YEAR 2 IMPLEMENTATION OF FY 2022-FY 2026 5 YEAR STRATEGIC PLAN





2022-2023 IMPACT REPORT





Message from the Chairman and Executive Director

2023 was another year of evolution and progress for the DMD as we continued to welcome new faces, encourage new ideas, and embrace the future! Through overwhelming support from our board and community stakeholders, we were renewed for another ten years – aligning our next steps forward with our stated vision to create the most vibrant downtown on the Gulf of Mexico.

To increase self-sufficiency, our Clean Team took ownership and now oversees in-house landscaping, including the procurement, maintenance, and planting of nearly four thousand flowers and plants. We also gained TIRZ #3 authorization to improve three historically significant parks including Spohn Park, Norma Urban Park, and Sherril Park, expanding our impact in the downtown area.

We brought more color and vibrancy to the heart of our city while simultaneously honoring Corpus Christi icons this year by hosting the second annual Mural Fest presented by Valero and activating Norma Urban Park. Designed and painted by four national artists, our new murals pay homage to hometown icon Farrah Fawcett, our "Birdiest City" title, the aquatic life, and the impending "Music Friendly City" designation. We also celebrated the life of Norma Urban, who led the DMD from 1995 until 2008 and made strides to create a better downtown. We accomplished this by partnering with Better Block, Visit Corpus Christi, the Chamber of Commerce, and the community to transform the park and honor her battle with breast cancer by painting pink ribbons within the ground mural.

After celebrating First Friday ArtWalk's 13th birthday, we launched our new footprint expansion at a special edition "MusicWalk" in partnership with the Film & Music Commission where Corpus Christi was officially designated as a "Music Friendly City" by the Texas State Office. This year alone, we saw a total visits of 4.7 million in our district.

We saw great progress this year with the opening of 18 new businesses and over 90 meetings with potential new businesses. We also introduced our new TIRZ #3 Rooftop Activation Program which opens the door for businesses to utilize their rooftops to create unique experiences and showcase dynamic views of our beautiful waterfront.

Our organization also evolved internally as we strategically and empathetically identified and refined our individual skills, strengths, and goals. We created and funded new positions to increase our organizational capacity to continue our mission and were grateful to gain new dynamic and passionate team members to assist in taking our organization to new heights! But this is only a fraction of all we've done this year. This Annual Impact Report highlights key benchmarks our team has achieved and the strides we continue to make.

Please join us in celebrating these accomplishments as we look forward to even more progress in 2024!



Alyssa Barrera Mason Executive Director



Glenn Peterson
Chairman of the Board







WHO WE ARE

The Corpus Christi Downtown Management District (DMD), established in 1993, is a professional municipal management district representing property owners and stakeholders within the area bounded by Kinney Street to I-37, and Lower Broadway to the Corpus Christi Marina L and T-Heads. In 2023, the property owners voted to renew the district through 2033. In 2015, the DMD led stakeholders through a branding process to name the Marina Arts District while retaining DMD to refer to the organization and the programs and services we provide.

Vision & Mission Statement

The vision of the CCDMD is to create the most vibrant downtown on the Gulf of Mexico by:

- Instituting a clean, safe, and beautiful environment;
- Creating a welcoming, well-designed, accessible waterfront;
- Developing a robust, sustainable,
- Promoting remarkable, prismatic cultural experiences;
- Growing our team, team mentality, and local capacity to accomplish the vision.

Values

Values define what an organization stands for. The following values communicate how we function as an organization.

DEPENDABLE

We want you to know you can count on us!

OPTIMISTIC

We have a realistic and positive outlook on the future of downtown!

CREATIVE

We value outside the box thinking, new solutions, and new perspectives!

PASSIONATE

We are resolved to accomplishing our vision!

COLLABORATIVE

We make an impact with partnerships!

FY '23 DMD Board Glenn R Peterson, Chairman

Realty Exchange Group

Dee Dee Perez, Vice Chair

Janet Maxwell, Treasurer

Cooper Maxwell Properties

Josh Richline, Secretary

Richline Technical Services

Casev Lain. Past Chair

Cheryl Votzmeyer-Rios

INCLUSIVE

Hotel Aria

We believe Downtown is a place for everyone!

