

# **Board of Directors Meeting** October 12, 2023

# Houston Downtown Management District Board of Directors Meeting October 12, 2023



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# MINUTES OF REGULAR MEETING OF HOUSTON DOWNTOWN MANAGEMENT DISTRICT

### August 16, 2023

THE STATE OF TEXAS

COUNTY OF HARRIS

The Board of Directors of the Houston Downtown Management District (the "District") met in regular session, open to the public, on August 16, 2023 at 12:00 p.m. inside the Large Conference Room of the District's office, located at 1221 McKinney Street, Houston, TX 77010, and the roll was called of the duly appointed members of the Board, to-wit:

#### **BOARD MEMBERS**

Crystal Allen Lacee Jacobs Leslie Ashby Robbi Jones Kinder Baumgartner Roland Kennedy Genora Boykins Sean Liu Clay Crawford Ben Llana Marcus Davis Nick Massad Terry Demchak Sherea A. McKenzie Jacques D'Rovencourt Kenny Meyer Kelly Foreman Cat Nguyen Irma Galvan Randy Pryor Marian Harper Edna Ramos Gilbert A. Herrera Frem Reggie Grace Rodriguez C.C. Huang Angus Hughes John Schafer Toni Jackson Richard Torres

and all of the above were present, with the exception of Directors Allen, Davis, D'Rovencourt, Harper, Kennedy, Meyer, Nguyen, Pryor, and Ramos.

Also in attendance were Kris Larson, President/CEO; Allen Douglas, COO & General Counsel; Jana Gunter, Director of Finance; and staff members Jenna Beasley, Brett DeBord, Jacque Gonzalez, Luis Nuñez, Jamie Perkins, Albert Sanchez, Catherine Taraviras, Ann Taylor, and Candace Williams; all with the District; Algenita Davis and Ryan LeVasseur, consultants to the District; Danielle Paige with COH Public Works, and outside counsel Clark Lord of Bracewell.

In addition, members of the public in attendance included downtown residents Deboarh Keiser, Jeff Stafford, Elyse Lord and Sandra Lord.

### **WELCOME**

Chair Ashby welcomed all and presided over the meeting. Jamie Perkins served as Assistant Secretary. The meeting was called to order at approximately 12:06 PM.

### **PUBLIC COMMENT**

Chair Ashby asked if anyone from the public had comments. There were no comments from the public.

### **APPROVAL OF MINUTES**

The Board considered approving the minutes of the June 15, 2023 regular Board of Directors meeting. Hearing no comments or corrections, Chair Ashby called for a motion, which was moved and seconded, and the June 15, 2023 minutes were approved as presented.

### ITEMS PERTAINING TO FINANCE AND ADMINISTRATIVE MATTERS

# Approval of Financial Statements and Ratification of Expenditures

Chair Ashby asked Richard Torres, the District's Treasurer, to present the interim financial statements and check registers for the periods ending June 30, 2023 and July 31, 2023. Mr. Torres shared highlights from the June and July statements and check registers. Questions were asked and answered, and discussion took place. Budget work sessions will be held over the next few months (dates to be determined) creating an opportunity for the Board to engage in the budgeting process on a deeper level.

A motion was called to accept the June and July financial statements and check registers; moved by Director Hughes, seconded by Director Herrera, and the Board accepted the June and July financial statements and check registers as presented.

### Second Quarter Investment Report

Treasurer Torres continued by presenting a summary of the Second Quarter Investment Report. No questions were asked, and discussion did not take place. Chair Ashby called for a motion; moved by Director Crawford, seconded by Director Jones, and the Board accepted the Second Quarter Investment Report as presented.

#### Second Quarter DBE Report

Next, Treasurer Torres shared highlights of the Second Quarter DBE Report. Questions were asked and answered, and discussion took place. A motion was called by Chair Ashby; moved by Director Demchak, seconded by Director Herrera, and the Board accepted the Second Quarter DBE Report as presented.

#### Report from Nominating Committee

Chair Ashby shared recommendations on behalf of the Nominating Committee. The first recommendation involved filling the Vice Chair position. The Nominating Committee presented its recommendation for the Board to consider appointing Robbi Jones as Vice Chair to the Board.

The second recommendation focused on the Executive Committee (ExCom) composition. The ExCom's current structure of eleven positions was reviewed. Chair Ashby noted in current its form, ExCom includes Committee Chairs from committees no longer in operation due to the adoption and establishment of the cross-organizational Collaborative Committees.

Next, Chair Ashby brought forth the Nominating Committee's recommendation to adopt a similar structure, which would appoint Collaborative Committee liaisons (who also serve as District Board members) to the ExCom. If adopted, this would bring the total number of ExCom positions from eleven to

ten, comprised of the following: Chair, Vice Chair, Immediate Past Chair, Secretary, Treasurer, Audit Committee Chair, liaisons from the Enhance, Connect, Thrive and Engage Collaborative Committees. A lengthy discussion ensued, and questions were asked and answered. With the need for further clarity, the Board tabled the Nominating Committee's second recommendation for the ExCom. Further information will be provided at the September meeting.

