DRB Board Meeting

April 1, 2020

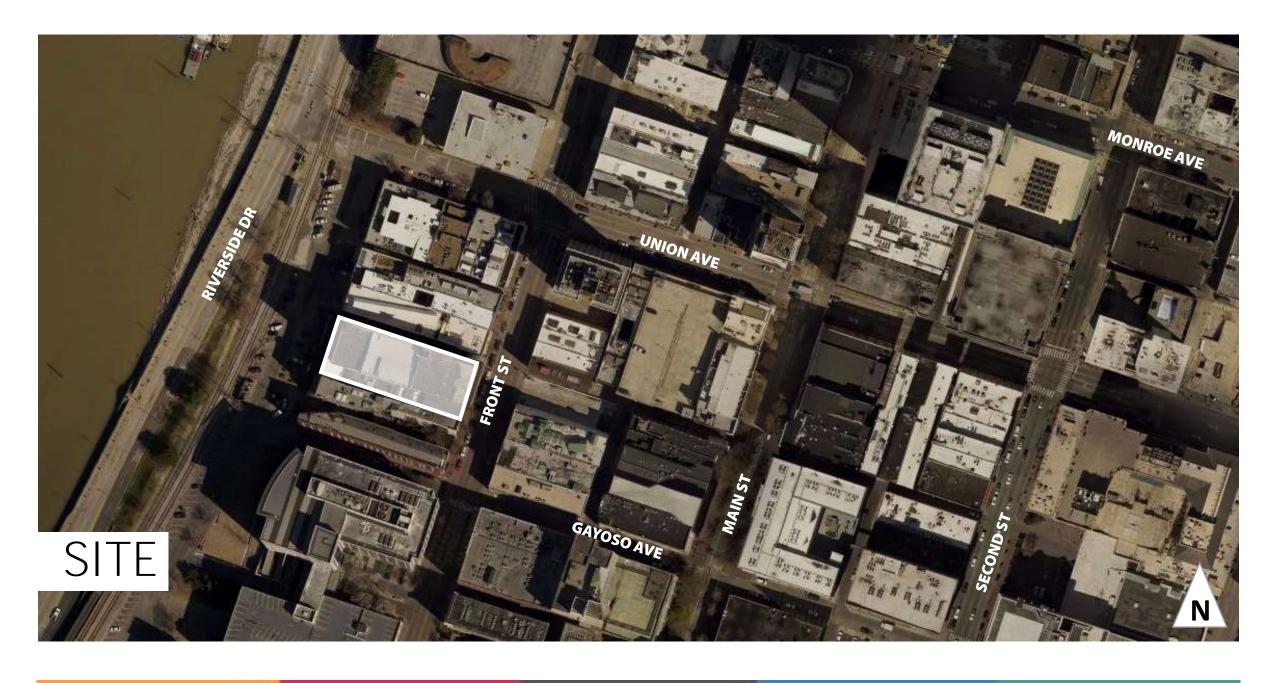




Approval of the March 4, 2020 Minutes

99 – 105 S. Front Street

Exterior Renovation





99 S. Front

- Joseph N. Oliver Bldg.
- o Built 1905
- 5-story historic building
- Within Cotton Row National Register District

105 S. Front

- Built 1900 as Stewart Building
- 3-story historic building
- Within Cotton Row National Register District





Background

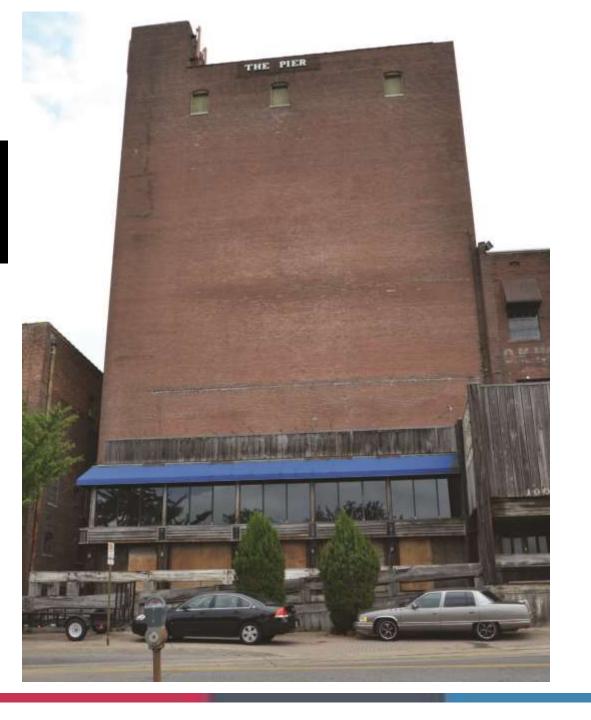
- DMC Anti-Blight priority property
- Emergency scaffolding (Oct. 2017)
- Building was in poor condition due to water infiltration and resulting decay
- Billy Orgel purchased the property in Dec.
 2018
- Received 20-Year PILOT at September 10, 2019
 CCRFC board meeting.

