

## One of the great pleasures of the past two years,

as we navigated the pandemic's protracted impacts on communities of all sizes, has been witnessing the excitement as people come together again. They are rediscovering beloved places; connecting with family, friends, and business partners; and immersing themselves in experiences that spark joy. Much of this resilience is on display in downtowns, which continue to play a vital role in the future of work, culture, and community.

As we look toward the future, the innovators and investors, families and fans, talent and thought leaders who make our urban core are redefining the way it shapes our lives.

There is no going back to normal; Charlotte Center City is bounding forward.

Our optimism about Charlotte Center City is unbridled. Looking ahead, we see the immense possibilities articulated by this community and adopted by policymakers in the Center City 2040 Vision Plan. This unifying vision and framework clearly outlines transformational opportunities for the growth and development of the neighborhoods within a two-mile radius of the central business district. The Plan builds upon the last decade's unprecedented growth and considers the more than \$4 billion of new development currently in the pipeline and the record-breaking building transactions that closed in the past year.

We are also energized by the way Center City is bounding forward through innovation—from a bold new medical school and innovation campus to micro-investments by entrepreneurs repositioning their businesses to thrive in a post-pandemic world. Investors and employers continue to understand Charlotte's ability to develop, recruit, and retain top talent from around the world. The city ranks second in America for diverse tech talent, many of whom bring new skills, ideas, and aspirations to our community and their employers.

As they plant roots here, these people discover Center City's vibrancy: thriving arts, culture, and sports; resilient healthcare infrastructure; investments in mobility; abundant hospitality amenities; and access to outdoor spaces that range from hidden rooftop patios to lush green spaces.

Center City is a dynamic, perpetually changing place. We invite you to join us.



**Tom Finke**Chair, Board of Directors



**Michael J. Smith** President & CEO

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experience 4



## The values, priorities, and projects outlined in the Center City 2040 Vision Plan

were adopted by City Council in late 2021 and provide a framework for growth in the urban core over the next two decades. This community-led vision enables Center City to bound forward, specifically calling out ten focus areas where the public and private sectors can work with the community to realize transformative development and guide investment.

# O1 West Trade Street / Beatties Ford Road Corridor

Reconfigure the interchange at I-77 and West Trade Street to create new public land for development that generates new tax revenue that can be reinvested back into the West End.

## North End Neighborhoods

Create a new mobility hub at the heart of a dense mixed-use redevelopment of the Hal Marshall site where the Blue Line and planned Silver Line light rail will intersect.

# O3 Cedar Yards / Foundry District

Create a lively mixed-use district around Bank of America Stadium that integrates wellness, athletics, and entertainment activities.

## South End

Better connect South End and Uptown by capping the I-277 freeway between College and Church Streets, creating new space for new parks and commercial spaces.

## **Government District**

Transform Government District into a full service, mixed-use neighborhood.



# O6 Tryon Street Uptown

"Reimagine" Tryon Street by creating a comprehensive new streetscape, activating the ground floor environment and attracting diverse local shops, and restaurants.

## O7 Elizabeth Avenue **East Trade Street /**

Redesign and program current public spaces at Government Center Plaza, Old City Hall and the Old County Courthouse to be more useful and attractive public spaces along East Trade Street.

## **Brevard Street**

Transform Brevard Street into a fun, authentically Charlotte place that complements the existing hospitality destinations and celebrates Second Ward's African American history.

# Medical & Wellness Innovation District

Create a new neighborhood centered on health education and innovation that benefits residents, schools, and the surrounding area.

# Second Ward High School

Rebuild Second Ward High School with a unique curriculum addressing economic mobility and aligned with business needs and partnerships.





talent

Young, talented professionals gravitate to Center City with new skills, ideas and aspirations.

The influx of innovative talent arriving daily coupled with Charlotte's highly skilled and educated residents create an enduring energy to Charlotte's urban center.

