

# 2023 Downtown Perception Survey

April 9, 2024

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# **Background - Goals**



- Understand the downtown customer & non-user.
- How downtown is utilized among its patrons.
- Test programming & new initiatives
- Benchmark results compared year over year
  - 2015 Perception Survey
  - 2017 Perception Survey
  - 2019 Perception Survey
  - 2021 Perception Survey



# **Background - Methodology**



- 710 surveys completed (250 in 2021)
- Nueces and San Patricio counties
- Because this was a sample of convenience (i.e., reflective of those who completed the survey), not a randomized sample, there is no statistical margin of error.
- Compared to 2021 Survey
- Conducted by the TAMUCC Collaborative Community Research Center



### 2023 Results - Benchmarks Demographics



| Benchmark: Downtown User | 2023         | 2021     | 2019     | 2017     | 2015     |
|--------------------------|--------------|----------|----------|----------|----------|
| Average Age              | 35-44*       | 41.1     | 46.4     | 42.2     | 44.7     |
| Average Household Income | \$75k-\$99k* | \$70,000 | \$75,100 | \$72,000 | \$70,900 |

Downtown users are typically younger families with children and those in upper income segments.

| Benchmark: Non-User      | 2023         | 2021     | 2019     | 2017     | 2015     |
|--------------------------|--------------|----------|----------|----------|----------|
| Average Age              | 45-54*       | 51.6     | 54.3     | 58.7     | 52.7     |
| Average Household Income | \$75k-\$99k* | \$46,400 | \$59,200 | \$61,500 | \$57,700 |

\*Method for data collection was put into bands, used by the U.S. Census.

### 2023 Results - Benchmarks Patronage



| Benchmark                       | 2023 | 2021 | 2019 | 2017 | 2015 |
|---------------------------------|------|------|------|------|------|
| Residents visited past 6 months | 93%  | 87%  | 90%  | 73%  | 74%  |
| # of visits                     | 9.5* | 28.2 | 24.7 | 29.1 | 25.8 |
| Primary Reason for visit:       |      |      |      |      |      |
| Dining                          | 34%  | 29%  | 40%  | 33%  | 27%  |
| Bike/Run/Walk/Seawall           | 7%   | 17%  | 11%  | 16%  | 10%  |
| Attend Special Event            | 19%  | 6%   | 10%  | 8%   | 3%   |
| Visit Bar or Night Club         | 11%  | 2%   | 9%   | 8%   | -    |
| • Work or have a meeting        | 19%  | 13%  | 7%   | 14%  | 10%  |

\*Possibly due to change in methodology, question being optional, unclear verbiage.

### 2023 Results - Benchmarks Patronage



| Benchmark             | 2023       | 2021 | 2019 | 2017 | 2015 | Na  | tional |
|-----------------------|------------|------|------|------|------|-----|--------|
| Spend \$              | \$50-\$75* | \$71 | \$57 | \$73 | \$67 |     | \$65   |
| Spend Time (minutes)  | 60-120*    | 119  | 123  | 138  | 124  |     | 163    |
| Drive                 | 90%        | 72%  | 84%  | 91%  | 89%  |     | 40%    |
| Parking Affordable    | 85%        | 89%  | 88%  | 86%  | 88%  | 42% |        |
| Prefer Street Parking | 62%        | 49%  | 61%  | 71%  | 65%  | N/A |        |
| Prefer Parking Garage | 30%        | 34%  | 12%  |      |      |     |        |
| Convenient            | 68%        | 67%  | 66%  | 71%  | 63%  | 48% |        |
| Clean                 | 72%        | 60%  | 47%  | 56%  | 45%  | 48% | TX 86% |
| Safe                  | 71%        | 56%  | 47%  | 48%  | 42%  | 45% | TX 67% |

\*Method for data collection was put into bands, used by the U.S. Census.

### 2023 Results - Benchmarks Non-Users (7%)



Reasons for Not Coming Downtown

| Benchmark                  | 2023 | 2021 | 2019 | 2017 | 2015 | National |
|----------------------------|------|------|------|------|------|----------|
| • COVID 19                 |      | 73%  |      |      |      |          |
| Traffic congestion         | 62%  | 39%  | 54%  | 55%  | 36%  | 56%      |
| Homeless/panhandlers       | 52%  | 36%  | 42%  | 53%  | 43%  | 44%      |
| Unfamiliar w/ shop/dine    | 36%  | 21%  | 54%  | 44%  | 44%  | N/A      |
| Parking expensive          | 36%  | 21%  | 42%  | 43%  | 31%  | 71%      |
| Isn't Safe                 | 60%  | 18%  | 15%  | 40%  | 31%  | 42%      |
| Too Far                    | 43%  | 27%  | 27%  | 39%  | 17%  | 47%      |
| • Don't know where to park | 55%  | 21%  | 50%  | 36%  | 45%  | 49%      |

# **Programs Surveyed**



| Benchmark                       | 2023 | 2021 | 2019 | 2017 | 2015 | 2023 Non-User |
|---------------------------------|------|------|------|------|------|---------------|
| Improve Seawall Maintenance     | 91%  | 88%  | 87%  |      |      | 65%           |
| Increase Greenery & Landscaping | 88%  | 80%  | 80%  |      |      | 69%           |
| Wayfinding                      | 78%  | 81%  | 74%  | 81%  | 70%  | 43%           |
| Shuttle Service / Districts     | 73%  | 79%  |      | 79%  | 68%  | 50%           |
| Ferry Service                   | 64%  | 72%  | 66%  |      |      | 39%           |
| Open Container Ordinance        | 63%  | 66%  |      |      |      | 31%           |
| Preserve Historic Buildings     | 52%  |      | 77%  |      |      | 45%           |



\*Program was completed

# **Downtown Living**



• Would Likely Consider Living Downtown and/or Currently Living Downtown.

|                | 2023 | 2021 | 2019 | 2017 | 2015 |
|----------------|------|------|------|------|------|
| All Surveyed   | 43%  | 39%  | 21%  | 10%  | 11%  |
| Millennials    | 61%  | 56%  | 33%  | 23%  | 15%  |
| Downtown Users | 33%  | 45%  | 22%  | 2%   | 7%   |

• 52% of those Likely to Live Downtown prefer to purchase a home.

|                | 2023          | 2021      | 2019      | 2017      | 2015      |
|----------------|---------------|-----------|-----------|-----------|-----------|
| Purchase Price | \$200k-\$300k | \$257,900 | \$171,400 | \$154,400 | \$189,900 |

# Highlights



- 72% believe Downtown is clean (60% in 2021)
- 71% believe Downtown is safe (56% in 2021)
- There is a 16% increase of concern about homelessness within non-users compared to 2021.
- 91% believe improving seawall maintenance and safety is important, followed by increasing greenery, landscaping, and shade trees (88%)



## **Next Steps**



#### Trees & Landscaping



#### Wayfinding Signage



#### **Trolly & Ferry**



#### **Open Container**