Chair Ashby called a motion; moved by Director Hughes and seconded by Director Massad, and the Board accepted the Nominating Committee's first recommendation to appoint Robbi Jones as the District's Vice Chair.

### 2023 BUDGET REALLOCATION & AMENDMENT

President Larson was invited to present the 2023 Budget reallocation and amendment. He shared slides outlining the proposal based off of the draft reviewed at the June 15<sup>th</sup> Board meeting. Questions were asked and answered, and discussion ensued. Chair Ashby called for a motion; moved by Director Crawford, seconded by Director Hughes, and the 2023 Budget Reallocation and Amendment was approved as presented.

### **PROGRAM AUTHORIZATIONS**

# **Operations**

Chair Ashby called on Brett DeBord to present six authorizations on behalf of the Operations Team. The first request was an authorization for additional 2023 expenditures for maintenance and repairs of amenities along Allen Parkway, in an amount not to exceed \$100,000. There were no questions and discussion did not take place. A motion was called; moved by Director Crawford, seconded by Director Hughes, and the authorization was approved as presented.

The second request was for additional 2023 expenditures for maintenance and repairs to the Main Street and Cotswold fountains, in an amount not to exceed \$430,000 (a \$75,000 increase from the amount approved in the prior authorization 2301.05). Discussion did not take place and there were no questions asked. A motion was called; moved by Director Foreman, seconded by Director Massad, and the request for additional funding for the Main Street and Cotswold fountains was approved as presented.

The third item presented to the Board would authorize an expenditure to the City of Houston for enhanced street lighting electricity expenses, in an amount not to exceed \$28,000. Discussion did not take place and no questions were asked. A motion was called; moved by Director Crawford, seconded by Director Massad, and the enhanced lighting request was approved as presented.

The fourth item discussed was a request to authorize expenditures to Gulf Coast Pavers for the removal of fence and materials from the Chartres storage yard, in an amount not to exceed \$25,000. Questions were not asked, and discussion did not take place. A motion was called; moved by Director Jones, seconded by Director Hughes, and the request was approved as presented.

The fifth request was for an expenditure to modify the off duty police officer program, in an amount not to exceed \$93,500. Discussion took place and questions were asked and answered. A motion was called; moved by Director Crawford, seconded by Director Massad, and the request for the off duty police officer program was approved as presented.

The final item presented on behalf of the Operations team was a request authorizing the President/CEO to enter into an agreement and related expenditures to convert the dog park to turf and replace decomposed granite in the dining area at Market Square Park, in an amount not to exceed \$200,000. Discussion did not take place and no questions were asked. A motion was called; moved by Director

Hughes, and seconded by Director Rodriguz, and the request for Market Square Park improvements was approved as presented.

# Economic Development

President Larson presented a request that would authorize the production of quarterly downtown market reports, in an amount not to exceed \$35,000. Discussion did not take place and no questions were asked. A motion was called; moved by Director Foreman, seconded by Director Massad, and the request for producing quarterly downtown market reports was approved as presented.

### Engagement Team

Ann Taylor presented a request authorizing staff to execute agreements and related expenditures for the creation of an interactive public art program, namely the installation of music boxes for the holiday season at Market Square and Trebly Parks, in an amount not to exceed \$30,000. Hearing no questions or need for discussion, a motion was called; moved by Director Rodriguez, seconded by Director Hererra, and the request for the interactive public art program and music box installation was approved as presented.

Ms. Taylor continued, presenting a request that would authorize the President/CEO to execute agreements and related expenditures for marketing and advertising, in an amount not to exceed \$60,000. Questions were asked and answered; then a motion was called, moved by Director Ramos, and seconded by Director Massad, and the marketing and advertising request was approved as presented.

### STRATEGIC ALIGNMENT UPDATES

President Larson shared highlights of the prior month's efforts and progress made on initiatives outlined in the Strategic Alignment Plan. No further action was required.

### **DIRECTORS' QUESTIONS ON OTHER INITIATIVES**

No further questions were raised.

### **OTHER BUSINESS**

Chair Ashby noted that the next Board meeting is scheduled for September 14, 2023. There being no further business to come before the Board, the meeting was adjourned at 1:47 PM.

Jamie Perkins, Assistant Secretary Houston Downtown Management District

# MINUTES OF REGULAR MEETING OF HOUSTON DOWNTOWN MANAGEMENT DISTRICT

September 14, 2023

THE STATE OF TEXAS \$

COUNTY OF HARRIS \$

The Board of Directors of the Houston Downtown Management District (the "District") met in regular session, open to the public, on September 14, 2023 at 11:00 a.m. inside the Large Conference Room of the District's office, located at 1221 McKinney Street, Houston, TX 77010, and the roll was called of the duly appointed members of the Board, to-wit:

#### **BOARD MEMBERS**

Crystal Allen Lacee Jacobs Leslie Ashby Robbi Jones Kinder Baumgartner Roland Kennedy Genora Boykins Sean Liu Clay Crawford Ben Llana Marcus Davis Nick Massad Terry Demchak Sherea A. McKenzie Jacques D'Rovencourt Kenny Meyer Kelly Foreman Cat Nguyen Randy Pryor Irma Galvan Marian Harper Edna Ramos Gilbert A. Herrera Frem Reggie C.C. Huang Grace Rodriguez Angus Hughes John Schafer Toni Jackson Richard Torres

and all of the above were present, with the exception of Chair Ashby, Directors Allen, Davis, D'Rovencourt, Foreman, Galvan, Harper, Huang, Jacobs, Jackson, Jones, Liu, Massad, McKenzie, Nguyen, Pryor, Reggie, Schafer.