FY '23 DMD TEAM

Alyssa Barrera Mason **Executive Director**

Alan Albin

Finance & Administration Manager

Dylan Watson

District Operations Manager

Jenny Bodwell

Economic Development Manager

Emily Beardmore

Marketing & Events Manager

Patience Wiggins

Marketing & Events Coordinator

Victoria Villarreal

Executive Assistant

Daniela Campos

Communications & Public Relations Coordinator

Kristen Acock

Placemaking Manager

Aalec O'Donnell

Economic Development & Placemaking Assistant

Christian Douglas

Graphic Design Intern

Eric Gutzchow

Clower Management

House of Rock

Rockit's Whiskey Bar & Saloon

Jaime Nodarse Barrera

Texas A&M University - Corpus Christi

Robert Charles

IBC Bank

Krystof Kucewicz

Omni Hotel (TRT Holdings)

Raymond Gignac

Gignac & Associates

Caitlin Shook

Shook Enterprises

Adrienne Trevino

Water Street Restaurants

Lesley Lomax

Bar Under the Sun

Ben Molina

Americano Properties

Heather Hurlbert, ACM

City of Corpus Christi Board Advisor

DISTRICT OPERATIONS

Instituting a clean, safe, and beautiful environment;

FY '23 Strategies

- Improve cleanliness and perceptions of cleanliness by 5% annually.
- Elevate standard of care for landscaping and right of way fixtures to create best looking appearance.
- Create a consistent sense of security for all downtown users at all times.
- Collaborate with the community to mitigate adverse environmental and safety perception impacts of homelessness.
- Install and maintain lighting throughout downtown to increase safety at night.

Clean Team Benchmarks						
Fiscal Year	FY '21	FY '22	FY '23			
Trash Can Cleanings	4,537	7,656	17,349			
Block Faces Swept	55,592	63,067	54,504			
Biohazard Removal	4,537	3,512	2,763			
Bags & Debris Collected	39,998	41,252	30,653			
Graffiti Remediated	695	1,445	1,071			
Street Team Hours	16,971	15,711	15,589			



Homeless Assessment

In November 2022, Block By Block's Homeless Outreach Specialist, Chico Lockhart, conducted an assessment of the current homeless situation in Downtown.

Assessment Findings:

- Very few panhandlers, all of which were not aggressive. Not necessary at this time to implement outreach ambassadors in the Marina Arts District.
- The district was very clean and felt safe.
- Most of the unhoused found in our district were at Artesian Park to charge their cell phones. There were no camps set up and they seemed to be just passing through.

High Activity Areas:

• Upper Broadway • Shoreline Miradors • McGee Beach

Downtown Fun Fact

The 2018 Planter Project has been successful and has earned us the nickname "Downtown with flowers on every corner".









Light Maintenance

After the success of Mayor Paulette Guajardo's illuminando! Downtown Initative presented by Corpus Christi Medical Center in 2021, the DMD continues the maintenance, as well as monthly reports on streetlight outages.

Feet of Light Strands Replaced Streetlights Reported to AEP

Landscaping Strategies

\$180,612

Invested in Beautifying Downtown Parks



- Secured TIRZ #3 authorization for historically significant parks: Norma Urban Park, Sherrill Park, and Spohn Park.
- Installed foliage and mulch to tree wells to beautify Artesian Park.

15,196
Planter Upkeeps

4,215
Flowers Planted

17,349

Trash Can Cleanings

- Reinvigorated exterior park furnishings with new paint applied to park benches and Artesian Park gazebo.
- Sanded down, power washed, and repainted a bus stop canopy on Water St.



Improve Cleanliness

15,589

Hours Spent Servicing the District by an 8-Person Clean Team

1,071

Grafitti and Sticker Removals Completed

30,653 **Bags of Debris Collected** 1,396

Cigarette Buttlers **Emptied**

54,504

Block Faces Swept

In House Landscaping

In 2023, the Clean Team took charge of in-house landscaping in Downtown. Formerly outsourced, the flower procurement, maintenance, and planting are now seamlessly managed internally by the team, enhancing the city's aesthetic appeal through vibrant nature.