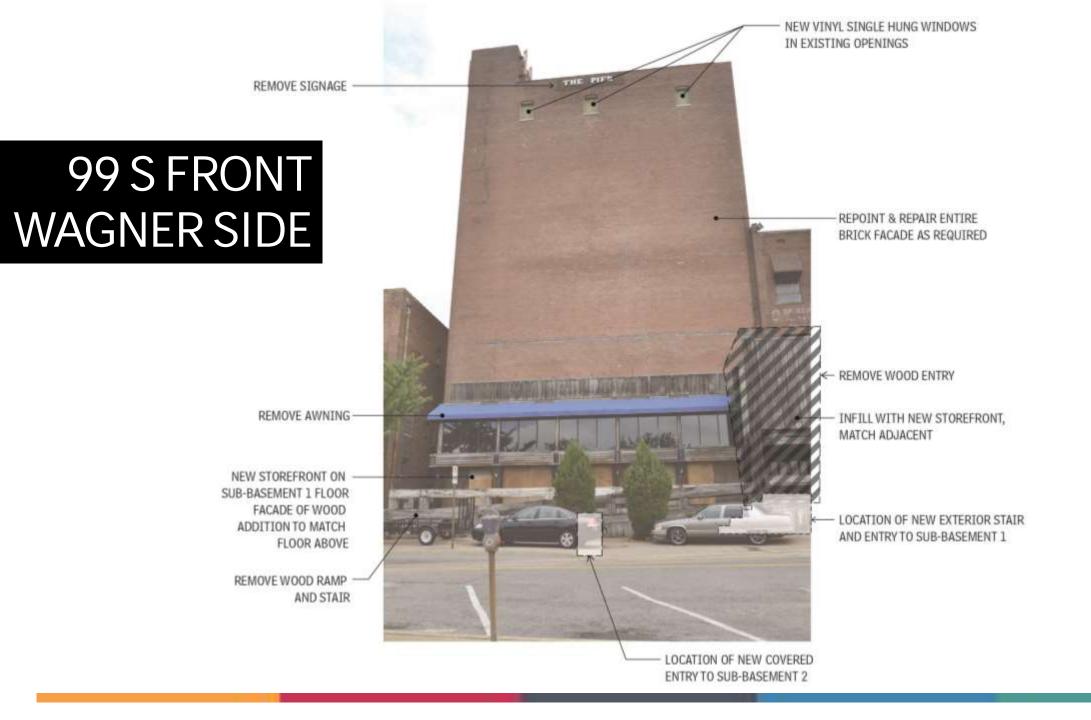
Scope of Work

- New windows in existing openings on 99 S.
 Front's Front St. façade.
- Other windows repaired or replaced in kind as necessary.
- Existing brick and masonry cleaned and repaired.
- New windows on secondary north and south elevations of 99 S. Front.
- New entry to underground parking on Wagner side of 105 S. Front.



99 S FRONT WAGNER SIDE





105 S FRONT WAGNER SIDE, REMOVE AWNINGS

REMOVE WOODEN ENTRY

105 S FRONT WAGNER SIDE



- REPLACE WINDOWS IN KIND AS NEEDED

REPOINT & REPAIR ENTIRE BRICK FACADE AS REQUIRED

REPAIR OR REPLACE METAL WINDOWS IN KIND AS NEEDED

NEW SINGLE HUNG METAL WINDOWS
IN EXISTING OPENINGS

- LOCATION OF NEW ENTRY TO PARKING GARAGE

REPLACE LOADING DOCK WITH NEW RAMP FOR PARKING

105 S FRONT FRONT SIDE



REPOINT & REPAIR ENTIRE —

99 S FRONT FRONT SIDE

NEW WOOD SINGLE HUNG WINDOWS IN EXISTING MASONRY INFILL LOCATIONS

BRICK FACADE AS REQUIRED

NEW WOOD STOREFRONT TO MATCH HISTORIC IMAGES



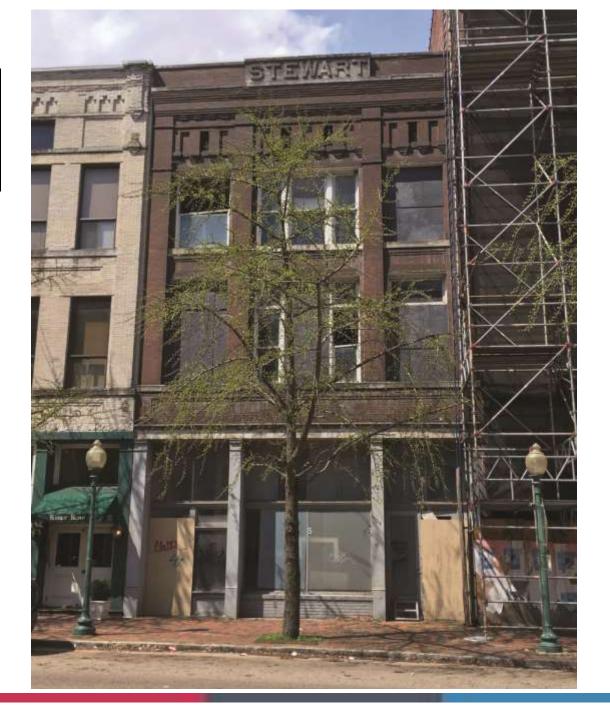
REPOINT & REPAIR STONE DETAILING AS REQUIRED