Also in attendance were Kris Larson, President/CEO; Allen Douglas, COO and General Counsel; Jana Gunter, Director of Finance; and staff members Brett DeBord, Scott Finke, Jacque Gonzalez, Luis Nuñez, Jamie Perkins, Albert Sanchez, Ann Taylor; all with the District; and Algenita Davis, consultant to the District.

## 2024 BUDGET PLANNING WORK SESSION

President Larson welcomed everyone in attendance at 11:06 a.m. Based on the number of Directors present at that point, quorum was not established, and no meeting business was conducted.

President Larson then opened discussion to begin the 2024 Budget Planning Work Session. He referred to the 2021-2025 Service & Improvement Plan, along with the stakeholder survey conducted in 2020, and provided a brief overview of the current budget year priorities.

Next, President Larson asked Directors to consider what the priorities should be for 2024 and invited them to participate in a live, interactive survey. All Directors who were present participated in the survey, discussion ensued, and questions were asked and answered.

President Larson concluded the budget planning session by thanking the Directors for their valuable input and noted an additional 2024 budget planning session will take place immediately prior to the October 12<sup>th</sup> Board meeting.

## **MEETING BUSINESS & QUORUM**

In addition to the eleven Directors already present, four additional Directors arrived during the budget planning session. Chair Ashby arrived at 11:33 a.m. and was present for a majority of the budget planning session. Directors Galvan, Liu and Schafer all arrived shortly before noon.

Additionally, District staff members Jenna Beasley, Kathleen Chisley, Keith Gould, David Gwin, Brenden Harrison, James Kennedy, Dusty McCartney and Catherine Taraviras, all with the District; Commander Paula Read and Lieutenant Jennifer Kennedy with HPD; and Linda Trevino with METRO, joined those already present in the room at 12:05 p.m.

Chair Ashby presided over the meeting and called the meeting to order. Jamie Perkins served as Assistant Secretary.

At approximately 12:20 p.m., Chair Ashby determined a quorum of the majority of Directors would not be established for the September meeting; therefore, all business items requiring a Board action were pulled from the agenda and will be addressed at the October Board meeting, specifically:

- Approval of the August 16, 2023 Board meeting minutes
- Acceptance of the August financial statements and ratification of the August check register
- Authorization to enter into agreement and expenditures for law enforcement officer partnering with outreach teams
- Authorize agreement and expenditures related to retail strategy development
- Authorize agreement and expenditures related to marketing

Next, Chair Ashby announced discussion and presentation of the remaining items included on the agenda would resume as planned.

# FINANCE AND ADMINISTRATIVE MATTERS

#### August Financial Statements and Check Registers

Jana Gunter summarized highlights from the August Financial Statements and Check Registers. Questions were asked and answered. No action was taken.

### Open Board Discussion: Governance

Chair Ashby opened this discussion. She referred to an email she previously provided to the Board regarding District Governance. The email outlined the details of how we as a municipal management district are governed and structured. Chair Ashby then opened floor for questions and discussion. Discussion ensued, and questions were asked and answered.

Next, Chair Ashby announced the formation of a committee task force. She stated the task force will meet over the fall to define the purpose of the Executive Committee and its roles, then bring their findings to the full Board in December. Chair Ashby encouraged all Board members interested in joining to reach out to either her or Kris. No action was required.

### **Employee Anniversary**

Chair Ashby called on President Larson to acknowledge a milestone anniversary for a long-tenure District employee. President Larson congratulated Kathleen Chisley for 25 years of dedicated service to the District and its affiliates, then presented her with an award. No action was required.

### PROJECT SPOTLIGHT: PUBLIC SAFETY INITIATIVES & EVENTS

#### Beacon Diversion Collaboration

Chair Ashby invited Albert Sanchez to share a presentation and discuss efforts made with regard to the Beacon Diversion Collaboration. Mr. Sanchez provided an overview of the initial challenges and shared detail of how the District collaborated with interested stakeholders to implement a new safety outpost to divert criminal activity in the area. Discussion ensued and questions were asked and answered. No action was required.

## **HPD** Update

Chair Ashby asked President Larson to open this topic. He spoke briefly about the District's partnership with HPD and invited Cmdr. Read and Lt. Kennedy to share a presentation highlighting HPD's recent efforts to keep downtown safe. Questions were asked and answered, and discussion ensued. No action was required.

### **Operations Overview**

Next, Chair Ashby invited Brett DeBord to share a presentation about the District's Operations Team. Mr. DeBord gave an overview of who serves on the Operations Team, the types of projects they work on and highlights of their day to day operations. Discussion ensued and questions were asked and answered. No action was required.

