56
Undeposited Funds	0.00	5,753.33
<b>Total Other Current Assets</b>	<b>255,279.02</b>	<b>278,032.35</b>
<b>Total Current Assets</b>	<b>931,994.01</b>	<b>1,364,300.57</b>
<b>Fixed Assets</b>		
Machinery and Equipment	127,331.00	127,331.00
Improvements-Building/Nursery	56,777.00	56,777.00
Auto/Transport Equipment	106,215.00	106,215.00
Program Equipment	12,000.00	12,000.00
Improvements	2,400.00	2,400.00
Website design	10,400.00	10,400.00
Accumulated depreciation	-274,648.54	-248,902.66
<b>Total Fixed Assets</b>	<b>40,474.46</b>	<b>66,220.34</b>
<b>Other Assets</b>		
Rent deposit	8,967.39	8,450.73
<b>Total Other Assets</b>	<b>8,967.39</b>	<b>8,450.73</b>
<b>TOTAL ASSETS</b>	<b>981,435.86</b>	<b>1,438,971.64</b>
<b>LIABILITIES &amp; EQUITY</b>		
<b>Liabilities</b>		
<b>Current Liabilities</b>		
<b>Accounts Payable</b>		
Accounts Payable - BID	0.00	276.25
Accounts Payable - Programs	22,487.17	47,732.66
Accounts Payable - Mercato	1,022.00	2,752.80
Accounts Payable - Parking Dist	0.00	29,059.98
Accounts Payable - MAD	11,755.74	10,013.48
<b>Total Accounts Payable</b>	<b>35,264.91</b>	<b>89,835.17</b>
<b>Other Current Liabilities</b>		
Mercato Insurance accrual	4,166.66	0.00
Amici Park statue	5,000.00	5,000.00
Payable to New City America	0.00	35,860.00

**Balance Sheet**

As of August 31, 2024

	Aug 31, 24	Aug 31, 23
Bollard Advance	30,921.25	81,644.75
Accrued Interest Liability	3,626.00	7,766.00
MAD Advance	-254,681.79	113,671.93
Deferred revenue - BID	0.00	-20,834.58
<b>Total Other Current Liabilities</b>	<b>-210,967.88</b>	<b>223,108.10</b>
<b>Total Current Liabilities</b>	<b>-175,702.97</b>	<b>312,943.27</b>
<b>Long Term Liabilities</b>		
County Grant Advance	25,000.00	0.00
Piazza Costanza Reserve - 5yr M	22,500.00	0.00
EIDL LOAN	148,475.73	148,475.73
<b>Total Long Term Liabilities</b>	<b>195,975.73</b>	<b>148,475.73</b>
<b>Total Liabilities</b>	<b>20,272.76</b>	<b>461,419.00</b>
<b>Equity</b>		
<b>Net Assets</b>		
Net unrestricted assets	860,437.45	860,437.45
Restricted net asests	26,892.00	26,892.00
<b>Total Net Assets</b>	<b>887,329.45</b>	<b>887,329.45</b>
Fund balance - BID	89,982.12	0.00
Net Income	-16,148.47	90,223.19
<b>Total Equity</b>	<b>961,163.10</b>	<b>977,552.64</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>981,435.86</b>	<b>1,438,971.64</b>



## Profit &amp; Loss

July through August 2024

Accrual Basis

	BID	MAD	Maintenance Non-A...	Total Parking District	Programs & Operati...	TOTAL
<b>Income</b>						
PROGRAM INCOME	0.00	0.00	3,000.00	0.00	46,899.61	49,899.61
MAINTENANCE DISTRICT INCOME	0.00	241,012.84	0.00	0.00	0.00	241,012.84
MAINTENANCE NON-ASSESS INCOME	0.00	0.00	30,341.81	0.00	0.00	30,341.81
MERCATO INCOME	0.00	0.00	0.00	0.00	227,815.00	227,815.00
PARKING DISTRICT INCOME	0.00	0.00	0.00	2,648.00	0.00	2,648.00
<b>Total Income</b>	0.00	241,012.84	33,341.81	2,648.00	274,714.61	551,717.26
<b>Gross Profit</b>	0.00	241,012.84	33,341.81	2,648.00	274,714.61	551,717.26
<b>Expense</b>						
MISC MAINT EXPENSE	0.00	0.00	513.37	0.00	0.00	513.37
GENERAL OPERATING	680.00	12,500.00	0.00	0.00	847.50	14,027.50
NON-PROFIT ADMIN	16,382.24	19,291.37	3,422.75	0.00	66,879.46	105,975.82
LANDSCAPE IMPROVEMENTS & MAINT	0.00	180,081.36	15,562.23	0.00	100.00	195,743.59
ACCOUNTANT EXPENSE ENTRIES	0.00	0.00	1,721.48	0.00	2,569.50	4,290.98
PROGRAM EXPENSE	0.00	0.00	247.08	0.00	71,414.66	71,661.74
Maintenance Personnel	0.00	0.00	0.00	0.00	114.00	114.00
Maintenance Non-Personnel	0.00	0.00	0.00	0.00	2,688.24	2,688.24
Office Operational	0.00	0.00	0.00	0.00	2,807.00	2,807.00
BUSINESS PROMOTION/DEVELOPME...	7,396.00	0.00	0.00	0.00	0.00	7,396.00
MERCATO EXPENSE	0.00	0.00	0.00	0.00	129,281.47	129,281.47
PARKING DISTRICT EXPENSE	0.00	0.00	0.00	33,366.02	0.00	33,366.02
<b>Total Expense</b>	24,458.24	211,872.73	21,466.91	33,366.02	276,701.83	567,865.73
<b>Net Income</b>	<b>-24,458.24</b>	<b>29,140.11</b>	<b>11,874.90</b>	<b>-30,718.02</b>	<b>-1,987.22</b>	<b>-16,148.47</b>

**Little Italy Association of San Diego**  
**BID Profit & Loss Budget Performance**  
**August 2024**

	Aug 24	Budget	Jul - Aug 24	YTD Budget	Annual Budget
<b>Income</b>					
<b>BID INCOME</b>					
Carry-forward	0.00	89.25	0.00	178.50	1,071.00
BID Disbursements	0.00	8,611.50	0.00	17,223.00	103,338.00
SBEP Mgmt Grant	0.00	0.00	0.00	0.00	16,531.00
<b>Total BID INCOME</b>	<b>0.00</b>	<b>8,700.75</b>	<b>0.00</b>	<b>17,401.50</b>	<b>120,940.00</b>
<b>Total Income</b>	<b>0.00</b>	<b>8,700.75</b>	<b>0.00</b>	<b>17,401.50</b>	<b>120,940.00</b>
<b>Gross Profit</b>	<b>0.00</b>	<b>8,700.75</b>	<b>0.00</b>	<b>17,401.50</b>	<b>120,940.00</b>
<b>Expense</b>					
<b>GENERAL OPERATING</b>					
Accounting	0.00	333.33	0.00	666.70	4,000.00
Insurance	340.00	333.33	680.00	666.70	4,000.00
<b>Total GENERAL OPERATING</b>	<b>340.00</b>	<b>666.66</b>	<b>680.00</b>	<b>1,333.40</b>	<b>8,000.00</b>
<b>NON-PROFIT ADMIN</b>					
Staff Administration	5,000.00	5,000.00	10,000.00	10,000.00	43,469.00
Computer Software & Service	1,143.00	375.00	2,286.00	750.00	4,500.00
Dues & subscriptions	0.00	125.00	1,137.00	250.00	1,500.00
Office supplies	767.55	525.00	1,586.68	1,059.00	6,309.00
Printing	0.00	41.67	0.00	83.30	500.00
Phone & Internet	186.28	216.67	372.56	433.30	2,600.00
Postage	0.00	83.33	0.00	166.70	1,000.00
Rent	500.00	500.00	1,000.00	1,000.00	6,000.00
Web Maintenance	0.00	166.67	0.00	333.30	2,000.00
<b>Total NON-PROFIT ADMIN</b>	<b>7,596.83</b>	<b>7,033.34</b>	<b>16,382.24</b>	<b>14,075.60</b>	<b>67,878.00</b>
<b>BUSINESS PROMOTION/DEVELOPMENT</b>					
PR	3,698.00	2,377.59	7,396.00	4,755.10	28,531.00
<b>Total BUSINESS PROMOTION/DEVELOPMENT</b>	<b>3,698.00</b>	<b>2,377.59</b>	<b>7,396.00</b>	<b>4,755.10</b>	<b>28,531.00</b>
<b>SBEP EXPENSES</b>					
Management Grant	0.00	0.00	0.00	0.00	16,531.00
<b>Total SBEP EXPENSES</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>16,531.00</b>
<b>Total Expense</b>	<b>11,634.83</b>	<b>10,077.59</b>	<b>24,458.24</b>	<b>20,164.10</b>	<b>120,940.00</b>
<b>Net Income</b>	<b>-11,634.83</b>	<b>-1,376.84</b>	<b>-24,458.24</b>	<b>-2,762.60</b>	<b>0.00</b>

Little Italy Association of San Diego  
**REVISED -MAD Profit & Loss Budget**  
August 2024