PLACEMAKING >>

Creating a welcoming, well-designed, accessible waterfront;

FY '23 Strategies

- Advocate for and support implementation of catalytic infrastructure improvements – especially on the waterfront.
- Create beautiful streetscapes and interactive public spaces through urban design.
- Ensure all downtown users have a connected, convenient, and safe route to and through downtown.
- Enhance the parking system so that public and private parking is available for diverse users when needed
- Implement family and tourist oriented placemaking initiatives that make parks and places inviting for all ages through design.

2023 Norma Urban Park Summer Activation

The Norma Urban Park Summer Activation revitalized a once vibrant community space with the help of the DMD, Better Block, Visit Corpus Christi, the Chamber of Commerce, and community volunteers. We transformed the park for the summer season, honoring Norma Urban's legacy.

Park Enhancments:

14,400

20' X 8'

Sq. Ft. Ground Mural

Sq. Ft. Renovated Shipping Container "Better Block in a Box"

Community Support:

100+

\$95,000

Local Volunteers

Contributed by Partners

Project Partners:









ADA Accessibility

In April 2023, the first ever audit of downtown streets & sidewalks for mobile, stroller, and pedestrian accessibility was conducted.

50

Locations in Need of Accessibility Improvement

Identified the need for:

46

11

Ramps to Add Crosswalks to Add

Sidewalks to Widen

Sidewalks to Add

10 Sidewalks

to Repair

Top Curbs to Make Flush with Driveway











WHERE MUSIC MEETS THE BAY



Eric Karbeling - Honolulu, HI

FEATHERS UPON THE SHORE



Small Business Wayfinding

In October 2022, small-business seasonal

wayfinding was launched to drive people to

Businesses, Murals,

Attractions and

Activations Promoted

downtown businesses and attractions.

Ivan Roque - Miami, FL

Rounds of

Signage

SWEET FARRAH



Krystal Cooke - Flint, MI

THE OPALESCENT OCTOPUS



Kiptoe - Los Angeles, CA

Mural Fest 2023

The DMD produced the 2nd annual Mural Festival in June 2023, featuring four large-scale commissioned murals by four national artists.

SPONSORED BY Valero

Sq. Ft. Painted

New Murals

Miles Traveled by **Artists to Corpus Christi** Colors Used



Mural Fest Sponsors

Valero United Rentals Vacasa Stonewater Nueces County Union Pacific The City of Corpus Christi IBC Bank The Port of CC CCDRA United Chamber Global Stage Techs

Featured Businesses & Artist Host

6,500+

Holiday Installations

Ornaments Installed Downtown



580

Ornaments Were Replaced on the

Trees Wrapped with **Multicolored Lights** H-E-B Christmas Tree in Downtown Parks



56

Signs Total

Throughout

the Year



Coopers Alley Sidewalk

Through the Wednesday night Downtown Run Club, the DMD identified the need for a sidewalk to be installed along Coopers Alley adjacent to the Art Center. The DMD championed this project and the City installed the sidewalk in 2023.





ECONOMIC DEVELOPMENT

Developing a robust, sustainable, desirable neighborhood;

FY '23 Strategies

- Increase the supply, density, and variety of residential options.
- Develop a robust food & beverage ecosystem with diverse offerings.
- Recruit an attractive and authentic retail mix for resident and tourist audiences.
- Leverage adaptive reuse and proactive marketing strategies (DowntownTx.org) to activate vacant properties and land parcels.
- Increase economic strength of the "South Texas
 Diamond" by leveraging our competitive assets of
 affordable, existing, waterfront real estate with
 knowledge and technology economy (Lonestar
 UAS Center of Excellence and Innovation, Port of
 Corpus Christi), and entrepreneurship.





NEW! Rooftop Activation Program

In September 2023, the DMD introduced the Rooftop Activation Program to support businesses who want to utilize their rooftops to create unique experiences that highlight views of downtown. In this program, TIRZ #3 will agree to reimburse an approved preexisting or new business' rooftop patio improvement, as well as rooftop access.