## Farmers Market

Ann Taylor was invited to share a brief slide deck featuring the recently launched and highly successful Farmers Market at Market Square Park. She gave a high level summary of its formation and operation and invited all to visit the event, which runs every Saturday from 9:00 a.m. -1:00 p.m. through November  $18^{th}$ . No action was necessary.

# **DIRECTORS' QUESTIONS ON OTHER INITIATIVES**

There were no questions or other matters brought forth by the Board.

# **OTHER BUSINESS**

Chair Ashby noted the next Board meeting is scheduled for October 12, 2023 and will be held in person. There being no further business to come before the Board, the meeting ended at 1:38 PM.

Jamie Perkins, Assistant Secretary Houston Downtown Management District

# YTD August 2023 Balance Sheet



# **Assets**

Operating Cash Balance is \$10.5M 2022 Assessments Due: 98% have been collected 2022 Assessments Receivable \$368K

# Liabilities

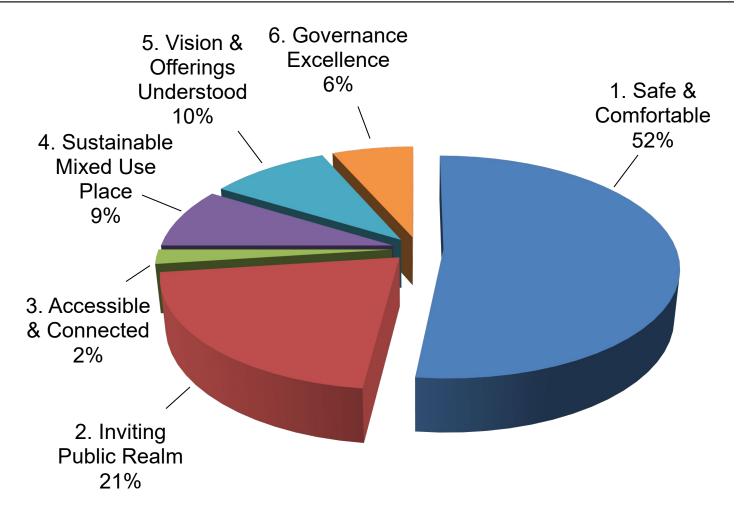
Reserves for Property Value Protests are \$935K. \$6K in excess reserves at a projected loss rate for 2022 tax assessments of 11.3%.

# **Fund Balance**

Unrestricted Fund Balance is \$8.5M, \$3.7M in excess of 2023 Minimum Fund Balance Target of \$4.8M at October 31, 2023

# 2023 Amended Budget



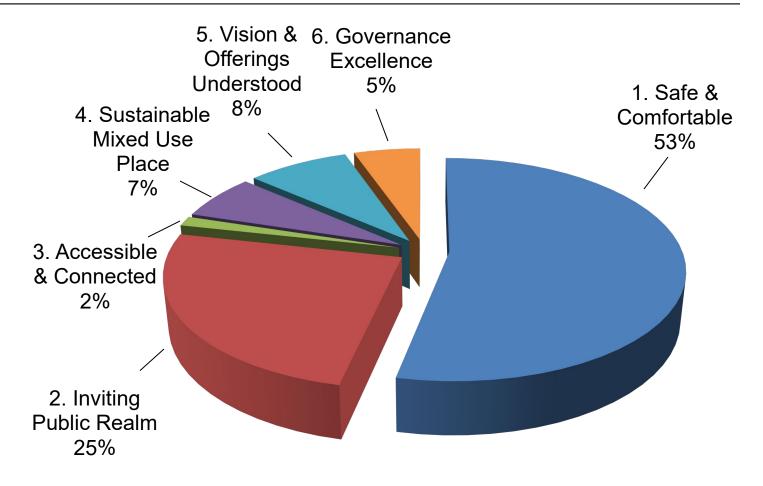


Total: \$22,844,210

Operating: \$19,255,294 Capital: \$3,588,916





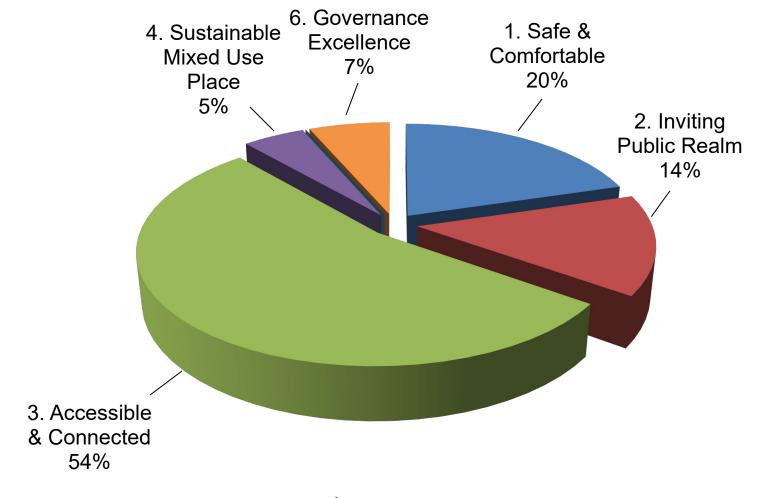


Total: \$10,690,205

Variance from amended budget (\$389,550) or (3.5%) under budget

# **2023 Capital Spending**





Total: \$830,017

Variance from amended budget (\$231,310) or (21.8%) under budget



# August 2023 Variances from Amended Budget

Operating – (\$389K) under budget or (3.5%)