		Aug 24	Budget	Jul - Aug 24	YTD Budget	Annual Budget
<b>Income</b>						
<b>MAINTENANCE DISTRICT INCOME</b>						
	MAD Assessments	118,549.29	113,312.50	237,098.58	226,625.00	1,359,750.00
	MAD Assessments carry forward	0.00	0.00	0.00	4,252.52	4,252.52
	MAD Gas Tax	0.00	383.33	0.00	766.66	4,599.96
	MAD General Benefit Income	0.00	4,499.08	0.00	8,998.20	53,989.00
	<b>Total MAINTENANCE DISTRICT INCOME</b>	<b>118,549.29</b>	<b>118,194.91</b>	<b>237,098.58</b>	<b>240,642.38</b>	<b>1,422,591.48</b>
<b>Total Income</b>		<b>118,549.29</b>	<b>118,194.91</b>	<b>237,098.58</b>	<b>240,642.38</b>	<b>1,422,591.48</b>
		118,549.29	118,194.91	237,098.58	240,642.38	1,422,591.48
<b>Expense</b>						
<b>GENERAL OPERATING</b>						
	Accounting	0.00	458.33	0.00	916.70	5,500.00
	Insurance	6,250.00	6,250.00	12,500.00	12,500.00	75,000.00
	<b>Total GENERAL OPERATING</b>	<b>6,250.00</b>	<b>6,708.33</b>	<b>12,500.00</b>	<b>13,416.70</b>	<b>80,500.00</b>
<b>NON-PROFIT ADMIN</b>						
	Staff Administration	5,000.00	5,000.00	10,000.00	10,000.00	60,000.00
	Office Administrator					
	Health/Dental Insurance	568.04		-103.92		
	Payroll Taxes	229.00		458.00		
	Salary Expense	1,906.64	3,375.00	3,887.72	6,750.00	40,500.00
	<b>Total Office Administrator</b>	<b>2,703.68</b>	<b>3,375.00</b>	<b>4,241.80</b>	<b>6,750.00</b>	<b>40,500.00</b>
	Employee Screening Services	44.99	125.00	89.98	250.00	1,500.00
	Computer Software & Service	0.00	583.33	0.00	1,166.70	7,000.00
	Office supplies	269.52	416.66	573.37	833.40	5,000.00
	Payroll Service	607.91	500.00	607.91	1,000.00	6,000.00
	Rent					
	Storage	0.00	0.00	400.00	0.00	0.00
	Rent - Other	1,666.66	166.66	3,333.32	333.40	2,000.00
	<b>Total Rent</b>	<b>1,666.66</b>	<b>166.66</b>	<b>3,733.32</b>	<b>333.40</b>	<b>2,000.00</b>
	Repairs & Maintenance	0.00	83.33	0.00	166.70	1,000.00
	<b>Total NON-PROFIT ADMIN</b>	<b>10,292.76</b>	<b>10,249.98</b>	<b>19,246.38</b>	<b>20,500.20</b>	<b>123,000.00</b>
<b>LANDSCAPE IMPROVEMENTS &amp; MAINT</b>						
<b>LANDSCAPE OPERATIONS</b>						
	Nursery & Landscape Supplies	1,892.17	1,000.00	4,650.74	2,000.00	12,000.00
	Tree Supplies & Services	1,877.74	1,250.00	3,243.30	2,500.00	15,000.00
	Tools & Equipment	1,542.62	250.00	2,047.27	500.00	3,000.00
	Dumpster	221.00	416.66	293.00	833.40	5,000.00
	Uniforms	174.00	166.66	174.00	333.40	2,000.00
	Equipment Rental	1,099.67	2,083.33	1,744.37	4,166.70	25,000.00
	<b>Total LANDSCAPE OPERATIONS</b>	<b>6,807.20</b>	<b>5,166.65</b>	<b>12,152.68</b>	<b>10,333.50</b>	<b>62,000.00</b>
<b>MAD / BID OPERATIONS</b>						
	Dumpster	3,338.22	2,500.00	6,676.44	5,000.00	30,000.00

**Little Italy Association of San Diego**  
**REVISED -MAD Profit & Loss Budget**  
 August 2024

		<b>Aug 24</b>	<b>Budget</b>	<b>Jul - Aug 24</b>	<b>YTD Budget</b>	<b>Annual Budget</b>
	<b>Tools &amp; Equipment</b>	346.84	125.00	695.85	250.00	1,500.00
	<b>Auto expenses</b>	422.77	1,000.00	1,558.98	2,000.00	12,000.00
	<b>Gas &amp; electricity</b>	1,202.52	1,250.00	2,366.30	2,500.00	15,000.00
	<b>Gasoline</b>	2,774.75	2,500.00	5,906.09	5,000.00	30,000.00
	<b>Equipment Rentals</b>	0.00	83.33	513.15	166.70	1,000.00
	<b>Cell Phones / Radios</b>	597.31	250.00	978.62	500.00	3,000.00
	<b>Water</b>	2,049.61	1,333.33	3,492.00	2,666.70	16,000.00
	<b>Uniforms</b>	0.00	250.00	0.00	500.00	3,000.00
	<b>Cleaning &amp; Janitorial Supplies</b>	2,569.59	2,916.66	4,864.21	5,833.40	35,000.00
	<b>Total MAD / BID OPERATIONS</b>	<b>13,301.61</b>	<b>12,208.32</b>	<b>27,051.64</b>	<b>24,416.80</b>	<b>146,500.00</b>
	<b>PRESSURE-WASHING OPERATIONS</b>					
	<b>Tools &amp; Equipment</b>	0.00	83.33	0.00	166.70	1,000.00
	<b>Pressure Washer / Water Trailer</b>	565.82	416.66	7,115.10	833.40	5,000.00
	<b>Total PRESSURE-WASHING OPERATIONS</b>	<b>565.82</b>	<b>499.99</b>	<b>7,115.10</b>	<b>1,000.10</b>	<b>6,000.00</b>
	<b>Landscape Crew</b>					
	<b>Salary Expense</b>	17,114.54	23,333.33	32,920.97	46,666.70	280,000.00
	<b>Health/Dental Insurance</b>	2,957.16		2,983.90		
	<b>Payroll Taxes</b>	1,410.59		2,712.78		
	<b>Total Landscape Crew</b>	<b>21,482.29</b>	<b>23,333.33</b>	<b>38,617.65</b>	<b>46,666.70</b>	<b>280,000.00</b>
	<b>Maintenance Crew</b>					
	<b>Salary Expense</b>	42,185.61	51,666.66	81,022.68	103,333.40	620,000.00
	<b>Payroll Taxes</b>	2,744.04		5,614.36		
	<b>Health/Dental Insurance</b>	5,180.84		5,480.18		
	<b>Total Maintenance Crew</b>	<b>50,110.49</b>	<b>51,666.66</b>	<b>92,117.22</b>	<b>103,333.40</b>	<b>620,000.00</b>
	<b>Tree Services</b>					
	<b>Salary Expense</b>	2,029.68	666.66	3,027.07	1,333.40	8,000.00
	<b>Total Tree Services</b>	<b>2,029.68</b>	<b>666.66</b>	<b>3,027.07</b>	<b>1,333.40</b>	<b>8,000.00</b>
	<b>Total LANDSCAPE IMPROVEMENTS &amp; MAINT</b>	<b>94,297.09</b>	<b>93,541.61</b>	<b>180,081.36</b>	<b>187,083.90</b>	<b>1,122,500.00</b>
	<b>NON-DISCRETIONARY EXPENSE</b>					
	<b>City Administration</b>	291.67	291.66	583.34	583.40	3,500.00
	<b>Special District Lighting</b>	6,211.58	6,211.58	12,423.16	12,423.20	74,539.00
	<b>Total NON-DISCRETIONARY EXPENSE</b>	<b>6,503.25</b>	<b>6,503.24</b>	<b>13,006.50</b>	<b>13,006.60</b>	<b>78,039.00</b>
	<b>CONTINGENCY</b>	1,921.04	1,921.04	3,842.08	3,842.12	23,052.52
	<b>Total Expense</b>	<b>119,264.14</b>	<b>118,924.20</b>	<b>228,676.32</b>	<b>237,849.52</b>	<b>1,427,091.52</b>
		<b>-714.85</b>	<b>-729.29</b>	<b>8,422.26</b>	<b>2,792.86</b>	<b>-4,500.04</b>

**Little Italy Association of San Diego**  
**Maintenance Non-Assessment Profit & Loss Budget Performance**  
**August 2024**