Existing and new educational institutions in and around Center City will continue to best prepare the next generation of talent.

section presented by



120 people move to Charlotte each day



fastest growing large metros in the U.S. from 2015-2020



median age for Center City resident in 2020



**71**% residents with a bachelor's degree or higher in 2019



**27**% residents with an advanced degree in 2019



in the nation in

diverse tech talent





in U.S. and Canada for tech talent job creation



Most diverse tech markets

## #6 in the U.S.

and Canada for tech talent pool growth rates with 31% from 2016-2020

since 2014

CBRE Research, Scoring Tech Talent 2021



**Top 10** 

in millennial population

growth in U.S. by market

04

05

## Center City's education super-region and hyper-local vicinity fuel the talent pipeline

- 1 University of North Carolina at Charlotte
- **Johnson C. Smith University**
- **Johnson & Wales University**
- **Queens University**
- **Northeastern University**
- **Central Piedmont Community College**
- **Montreat College**
- Davidson College
- 9 Gardner Webb University
- 10 Appalachian State University
- 11 Wake Forest University
- 12 University of North Carolina at Chapel Hill
- 13 North Carolina State University
- 14 Duke University

- 15 East Carolina University
- 16 UNC Wilmington
- 17 Georgia State University
- 18 Emory University
- 19 Georgia Tech
- 20 University of Georgia
- 21 Clemson University
- 22 University of South Carolina
- 23 The University of Tennessee

25

- 24 Virginia Tech
- 25 University of Virginia
- 26 Virginia Commonwealth University



## 26 nationally ranked

are located in a 200-mile radius of Center City



## **#1** producer of

and female computer science



## The Innovation District

Supported by \$1.5 billion in private funding and \$75 million in public investment, the district will create thousands of accessible, good-paying jobs in Center City.



are building a four-year medical school and research campus in Midtown along the East Morehead corridor. This multi-phase development will include research towers; hotel, residential, and mixed-used projects; and usher in a new era of healthcare education, innovation, and social impact for Charlotte.

The medical school and innovation district will further diversify Charlotte's employment sectors and support a diverse and growing talent pipeline, while generating over 5,500 new jobs in Center City with annual earnings of \$514 million. This new academic channel will attract and support a different pipeline of STEM-based industries, research dollars, and highly skilled talent to the heart of the Charlotte region.







# develop ment

# Center City continues its development momentum

with strong signals of underlying confidence for the urban center, even in a year disrupted by COVID. The diversified portfolio of space being created for office workers, retail shops, residents, visitors and creatives will all be pandemic informed. Center City will be best positioned for the future of work, retail, living, visiting and the arts.

This 1 million sq ft, 40-story building will be the newest addition to Charlotte's skyline and Duke Energy's new corporate headquarters. The Duke Energy Plaza will house approximately 4,400 employees and is scheduled to be completed by the end of 2022 with interior work extending into 2023.

section presented by

Moore&VanAllen





437,000+ sq ft of retail planned

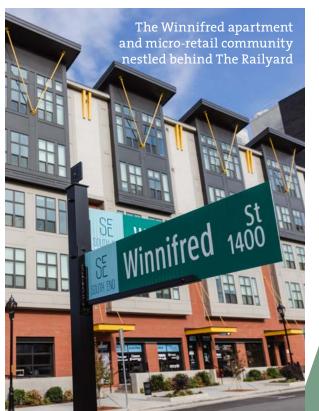


750+ new hotel rooms planned



5.600+ new apartment homes planned







## Over \$1.4 billion in buildings traded hands in Q3 2021,

representing the highest quarterly total for Charlotte dating back to 2000. The largest sales occurred in and near Center City. In late 2021, the Lowe's Global Technology Center in South End set a record for the highest sales price per square foot in North Carolina history.

## **Buildings Sold** (price // \$ per sq ft)

Lowe's Global **Technology Center** \$318M // \$889 per sq ft

Honeywell **Global Headquarters** \$275M // \$735 per sq ft

RailYard \$201M // \$612 per sq ft

**300 South Brevard** \$201M // \$560 per sq ft

**The Refinery** \$55.25M // \$516 per sq ft **Ally Charlotte Center** \$390M // \$505 per sq ft

**Truist Tower** 

\$455.5M // \$470 per sq ft

One South

\$217.5M // \$305 per sq ft



of office building sales in Center City Partners' service area last year were purchased by institutional investors