Street Level Vibrancy Benchmarks

Benchmark	FY '21	FY '22	FY '23
Vacant Storefront	24	21	
Entirely Vacant Buildings	20	21	14
Vacant Square Footage	173, 974 sq. ft.	214,140 sq. ft.	*295,130 sq. ft.

*Increase due to one 84,000 sq. ft. officially closing

Future Residental Developments



Address: 600 Leopard St Number of Units: 131 Anticipated Completion Year: June 30, 2025.



Address: 1001 N. Water St.

Number of Units: 58

Anticipated Completion Year:

December 31, 2024

























































Business Openings FY '23

- 1. Coffee Waves 802 N. Carancahua St.
- 2. VNP Gallery
- 3. Art Castle Printing* 317 Schatzell St.
- 4. UBEO*
- 5. RETRO* 326 N. Chaparral St.
- 6. Private Wealth Group* 1102 Santa Fe St.
- 7. Produce Bar Co
- g. Central Kitchen* 320 Lomax St.
- 9 Lazy Beach Tap Room*

- 10. The Annex* 312 S. Chaparral St.
- **11. PKK** 213 S. Chaparral St.
- 12. BUS Tasty Bites*
- **13. Wildflowers Emporium**
- 14. Neptune Fitness* 1001 2nd St.
- 15. Lavender + Lee 309 N. Water St.
- 16. Old Kress Live* 619 N. Chaparral St.
- 17. Produce Goods 415 Peoples St.
- 18. The Mariner



Intrested in Opening a Business Downtown?

Become a part of our growing community and



📞 361-882-2363 🖾 Jenny@cctexasdmd.com

New Businesses and Projects Announced in FY '23

- 1. The Foundry 418 Peoples St.
- 2. Law Office of Jason Wolf 226 Tancahua St.
- 3. Community Grocery 317 Peoples St.
- 4, 605 Elite 605 Mesquite St.
- 5. Gallery 41 100 N. Shoreline Blvd.

- 6. OK Hi-Fi 415 Peoples St.
- 7. Full Send Barbecue 411 Taylor St.
- 8. El Camino 314 N. Chaparral St.
- 9. Thirsty 1002 N. Chaparral St.
- 10. Holiday Inn Express 1102 S. Shoreline Blvd.



PROMOTIONS

Promoting remarkable, prismatic cultural experiences;

FY '23 Strategies

- Strengthen communication channels to educate the public on Downtown's unique offerings.
- Elevate Downtown's market position by proactively defining the brand through proactive narrative development using a psychographic strategy.
- Facilitate micro-communities (like Business Association, Neighborhood Association, Downtown Run Club) of downtown interest groups to maximize collaboration amongst co-creators and businesses.
- Program and support signature experiences that amplify our unique culture and assets.
- Foster opportunities for the creative class to shine.

Newsletter

The Downtowner is a weekly email subscription that sends important updates, business announcements, event and live music schedules.



Newsletter Opens

3% increase since FY '22

Website

Our website GoDowntownCC.com is a central hub for promoting downtown businesses, restaurants, events and festivals.



Website Visits 34% increase since FY '22

52% increase since FY '22

Social Media

Get social and stay up to date with posts, reels, highlights, and live feed posted daily from Downtown Corpus Christi and its supporters.



37,905 Facebook Followers 6% increase since FY '22

Instagram Followers 14% increase since FY '22

lin LinkedIn Followers 24% increase since FY '22

Total Social Media Reach Across all Downtown Accounts

(f) @downtowncorpuschristi (g) @downtowncorpuschristi



Downtown Programming

Every Wednesday, DMD and CC Run Club After Dark hosted Downtown Run Club sponsored by AEP Texas, featuring a 2-mile and 5k route. Runners checked in each week to receive prizes and merchandise sponsored by AEP Texas.



212 in FY '22

Members in FY '23 Average Runners (Monthly Average)

Facebook Group Members 1.753 in FY '22

DMD hosted Run Club after parties, meetings, mixers, pub crawls, and promotions throughout the year to draw traffic to downtown restaurants and bars.

First Friday ArtWalk

First Friday ArtWalk is when downtown comes to life! In its 13th year, the monthly event expanded its footprint, partnerships, entertainment, and number of pop-up vendors and food trucks.



