Financial Update



DEVELOPING A DOWNTOWN FOR EVERYONE

DOWNTOWN MEMPHIS COMMISSION

Downtown Memphis Commission and Its Related Entities Statement of Net Position as of November 30, 2021 with Comparison to November 30, 2020

Downtown Mobility Authority

	<u>FY2022</u>	FY2021	<u>Change</u>		<u>FY2022</u>	<u>FY2021</u>	<u>Change</u>
Assets				Liabilities & Equity			
Current Assets				Current Liabilities			• · · • ·
1020 - USBank Debt Service	ŧ ,==,==	\$ 1,635,847		1705 - Accounts Payable	\$ 381,996	\$ 233,222	\$ 148,774
1300 - LGIP (Local Govt Inv Pool)	(242,815)	538,988	(781,803)				
1314 - LGIP Held for One Beale Garage	0	1,226,303	(1,226,303)				
1200 - Account Receivable	257,789	88,779	169,010				
1551 - Prepaid Insurance	95,384	10,974	84,410	2260 - Unearned Revenue	0	(78,824)	78,824
1570 - Deferred Bond Issuance Cost	77,124	98,648	(21,524)				
Total Current Assets	1,839,158	3,599,539	(1,760,381)	Total Current Liabilities	381,996	154,398	227,598
				Long Term Liabilities			
				2255 - Loan Payable City of Memphis	5,120,000	5,120,000	0
				2256 - Accrued Ln Interest	5,774,509	5,515,949	258,560
				2278 - Loan Payable CCRFC	36,025,478	22,446,290	13,579,188
				2280 - Loan Payable BankTennessee	1,910,408	2,045,785	(135,377)
				2310 - Bonds Payable - Taxable 2004	3,060,000	3,725,000	(665,000)
Total Fixed Assets	31,575,068	19,944,136	11,630,932	2315 - Discount on Bonds	(15,048)	(19,258)	4,210
				2317 - Accrued Loan Interest	158,850	176,523	(17,673)
Loans Receivable	22,275,478	21,219,987	1,055,491	Total Long Term Liabilities	52,034,198	39,010,289	13,023,909
				Total Liabilities	52,416,193	39,164,687	13,251,506
				Equity			
				Net Assets	3,273,511	5,598,975	(2,325,464)
				Total Equity	3,273,511	5,598,975	(2,325,464)
Total Assets	\$ 55,689,704	\$ 44,763,662	\$ 10,926,042	Total Liabilities & Equity	\$ 55,689,704	\$ 44,763,662	\$ 10,926,042

Downtown Mobility Authority Percent of Budget For the Fiscal Year Ended June 30, 2022

		As of Nov '21		22 Budget	% of Budget	Comments		
Income						-		
4000 · Admin & Interest Income	\$	112,189	\$	466,546	24%)		
4500 Parking Income		1,045,478		1,970,541	53%	Refer to Income statement by garage		
4800 · Transfers In		-		3,650,000	0%	Transfer from CCRFC		
Total Income		1,157,667		6,087,087	19%	—)		
Expense								
5050 Security		180,350		291,908	62%			
5100 · Office Expense		179,399		536,325	33%	 property insurance and other coverages-garages includes adding TMA personnel and pre-work for Mobility Center, Wagner Place/Shoppers Garage 		
5300 · Professional Fees		808,696		2,240,000	36%	improvements		
5800 Parking		247,568		656,077	38%	Refer to Income statement by garage		
5850 Transfers out		-		223,303	0%)		
5970 · Depreciation Expense		512,637		1,184,302	43%			
5980 Taxes		38,950		160,000	24%	First Place parking garage		
5975 · Interest Expense		212,232		89,165	238%	250 PP debt and BankTN bank loan		
Total Expense		2,179,832		5,381,080	41%			
Operating Net Income (Loss)	\$	(1,022,165)	\$	706,007				
Cash Flow (add back Depreciation/Inte	erest) \$	(297,296)	\$	1,890,309				

DOWNTOWN MOBILITY AUTHORITY Income Statement by Garage For the Five Months Ended November 30, 2021

	Other	OWN			Capital Lease			LEASE from City			Jt. Venture		
	Parking Authority	250 Peabody	First Parking 2nd St.	Barboro Flats (Gayoso Garage)	100 N. Main Parking Lot	Bakery	TN Brewery	One Commerce	Shoppers (Front St.)	Riverfront	Criminal Justice Center	110 Peabody Tower	TOTAL
Income													
4000 · Admin & Interest Income													
Interest/Misc Income	\$ 150												\$ 150
Capital Lease Interest Income						44,292	63,393	4,354					112,039
Total Parking Income	80	203,187	367,480	145,808	52,544				21,321	137,739	98,822	34,000	1,060,981
Total Transfers In (net)	-	-											-
Total Income	230	203,187	367,480	145,808	52,544	44,292	63,393	4,354	21,321	137,739	98,822	34,000	1,173,170
Expense													
Other Personnel Expenses													
Security Staffing	-	42,091	38,014	36,688	-	-	-	-	27,371	36,188	-	-	180,350
Other Personnel Expenses	-	42,091	38,014	36,688	-	-		-	27,371	36,188	-	-	180,350
Office Expense													
Rent									2,231	81,113	47,906		131,250
Insurance	3,775	10,547	3,970	17,846	11,402							-	47,540
Utilities					54								54
Maintenance												555	555
Total Office Expense	3,775	10,547	3,970	17,846	11,456	-		-	2,231	81,113	47,906	555	179,399
Professional Fees													
Legal	17,488												17,488
Bond Issuance Cost		8,968											8,968
Taxes			38,950									-	38,950
Other Professional	782,240								-	-			782,240
Total Professional Fees	799,728	8,968	38,950	-	-	-		-	-	-	-	-	847,645
Parking													
250 Peabody Place Garage	-	120,529				-		-	-	-	-	-	120,529
Barboro Flats (Gayoso Garage)	-			40,896		-		-	-	-	-	-	40,896
100 N. Main Parking Lot	-				15,501	-		-	-	-	-	-	15,501
First Place Garage			86,143			-		-	-	-	-	-	86,143
Total Parking	-	120,529	86,143	40,896	15,501	-	-	-	-	-	-	-	263,069
Depreciation Expense	18,750	156,850	26,270	88,455	111,979			83,333	11,877	1,558	5,310	8,256	512,639
Interest Expense													
Loan Interest	-	175,373	36,859	-		-		-	-	-	-	-	212,232
Total Interest Expense	-			-		-		-	-	-	-	-	-
Total Expense	822,253	514,357	230,205	183,885	138,937			83,333	41,480	118,858	53,216	8,811	2,195,334
	022,200	014,001	200,200	100,000	100,007			00,000	+1,400	. 10,000	50,210	0,011	_,,
Operating Income	\$ (822,023)	\$ (311,170)	\$ 137,275	\$ (38,076)	\$ (86,393)	\$ 44,292	\$ 63,393	\$ (78,979)	\$ (20,158)	\$ 18,881	\$ 45,605	\$ 25,189	\$ (1,022,165)
EBITDA (earnings before Interest/Depreciation)	\$ (803,273)	\$ 21,053	\$ 200,403	\$ 50,379	\$ 25,586	\$ 44,292	\$ 63,393	\$ 4,354	\$ (8,281)	\$ 20,438	\$ 50,915	\$ 33,444	\$ (297,296)
Manager Reported income		40,568	243,323	68,225	37,043				(6,050)	101,551	98,822	34,000	617,481