## office



Space for 24,620 workers

## retail



17 new shops and restaurants

## hotels



534,336 more overnight visitors

## residential



3,970 new residents

1990-1999

2000-2009 2010-2019

2020-2021\*

# Major employer announcements in 2021 to invest in new or expanded to help retain and attract talent. These companies are then able to be more innovative and flexible as they prepare for growth and the future of work. Job growth in office-based sectors of financial activities and professional services in Charlotte have made a full "We are proud of our new, state-of-the-art Ally Charlotte Center and the impact it will have on the Uptown Charlotte community. especially as the city emerges from the COVID-19 pandemic. Charlotte has proven to be an incredible city to support our growth as a major corporate center. It's a dynamic, diverse community with the best of the best talent, both culturally and professionally." Jeffrey Brown, CEO, Ally Financial •···

**VLLIAV** 



Robinhood 🕖







# insights



184,000+ estimated number of Center City workers\*



\$35 office market rent per sq ft in Center City



North Carolina has the nation's top state business climate in 2021 (Site Selection)



65,000+ Center City jobs are in financial, professional services and management



#1 Charlotte first in the nation for office space delivery in 2021 (JLL)



top cities for job seekers in 2021 (Money Geek)

section presented by

Work

Major employers continue

recovery. Center City has a diversified mix of major employers

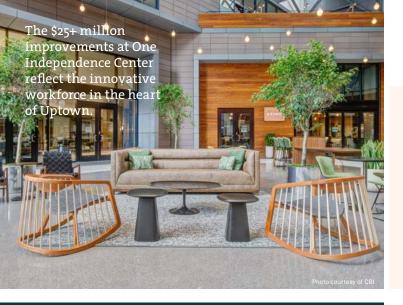
and state-of-the-art spaces explicitly designed for employee

well-being, collaboration, and professional development. Center City is a flexible, dynamic, and forward-leaning environment where companies grow and develop to best meet the needs of their employees and customers.

locations in Center City

CBj | Workplace | Solutions

\*The total employment base was visibly lower due to many people working remotely during COVID



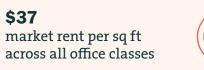
# UptoVinsights \*The total employment base was visibly lower due to many people working remotely during COVID



100,000+ workers in uptown\*

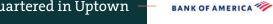


of workers in finance and insurance; real estate and leasing; and professional, scientific, and technical services



buildings delivered in the past two years are more than 90% leased







Honeywell

TRUIST HH



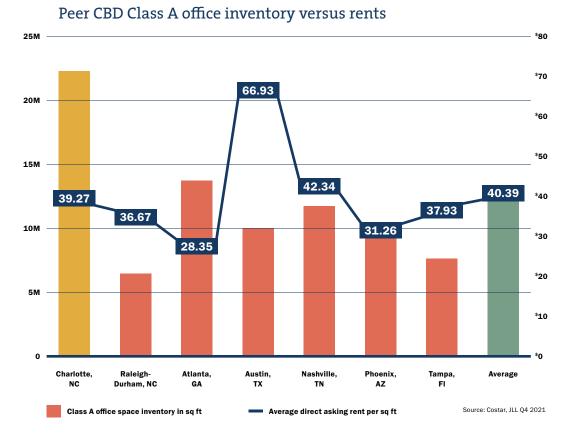
## **Uptown has the Charlotte** metro's largest office space inventory

with a wide variety of major employers and large share of its Fortune 500 headquarters. Compared with peer central business districts, Class A office space in Uptown strikes a balance between availability and affordability. There is currently 25.5 million sq ft of office inventory with an additional 1 million under construction.

When a Fortune 100 technology company announces its relocation to a state or metropolitan area in the U.S., people are understandably curious about the benefits it will bring. Today I can tell you, we are nearly 1,000 Honeywell employees assigned to our headquarters in Charlotte. Some moved here from our previous HQ. We have hired many from the great state of North Carolina with its impressive pool of talent."

Darius Adamczyk, Honeywell Chairman and Chief Executive Officer







17,000+ workers in south end\*



\$36 market rent per sq ft in south end



of workers viewed having a south end location as a benefit of their job (2020)



783,000 12 month net absorption sq ft; a 1,087% increase to prior period



South End continues to grow as a destination for both Class-A office space and major employers. It is only one of two urban pockets in the U.S. where office supply more than doubled over the past half-

decade. There is currently 4.5 million sq ft of office inventory with an additional 819.000 under construction.

