

# Center City Development Corporation Board Meeting

To: Center City Development Corporation (CCDC) Forgivable Loan Committee

From: DMC Staff

Date: April 16, 2020

RE: Downtown Business Continuity Forgivable Loan Request – A. Schwab Trading Co.

The enclosed Business Continuity Forgivable Loan has been submitted for consideration at the April 17, 2020, CCDC Forgivable Loan Committee Meeting.

**Project:** A. Schwab, 163 Beale Street

Applicant: Terry Saunders  
163 Beale Street  
Memphis, TN 38103

Property Owner: Schwab Real Estate Co. LLC  
163 Beale Street  
Memphis, TN 38103

Project Description: A. Schwab Trading Company is a 144-year-old specialty retail store that has survived the test of time. Since the COVID-19 “Safer at Home” mandate, the company has been forced to shut its doors, completely cutting off sales and operations. It should be noted that unlike most City-owned property on Beale Street, 163 Beale Street is privately-owned property.

Use of Loan Funds: Staff has satisfactorily reviewed current financial statements for this business and recommends that the loan proceeds be used for the following immediate expenses:

- Operating expenses
- Payroll
- Utilities
- Business Insurance

EBO Program: This application will not involve making any physical improvements to the space using the Forgivable Loan proceeds.

Payment Schedule: The initial repayment will be deferred for 6 months. The payments will begin in October, 2020, at a minimum amount of approximately \$167 per month.

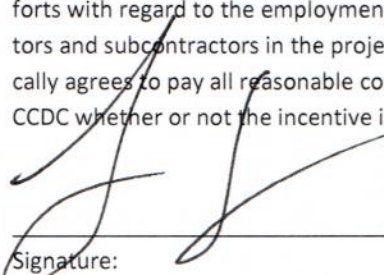
Staff Recommendation: Approve a Business Continuity Forgivable Loan of \$10,000.

# APPENDIX I: DOWNTOWN BUSINESS CONTINUITY FORGIVABLE LOAN PROGRAM APPLICATION

Date of Application:	April 1, 2020
Building/Property Address:	163 Beale Street
Applicant's Name:	A. Schwab Trading Co., LLC
Name of Business:	A. Schwab

How long have you been operating in this location?	144 years
Building Ownership Status:	<input type="checkbox"/> Own <input checked="" type="checkbox"/> Lease <input type="checkbox"/> Other _____
Size of Current Location (Sq. Ft.)	20,000 sf
How do you plan to use the grant?	for operating expenses

Legal Disclosure:	<p><i>Disclose in writing whether any applicant, guarantor, or any other person involved with the project is currently engaged in any civil or criminal proceeding or ever filed for bankruptcy. Also, disclose whether any individual involved with the project has ever been charged or convicted of any felony or currently is under indictment:</i></p> <p>n/a</p>
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<b>Board Relationship Disclosure:</b>	<p><i>Disclose in writing whether the applicant or any guarantor has any previous or ongoing relationship with any Board member or legal counsel of the Board.</i></p> <p>n/a</p>
<b>Applicant's Certification:</b>	<p>This application is made in order to induce the CCDC to grant financial incentives to the applicant. The applicant hereby represents that all statements contained herein are true and correct. All information materially significant to the CCDC in its consideration of the application is included. The applicant acknowledges that it has reviewed the descriptions of the CCDC financial program for which it is applying and agrees to comply with those policies. The applicant shall also be required to show best faith efforts with regard to the employment of minority and/or women contractors and subcontractors in the project development. The applicant specifically agrees to pay all reasonable costs, fees and expenses incurred by the CCDC whether or not the incentive is granted or project completed.</p> <p> <u>4/1/20</u></p> <p>Signature: _____ Date: _____</p>

Terry Saunders