SPONSORED BY





3241,500

Total Visits in District 202,400 in FY '22 19% increase in FY '23

20,100

Average Visits per Month 16,900 in FY '22

12+

14



Event Co-producers 6 in FY '22

Downtown Mural Festival

The 2nd annual Mural Festival expanded to a 2-day event featuring MuralWalk and the Summer Kick-off Party at Norma Urban Park. DMD also hosted a VIP Mural Mixer and a week of artist hospitality activities for the muralists.



MuralWalk:

25,500

Visits in District 22.900 in FY '22

Summer Kick-off Party:



Visits at Norma Urban Park 3,100 in FY '22

MusicWalk

The Film & Music Commission formally announced the designation of Corpus Christi as a "Music Friendly City" at September's ArtWalk (MusicWalk)!



26,000

Visits in District 17,300 in FY '22







Downtown Holiday Series

The winter season lit up downtown with a business decor contest, holiday features at parks, shops, musical performances, holiday markets, a boat parade, and more.



→ 144,100

Total Visits at Holiday Events 135,400 visits in FY '22 6% increase in FY '23

Corpus Christi
Medical Center

Choliday Market

Ont.

PEPPERMINT

74,600

Visits in District (7 Sundays) 407 vendors in FY '23



9,200

Visits to Water's Edge Park 2,200 Visits in FY '22



15,300

Visits in District
16,500 visits in FY '22



17,300

Visits in District 16,700 in FY '22



5,900

Visits to Downtown Marina 6,000 Visits in FY '22



Downtown Events & Festivals

In FY '23, Downtown hosted a variety of events and festivals. DMD co-promoted/produced events recorded.

759,800 19,482

Total Recorded Event Visits Avg. Visits per Event Day 51% above Avg. Day

Top Recorded Events Visits in District

Buc Days (11 days)181,300Día de los Muertos Festival50,200Jazz Festival (3 days)43,300Mayor's Big Bang Celebration31,200St. Patty's Day Festival27,500Beach to Bay Relay22,400

*Visits recorded span entire event day *21 recorded events in distric

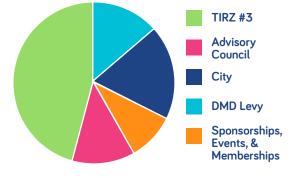
ORGANIZATIONAL MANAGEMENT Growing our team, team mentality, and local capacity to accomplish the vision.

FY '23 Strategies

- Provide effective administration of complex governance structure while optimizing entities and programs.
- Collaborate with partners to diversify funding and foster a "teamwork" mentality towards revitalization.
- Recruit, retain and develop motivated, dedicated staff to implement vision and expand organizational capacity.
- Evolve software, technology, and facilities to provide professional best in class working environment.
- Establish a culture in which information is readily shared.



Revenue by Sources



AUDITED FINANCIALS

Revenue		Expenses		
City/Public Support		District Operations	\$612,258	
City Interlocal Agreements	\$366,584			
TIRZ #3	\$801,647	Economic Development	\$10,800	
Total	\$1,168,231	Development		
Private Sector Suppo	ort	Placemaking	\$247,157	
Assessment Income	\$255,059	Promotions	\$277,502	
Advisory Council	\$165,000	1 101110110113	9211,002	
Downtown Business Association	\$29,474	Organizational Management	\$807,549	
Sponsorships/Grants	\$217,908	r idiogerient		
Events	\$90,547			
Total	\$762,082			
Deficit	\$29,047			
Total Revenue	\$1,955,266	Total Expenses	\$1,955,266	

Downtown Advisory Council 2022-2023

DMD developed bold partnerships with the City of Corpus Christi, Corpus Christi Regional Transportation Authority and muralists to make the District and the Greater Downtown Area more accessible and beautiful, leading to big results!













HIELB





Event Sponsors 2022-2023 Visit Corpus Christi

NEC Co-op Energy Valero The City of Corpus Christi **United Chamber** Global Stage Techs

Andrew's Distribution

The Point of Corpus Christi

Vacasa Stonewater Properties Harrison's Landing Mariner **BUS** Chic-Fil-A Corpus Christi Marina Social Butterfly Media

Fleet Feet Corpus Christi Corpus Christi Tourism PID United Rentals **Nueces County** Union Pacific Representative Todd Hunter

Thank You!

