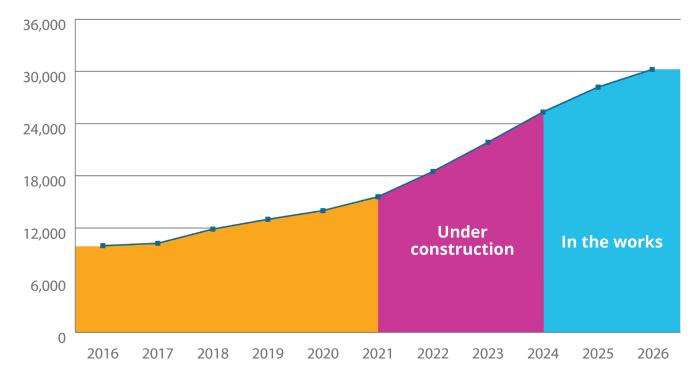


Midyear Residential Update 2021

DOWNTOWN NASHVILLE

Over the past five years, **4,600 residents** have been added to the downtown population. With everything under construction, there will be an additional **6,400 residents** – a **111%** increase since 2016. If everything that is planned comes to fruition, there will be **30,000 residents** downtown by 2026.



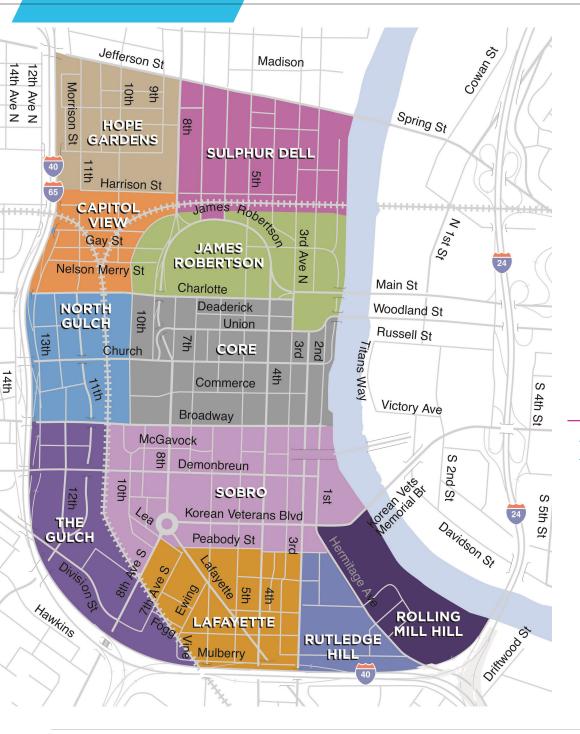
2016-2026 RESIDENTIAL POPULATION GROWTH

CURRENT RESIDENTIAL STATS

 9,511
 14,456
 95%

 UNITS
 RESIDENTS
 RENTAL OCCUPANCY

Residential Market



\$2.57 AVERAGE RENT PER SF

\$2,107 AVG RENTAL RATE

819 SF AVG RENTAL UNIT SIZE

In the Pipeline

4,125 UNITS UNDER CONSTRUCTION

5,610 UNITS PLANNED

4,600 DOGS DOWNTOWN





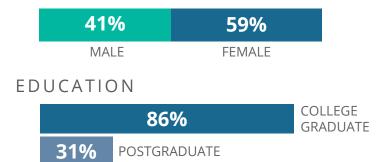


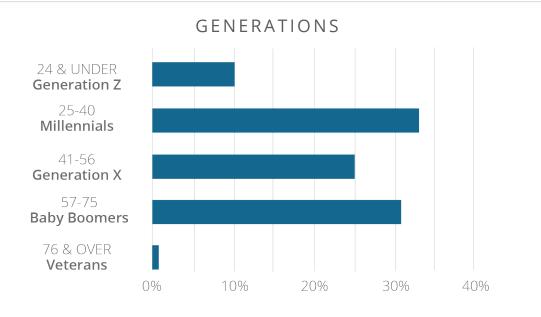
OF RESIDENTS cite walkability as a top reason they live downtown

Residential Demographics

Downtown households are 49% single individuals, with 33% being part of the millennials generation. Generation X makes up 25% of the residential population, and Baby Boomers make up 31%. Fifty-seven percent have a household income over \$100,000, and 15% have annual household incomes that exceed \$250,000.

GENDER





ANNUAL SALARY RANGE