REPLACE CENTER WINDOWS WITH NEW WOOD SINGLE HUNG WINDOWS, TO MATCH EXISTING

NEW WOOD SINGLE HUNG WINDOWS IN EXISTING MASONRY INFILL LOCATIONS

NEW WOOD STOREFRONT TO MATCH HISTORIC IMAGES

105 S FRONT FRONT SIDE



105 S FRONT FRONT SIDE

STEWART

REPOINT & REPAIR ENTIRE BRICK FACADE AS REQUIRED

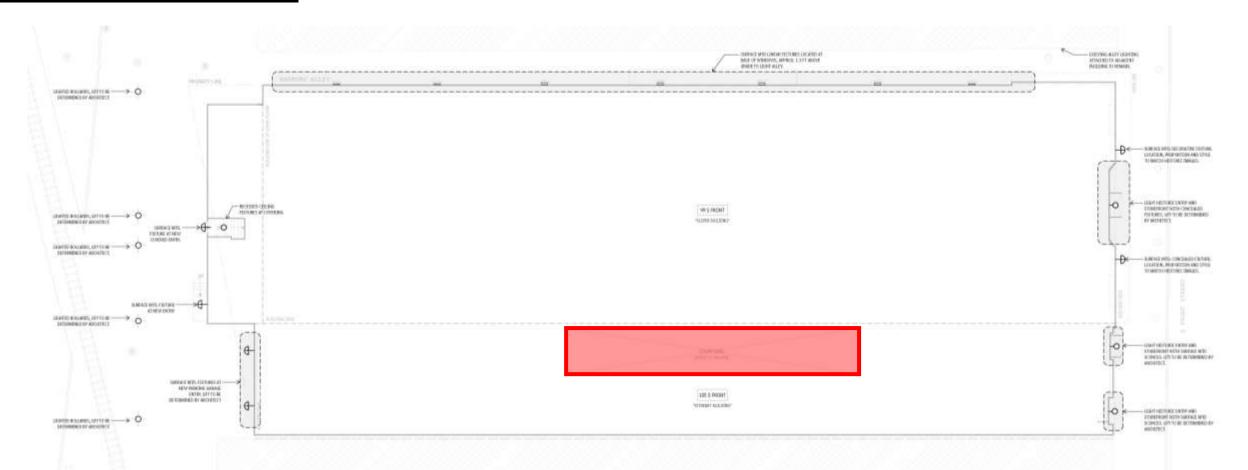
REPAIR AND REPLACE WOOD SINGLE HUNG WINDOWS AS REQUIRED & MATCH EXISTING

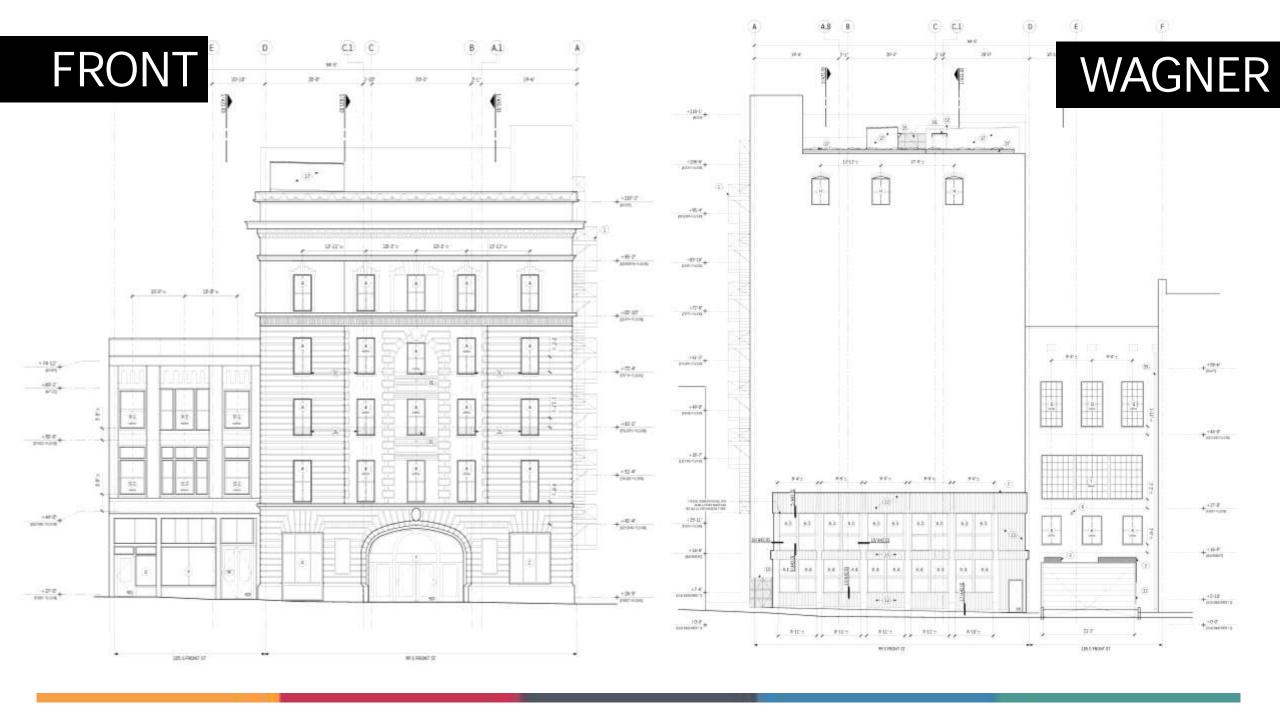
REPAIR EXISTING WOOD STOREFRONT AS REQUIRED