	Aug 24	Budget	Jul - Aug 24	YTD Budget	Annual Bud...
<b>Income</b>					
<b>PROGRAM INCOME</b>					
Sponsors	3,000.00	1,333.33	3,000.00	2,666.70	16,000.00
<b>Total PROGRAM INCOME</b>	3,000.00	1,333.33	3,000.00	2,666.70	16,000.00
<b>MAINTENANCE NON-ASSESS INCOME</b>					
Mercato Services	5,000.00	5,000.00	10,000.00	10,000.00	60,000.00
Supplemental Services	4,805.40	10,333.33	20,341.81	20,666.70	124,000.00
<b>Total MAINTENANCE NON-ASSESS INC...</b>	9,805.40	15,333.33	30,341.81	30,666.70	184,000.00
<b>Total Income</b>	12,805.40	16,666.66	33,341.81	33,333.40	200,000.00
<b>Gross Profit</b>	12,805.40	16,666.66	33,341.81	33,333.40	200,000.00
<b>Expense</b>					
<b>MISC MAINT EXPENSE</b>					
Misc Maintenance Expense	0.00	41.67	513.37	83.30	500.00
School Dist Property Taxes	0.00	0.00	0.00	0.00	17,500.00
<b>Total MISC MAINT EXPENSE</b>	0.00	41.67	513.37	83.30	18,000.00
<b>NON-PROFIT ADMIN</b>					
Payroll Service	0.00		622.75		
Rent	1,400.00		2,800.00		
<b>Total NON-PROFIT ADMIN</b>	1,400.00		3,422.75		
<b>LANDSCAPE IMPROVEMENTS &amp; MAINT</b>					
<b>MAD / BID OPERATIONS</b>					
Meals & Entertainment	91.87	0.00	91.87	0.00	0.00
<b>Total MAD / BID OPERATIONS</b>	91.87	0.00	91.87	0.00	0.00
<b>Maintenance Crew</b>					
Staff Bonuses	0.00	0.00	0.00	0.00	10,000.00
<b>Total Maintenance Crew</b>	0.00	0.00	0.00	0.00	10,000.00
<b>Pressure-Washing Crew</b>					
Salary Expense	6,974.73	10,416.67	13,619.86	20,833.30	125,000.00
Payroll Taxes	462.18		866.30		
Health/Dental Benefits	1,070.10		984.20		
<b>Total Pressure-Washing Crew</b>	8,507.01	10,416.67	15,470.36	20,833.30	125,000.00
<b>Total LANDSCAPE IMPROVEMENTS &amp; M...</b>	8,598.88	10,416.67	15,562.23	20,833.30	135,000.00
<b>ACCOUNTANT EXPENSE ENTRIES</b>					
Depreciation	860.74	833.33	1,721.48	1,666.70	10,000.00
<b>Total ACCOUNTANT EXPENSE ENTRIES</b>	860.74	833.33	1,721.48	1,666.70	10,000.00
<b>PROGRAM EXPENSE</b>					
Meals / Entertainment / Travel	0.00	0.00	247.08	1,000.00	1,000.00
<b>Total PROGRAM EXPENSE</b>	0.00	0.00	247.08	1,000.00	1,000.00
<b>Total Expense</b>	10,859.62	11,291.67	21,466.91	23,583.30	164,000.00
<b>Net Income</b>	<b>1,945.78</b>	<b>5,374.99</b>	<b>11,874.90</b>	<b>9,750.10</b>	<b>36,000.00</b>

**Little Italy Association of San Diego**  
**PARKING DISTRICT Profit & Loss Budget Performance**  
**August 2024**

09/11/24

Accrual Basis

	Aug 24	Budget	Jul - Aug 24	YTD Budget	Annual Budget
<b>Income</b>					
<b>PARKING DISTRICT INCOME</b>					
FY 24 Carry-forward	0.00	6,600.61	0.00	13,201.27	79,207.37
Parking District Reimbursement	0.00	8,632.42	0.00	17,264.80	103,589.00
City Bollard funds	1,324.00		2,648.00		
<b>Total PARKING DISTRICT INCOME</b>	1,324.00	15,233.03	2,648.00	30,466.07	182,796.37
<b>Total Income</b>	1,324.00	15,233.03	2,648.00	30,466.07	182,796.37
<b>Gross Profit</b>	1,324.00	15,233.03	2,648.00	30,466.07	182,796.37
<b>Expense</b>					
<b>PARKING DISTRICT EXPENSE</b>					
<b>Lot Rental/Insurance</b>					
Liability Insurance	1,287.92	1,287.92	2,575.84	2,575.80	15,455.00
<b>Total Lot Rental/Insurance</b>	1,287.92	1,287.92	2,575.84	2,575.80	15,455.00
<b>Marketing and Promotions</b>					
Website Parking Component	0.00	400.00	0.00	800.00	4,800.00
<b>Total Marketing and Promotions</b>	0.00	400.00	0.00	800.00	4,800.00
<b>New Initiatives&amp; Special Proj</b>					
Enhanced Pedestrian Lighting	13,550.00	4,000.00	23,850.00	8,000.00	48,000.00
Removable Bollard System					
Bollards	1,324.00		2,648.00		
<b>Total Removable Bollard System</b>	1,324.00		2,648.00		
Enhanced Security/Ped.Safety	0.00	1,284.92	0.00	2,569.80	15,419.00
<b>Total New Initiatives&amp; Special Proj</b>	14,874.00	5,284.92	26,498.00	10,569.80	63,419.00
<b>LIA Management</b>					
Rent	364.75	364.75	729.50	729.50	4,377.00
Utilities & Supplies	299.00	0.00	598.00	0.00	0.00
Storage	0.00	0.00	375.00	0.00	0.00
Program Mgmt	1,294.84	1,294.83	2,589.68	2,589.70	15,538.00
<b>Total LIA Management</b>	1,958.59	1,659.58	4,292.18	3,319.20	19,915.00
<b>Total PARKING DISTRICT EXPENSE</b>	18,120.51	8,632.42	33,366.02	17,264.80	103,589.00
<b>Total Expense</b>	18,120.51	8,632.42	33,366.02	17,264.80	103,589.00
<b>Net Income</b>	<b>-16,796.51</b>	<b>6,600.61</b>	<b>-30,718.02</b>	<b>13,201.27</b>	<b>79,207.37</b>

**Little Italy Association of San Diego**  
**FRED Revenues - Budget Overview**  
 July 2024 through June 2025

	Jul '24 - Jun 25
<b>Income</b>	
<b>PARKING DISTRICT INCOME</b>	
Parking District Reimbursement	57,000.00
<b>Total PARKING DISTRICT INCOME</b>	57,000.00
<b>Total Income</b>	57,000.00
<b>Gross Profit</b>	57,000.00
<b>Expense</b>	
<b>PARKING DISTRICT EXPENSE</b>	
Marketing and Promotions	
PR Firm	9,750.00
<b>Total Marketing and Promotions</b>	9,750.00
New Initiatives& Special Proj	
Wayfinding System	100.00
Planters/Beautification	47,050.00
Traffic Control	100.00
<b>Total New Initiatives&amp; Special Proj</b>	47,250.00
<b>Total PARKING DISTRICT EXPENSE</b>	57,000.00
<b>Total Expense</b>	57,000.00
<b>Net Income</b>	<b>0.00</b>

**Little Italy Association of San Diego  
PROGRAM - BUDGET TO ACTUAL**

July through August 2024

	Dog Park		Grounds		Total Amici Park		Art Walk	Banners	Bella Vita	Bulls St. Agata	Christmas Programs	
	Jul - Aug 24	Budget	Jul - Aug 24	Budget	Jul - Aug 24	Budget	Budget	Budget	Budget	Budget	Jul - Aug 24	Budget
	<b>Income</b>											
PROGRAM INCOME	1,500	1,500	1,417	1,417	2,917	2,917					5,000	0
MERCATO INCOME	0		0		0						0	
<b>Total Income</b>	<b>1,500</b>	<b>1,500</b>	<b>1,417</b>	<b>1,417</b>	<b>2,917</b>	<b>2,917</b>					<b>5,000</b>	<b>0</b>
<b>Expense</b>												
GENERAL OPERATING	0		0		0						0	
NON-PROFIT ADMIN	232	233	-159	200	73	433					0	
LANDSCAPE IMPROVEMENTS & MAINT	0		0	100	0	100					0	
ACCOUNTANT EXPENSE ENTRIES	80	80	0		80	80					1,833	1,833
PROGRAM EXPENSE	0	267	1,587	2,783	1,587	3,051					758	0
Maintenance Personnel	0		0		0						0	
Maintenance Non-Personnel	0		0		0						0	
Office Operational	0		0		0						0	
BUSINESS PROMOTION/DEVELOPMENT	0		0		0						0	
SBEP EXPENSES	0		0		0						0	
MERCATO EXPENSE	0		0		0						0	
<b>Total Expense</b>	<b>312</b>	<b>581</b>	<b>1,428</b>	<b>3,083</b>	<b>1,740</b>	<b>3,664</b>					<b>2,591</b>	<b>1,833</b>
<b>Net Income</b>	<b>1,188</b>	<b>919</b>	<b>-12</b>	<b>-1,667</b>	<b>1,176</b>	<b>-747</b>					<b>2,409</b>	<b>-1,833</b>
<b>Annual Budget</b>		<b>5,000</b>		<b>-10,000</b>			<b>5,000</b>	<b>-2,000</b>	<b>3,000</b>	<b>1,000</b>		<b>10,000</b>



**Little Italy Association of San Diego  
PROGRAM - BUDGET TO ACTUAL**

July through August 2024

	FY 25 NRG		County Grant (Rent)	General & Administration		Total Mercato		Merchandise		Military Events		Misc Events	
	Jul - Aug 24	Budget	Budget	Jul - Aug 24	Budget	Jul - Aug 24	Budget	Jul - Aug 24	Budget	Jul - Aug 24	Budget	Jul - Aug 24	Budget
	<b>Income</b>												
PROGRAM INCOME	0			2,506	3,333	0	4,000	0	500	1,200	1	0	0
MERCATO INCOME	0			0		227,815	186,500	0		0		0	
<b>Total Income</b>	<b>0</b>			<b>2,506</b>	<b>3,333</b>	<b>227,815</b>	<b>190,500</b>	<b>0</b>	<b>500</b>	<b>1,200</b>	<b>1</b>	<b>0</b>	<b>0</b>
<b>Expense</b>													
GENERAL OPERATING	0			848	28,897	0		0		0		0	
NON-PROFIT ADMIN	0			66,559	64,669	0		0		0		0	
LANDSCAPE IMPROVEMENTS & MAINT	0			100	333	0		0		0		0	
ACCOUNTANT EXPENSE ENTRIES	0			657	833	0		0		0		0	
PROGRAM EXPENSE	2,299			45,010	2,057	0		0		116	1	-296	
Maintenance Personnel	0			0		0		0		0		0	
Maintenance Non-Personnel	0			2,688		0		0		0		0	
Office Operational	0			2,807	1,667	0		0		0		0	
BUSINESS PROMOTION/DEVELOPMENT	0			0	100	0		0		0		0	
SBEP EXPENSES	0			0	2,167	0		0		0		0	
MERCATO EXPENSE	0			0		129,281	115,407	0		0		0	
<b>Total Expense</b>	<b>2,299</b>			<b>118,668</b>	<b>100,722</b>	<b>129,281</b>	<b>115,407</b>	<b>0</b>		<b>116</b>	<b>1</b>	<b>-296</b>	
<b>Net Income</b>	<b>-2,299</b>			<b>-116,162</b>	<b>-97,389</b>	<b>98,534</b>	<b>75,093</b>	<b>0</b>	<b>500</b>	<b>1,084</b>	<b>0</b>	<b>296</b>	<b>0</b>
<b>Annual Budget</b>		15,000	25,000		-633,760		432,853		500		0		3,000