- Safe & Comfortable is (\$214K) under budget
- Vision & Offerings Understood is (\$115K) under budget

Capital Improvement – (\$231K) under budget or (21.8%)

- Inviting Public Realm is (\$115K) under budget for Storefront activation and streetscape grants
- Sustainable Mixed Used Place is (\$50K) under budget for Retail Challenge Grants





- Total checks issued in August 2023 were \$2 million.
  - Camden Property Trust \$454,357 (DLI)
  - Block by Block \$310,542
  - Central Houston, Inc. \$309,536
  - Color Specialists Landscaping \$102,674
  - Seal Security Solutions, LLC \$77,603
  - FC Tower Property Partners \$60,363 (Tax Refund)
  - Associated Landscape Services \$54,488

# YTD September 2023 Balance Sheet



# **Assets**

Operating Cash Balance is \$944K
TexPool Investments \$12.9M
2022 Assessments Due: 98% have been collected
2022 Assessments Receivable \$366K

# Liabilities

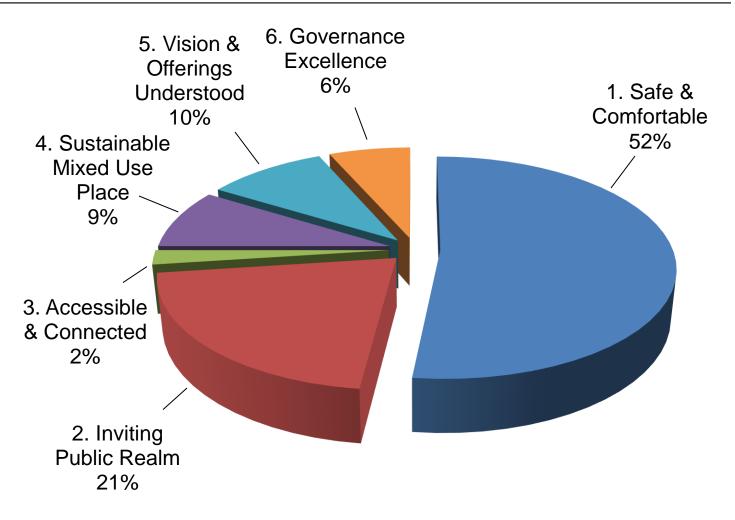
Reserves for Property Value Protests are \$793K. \$5K lower than projected using an average 8-year loss rate of 11.3% for 2022 tax assessments.

# **Fund Balance**

Unrestricted Fund Balance is \$7.8M, \$3.0M in excess of 2023 Minimum Fund Balance Target of \$4.8M at October 31, 2023

# 2023 Amended Budget



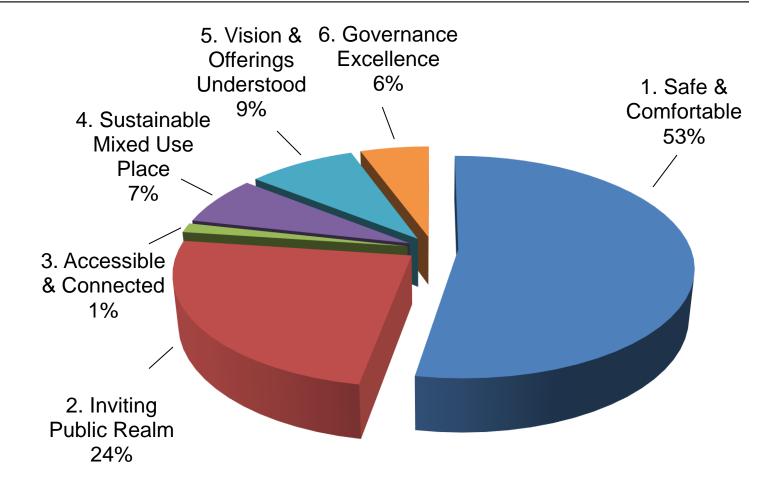


Total: \$22,844,210

Operating: \$19,255,294 Capital: \$3,588,916



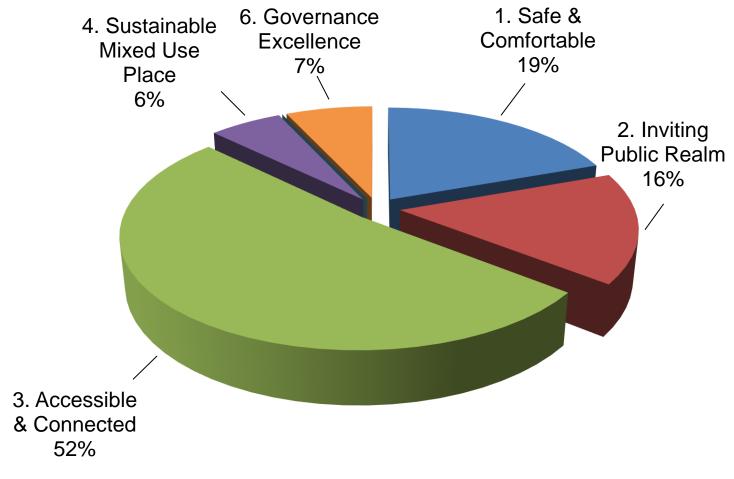
# **September 2023 Operating Spending**



Total: \$11,596,260







Total: \$866,117

Variance from amended budget (\$598,811) or (40.9%) under budget



# September 2023 Variances greater than 5% from Amended Budget

Operating – (\$1.4MK) under budget or (10.5%)