REPAIR EXISTING WOOD STOREFRONT AS REQUIRED

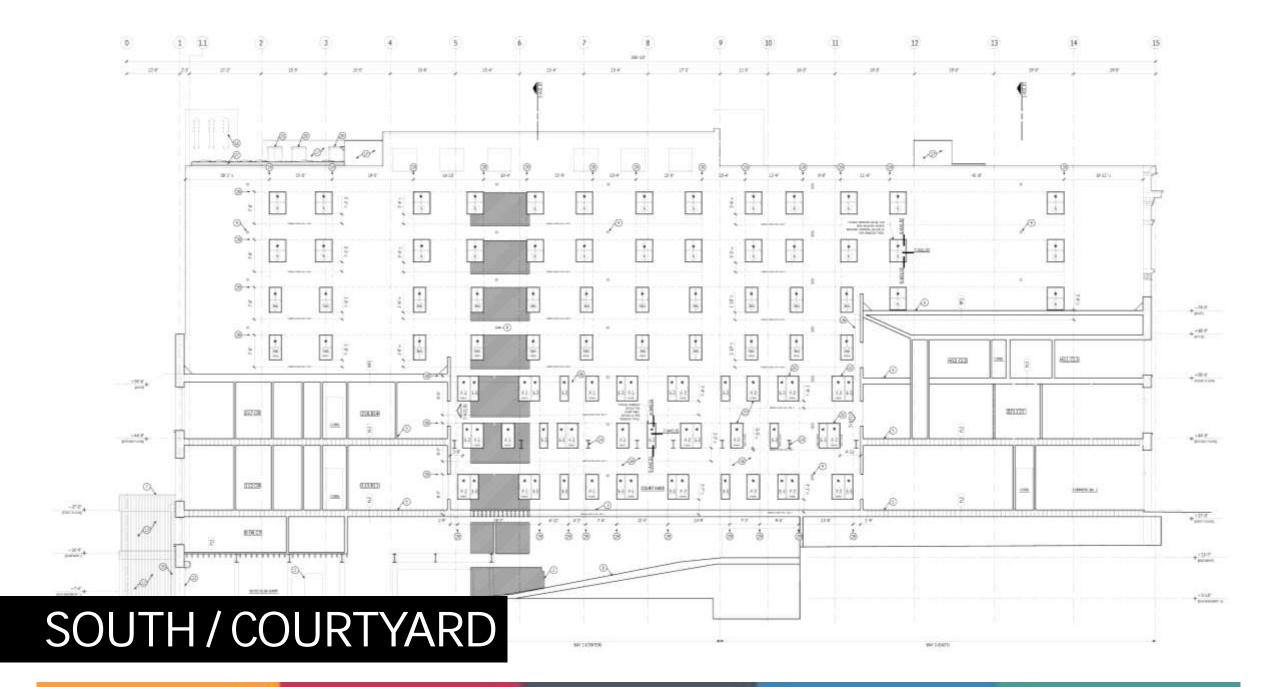
WOOD ENTRY DOOR TO MATCH EXISTING

SITE PLAN











Recommendation:

Approval*

- Proposed renovation is highly sensitive to preserving the historic character of the subject buildings.
- The most significant alterations are designed to have a minimal visual impact on the primary elevations and are necessary for conversion to residential use.

^{*}With the condition that the applicant return with a later application for exterior lighting and signage.