**Little Italy Association of San Diego  
PROGRAM - BUDGET TO ACTUAL**

**18**

July through August 2024

	Officer's Budget		Piazza Basilone		Total Piazza Costanza		Public restrooms		(Piazza della Famiglia)		Total Piazza della Famiglia	
	Jul - Aug 24	Budget	Jul - Aug 24	Budget	Jul - Aug 24	Budget	Jul - Aug 24	Budget	Jul - Aug 24	Budget	Jul - Aug 24	Budget
	<b>Income</b>											
PROGRAM INCOME	0		0		0	750	450	450	0	0	450	450
MERCATO INCOME	0		0		0		0		0		0	
<b>Total Income</b>	<b>0</b>		<b>0</b>		<b>0</b>	<b>750</b>	<b>450</b>	<b>450</b>	<b>0</b>	<b>0</b>	<b>450</b>	<b>450</b>
<b>Expense</b>												
GENERAL OPERATING	0		0		0		0		0		0	
NON-PROFIT ADMIN	0		0		0		0		0		0	
LANDSCAPE IMPROVEMENTS & MAINT	0		0		0		0		0		0	
ACCOUNTANT EXPENSE ENTRIES	0		0		0		0		0		0	
PROGRAM EXPENSE	0	333	48	400	1,027		570	550	14,443	8,767	15,013	9,317
Maintenance Personnel	0		0		114		0		0		0	
Maintenance Non-Personnel	0		0		0		0		0		0	
Office Operational	0		0		0		0		0		0	
BUSINESS PROMOTION/DEVELOPMENT	0		0		0		0		0		0	
SBEP EXPENSES	0		0		0		0		0		0	
MERCATO EXPENSE	0		0		0		0		0		0	
<b>Total Expense</b>	<b>0</b>	<b>333</b>	<b>48</b>	<b>400</b>	<b>1,141</b>		<b>570</b>	<b>550</b>	<b>14,443</b>	<b>8,767</b>	<b>15,013</b>	<b>9,317</b>
<b>Net Income</b>	<b>0</b>	<b>-333</b>	<b>-48</b>	<b>-400</b>	<b>-1,141</b>	<b>750</b>	<b>-120</b>	<b>-100</b>	<b>-14,443</b>	<b>-8,767</b>	<b>-14,563</b>	<b>-8,867</b>
<b>Annual Budget</b>		<b>-2,000</b>		<b>-2,400</b>		<b>4,500</b>		<b>1,800</b>		<b>-55,000</b>		

**Little Italy Association of San Diego  
PROGRAM - BUDGET TO ACTUAL**

July through August 2024

	SBEP City Services		Seasonal Displays		State of the Neighborhood		TOLI	Trick or Treat		Amici Park-Rental		Corporate Events	
	Jul - Aug 24	Budget	Jul - Aug 24	Budget	Jul - Aug 24	Budget		Jul - Aug 24	Budget	Jul - Aug 24	Budget	Jul - Aug 24	Budget
	<b>Income</b>												
PROGRAM INCOME	5,924		0	0	4,200			2,800	0	150		15,724	13,467
MERCATO INCOME	0		0		0			0		0		0	
<b>Total Income</b>	<b>5,924</b>		<b>0</b>	<b>0</b>	<b>4,200</b>			<b>2,800</b>	<b>0</b>	<b>150</b>		<b>15,724</b>	
<b>Expense</b>													
GENERAL OPERATING	0		0		0			0		0		0	
NON-PROFIT ADMIN	0		0		0			0		0		0	
LANDSCAPE IMPROVEMENTS & MAINT	0		0		0			0		0		0	
ACCOUNTANT EXPENSE ENTRIES	0		0		0			0		0		0	
PROGRAM EXPENSE	0		160	0	1,934			396	0	0		3,364	
Maintenance Personnel	0		0		0			0		0		0	
Maintenance Non-Personnel	0		0		0			0		0		0	
Office Operational	0		0		0			0		0		0	
BUSINESS PROMOTION/DEVELOPMENT	0		0		0			0		0		0	
SBEP EXPENSES	0		0		0			0		0		0	
MERCATO EXPENSE	0		0		0			0		0		0	
<b>Total Expense</b>	<b>0</b>		<b>160</b>	<b>0</b>	<b>1,934</b>			<b>396</b>	<b>0</b>	<b>0</b>		<b>3,364</b>	
<b>Net Income</b>	<b>5,924</b>		<b>-160</b>	<b>0</b>	<b>2,266</b>			<b>2,404</b>	<b>0</b>	<b>150</b>		<b>12,360</b>	
<b>Annual Budget</b>								35,000		1,000			72,000

**Little Italy Association of San Diego  
PROGRAM - BUDGET TO ACTUAL**

July through August 2024

	Basilone (Civico)		Venue Rentals - Other		Total Venue Rentals		TOTAL	
	Jul - Aug 24	Budget	Jul - Aug 24	Budget	Jul - Aug 24	Budget	Jul - Aug 24	Budget
	<b>Income</b>							
PROGRAM INCOME	6,000	6,000	0		21,874	19,467	46,870	31,418
MERCATO INCOME	0		0		0		227,815	186,500
<b>Total Income</b>	<b>6,000</b>	<b>6,000</b>	<b>0</b>	<b>0</b>	<b>21,874</b>	<b>6,000</b>	<b>274,685</b>	<b>204,451</b>
<b>Expense</b>								
GENERAL OPERATING	0		0		0		848	28,897
NON-PROFIT ADMIN	0		0		0		66,879	65,102
LANDSCAPE IMPROVEMENTS & MAINT	0		0		0		100	433
ACCOUNTANT EXPENSE ENTRIES	0		0		0		2,570	2,747
PROGRAM EXPENSE	0		0		3,364		71,415	15,158
Maintenance Personnel	0		0		0		114	0
Maintenance Non-Personnel	0		0		0		2,688	0
Office Operational	0		0		0		2,807	1,667
BUSINESS PROMOTION/DEVELOPMENT	0		0		0		0	100
SBEP EXPENSES	0		0		0		0	2,167
MERCATO EXPENSE	0		0		0		129,281	115,407
<b>Total Expense</b>	<b>0</b>		<b>0</b>	<b>0</b>	<b>3,364</b>	<b>0</b>	<b>276,702</b>	<b>231,677</b>
<b>Net Income</b>	<b>6,000</b>	<b>6,000</b>	<b>0</b>	<b>0</b>	<b>18,510</b>	<b>6,000</b>	<b>-2,017</b>	<b>-27,226</b>
<b>Annual Budget</b>		<b>37,800</b>		<b>-4,000</b>				<b>-9,207</b>

FIDELITY INVESTMENTS - LITTLE ITALY ASSOCIATION - 8-31-2024							<b>21</b>	
DESCRIPTION	DEPOSIT	DATE DEPOSIT	AMOUNT	PURCHASE DATE	MATURITY DATE	MONTHS	RATE %	
DEPOSIT	\$4,000	1/13/2023						
DEPOSIT	\$5,000	1/17/2023						
DEPOSIT	\$50,000	2/28/2023						
BALANCE 2/28/2023	\$59,000		\$8,000					
BALANCE 3/31/2023	\$169,000		\$167,000					
BALANCE 4/30/2023	\$169,000		\$167,000					
Balance Certificates of Deposit 6/30/2023			\$106,000					
Money Market 6/30/2023			\$94,436					
Total 6/30/2023	\$199,000		\$200,436					
Balance Certificates of Deposit 8-31-2024			\$74,000					
Money Market			\$86,049	withdrawal 3-20-24 \$50,000				
Total 8-31-2024	\$199,000		\$160,049					
<b>BY MATURITY DATE</b>								
			AMOUNT	PURCHASE DATE	MATURITY DATE	MONTHS	RATE %	
89788HFZ1	TRUIST BANK		\$30,000	09/29/2023	09/29/24	12	5.55%	
949764GK4	WELLS FARGO		\$30,000	10/02/2023	10/02/24	12	5.55%	
15987UVG1	CHARLES SCHWAB		\$5,000	11/20/23	12/04/24	12	5.35%	
0605IXCD2	BANK OF AMERICA		\$4,000	4/9/202024	01/13/25	9	5.10%	
045491SJ7	ASSOCIATED NATIONAL BANK		\$5,000	5/30/24	05/30/25	12	5.30%	
			<b>\$74,000</b>					