- Safe & Comfortable (\$708K) or 10.4% under budget
  - September Block by Block invoice has not been received (estimated \$400K)
- Accessible to Region (\$174K) or 52.1% under budget
  - Ft Bend transit support has not been funded of \$150K
- Sustainable Mixed-Used Place (\$148K) or 15.1% under budget
  - Economic Development Initiatives have not been funded.
- Vision & Offering Understood by All (\$197K) or 16.3% under budget
  - Rebranding, new website development costs and holiday activations will be expensed in the 4Q.



# September 2023 Variances greater than 5% from Amended Budget

# Capital Improvement – (\$599K) under budget or (40.9%)

- Safe & Comfortable (\$40K) under budget in Irrigation refurbishment
- Inviting Public Realm (\$277K) under budget for Storefront activation and streetscape grants
- Accessible to Region (\$146K) under budget for Southeast Sidewalks TxDot, Sidewalk Infill Projects and Wayfinding
- Sustainable Mixed Used Place (\$100K) under budget for Retail Challenge Grants
- Capital Replacement (\$35K) under budget due to repairs being less than forecasted.



# **Check register for September 2023**

- Total checks issued in September 2023 were \$1.2 million.
  - Central Houston, Inc. \$466,883
  - Downtown Redevelopment Authority \$117,827 (DLI)
  - Seal Security Solutions, LLC \$76,398
  - Gulf Coast Pavers, Inc. \$52,800
  - ARUP US, Inc. \$46,480
  - CH Realty MF Houston \$32,396 (Tax Refund)
  - Pfeiffer & Son, LTD \$29,451

AP Check Register (Current by Bank) Check Dates: 8/1/2023 to 8/31/2023

Check No.	Date	Vendor ID	Payee Name	Amount
BANK ID: A	- OPERATING A	ACCT-JPMORGAN		101.000
35416	08/01/23	1200	CENTRAL HOUSTON, INC	\$304,093.32
35437	08/09/23	1200	CENTRAL HOUSTON, INC	\$5,442.89
35438	08/01/23	3715	1301 FANNIN OWNER LP	\$21,656.48
35439	08/01/23	9993	416 MAIN LLC	\$76.50
35440	08/01/23	99989	800 FRANKLIN PURCHASE COMP LLC	\$59.99
35441	08/01/23	99968	ALH PROPERTIES NO FOURTEEN LP	\$3,042.62
35442	08/01/23	99974	ALH PROPERTIES NO TWENTY LP	\$765.00
35443	08/01/23	99916	ALH PROPERTIES NO TWENTY TWO L	\$59.04
35444	08/01/23	999980	BW HOU HOSPITALITY LLC	\$765.84
35445	08/01/23	999943	DE 1800 ST JOSEPH, LLC	\$3,521.05
35446	08/01/23	99999	DEBORAH K KEYSER &	\$83.55
35447	08/01/23	99896	FC TOWER PROPERTY PARTNERS	\$60,362.75
35448	08/01/23	99947	FKM PARTNERSHIP LTD	\$3,042.33
35449	08/01/23	3526	HAMILTON HOSPITALITY,INC	\$334.38
35450	08/01/23	999910	HDT HOTELS LLC	\$1,190.06
35451	08/01/23	99946	HON-HA RAY ENTERPRISES INC	\$422.34
35452	08/01/23	99963	HOUSTON HOTEL ASSOCIATES	\$3,268.28
35453	08/01/23	99889	HOUSTON PENNZOIL PLACE LP	\$32,631.35
35454	08/01/23	99953	HOUSTON PT BAC OFFICE	\$48,422.95
35455	08/01/23	5648	LINEBARGER GOGGAN BLAIR	\$219.34
35456	08/01/23	9988	LVA4 HOUSTON GREENSTREET LP	\$35,121.20
35457	08/01/23	0506	PAUL D LANGLEY CO.	\$116.88
35458	08/01/23	999982	ROBERT R FRETZ	\$215.64
35459	08/01/23	8153	ROYAL INVESTORS BINZ,LLC	\$3,970.07
35460	08/01/23	999917	SCD BLK 276 HOUSTON LLC	\$2,323.87
35461	08/01/23	99995	SCD BLOCK 317 LLC	\$1,297.66
35462	08/01/23	99915	SUPREME BRIGHT HOUSTON LLC	\$2,212.27
35463	08/01/23	8619	TREANOR PARTNERS	\$87.88
35464	08/01/23	8793	UTS, LLC	\$10,110.43
35465	08/01/23	999981	WOODBRANCH TOWER LLC	\$23,249.77
35466	08/11/23	0847	CAMDEN PROPERTY TRUST	\$454,229.00
* 4409459	08/08/23	9067	WASTE MANAGEMENT OF TEXAS, INC	\$187.20
* 4409461	08/08/23	1801	DIRECTV	\$97.98
* 4409463	08/08/23	0334	CARR, RIGGS & INGRAM, LLC	\$25,000.00
* 4409466	08/08/23	8119	ROADRUNNER RECYCLING, INC	\$1,636.40
* 4409470	08/08/23	5987	MAINTENANCE TO GO	\$11,947.75
* 4409474	08/08/23	8655	TRIPLE R BROTHERS, LTD	\$301.52
* 4409476	08/08/23	6298	JORDAN CUTLER	\$9.99
* 4409478	08/08/23	0361	ALBERT SANCHEZ	\$264.07
* 4409480	08/08/23	4756	CKP COMMUNICATIONS,LLC	\$12,750.00
* 4409482	08/08/23	0594	STREETSENSE	\$3,500.00
* 4409484	08/08/23	7995	INCONTROL CONTRUCTION LLC	\$750.00
* 4409486	08/08/23	3630	HOME DEPOT CREDIT SERVICES	\$1,862.43
* 4409488	08/08/23	5950	JANA GUNTER	\$64.84
* 4409490	08/08/23	3989	RELIANT ENERGY	\$25.75
* 4409492	08/08/23	8027	RAE SECURITY SOUTHWEST, LLC	\$386.95
* 4409496	08/08/23	7400	PFEIFFER & SON, LTD	\$1,772.58
				. ,