\*The total employment base was visibly lower due to many people working remotely during COVID

# Office supply has grown more than \_\_\_\_\_ in the past five years



In part to prepare for the influx of workers into South End, the Charlotte Center City Ambassador program has been expanded into the neighborhood providing consistent and positive engagement with all stakeholders. The Ambassadors play an important role in ensuring Center City is a welcoming and equitable, economically vibrant, culturally rich, and beloved place.

living

With housing choices and career certainty, Center City is a solid investment.

Center City is a collection of beloved neighborhoods where there are a series of different housing choices, including single family residences, townhomes, condos, and apartments.









\$1,782 market rent per unit in Center City



child care centers and preschools in Charlotte



393



private schools in Charlotte



180 public elementary, middle, and high schools in Charlotte



24,800 apartment homes in Center City

### \$317,000 22 \$1,635 Minneapolis, MN Median home sale price \$337,500 11 \$1,762 Tampa, FL Median days on market **\$365,000** 35 \$1,522 Charlotte, NC Average rent \$384,000 35 \$1,471 Raleigh-Durham, NC \$395,000 28 \$1,790 Atlanta, GA \$397,250 30 \$1.644 Nashville, TN \$400,809 27 \$1,423 Dallas, TX \$419,000 31 \$1,477 Phoenix, AZ \$540,000 9 \$1,877 Denver, CO \$567,500 36 \$1,690 Austin, TX \$729,900 34 \$2,238 Washington, DC \$382,890 24 \$1,468 U.S. average 750K 500K 250K

Average rent and median home sale price compared to peer cities

## New residential opened in 2021



The Ellis **549** apartment homes

**FNB Tower** 

196 apartment homes



**500 West Trade 354** apartment homes



The Hawk 71 apartment homes



# uptown

21,729

residents

8,786

\$1,904

market rent

per apartment

apartment homes

29

apartments absorbed in

median age

2021; a 3.3% increase from prior period

\$114,682

WESLEY

average household income

\$390,527 typical home value

# south end

11,323 residents

7,881 apartment homes

\$1,969 market rent per apartment 28

445

median age

apartments

construction

average household income

\$88,711

\$638,000 absorbed in 2021 with 823 more under

typical home



Over 6,400 planned and active apartments under way in Uptown and South End\* Final apartment totals are not known for projects listed as TBD







The 2021 Duke's Mayo Classic between Georgia and Clemson had an announced attendance of 74,187 people, which is the third most attended game in Bank of America Stadium history. The 28,623 hotel rooms booked on September 4, 2021, set a single day record for Mecklenburg County that was 2,471 rooms higher than the previous record.