**County of San Diego**  
**FY25 Neighborhood Reinvestment Program Grant**

<b>Item</b>	<b>Cost</b>	<b>Recommended</b>
Street Furniture & Amenities		
New Trashcan Plates - Waste & Recycle (725)	\$5,479	\$5,479
New Trashcan Lids (125)	\$5,368	\$5,368
India Street Flag Program	\$3,500	
BigBelly Trash & Recycling Receptacles (13)	\$45,500	
Seasonal Pole Banners (180)	\$7,401	
Closed EV Golf Cart (1)	\$18,250	
Pressure Washer	\$26,500	
Piazza della Famiglia Improvements		
Electrical Work - Repair Bell Light	\$2,299	\$2,299 May be able to cover with CEG
Bollard Replacement (2)	\$5,399	\$5,399
Piazza Basilone Improvements		
Fountain Pump Repair (1)	\$1,631	\$1,631
Light Bollard Repair/Replacement (5) & Electrical Work	11,735	\$11,735
Little Italy Dog Park Improvements		
Fence Mesh Replacement (All)	\$7,000	\$7,000
Urban Forestry Audit & Health Software		
Software	\$2,750	
Inventory & Assessment	\$7,188	
<b>FY25 NEG Total Request</b>	<b>\$150,000</b>	<b>\$38,911</b>
<b>Over</b>		<b>\$3,911</b>

Appendix F Sample Cost Estimate For Development Projects

Project Elements

Total Cost \$587,285.67

		Description	Units	Unit Cost	Extended Cost	EEM Grant	Other Funding Source (Indicate Cash or In-Kind)
							Little Italy Assoc
							In-Kind
Program Cost	Urban Forestry Operations Supervisor	20 Hours per week x 52 wks	1040	\$26.44	\$27,497.60	\$27,497.60	\$27,497.60
Program Cost	Crew Member	20 Hours per week x 52 wks	1040	\$20.00	\$20,800.00	\$20,800.00	\$20,800.00
Program Cost	Crew Member	20 Hours per week x 52 wks	1040	\$19.00	\$19,760.00	\$19,760.00	\$19,760.00
Program Cost	Crew Member	20 Hours per week x 52 wks	1040	\$18.50	\$19,240.00	\$19,240.00	\$19,240.00
Program Cost	Crew Member	20 Hours per week x 52 wks	1040	\$18.50	\$19,240.00	\$19,240.00	\$19,240.00
Program Cost	Urban Forestry Specialist	14 Hours per week x 26 wks	364	\$60.00	\$21,840.00	\$21,840.00	\$37,440.00
Program Cost	Payroll Processing and Clerical	4 Hours per month x 12 mos	48	\$29.09	\$0.00		\$1,396.32
<b>Salaries &amp; Wages Total</b>						\$128,377.60	\$145,373.92
<b>Employee Benefits</b>							
Program Cost	Program Manager	Health Benefits, 50% of monthly premiums	12	\$46.73	\$560.76	\$560.76	\$560.77
Program Cost	Crew Member	Health Benefits, 50% of monthly premiums	12	\$46.73	\$560.76	\$560.76	\$560.76
Program Cost	Crew Member	Health Benefits, 50% of monthly premiums	12	\$46.73	\$560.76	\$560.76	\$560.76
Program Cost	Social Security, Medicare taxes	Payroll taxes computed as percentage of gross wages	128,377.60	\$0.08	\$10,270.21	\$10,270.21	\$11,629.91
Program Cost	Workers Compensation Insurance	Workers Comp Rate computed as percentage of gross wages	128377.60	0.0500	\$6,418.88	\$6,418.88	\$8,722.43
<b>Employee Benefits Total</b>						\$18,371.37	\$22,034.63
<b>Total Non-Construction</b>						<b>\$146,748.97</b>	<b>\$167,408.55</b>
<b>Contractual</b>							
Program Cost	Arbor Pro	Tree Inventory & Assessment per Tree	1150	\$6.25	\$7,187.50	\$7,187.50	\$0.00
Program Cost	Cut And Core	Concrete Cutting	50	\$132.00	\$6,600.00	\$6,600.00	\$0.00
Program Cost	Sunbelt Rentals, 45' Manlift w/Jib	Daily Rental	10	\$465.00	\$4,650.00	\$4,650.00	\$0.00
Program Cost	Sunbelt Rentals	Pick up and Delivery Charges @ \$150	10	\$300.00	\$3,000.00	\$3,000.00	\$0.00
<b>Contractual Total</b>						<b>\$21,437.50</b>	<b>\$0.00</b>
<b>Supplies</b>							
Program Cost	Pole saws sets	Each	5	\$500.00	\$2,500.00	\$2,500.00	\$0.00
Program Cost	Pruning Clippers	Each	5	\$70.00	\$350.00	\$350.00	\$0.00
Program Cost	Loppers	Each	5	\$50.00	\$250.00	\$250.00	\$0.00
Program Cost	Shovels	Each	5	\$35.00	\$175.00	\$175.00	\$0.00
Program Cost	100' Professional Grade Garden Hose	Each	2	\$85.00	\$170.00	\$170.00	\$0.00
Program Cost	Tree Planting Materials, stakes, soil, amendments, mulch	Each	15	\$600.00	\$9,000.00	\$9,000.00	\$0.00
Program Cost	Trees, 15-gallon	Each	100	\$175.00	\$17,500.00	\$17,500.00	\$0.00
Program Cost	Porous Pave Installation	Each	100	\$650.00	\$65,000.00	\$65,000.00	\$0.00
Program Cost	250-Gallon Water Dog	Each	1	\$5,000.00	\$5,000.00	\$5,000.00	\$0.00
Program Cost	Safety Equip. Kits, knee pads, goggles, gloves, helmets, vests	Each	5	\$400.00	\$2,000.00	\$2,000.00	\$0.00
Program Cost	Arborjet injection system,		1	\$3,231.99	\$3,231.99	\$3,231.99	\$0.00
Program Cost	Arborjet pest control products		1	\$6,098.75	\$6,098.75	\$6,098.75	\$0.00
Program Cost	Arborjet soil enhancements		1	\$8,171.00	\$8,171.00	\$8,171.00	\$0.00
Program Cost	Arbor Pro	Enterprise 2.0 Subscription/Renewals	1	\$2,750.00	\$2,750.00	\$2,750.00	\$0.00

Program Cost	QR-Coded Tree Tag Signage	Each	500	\$10.00	\$5,000.00	\$5,000.00	\$0.00
Program Cost	13-in iPad Pro with Pencil Pro, Accessories & Protective Case	Each	1	\$3,358.20	\$3,358.20	\$3,358.20	\$0.00
Program Cost	Water/Irrigation	15 Gal per week for 2 years	1	\$1,639.15	\$0.00		\$1,639.15
<b>Supplies Total</b>						\$130,554.94	\$1,639.15
<b>Total Direct Costs</b>						<b>\$298,741.41</b>	<b>\$169,047.70</b>
Direct Project Management & Administration						\$74,685.35	
<b>TOTAL DIRECT COSTS &amp; PROJECT MANAGEMENT</b>						<b>\$373,426.76</b>	
<b>Indirect Cost</b>							
Program Cost	15% of Direct Costs		\$298,741.41	\$0.15	\$44,811.21	\$44,811.21	
<b>Indirect Cost Total</b>						<b>\$44,811.21</b>	<b>\$0.00</b>
<b>Grant Total EEM</b>						<b>\$418,237.97</b>	<b>\$169,047.70</b>
<b>Project Grand Total with In-Kind</b>							<b>\$587,285.67</b>



# Budget Report

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**Passthrough Agency:** California Department of Forestry and Fire Protection (CAL FIRE)

**Report Date:**

**Program:** IRA Urban and Community Forestry 2024

**Requested By:**

**Project Name/Title:** Laura Li Mandri

**Org Name:** Little Italy Association of San Diego, (MAD) Maintenance Assessment District

**Stage:** Pre-Award

## Budget Items

Category	Title	Description	Units	Unit Cost	Extended Cos	Direct Cost	Indirect Cost	Cost Share	Type
<b>Salaries &amp; Wages</b>									
	Urban Forestry Operations Supervisor	20 Hours per week x 104 weeks	2080	\$26.44	\$54,995.20	\$54,995.20	\$0.00	\$0.00	Direct Cost
	Urban Forestry Crew Member	20 Hours per week x 104 weeks	2080	\$20.00	\$41,600.00	\$41,600.00	\$4,160.00	\$0.00	Direct Cost
	Urban Forestry Crew Member	20 Hours per week x 104 weeks	2080	\$19.00	\$39,520.00	\$39,520.00	\$3,952.00	\$0.00	Direct Cost
	Urban Forestry Crew Member	20 Hours per week x 104 weeks	2080	\$18.50	\$38,480.00	\$38,480.00	\$3,848.00	\$0.00	Direct Cost
	Urban Forestry Crew Member	20 Hours per week x 104 weeks	2080	\$18.50	\$38,480.00	\$38,480.00	\$3,848.00	\$0.00	Direct Cost
	Urban Forestry Specialist	24 Hours per week x 52 weeks	1248	\$60.00	\$74,880.00	\$74,880.00	\$7,488.00	\$0.00	Direct Cost
	Administrative Assistant	4 Hours per Month x 24 Mos	96	\$29.09	\$2,792.64	\$2,792.64	\$279.26	\$0.00	Direct Cost
<b>Salaries &amp; Wages Total</b>			<b>11744</b>	<b>\$191.53</b>	<b>\$290,747.84</b>	<b>\$290,747.84</b>	<b>\$23,575.26</b>	<b>\$0.00</b>	

<b>Employee Benefits</b>									
	Urban Forestry Operations Supervisor	Health Benefits @ 50% of monthly premiums	24	\$46.73	\$1,121.52	\$1,121.52	\$0.00	\$0.00	Direct Cost
	UF Crew Member	Health Benefits @ 50% of monthly premiums	24	\$46.73	\$1,121.52	\$1,121.52	\$112.15	\$0.00	Direct Cost
	UD Crew Member	Health Benefits @ 50% of monthly premiums	24	\$46.73	\$1,121.52	\$1,121.52	\$112.15	\$0.00	Direct Cost
	Social Security, Medicare	Payroll taxes computed as percentage of gross wages	290747.84	\$0.08	\$23,259.82	\$23,259.82	\$2,325.98	\$0.00	Direct Cost
	Workers Compensation	WC Rate computed as percentage of gross wages	290747.84	\$0.06	\$17,444.87	\$17,444.87	\$1,744.49	\$0.00	Direct Cost

