

Center City Development Corporation Board Meeting

To: Center City Development Corporation (CCDC) Forgivable Loan Committee
From: DMC Staff
Date: April 16, 2020
RE: Downtown Business Continuity Forgivable Loan Request – Max’s Sports Bar

The enclosed Business Continuity Forgivable Loan has been submitted for consideration at the April 17, 2020, CCDC Forgivable Loan Committee Meeting.

Project: Max’s Sports Bar, 115 G.E. Patterson Ave

Applicant: Max Lawhon
115 G.E. Patterson
Memphis, TN 38103

Property Owner: Harry A Zapatos & Valerie Gosney Zapatos Family Trust
2025 Glenbuck Cv
Germantown, TN 38139

Project Description: Max’s Sports Bar is a locally-owned restaurant and bar in South Main. Max’s is part of an active commercial section of G.E. Patterson which contributes to the area’s commercial vibrancy. This sports bar has been in operation for 13 years. COVID-19 has caused a substantial decrease in sales revenue.

Use of Loan Funds: Staff has reviewed current financial statements for this business and recommends that the loan proceeds be used for the following immediate expenses:

- Rent / Storage
- Payroll
- Equipment Lease / Insurance
- Telephone / Internet / Cable
- Point of Sales

EBO Program: This application will not involve making any physical improvements to the space using the Forgivable Loan proceeds.

Payment Schedule: The initial repayment will be deferred for 6 months. The payments will begin in October, 2020, at a minimum amount of approximately \$126 per month.


Staff Recommendation: Approve a Business Continuity Forgivable Loan of \$7,500.

APPENDIX I: DOWNTOWN BUSINESS CONTINUITY FORGIVABLE LOAN PROGRAM APPLICATION

Date of Application:	04/06/2020
Building/Property Address:	115 G.E. Patterson Ave, Memphis, TN 38103
Applicant's Name:	Max Lawhon
Name of Business:	Wimpy Jones, LLC. dba Max's Sports Bar

How long have you been operating in this location?	12 years
Building Ownership Status:	<input type="checkbox"/> Own <input checked="" type="checkbox"/> Lease <input type="checkbox"/> Other _____
Size of Current Location (Sq. Ft.)	1400
How do you plan to use the grant?	Rent, utilities, insurance, payroll

Legal Disclosure:	<p><i>Disclose in writing whether any applicant, guarantor, or any other person involved with the project is currently engaged in any civil or criminal proceeding or ever filed for bankruptcy. Also, disclose whether any individual involved with the project has ever been charged or convicted of any felony or currently is under indictment:</i></p> <p>No person legally associated with Max's Sports Bar is in violation of the above terms.</p>
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Board Relationship Disclosure:	<p><i>Disclose in writing whether the applicant or any guarantor has any previous or ongoing relationship with any Board member or legal counsel of the Board.</i></p> <p>No person legally associated with Max's Sports Bar is in a relationship with any Board member or counsel.</p>
Applicant's Certification:	<p>This application is made in order to induce the CCDC to grant financial incentives to the applicant. The applicant hereby represents that all statements contained herein are true and correct. All information materially significant to the CCDC in its consideration of the application is included. The applicant acknowledges that it has reviewed the descriptions of the CCDC financial program for which it is applying and agrees to comply with those policies. The applicant shall also be required to show best faith efforts with regard to the employment of minority and/or women contractors and subcontractors in the project development. The applicant specifically agrees to pay all reasonable costs, fees and expenses incurred by the CCDC whether or not the incentive is granted or project completed.</p> <p> Signature: _____</p> <p>04/06/20 Date: _____</p>