AP Check Register (Current by Bank) Check Dates: 8/1/2023 to 8/31/2023

Check No.	Date	Vendor ID	Payee Name	Amount
* 4409498	08/08/23	8609	TOUCH & AGREE PROPERTY	\$3,857.40
* 4409500	08/08/23	5540	LINCOLN COLWELL	\$1,770.00
* 4409502	08/08/23	1718	JAMES KENNEDY	\$50.47
* 4757883	08/08/23	9081	WESTPARK COMMUNICATIONS, L.P	\$60.38
* 5948907	08/10/23	3288	BRACEWELL	\$6,975.00
* 5948912	08/10/23	8355	STERLING EXPRESS SERVICES, INC	\$43.20
* 5948914	08/10/23	0594	STREETSENSE	\$3,500.00
5948915	08/17/23	1550	CITY OF HOUSTON	\$27,751.36
5948916	08/10/23	0334	CARR, RIGGS & INGRAM, LLC	\$900.00
* 5948918	08/10/23	1713	CREST PRINTING, INC	\$98.00
* 6721182	08/17/23	2246	MELINDA ELLEN JOHNSON	\$1,375.00
* 66721821	08/17/23	6037	MEDLEY INCORPORATED	\$20,000.00
* 7780825	08/24/23	5703	MICHAEL LOESSIN	\$500.00
* 7780976	08/24/23	1692	COSTAR GROUP, INC.	\$1,545.07
* 7780978	08/24/23	8763	UNIVERSAL PLUMBING SUPPLY CO.	\$44.04
* 7780980	08/24/23	8168	SEAL SECURITY SOLUTIONS, LLC	\$77,602.72
* 7780983	08/24/23	9888	MAURICE DUHON JR.	\$300.00
* 7780986	08/24/23	4571	JIMMY TRAN	\$320.00
* 7780990	08/24/23	1665	COLOR SPECIALISTS LANDSCAPING	\$102,673.75
* 7780996	08/24/23	3298	GULF COAST PAVERS,INC.	\$24,000.00
* 7781000	08/24/23	7400	PFEIFFER & SON, LTD	\$9,470.30
* 7781003	08/24/23	0490	ASSOCIATED LANDSCAPE SERVICES	\$21,318.60
* 7781007	08/24/23	1543	CITY OF HOUSTON	\$914.56
* 7781010	08/24/23	3113	GEOCENTRIC	\$11,250.00
* 7781015	08/24/23	3948	THE HARRIS CENTER FOR	\$18,666.67
* 7781021	08/24/23	8903	VICTOR STANLEY, INC	\$9,942.80
* 7781024	08/24/23	1790	BRETT DEBORD	\$60.00
* 7781028	08/24/23	1227	CENTRAL CITY CO-OP	\$5,000.00
* 7781036	08/24/23	9083	WHOLESALE ELECTRIC SUPPLY	\$1,275.00
* 7781039	08/24/23	8552	TEXAS OUTHOUSE, INC.	\$1,582.50
* 7781042	08/24/23	1735	CORE DESIGN STUDIO	\$1,200.00
* 7781046	08/24/23	3550	HARDY & HARDY	\$1,900.00
* 7781052	08/24/23	0044	AABLE FINANCIAL GROUP, INC	\$3,125.00
* 7781056	08/24/23	5710	LVA 4 HOUSTON GREENSTREET LP	\$20,497.60
* 7781060	08/24/23	9089	WE 68 LLC	\$4,512.51
* 7781064	08/24/23	9948	ORKIN PEST CONTROL	\$130.99
* 7781068	08/24/23	8609	TOUCH & AGREE PROPERTY	\$2,521.60
* 7781070	08/24/23	1550	CITY OF HOUSTON	\$1,672.56
* 9725419	08/24/23	8066	READYREFRESH	\$99.89
* 9725427	08/24/23	0490	ASSOCIATED LANDSCAPE SERVICES	\$33,169.69
* 9725435	08/24/23	9948	ORKIN PEST CONTROL	\$224.00
* 9725440	08/24/23	7995	INCONTROL CONTRUCTION LLC	\$21,334.56
* 9725446	08/24/23	7400	PFEIFFER & SON, LTD	\$8,799.13
* 9725450	08/24/23	0511	BLOCK BY BLOCK	\$310,541.66
* 9725457	08/24/23	5987	MAINTENANCE TO GO	\$14,739.75
9725458	08/24/23	5987	MAINTENANCE TO GO	\$18,212.40
* 9725460	08/24/23	3989	RELIANT ENERGY	\$25.75
* 9725463	08/24/23	3550	HARDY & HARDY	\$3,550.00