<b>Employee Benefits Total</b>	<b>581567.68</b>	<b>\$140.33</b>	<b>\$44,069.25</b>	<b>\$44,069.25</b>	<b>\$4,294.77</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
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**Contractual**

	New City America Inc	Grant Administration, Accounting & Reporting, 10 Hours per month x 24	240	\$76.07	\$18,256.80	\$18,256.80	\$0.00	\$0.00	Direct Cost
	Arbor Pro	Tree Inventory & Assessment per Tree	1150	\$6.25	\$7,187.50	\$7,187.50	\$718.75	\$0.00	Direct Cost
<b>Contractual Total</b>			<b>1390</b>	<b>\$82.32</b>	<b>\$25,444.30</b>	<b>\$25,444.30</b>	<b>\$718.75</b>	<b>\$0.00</b>	

**Supplies**

	Pole Saw Sets with Attachments	Each	5	\$500.00	\$2,500.00	\$2,500.00	\$0.00	\$0.00	Direct Cost
	Pruning Clippers	Each	5	\$70.00	\$350.00	\$350.00	\$35.00	\$0.00	Direct Cost
	Loppers	Each	5	\$50.00	\$250.00	\$250.00	\$25.00	\$0.00	Direct Cost
	Shovels	Each	5	\$35.00	\$175.00	\$175.00	\$17.50	\$0.00	Direct Cost
	100' Professional Grade Garden Hose	Each	2	\$85.00	\$170.00	\$170.00	\$17.00	\$0.00	Direct Cost
	Tree Planting Materials	Stakes, ties, soil, amendments, mulch	15	\$600.00	\$9,000.00	\$9,000.00	\$900.00	\$0.00	Direct Cost
	Trees	24" Box	15	\$255.00	\$3,825.00	\$3,825.00	\$382.50	\$0.00	Direct Cost
	250 Gallon Water Dog	Each	1	\$5,000.00	\$5,000.00	\$5,000.00	\$500.00	\$0.00	Direct Cost
	Safety Equipment Kits	Knee pads, safety goggles, gloves, helmets, vests	5	\$400.00	\$2,000.00	\$2,000.00	\$200.00	\$0.00	Direct Cost
	Arborjet QuikJet Air kit Injection System	Includes Accessories: Rebuild kit, check valve, Ptc tip, & bottle assembly	1	\$3,231.99	\$3,231.99	\$3,231.99	\$323.20	\$0.00	Direct Cost
	Arborjet Pest & Disease Control Products	Includes antifungal Phosphojet & Propizol	1	\$6,098.75	\$6,098.75	\$6,098.75	\$609.88	\$0.00	Direct Cost
	Arborjet Soil Enhancements	Includes Na-x & Calcium plus for dog urine	1	\$8,171.00	\$8,171.00	\$8,171.00	\$817.10	\$0.00	Direct Cost
	Arbor Pro	Enterprise 2.0 Subscription/Renewal	2	\$2,750.00	\$5,500.00	\$5,500.00	\$550.00	\$0.00	Direct Cost
	QR-Coded Tree Tags	Each	500	\$10.00	\$5,000.00	\$5,000.00	\$500.00	\$0.00	Direct Cost
	Signage	Each	1	\$500.00	\$500.00	\$500.00	\$50.00	\$0.00	Direct Cost
	13" iPad	iPad Pro with Pencil Pro, Accessories & Protective Case	1	\$3,358.20	\$3,358.20	\$3,358.20	\$335.82	\$0.00	Direct Cost

	Accuflo 9 gal Soil Injector	Includes Accessories: drill bits, air tanks, arborplugs	1	\$3,587.04	\$3,587.04	\$3,587.04	\$358.70	\$0.00	Direct Cost
	n/a	n/a	0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Direct Cost
<b>Supplies Total</b>			<b>566</b>	<b>\$34,701.98</b>	<b>\$58,716.98</b>	<b>\$58,716.98</b>	<b>\$5,621.70</b>	<b>\$0.00</b>	

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**Travel & Per Diem**

	List Travel and/or Per Diem costs that are incurred only by grantee employees and associated with travel to and from project sites, meetings, trainings, etc. directly related to the grant project. Do not include Contractor travel or per diem costs.	In each row Description, enter the unit of measurement (Ex: Vehicle Miles, Per Diem, etc.)	0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Direct Cost
<b>Travel &amp; Per Diem Total</b>			<b>0</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	

**Other Costs**

	Sunbelt Rentals	Daily Rental for 45' Manlift with Jib	10	\$465.00	\$4,650.00	\$4,650.00	\$0.00	\$0.00	Direct Cost
	Sunbelt Rentals	Pick up and Deliver Charges @ \$150 Each	10	\$300.00	\$3,000.00	\$3,000.00	\$0.00	\$0.00	Direct Cost
<b>Other Costs Total</b>			<b>20</b>	<b>\$765.00</b>	<b>\$7,650.00</b>	<b>\$7,650.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	

**Indirect Cost**

<b>Indirect Cost Total</b>			<b>0</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	
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**Other**

Category	Title	Description	Units	Unit Cost	Extended Cos	Direct Cost	Indirect Cost	Cost Share	Type
<b>Other</b>									
<b>Other Total</b>			<b>0</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	

<b>Grant Total</b>			<b>\$595,287.68</b>	<b>\$35,881.16</b>	<b>\$426,628.37</b>	<b>\$426,628.37</b>	<b>\$34,210.49</b>	<b>\$0.00</b>	
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**New City America, Inc.**  
**Supplemental Compensation Summary and Disbursement Policy**  
**Contract Amendment – ~~Adopted May 3, 2022~~DRAFT**

New City America, Inc. (NCA) will present a list of secured donors and/or net funds, based on the below policy, to the Finance Committee on a quarterly basis. The Finance Committee, after review and consideration, may approve all or some of NCA's request for supplemental compensation.

**AUDITED NET @ 10%**

After the annual audit is completed, the Financial Advisor will review with the Finance Committee Chair and the Committee members. Based on the NCA contract, NCA will be eligible for 10% of audited net of the City contracts and Maintenance Non-Assessment; Programs account will be excluded. NCA is dedicated to increasing the non-assessment or government funding for LIA's activities and operations as part of its overall management of the City contracts under this agreement.

**CASH PROGRAMS**

1) Tile Sales and Cash Donations:

NCA may be eligible to receive 15% of any tile sale, as well as 10% of any cash donation that NCA staff initiated and secured.

2) Major Capital Projects:

For major capital projects, NCA supplemental compensation will be wrapped into the overall project budget and will be submitted, considered and pre-approved by the Finance Committee before major capital improvement project has approval to move forward.

3) Grants & Oversight:

NCA would be eligible to receive up to 15% of the total grant awarded if the grantor allows for an administrative oversight fee to be added to the grant and the Little Italy Association receives a majority of the grant funds for projects, assets, or offset.

34) Reduction of City Overhead Costs:

NCA may be eligible for a percentage of any cost savings that NCA staff initiates that will lower operational costs of the Association. These costs shall include, but not be limited, to general liability insurance annual costs, water and lighting costs, trash removal costs, sidewalk repair and tree trimming, etc.

**LITTLE ITALY ASSOCIATION OF SAN DIEGO**

45) NCA Managed Events:

NCA may be eligible to receive up to 40% of net income based upon the activities that it initiates and/or manages that generates additional net income to the Association.

56) Third-Party Managed Events:

NCA may be eligible to receive up to 20% of net income based on their efforts to support third-party event planners who generates additional net income to the Association.

Calculations on any bonus allocated for supplemental compensation to NCA, based upon Finance Committee's final approval, shall be determined after the end of the fiscal year and paid out quarterly in the following fiscal year.

**PERFORMANCE REVIEW**

After NCA presents annual self-review to the Organization Committee, the Committee will submit final evaluation to the Finance Committee and NCA. NCA will then submit a supplemental compensation proposal based on annual evaluation to the Finance Committee. The proposal will be a range for the Finance Committee to consider.

*\* Traditionally grants allow for up to 15% to cover admin. If grant does not allow for 15% to cover admin, funds may be covered by non-assessment funds.*

**From:** Christopher M. Gomez [mailto:[chris@littleitalysd.com](mailto:chris@littleitalysd.com)]  
**Sent:** Friday, August 9, 2024 2:21 PM  
**To:** Steven J. Galasso; Bryan Thompson; Annette Casemero; Luke Vinci; Louis Palestini  
**Subject:** RESPONSE NEEDED: Request from OLR & Bobby D. Foundation  
**Importance:** High

Dear Org Committee,

We have two (2) requests for support.

1. OUR LADY OF THE ROSARY  
Supporting the Spaghetti Dinner  
Request: Cover cost to produce street spanning banner (\$650)  
Cover staff cost to hang street-spanning banners over India & W. Date  
Excel spreadsheet of Little Italy residents address for mailer

Recommendation: Approve above request for mailing list, cover staff cost for installation and removal of banner, and fund banner from the Officer Discretionary Budget.

2. BOBBY D FOUNDATION  
Supporting Punches in Little Italy  
Request: Cover staff cost to hang street-spanning banners over India & W. Date and over the Piazza on the Columbia side.

Recommendation: Approve to support and cover staff cost for installation and removal of banner.

Please let me know if you support or oppose one or both items above.