6,528 rooms in Center City



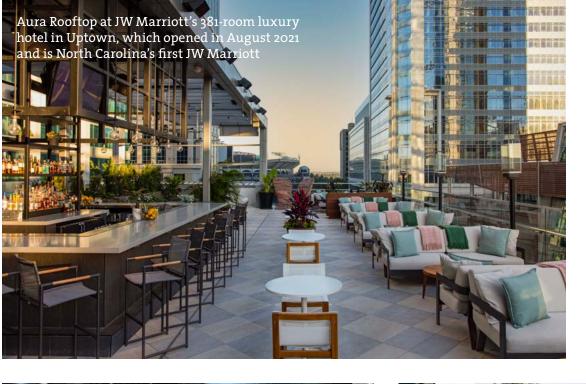
381 additional rooms in 2021



35 hotels by 2024

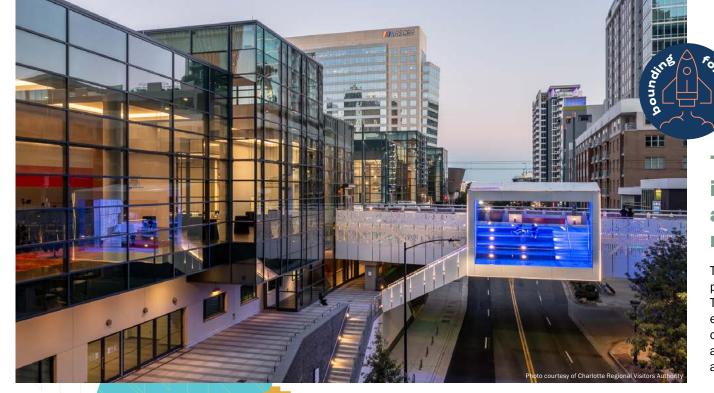


7,600+ rooms by 2024



Wooden

Brewery



The Charlotte Convention Center is poised to attract more meetings and events following a \$126.9 million expansion project.

The expansion added approximately 50,000 square feet of meeting room and pre-function space, boosting the number of meeting rooms from 41 to 55. The Charlotte Convention Center can now attract larger events and multiple events simultaneously. A primary component of the expansion is an exterior over-street pedestrian walkway, which connects the Convention Center to the adjacent 700-room Westin Charlotte. It features "Skyline," an immersive public artwork experience.



million in economic impact from the 2021 Duke's Mayo Classic

25,963 2020 CIAA Tournament Sat., Feb. 29, 2020

25,396 Sat., Sept. 1, 2018

College GameDay in Romare Bearden

Appalachian State vs ECU and

of \$48.8 million for the Charlotte region

Clemson had an estimated impa

he 2021 Duke's Mayo Classic attracted

did you Seven of the top 10 best nights

for rooms sold in Meck Co. history have happened since May 2021

26,151 Memorial Day Weekend Sat., May 29, 2021

27,682 2021 Bank of America 400, Speed Street, Charlotte Convention Center Sat., Oct. 9, 2021

27,135

Sat., Oct. 16, 2021

2021 Duke's Mayo Classic Sat., Sept. 4, 2021

01

28,622

25,487 Fri., Sept. 3, 2021 25,142 Sat., July 17, 2021

24,897 Conferences / Conventions

25,065

Tue., April 9, 2019

Sat., July 24, 2021

hospitality 25

# 

Charlotte's dedication to mobility and connectivity is visible throughout Center City.

- Charlotte Douglas International Airport is located only 5 miles from Uptown.
- Center City is at the nexus of the region's road and transit network.
- Scooter and electric assist bike share options make it fun to travel through South End, Uptown, and Midtown especially with new protected bike lanes, the Rail Trail, and greenways.
- Mobility Network that is estimated to cost \$13.5 billion over 18 years. The new and expanded infrastructure includes transit, trails, roadways, walkways, and bikeways to better the connect the community.



The Gold Line Streetcar opened for service in summer 2021 and serves a 4-mile route through Center City with 17 stops connecting three university campuses, and one of two major medical centers to the central business district.





## \$24.6 billion

annual economic impact locally in 2019

6<sup>th</sup> busiest

airport worldwide in arrivals and departures for 2021

## 188

nonstop destinations

domestic airlines

114 gates

## 3 U.S. territories

international

36

137,000+ daily passengers

destinations and















very walkable

excellent transit

for transit





## 61 bikeable

## good transit

Many nearby public Most errands can be transportation options accomplished on foot

## bikeable

Most trips are convenient Some bike infrastructure

# by pedal

## 7,800+ rides

for about 5 miles from the Freedom Park Joy Ride station from Oct 2020 - Oct 2021

## 343

electric assist bikes and 34 stations throughout Center City in Charlotte's bike share program, Joy Rides

## 2.5 mile segment

between 5th and 6th Streets of the 7-mile Uptown CycleLink network is under construction

miles per hour of electric assist to easily cruise around the city

## flight times from CLT to other airports

- Under 1 hour
- Under 2 hours
- Under 3 hours
- O 3 hours or more

## In 2022,

ing its bus fleet to Charlotte will begin shift by acquiring 18 the bus fleet is part of city vehicles and fleets a broader goal to have all fully run on zero-carbon energy sources by 2030.