FedEx Logistics

Landscaping and Exterior Lighting





Background

- Adaptive reuse of the Gibson Guitar
 Factory for FedEx Logistics HQ
- Received a 20-year PILOT
- DRB approved exterior renovation at June 5, 2019 meeting

NE Corner



APPROVED RENOVATION - BEFORE

NE Corner



APPROVED RENOVATION - AFTER

SE Corner



APPROVED RENOVATION - BEFORE

SE Corner



APPROVED RENOVATION - AFTER

N Entrance



APPROVED RENOVATION - BEFORE

N Entrance

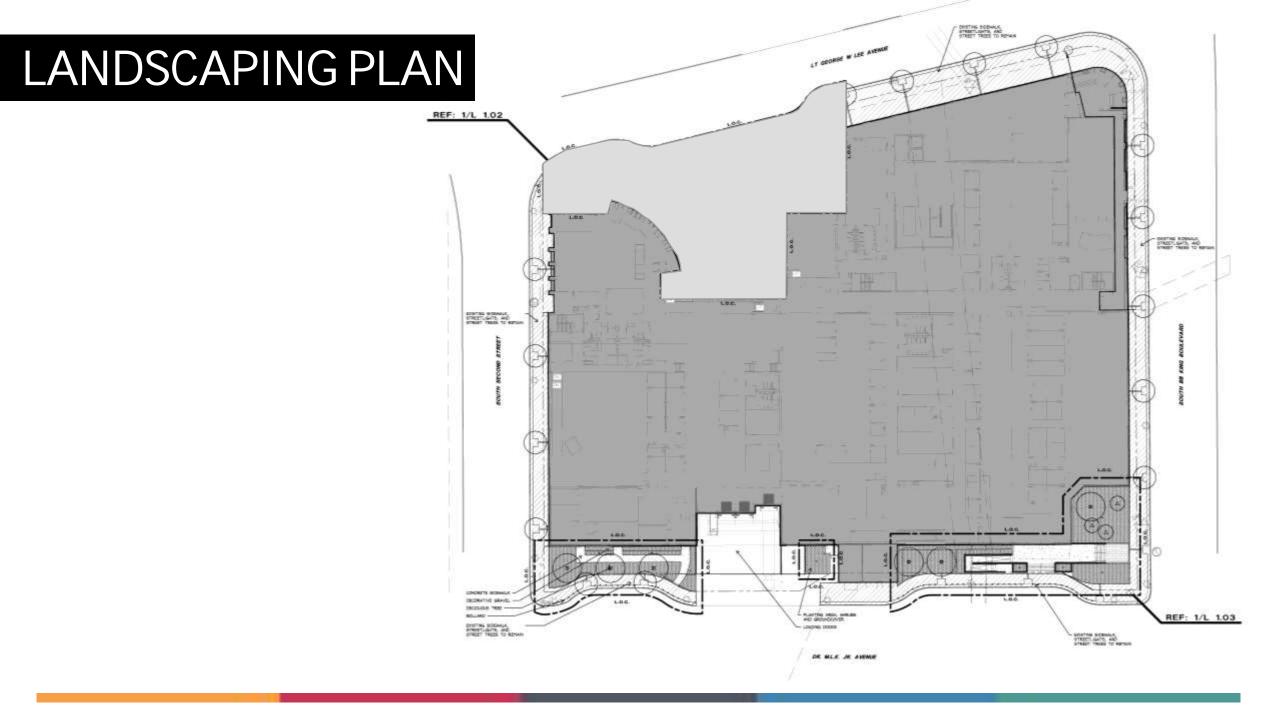


APPROVED RENOVATION - AFTER

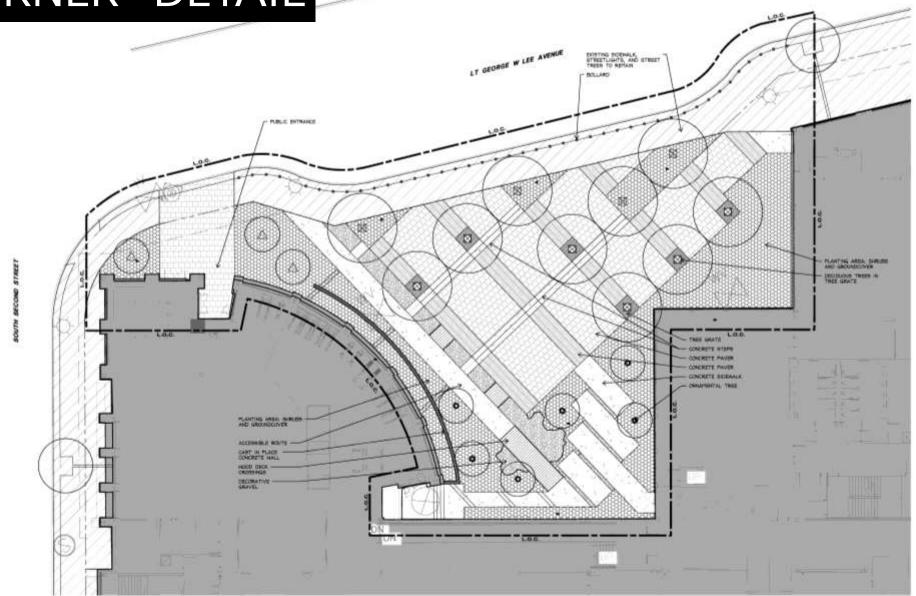


Current Application

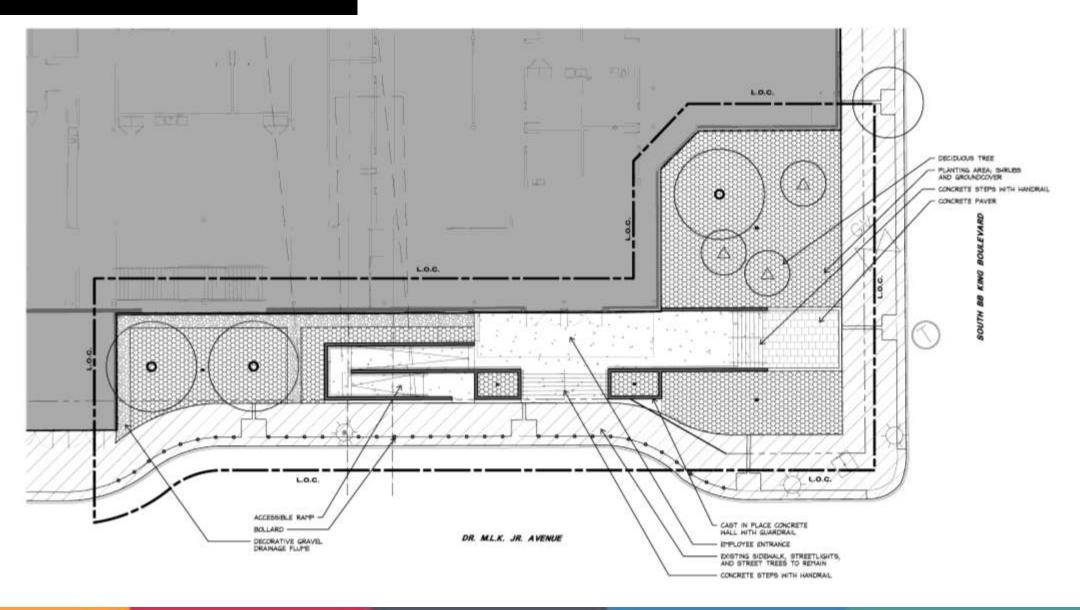
Per DRB approval conditions, applicant is submitting an application for the landscaping and exterior lighting components of the project.