Thanks,  
Chris

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CHRISTOPHER M. GOMEZ  
*District Manager*  
Little Italy Association of San Diego  
2210 Columbia Street  
San Diego, CA 92101  
Phone: 619-233-3898  
Website: [LittleItalySD.com](http://LittleItalySD.com)  
Facebook: [Little ItalySD](https://www.facebook.com/LittleItalySD)  
Instagram: [LittleItalySD](https://www.instagram.com/LittleItalySD)  
TikTok: [LittleItaly.SD](https://www.tiktok.com/@LittleItaly.SD)  
X: [LittleItalySD](https://twitter.com/LittleItalySD)  
Linkedin: [LittleItalySD](https://www.linkedin.com/company/LittleItalySD)  
#LittleItalySD

# Punches in Little Italy <sup>31</sup>

## Things that we need from LIA

Hang Banners on India St and Pizzia

Cleanup crew before and after event

Setup & Removal of Bike Rack Barriers

Event trash cans or boxes with bags Install & removal

Water turned off 3 days before the event

Mow grass before event and trim trees at gate entrance

Access to school grounds thru Union St. the day of event

No Parking inside school grounds on September 14<sup>th</sup>

One 10 by 10 Pop-up with 10 folding chairs

Four 6-foot folding tables

Fourteen Plastic Belly Bar Tables Only

50 Bike racks with green covers

Twenty Cable Ramps



*85th Annual*

OUR LADY OF THE ROSARY



**Spaghetti**  
Dinner

EST 1938

**SPONSORSHIP**

*Guide*





## *Our Story*

In 1932, a group of ladies from the church got together to make some sauce and pasta to raise money for the church. That effort grew in size to become the largest fundraiser supporting Our Lady of the Rosary, Italian National Parish. This year will mark the 85th Annual Spaghetti Dinner, a significant event that will take place on November 2, 2024, in the historic parish hall. This fundraiser, which supports the everyday operations of our parish, is a testament to the strong community spirit that we all share. Volunteers have been working tirelessly to prepare for this grand occasion, ensuring that every detail is perfect. The aroma of simmering tomato sauce and freshly cooked pasta will soon fill the air, inviting guests to partake in a meal that is as rich in history as it is in flavor. The Spaghetti Dinner is more than just a meal; it's an opportunity to celebrate our heritage, support our parish, and strengthen the bonds within our community. As we come together to enjoy this beloved tradition, we are reminded of the enduring legacy of those church ladies who started it all, and the power of unity and generosity.

Our Lady of the Rosary is a Non-Profit 501(c)(3) Corporation Federal Tax ID 27-3965027

[olrspaghettdinner.com](http://olrspaghettdinner.com)





# 34 BRANDING AND SPONSORSHIP PACKAGES

	KITCHEN SPONSOR (LIMIT ONE) \$7,500	RAFFLE SPONSOR (LIMIT ONE) \$2,000	BAR SPONSOR (LIMIT ONE) \$2,000	BOOTH SPONSOR (4 BOOTHS AVAILABLE) \$500	SILENT AUCTION & RAFFLE BOOTH DONATIONS	
					OVER \$200	UNDER \$200
VIP Table for 10						
VIP Table for 6						
4 Event Tickets						
Kitchen & Dining Naming						
Cash Raffle Booth Naming						
Upper & Lower Bar Naming						
Banner over India Street						
Entrance Sponsor Signage						
Booth Sponsor with Logo						
Logo/Name on Fliers/Mailers for Spaghetti Dinner						
Logo/Name on Home Page of Website						
Logo on Sponsor Page of Website						
Logo on Auction Site						
Logo and Link to business on Website						
Logo listed in Bulletin						
Name Listed on Sponsor Page						
Name listed in Bulletin						
Name listed all Spaghetti Dinner Emails						

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# SPAGHETTI DINNER SPONSORSHIP

As a vital part of this community, your role as a business owner is significant. Our Lady of the Rosary Catholic Church, the Jewel of Little Italy, is a place where thousands of parishioners and visitors gather each year, and your contribution would greatly enhance our community's experience.

Your sponsorship would make a significant impact on our fundraising efforts. We would be deeply honored if you would consider becoming a sponsor. In return, your support will be recognized in our bulletin and at the event, reaching over 3,000 people weekly. The event itself will also provide exposure to your business to a larger and broader demographic, potentially increasing your customer base.

## EVENT SPONSOR

**\$7,500**

(Limit One)

## CASH RAFFLE SPONSOR

**\$2,000**

(Limit One)

**SOLD**

## BAR SPONSOR

**\$2,000**

(Limit One)

**SOLD**

## BOOTH SPONSOR

**\$500**

(4 Booths Available)

Raffle Basket | Carnival | Country Store | Balcony

## DONATIONS FOR SILENT AUCTION

Gift Basket Retail Value \$150 +

Gift Basket Retail Value \$200 +

Event Tickets

Gift Card(s)

Other

## DONATIONS RAFFLE BOOTH

Gift Basket Retail Value \$50 +

Gift Basket Retail Value \$75+

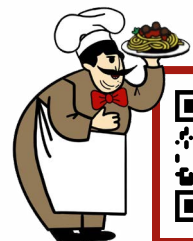
Gift Basket Retail Value \$100 +

Gift Card(s)

Other

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### DONATIONS FOR SILENT AUCTION

Check one of the options below

- Gift Basket Retail Value \$150 +
- Gift Basket Retail Value \$200 +
- Event Tickets
- Gift Card(s)
- Other \_\_\_\_\_

### DONATIONS RAFFLE BOOTH

Check one of the options below

- Gift Basket Retail Value \$50 +
- Gift Basket Retail Value \$75+
- Gift Basket Retail Value \$100 +
- Gift Card(s)
- Other \_\_\_\_\_

### SPONSORSHIP LEVELS

Check one of the options below

- Event Sponsor \$7,500**   
(Limit One)
- Cash Raffle Sponsor \$2,000**   
(Limit One)
- Bar Sponsor \$1,500**   
(Limit One)
- Booth Sponsor \$500**   
(4 Available)
  - Raffle Basket
  - Carnival
  - Country Store
  - Balcony

### SPONSOR CONTACT INFORMATION (Complete Contact Information is Required)

Email your logo and business details to [ME@OLRSD.org](mailto:ME@OLRSD.org). Logo needs to be in a high resolution JPG or PNG format.

Name: \_\_\_\_\_

E-mail: \_\_\_\_\_

Phone: \_\_\_\_\_

### BILLING INFORMATION (If Different from Contact information Above)

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Website: \_\_\_\_\_

E-mail: \_\_\_\_\_

**Please sign and remit form & payment to Our Lady of the Rosary at [parish@olrsd.org](mailto:parish@olrsd.org) or mail to:  
1629 Columbia St, San Diego, CA 92101 • All Major Credit Cards accepted as well.**

Signature of Acceptance Date

Printed Name, Title

Our Lady of the Rosary is a Non-Profit 501(c)(3) Corporation Federal Tax ID 27-3965027

**[olrspaghettdinner.com](http://olrspaghettdinner.com)**



**From:** Nick Angulo <nangulo@littleitalysd.com>  
**Sent:** Monday, September 9, 2024 1:02 PM  
**To:** Christopher M. Gomez <chris@littleitalysd.com>  
**Subject:** Fleet Week Concert Series

Hola,

I am waiting for final confirmation from both parties but I am trying to lock in the following dates for the series.

Navy Band – performing Nov. 3<sup>rd</sup>

Marine Band – performing Nov. 4<sup>th</sup>

Mary Elizabeth confirmed that we would be able to use one of the church halls for green rooms on both days.

Hannah confirmed the Piazza is open both days.

I am thinking a 6pm showtime for both could be nice as the sun goes down a little earlier these days.

Thank you

Nick

Name	Availability	Qty	Amount
California HPT and DEI Bundle(California Harassment Prevention Training and DEI Bundle(1-Hour Online California Harassment Prevention Training and DEI Bundle - Employee Version))	Available	26 (EACH)	\$1,039.74

Item #: HPDK1  
 Catalog: CalChamber Store

SKU - Kit Contents	Qty
HPTC1 - 1-Hour Online CA1-Hour Online California Harassment Prevention Training - Employee Version	26
DEI - Diversity, Equity and InclusionThe Foundations of Diversity, Equity and Inclusion	26