**Darrel J. Williams** 

FAIA, Principal, Neighboring Concepts

regardless of its location."

public transit

## 50.000+

professionally managed parking spaces in Uptown

light rail and streetcar stops serving Center City

express bus routes serving Uptown

local bus routes serving Uptown

## 6,400

free park and ride spaces along the light rail plus 37 additional lots served by express buses

The Gold Line represents certainty, in an uncertain time. Anytime there's

track that goes in the street, that helps spur economic development

electric charging stations in Center City

## **The Blue Line**

is 18.9 miles long and operates from I-485 at South Boulevard through Center City to UNC Charlotte's main campus in University City. With 26 stations, including 11 park and ride locations, the Blue Line provides a congestionfree commute with a consistent travel time.



## **Destination CLT**

**Destination CLT** 

A 10-year airport renovation and expansion is scheduled to wrap up in 2025 at a cost of \$3 billion to \$3.5 billion. Gresham Smith's Uptown office is working on one of the centerpieces of the project in partnership with DAS Architecture. The terminal lobby is being doubled in size to support CLT's sustained growth and create an exceptional passenger experience. The renovations include all the concourses. upgraded security and baggage systems, more room for passengers throughout, and relocated ticketing and check-in areas.

## **New South End Light Rail Stop**

A new station for the LYNX Blue Line will be located between the New Bern and East/ West Boulevard stations. The City approved a \$1.9-million contract to plan and design the new station. The new stop will serve a critical gap in the rail system and provide needed pedestrian connectivity in the neighborhood.

## **Silver Line**

The LYNX Silver Line is a proposed 29mile, 29 station light rail project from the City of Belmont in Gaston County, through Center City and the town of Matthews, into Union County. CATS has a goal of beginning passenger service on the entire line by 2040.

## **Rail Trail Pedestrian Bridge**

This critical piece of infrastructure will fill a gap in the South End and Uptown Rail Trail, seamlessly connecting from the Stonewall

Station area of Uptown, across I-277 to the Carson Street Station area of South End. The bridge's design work is under way with breaking ground mid-2022 and opening scheduled for 2023.

Rail Trail Pedestrian Bridge

## **Uptown CycleLink**

The Uptown CycleLink is a ~7-mile network of separated bike lanes that will connect over 40 miles of bikeways into and across Center City enabling safe and comfortable bicycle commuting. It is a critical focus of Charlotte's effort to create an "AAA" (All Ages and Abilities) bike network and transform Charlotte into a world-class bicycle city.



Charlotte's extensive greenway system provides multiple benefits, including:

## **Vegetated natural buffers**

helping to reduce the impacts of flooding and providing wildlife habitat. Due to these greenways and other innovative flooding resources, the city is in the top 1% in the U.S. and #1 in North Carolina for protecting the public from flooding.

## **Developed trails and linear parks**

connecting people and places through recreation, mobility, and fitness.

With challenges brought on by COVID-19, getting outside and experiencing nature became an antidote. Charlotte is a recognized leader in the nation for green infrastructure and outdoor access. It recently landed in the top 20 for Outside's 2021 Most Livable Towns and Cities in America.



50+ miles of developed greenway trails in Charlotte



fitness centers in south end and uptown



16 urban parks

## Rail Trail in South End

The Rail Trail is the linear park that connects Uptown and South End as it winds its way along the light rail. At around 3.5 miles, the trail is animated with public plazas and works of art and has over 200 shops and restaurants within walking distance.



## **Greenway Masterplan**

The multi-year plan aims to build 30 more miles of trails by 2023, including the missing pieces of the Cross Charlotte Trail, a 26-mile route that runs from South Carolina through the Center City to the University of North Carolina at Charlotte.



This park renovation will reclaim public space at the crossroads of Trade and Tryon Streets. The new public space vision includes creating a more active, vibrant, and connected place at the very center of Uptown, designed for all to enjoy.





# retail

## 19

new Uptown businesses opened in 2021

### 12

new South End businesses opened in 2021

## 6

shops and salons for Charlotte's four-legged friends

### 40+

small businesses in Uptown participating in QC Cash, which is a digital gift card keeping local dollars local

## 380+

locally owned shops and restaurants in Uptown and South End

## 4

shops for clothes and fashion in Uptown and South End

## 89%

of the 143 Center City Small Business Innovation Fund recipients were either minority, woman, and/or veteran-owned

# experience

In the Center City, the public, private and philanthropic sectors collaborate to provide a mosaic of experiences for residents, workers, and visitors.