NW CORNER - DETAIL



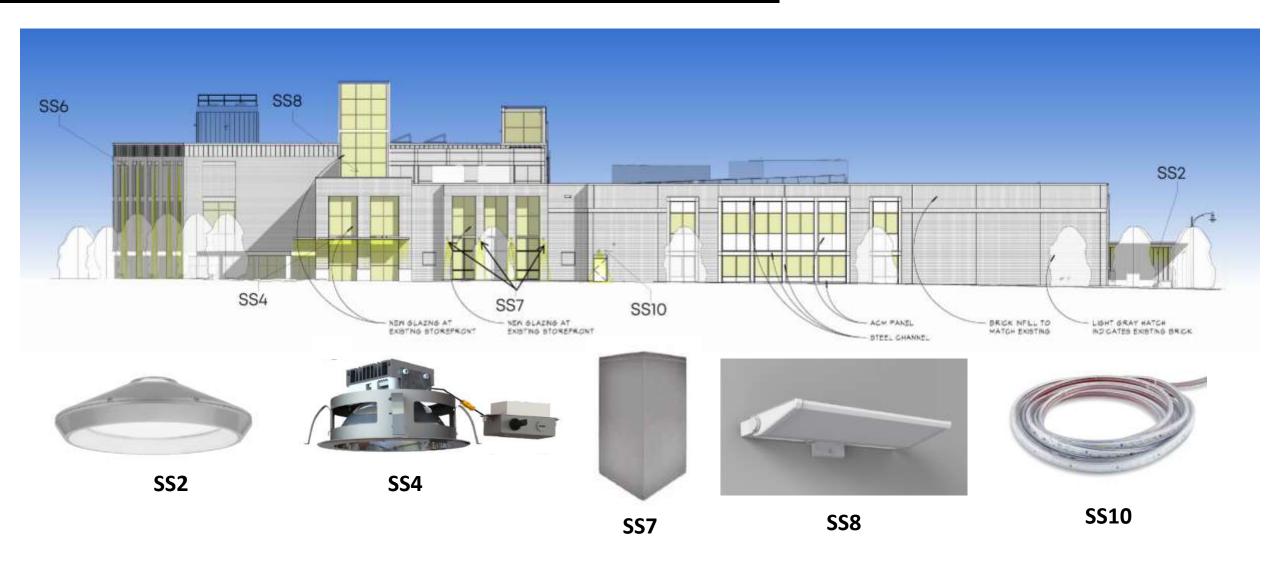
SE CORNER - DETAIL



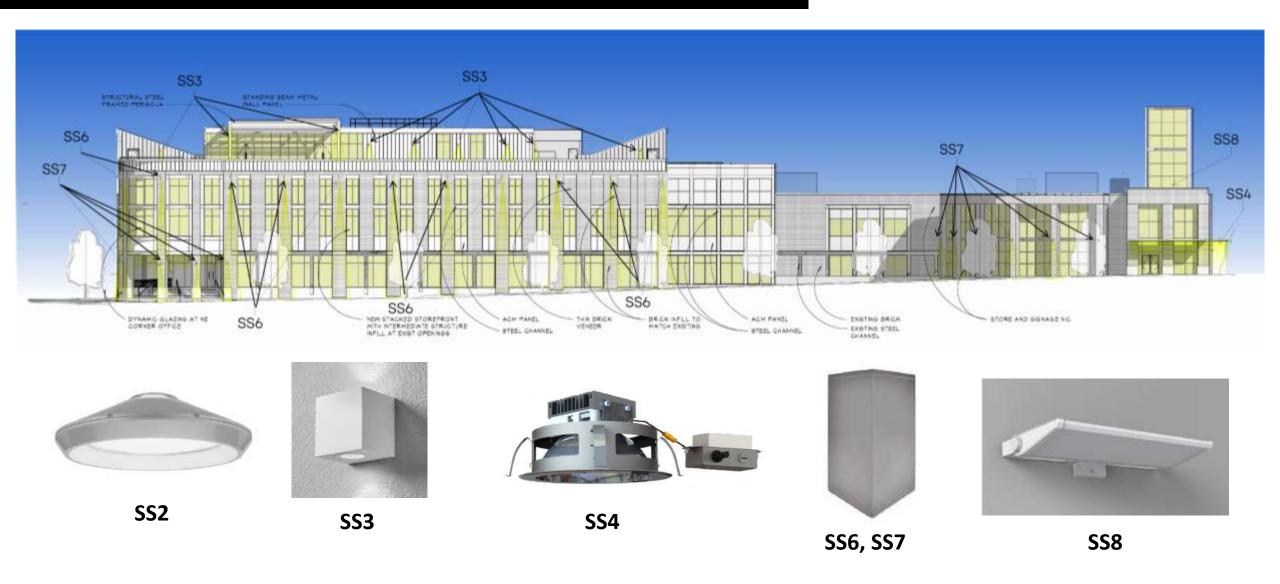
LIGHTING PLAN – SOUTH ELEVATION



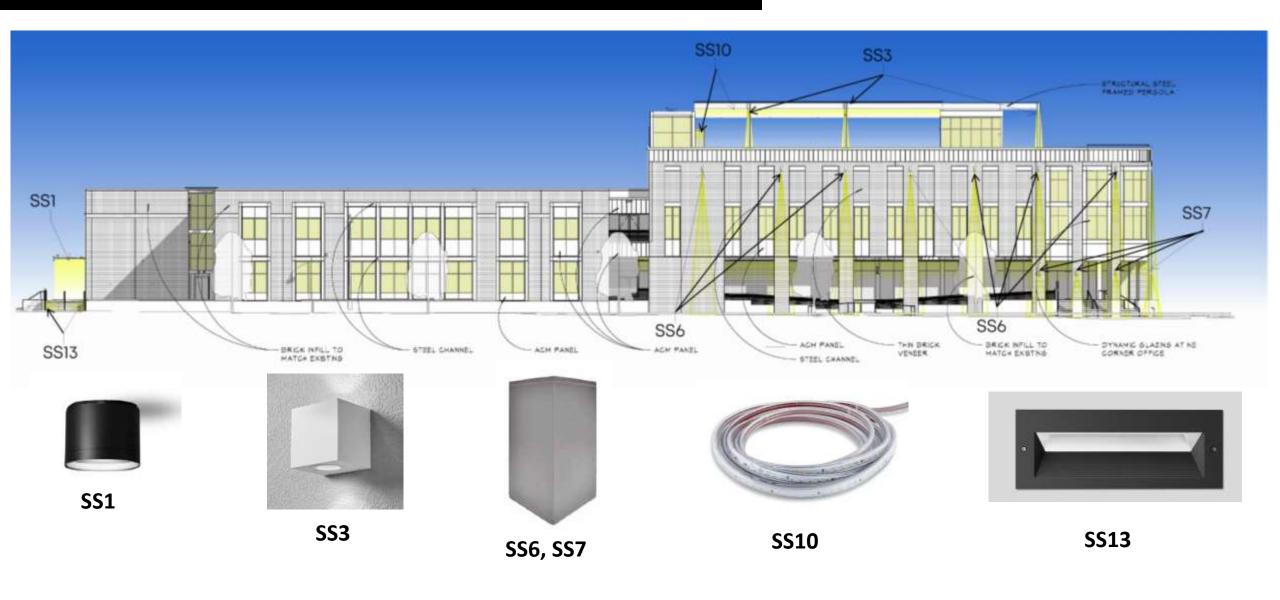
LIGHTING PLAN – WEST ELEVATION



LIGHTING PLAN – NORTH ELEVATION



LIGHTING PLAN – EAST ELEVATION





Recommendation:

Approval*

- Reasons for previous recommendation still stand (parking is screened, quality materials, oriented toward street)
- Revised design makes a solid effort to meet the board's conditions.

^{*}With the condition that the applicant return with a later application for exterior lighting signage, public art and additional landscaping.

BYLAW CHANGES

DIVERSITY REPORT/ EBO PROGRAM OVERVIEW

EBO: WHY WE DO WHAT WE DO

CREATING A DOWNTOWN FOR EVERYONE

DMC PRIORITY

Increase contracting opportunities for **minority** and **women owned business**(MWBE)

DMC STRATEGY

Projects requesting support from the DMC must meet the requirements of our equal business opportunity program.



EBO: TWO SIMPLE STEPS FOR SUCCESS

HOW TO MEET THE **DMC'S** PROGRAM REQUIREMENTS

1. REQUIRED

Demonstrate a **best faith effort** to be inclusive when selecting who to hire. Meet with DMC early, identify opportunities for outreach.

- Create outreach plan
- Implement plan
- Document results

2. GOAL

Strive to exceed the DMC's minimum goal of **25% MWBE participation**.















BUSINESS DIVERSITY MIXER

Networking event. January 23, 2020. 4-6pm

Encouraging relationships between developers, general contractors, and related minority-owned businesses in the greater Memphis area

Downtown Memphis Commission, 114 N Main, Street, Downtown Memphis

light hors d'oeuvre, wine & conversation

rives Christine Taulor Hautor@downtownmemobili.com or 901-525-0543



EBO CAPACITY BUILDING

EBO/DIVERSITY REPORT 4Q 2019



I. MWBE Classification Expenditures (30% of major projects since tracking began in 2010)