Municipal Management District Administration & Governance

- Created Renewal Website.
- Prepared information packets and sent by certified mail to over 100 property owners.
- Secured 64% of Property Owner Signatures, five months before target deadline.
- Finalized and Adopted 10 Year Service Plan.
- Completed Decade Downtown Documentary to tell the story of Downtown 2013 - 2023.



Rockit's Whiskey Bar & Saloon
Decade Downtown Documentary Viewing

Partner Collaboration & Recognition





State of Downtown - Founded the Downtowner Awards - partnering award catagories with sponsorships by key organizations to recognize:

- Downtowner of the Year, City of Corpus Christi
 - Richard Lomax, Water Street Restaurants
- Best New Business, United Chamber of Commerce
 - Carlos Cooper, Hybrid Records
- Social Butterfly of Downtown, Social Butterfly Media
 - Sierra Lara, Executive Surf Club
- Artistic Influence of the Year, Global Stage Techs
 - El Dusty, Produce®
- Best Downtown Event, Knightstorm Productions
 - Michelle Smythe, Día de los Muertos Festival
- Host of the Gulf Coast, Visit Corpus Christi
 - Casey Ortiz, Bar Under the Sun

DMD Board &

TIRZ #3 Board

- Good Vibes Award, The Port of Corpus Christi
 - Clay Reuter, Art Museum of South Texas

Established Partnership with United CC Chamber

– CB to DC, CB to ATX, and joining the Coastal Bend WWII Heritage Designation Committee.

Organizational and Team Capacity

- Team attended International Downtown
 Association Conference in Vancouver, Canada.
- Executive Director completed Introduction to Entrepreneurship-Led Economic Development and Accelerating Growth Through Entrepreneurship -Led Economic Development IEDC Online Training.
- Executive Director served as a grader for Certified Economic Developer Exams at the International Economic Development Council Annual Conference.



- Executive Director served as a grader for Certified Economic Developer Exams at the International Economic Development Council Annual Conference.
- Realigned and filled 3 positions Economic Development & Placemaking Assistant, Communications & Public Relations Coordinator, and Marketing & Events Coordinator.
- Expanded internship program to include three TAMUCC students for two semesters.

DOWNTOWN PARTNERSHIPS

Downtown Advisory Council



Our Downtown Advisory Council is made up of visionary leaders across industry sectors that play a unique role in the growth and development of our neighborhood. With your support, Downtown will be positioned to make significant strides into the future.



Thank you to the FY '22-23 DAC Members!























Downtown Business Association



The Downtown Business Association, locally known as the DBA, is a collective of over 30 downtown shops, restaurants, entertainment venues, and partners who work to keep our community vibrant and lively. The purpose of the DBA is to connect, engage, and promote downtown businesses, its amenities, seasonal specials, and events.





Thank you to the FY '22-23 DBA Members!

Art Castle Printing
Art Center of Corpus Christi
Art Museum of South Texas
Bella Luna Downtown
Blue Shore Pedal Lounge
BUS
Cafe Calypso
Cassidy's Irish Pub
Central Kitchen
Cravey Real Estate Services
Dokyo Dauntaun
Executive Surf Club
Flanagan's + Graffitis
Global Stage Techs
Grow Local Farmer's Market
Harrison's Landing
House of Rock
Hybrid Records
The Annex
Impact Marketing
K Space Contemporary

Lazy Beach Brewing
Mulligan's
Museum of Science & History
National Charter Bus
Neptune Fitness
Nueces Brewing Co.
Peace of Mind
Portis Kountry Kitchen
Produce Bar Co.
Produce Gallery
Rebel Toad Brewing
The Port of Corpus Christi
Richline Technologies
Rockit's Whiskey Bar & Saloon
Skeleton Key Curios
Social Butterfly Media Consultir
Somos Yoga
Sports Commission
Taylor Cravey Photography

Water Dog Yoga, SUP & Barre

The Mariner RETRO The Ritz Theatre Vietnam Restauaran Visit Corpus Christi HYPEBYKE Water Street Market Old Kress Live Axis Tattoo