The array of cultural programming and lifestyle experiences fosters communities' connections to Center City's neighborhoods and creates diverse and inclusive spaces for all. These experiences happen in retail shops, restaurants and bars, arts and cultural institutions, sports and music venues, events, parks, the Rail Trail, and greenways.

The Small Business Innovation Fund is designed to spur and support innovation by storefront small businesses as they adapt to the new economic realities caused by the COVID-19 crisis. The fund has distributed \$4.6+ million to small businesses throughout Charlotte with a priority to minority, woman, and/or veteran-owned businesses in Center City.

# arts & culture

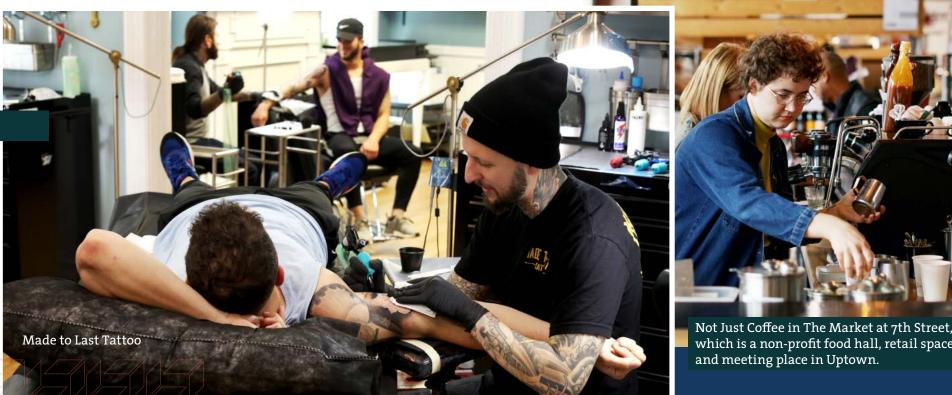
## 12

arts and cultural attractions in Uptown and South End, including museums, event venues, galleries, theaters, and dance

## 132

outdoor concerts in Center City in 2021 through Music Everywhere CLT's Communities in Concert, a program that provides paid gigs to local artists

tattoo parlors in Uptown and South End Jekia Benson is an entrepreneur, with a boutique in South End and a Center City Small Business Innovation Fund-supported new venture called Coterie Concept, a black box retail space where small businesses can test new retail with short-term pop-ups in a permanent space.



# restaurants & bars

## 46

places to eat or drink outside in Uptown and South End

## 9

spots for wine, brews, cocktails, and bites in Uptown and South End

# coffee shops in Uptown

shops for ice cream and dessert in South End

## **B**

craft breweries in South End

## of small businesses in the Tryon Street Vendor and Food

70%

Vendor and Food Truck programs are minority and/ or woman-owned businesses

# events

## 150+ events

planned by Charlotte Center City Partners each year

## 2 weeks

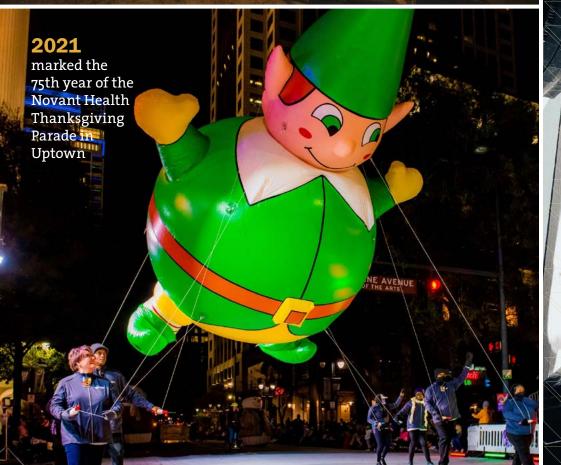
of internationally recognized art, music, food, and ideas at Charlotte SHOUT!