Estimate Subtotal \$1,039.74

Become a Preferred and higher Member and you will save 20% (\$207.9

~~\$ 644 a year to become a member~~

7:08 PM

07/23/24

Accrual Basis

FUSE EVENTS  
Transaction Detail By Account

All Transactions

Type	Date	Num	Name	Memo	Class	Clr	Split	Amount
<b>FESTIVAL EVENTS</b>								
<b>Ticket Sales</b>								
<b>Tickets - General Admission</b>								
General Journal	06/14/2024			\$55 per ticket	2024 TOLI		-SPLIT-	81,840.00
Total Tickets - General Admission								81,840.00
<b>-Less Discounts</b>								
General Journal	06/14/2024			\$55 per ticket	2024 TOLI		Tickets - General A...	-3,025.00
Total -Less Discounts								-3,025.00
<b>-Less Refunds</b>								
General Journal	06/14/2024			\$55 per ticket	2024 TOLI		Tickets - General A...	-1,399.35
Total -Less Refunds								-1,399.35
Total Ticket Sales								77,415.65
<b>Exhibitor / Sponsor Tier</b>								
General Journal	06/14/2024			\$55 per ticket	2024 TOLI		Tickets - General A...	20,550.00
Total Exhibitor / Sponsor Tier								20,550.00
Total FESTIVAL EVENTS								97,965.65
<b>COST OF EVENT PRODUCTION</b>								
<b>Production Staff, Wages - Fuse</b>								
General Journal	06/14/2024			\$55 per ticket	2024 TOLI		Tickets - General A...	-14,000.00
Total Production Staff, Wages - Fuse								-14,000.00
<b>Passports</b>								
Credit Card Charge	06/12/2024	2024...	GOTPRINT		2024 TOLI		AMEX Gold - XX-92...	-269.89
Total Passports								-269.89
<b>Public Relations</b>								
Bill	06/19/2024	2897	OLIVE PUBLIC RELATIONS	2024 toli	2024 TOLI		Accounts Payable	-500.00
Total Public Relations								-500.00
<b>Restaurant Supplies</b>								
Credit Card Charge	05/14/2024	2024...	Brilliant Promos	Branded sporks	2024 TOLI		AMEX Gold - XX-92...	-598.82
Credit Card Charge	05/30/2024	2024...	Webstaurant	Restaurant Disposables	2024 TOLI		AMEX Gold - XX-92...	-2,233.81
Credit Card Charge	06/18/2024	2024...	SMART & FINAL	Event Ice	2024 TOLI		AMEX Gold - XX-92...	-34.40
Credit Card Charge	06/18/2024	2024...	SMART & FINAL	Event Ice	2024 TOLI		AMEX Gold - XX-92...	-17.20
Credit Card Charge	06/19/2024	2024...	SMART & FINAL	Event Ice	2024 TOLI		AMEX Gold - XX-92...	-25.80
Credit Card Charge	07/01/2024	2024...	Webstaurant	Restaurant Disposables	2024 TOLI		AMEX Gold - XX-92...	-106.67
Total Restaurant Supplies								-3,016.70

7:08 PM

07/23/24

Accrual Basis

**FUSE EVENTS**  
**Transaction Detail By Account**  
 All Transactions

Type	Date	Num	Name	Memo	Class	Clr	Split	Amount
<b>Direct Event Marketing</b>								
Bill	04/01/2024	45	SQUAIRD DESIGN	Invoice #45 Taste of T...	2024 TOLI		Accounts Payable	-200.00
Bill	05/01/2024	47	SQUAIRD DESIGN	Invoice #47 TOLI	2024 TOLI		Accounts Payable	-500.00
Bill	07/01/2024	51	SQUAIRD DESIGN	Invoice #51	2024 TOLI		Accounts Payable	-600.00
Total Direct Event Marketing								-1,300.00
<b>Printing - Posters, Cards, etc.</b>								
Bill	02/19/2024	52545	DIEGO & SON PRINTING	Promo Posters	2024 TOLI		Accounts Payable	-206.88
Credit Card Charge	04/19/2024	2024...	GOTPRINT		2024 TOLI		AMEX Gold - XX-92...	-107.98
Total Printing - Posters, Cards, etc.								-314.86
<b>Signage</b>								
Bill	03/31/2024	10082	MY PRINTER	Banner Patch	2024 TOLI		Accounts Payable	-120.00
Bill	06/14/2024		MY PRINTER	Event Signage	2024 TOLI		Accounts Payable	-323.25
Total Signage								-443.25
<b>Event Photography</b>								
Bill	02/05/2024	2024 ...	PAUL NESTOR	2024 Deposits Invoice	2024 TOLI		Accounts Payable	-100.00
Bill	06/26/2024	TOLI...	PAUL NESTOR	2024 Taste of Little Ita...	2024 TOLI		Accounts Payable	-260.00
Total Event Photography								-360.00
<b>Subcontracted Services</b>								
Bill	06/17/2024	2024...	Del Road LLC	Sampling costs	2024 TOLI		Accounts Payable	-310.00
Total Subcontracted Services								-310.00
<b>Security Staffing for Event</b>								
Bill	06/30/2024	23941	Titanium Security	2024 - TOLI	2024 TOLI		Accounts Payable	-280.00
Total Security Staffing for Event								-280.00
<b>AV, Radio and other Tech</b>								
Credit Card Charge	06/18/2024	2024...	Adobe		2024 TOLI		AMEX Gold - XX-92...	-19.98
Total AV, Radio and other Tech								-19.98
<b>Performer(s) / Venues</b>								
Bill	06/14/2024	2024 ...	MARISSA McROBERTS	2024 TOLI - Performer	2024 TOLI		Accounts Payable	-100.00
Bill	06/14/2024	2024 ...	JEFFERSON SCHILDGEN	2024 TOLI - Performer	2024 TOLI		Accounts Payable	-100.00
Bill	06/14/2024	2024 ...	JEFFERSON SCHILDGEN	2024 TOLI - Performer	2024 TOLI		Accounts Payable	-200.00
Bill	06/14/2024	2024 ...	STEVE ANTTI	2024 TOLI - Performer	2024 TOLI		Accounts Payable	-100.00
Bill	06/14/2024	2024 ...	STEVE ANTTI	2024 TOLI - Performer	2024 TOLI		Accounts Payable	-100.00
Total Performer(s) / Venues								-600.00
<b>Decor and related</b>								
Credit Card Charge	06/11/2024	2024...	CrazyNeon	Neon Sign	2024 TOLI		AMEX Gold - XX-92...	-425.64



7:08 PM

07/23/24

Accrual Basis

FUSE EVENTS  
Transaction Detail By Account

All Transactions

Type	Date	Num	Name	Memo	Class	Clr	Split	Amount
Total Decor and related								-425.64
<b>Rentals, other Temp Set Ups</b>								
Credit Card Charge	06/18/2024	2024...	Raphael's Party Rentals	Party Rentals	2024 TOLI		AMEX Gold - XX-92...	-171.53
Total Rentals, other Temp Set Ups								-171.53
<b>Other/Misc Event Costs</b>								
Credit Card Charge	06/20/2024	2024...	AMAZON MARKETPLACE	Event Boxes, Towlette...	2024 TOLI		AMEX Gold - XX-92...	-226.20
Credit Card Charge	06/21/2024	2024...	AMAZON MARKETPLACE	Event Boxes, Towlette...	2024 TOLI		AMEX Gold - XX-92...	-23.83
Total Other/Misc Event Costs								-250.03
Total COST OF EVENT PRODUCTION								-22,261.88
<b>LIA Pass Through Revenue</b>								
Bill	06/14/2024	2024 ...	LITTLE ITALY ASSOCIATI...	2024 TOLI Pass Throu...	2024 TOLI		Accounts Payable	-37,851.89
Total LIA Pass Through Revenue								-37,851.89
<b>TOTAL</b>								<b>37,851.88</b>

# CASEYREALESTATE GROUP

August 23, 2024

Mr. Marco Li Mandri  
Little Italy Association  
2210 Columbia St.  
San Diego, CA 92101

RE: Letter Lease renewal: 710 West Ivy and 2210 Columbia Street, San Diego, CA 92101, APN: 533 122 03

Dear Marco,

Thanks to you, Little Italy is booming and is the place to be in the downtown area.  
place

The following are the main Terms and Conditions of this renewal:

**Tenant:** Little Italy Association, a California 501(c)(3) public benefit corporation

There are no subtenants

**Guarantees:** No personal guarantees

**Term:** 1 year

**Commencement:** September 1, 2024, through August 31, 2025

**Monthly Rent:** \$10,368.10/month NNN increased by 3.4% to \$10,720.51NNN.

**Security Deposit:** Current deposit to be held by Wosk Levin LLC

**Security Deposit Increase:** \$10,720.51 - \$10,368.10 = \$352.41 increase

**Insurance:** Please include payment as a separate check with your September 2024 rental amount.

All other terms and conditions of the September 1, 2011, lease by and between Wosk Levin Company, LLC and New City America, including any Amendments and / or Addendum provisions remain the same.

We look forward to the continuing success of Little Italy, thanks to your stewardship.

Sincerely,

John Casey  
Casey Real Estate Group  
[john@caseyrealestategroup.com](mailto:john@caseyrealestategroup.com)  
619-994-2907

Agreed and Accepted:

By Lessee:

*Steve Galasso*

8/27/2024

Little Italy Association, a California Public Benefit Corporation

Date

By: Steve Galasso, it's President

*Marco Li Mandri*

8/27/2024

Little Italy Association, a California Public Benefit Corporation

Date

By: Marco Li Mandri, it's Chief Executive Administrator

By Lessor:

Wosk Levin Company, LLC, a California Limited Liability Company

P O Box 122336

San Diego, CA 92112

By: MSD Masada Company, LLC, a California Limited Liability Company

*Shela Wosk*

9/5/24

By: Shela Wosk, Manager

Date

*Donna Wosk*

Sept 5, 2024

By: Donna Wosk, Manager

Date

*Myrna Wosk*

Sept 5, 2024

By: Myrna Wosk, Manager

Date

**Piazza della Famiglia  
Restroom Cost Breakdown & Share**

**PdF Restroom Service & Supplies**

<b>CURRENT</b>	<b>Per Visit</b>	<b># Per Day</b>	<b>Rate</b>	<b>Daily</b>	<b>Monthly</b>
Cleaning Service (.50 hr per visit)	0.5	2	\$26.25	\$26.25	\$798.44
Supplies					\$293.26
<b>Total Expense</b>					<b>\$1,091.70</b>
Frost Me Offset (Staff & Customers)					\$591.70
Mercato Offset (Vendors Only)					\$500.00
<b>Total Income</b>					<b>\$1,091.70</b>
<b>Underwrite by LIA</b>					<b>\$0.00</b>

\* Schedule: Sun.-Fri., 2 times a day 11:00am & 3:30pm / Sat., 3 times a day 9:00am, Noon \*\* & 3:30pm

\*\* LIA to cover 3rd cleaning on Sat.