Category	Amount	%
African American	\$99,810,345	59.0%
White Female	\$52,802,014	31.2%
Asian-Indian American	\$8,907,178	5.3%
Native American	\$3,186,558	1.9%
Asian-Pacific American	\$2,603,997	1.5%
Hispanic American	\$1,917,211	1.1%
Disadvantaged Business Enterprise (DBE)	\$80,053	0.1%
Total	\$169,307,356	100%

II. Significant Completed Projects

Project	Incentive	EDO Eligiblo	EBO Eligible	MWBE Participation		%
		EBO Eligible	Completed	Amount	%	Complete
Medical Arts Bldg	PILOT	\$19,911,316	\$19,911,316	\$4,107,975	21%	100%
Bakery Garage	PILOT, Parking Incentive	\$8,308,405	\$8,308,405	\$2,031,157	24%	100%
Total		\$28,219,721	\$28,219,721	\$6,139,132	22%	

EBO/DIVERSITY REPORT: JANUARY 2020

III. Projects Under Construction

Droject	Incentive	EBO Eligible	EBO Eligible	MWBE Participation		%
Project			Completed	Amount	%	Complete
The Citizen (Union & McLean)	PILOT	\$28,038,808	\$28,038,808	\$6,843,032	24%	100%
Bakery Apartments	PILOT	\$27,974,947	\$27,444,422	\$6,028,630	22%	98%
Canopy Hotel	PILOT	\$25,860,674	\$14,216,279	\$3,744,057	26%	55%
Orion Federal Credit Union	PILOT	\$20,059,982	\$19,469,296	\$5,441,711	28%	97%
Arrive Hotel	PILOT	\$8,277,802	\$7,974,632	\$2,387,612	30%	96%
Wiseacre Brewery	PILOT	\$7,231,974	\$3,776,836	\$597,254	16%	52%

EBO/DIVERSITY REPORT: JANUARY 2020

IV. Review - Inclusion levels, and status of development projects and expenditures since EBO tracking began in 2005:

- Completed Development Projects 30%
- Retail and Office Projects 28%
- Certification & Diversity Status

V. Other efforts and highlights included (but not limited to):

- DMC Expenditures for FY2019 29%
- DMC Expenditures for FY2020 to date 44%
- Conducted strategic planning meetings with Office of Business Diversity & Compliance, MAMCA, City and County as well as developers to maximize inclusion in DMC-incented projects
- Held EBO Mixer

Next DRB Board Meeting

May 6, 2020