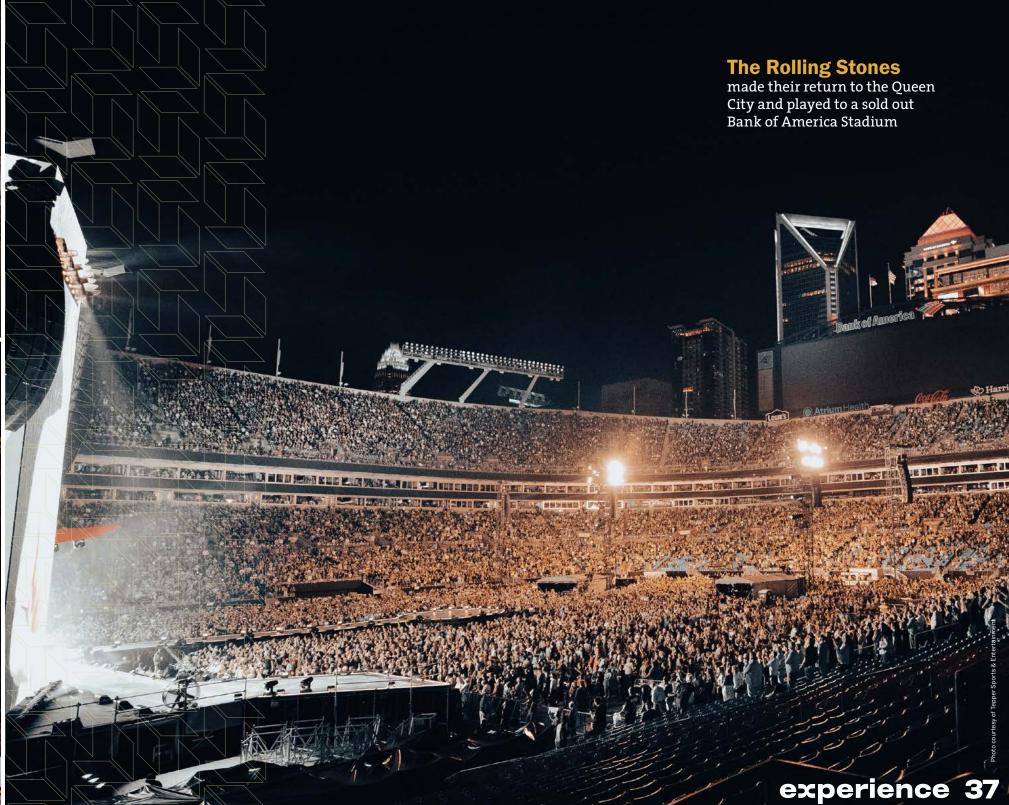
## 30,000 sq ft

plus more than 60 events was the formula for success at Victoria Yards in 2021























# sports

## professional sports teams

## 220+

days and nights of live sporting events per year

## 20,200

seats at Spectrum Center, home of the NBA's **Charlotte Hornets** 

## 74,867

seats at Bank of America Stadium, home of the NFL's Carolina Panthers and MLS's Charlotte FC







The Visual and Performing Arts Center

The Visual and Performing Arts Center (VAPA) in the North Tryon

area opened to tenants in 2021 as a response to the closing of

Spirit Square to accommodate construction on the main library next door. The center will be 100,000 sq ft for galleries, artist

studios, and several theaters. The space will be used for improv,

will range from an open-air artists' market to outdoor and indoor

dance studios, arts therapy, and education. Community events

concerts, artist talks, events, and more.

## The club's inaugural season starts

in 2022 and will bring at least 17 more live sports events to Center City. Bank of America Stadium is in the midst of a \$50 million soccerspecific renovation that will build on the venue's existing ability to be an exciting home for matches. The renovations include significant enhancements to the Lowe's East Gate, including a 210-foot long LED video board, an upgraded main concourse and supporters' bar just inside the gate, soccerspecific locker rooms, a central player tunnel, and a new premium club space and field-level seating called The Vault.

## CLT#FC SCHEDULE

		HOME MATCH	IES	
ARCH	MARICH 19	маясн 26	APRIL 9	MAY 7
4	<b>②</b> 22	AUNE 111	JUNE 30	9 9
SO	AUGUST	AUGUST 6	AUGUST 21	AUGUST 28
<b>(6)</b>	ост 1			Bojangles







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## 40