AP Check Register (Current by Bank) Check Dates: 8/1/2023 to 8/31/2023

Check No.	Date	Vendor ID	Payee Name	Amount
* 9725471	08/24/23	0034	ABC HOME & COMMERCIAL SERVICES	\$145.00
* 9725473	08/24/23	0027	AT&T	\$1,488.34
* 9725477	08/24/23	6037	MEDLEY INCORPORATED	\$12,000.00
* 9725479	08/24/23	9113	NCTP-CPAS PLLC	\$1,700.00
* 9725481	08/24/23	7060	NEON ELECTRIC CORPORATION	\$2,337.00
* 9725483	08/24/23	0089	EGIDIO NARVAEZ PHOTOGRAHER	\$6,900.00
* 9725485	08/24/23	8607	TXU ENERGY RETAIL COMPANY, LLC	\$28.39
* 9725487	08/24/23	1601	COOPWOOD'S AIR CONDITIONING	\$263.70
* 9725491	08/24/23	8695	DOG WASTE DEPOT	\$503.96
* 9725493	08/24/23	9045	WESTERN FIRST AID & SAFETY	\$202.03
* 9725495	08/24/23	3573	HARRIS COUNTY TREASURER	\$9,242.00
* 9725497	08/24/23	5211	KEITH GOULD	\$126.38
* 9725500	08/24/23	8900	VERIZON WIRELESS	\$676.10
* 97255469	08/24/23	0070	AARON HERNANDEZ	\$138.56

BANK A REGISTER TOTAL: \$1,917,807.56

102.000		-JPMORGAN	- CAPITAL ACCT	BANK ID: B
\$48,498.44	HUITT~ZOLLARS, INC	4001	08/08/23	4409329
\$3,087.00	NEON ELECTRIC CORPORATION	7060	08/24/23	* 7780825
\$14,930.00	DESIGN WORKSHOP, INC	1751	08/24/23	* 9725147
\$25,000.00	GULF COAST PAVERS,INC.	3298	08/24/23	* 97252338

BANK B REGISTER TOTAL: \$91,515.44

GRAND TOTAL : \$2,009,323.00

<sup>\*</sup> Check Status Types: "P" - Printed ; "M" - Manual ; "V" - Void ( Void Date ); "A" - Application; "E" - EFT

<sup>\*\*</sup> Denotes broken check sequence.

HOUSTON DOWNTOWN MANAGEMENT DISTRICT

AP Check Register (Current by Bank)

Check Dates: 9/1/2023 to 9/30/2023

Check No.	Date	Payee Name	Amount
BANK ID: A	- OPERATING A	ACCT-JPMORGAN	101.000
35467	09/05/23	CENTRAL HOUSTON, INC	\$459,383.41
35489	09/22/23	CENTRAL HOUSTON, INC	\$7,500.00
35490	09/28/23	DOWNTOWN REDEVELOPMENT	\$58,929.00
35491	09/28/23	DOWNTOWN REDEVELOPMENT	\$58,898.00
3023922	09/13/23	DIRECTV	\$97.98
3023924	09/13/23	STERLING EXPRESS SERVICES, INC	\$110.00
3023926	09/13/23	COSTAR GROUP, INC.	\$1,545.07
3023928	09/13/23	UNIVERSAL PLUMBING SUPPLY CO.	\$97.52
3023929	09/01/23	1004 PRAIRIE HOLDINGS LLC	\$529.12
3023930	09/13/23	PFEIFFER & SON, LTD	\$6,388.50
3023931	09/01/23	1415 LOUISIANA LTD	\$13,377.52
3023932	09/01/23	1818 HAMILTON LTD	\$158.28
3023933	09/13/23	INCONTROL CONTRUCTION LLC	\$20,309.28
3023934	09/01/23	601 TRAVIS OWNER LLC	\$11,597.82
3023935	09/01/23	ALH PROPERTIES NO TWENTY ONE L	\$3,014.79
3023936	09/01/23	AT&T COMMUNICATIONS TX LTD	\$6,345.83
3023937	09/13/23	ASSOCIATED LANDSCAPE SERVICES	\$3,325.00
3023938	09/01/23	BLOCK 97 OWNER LLC	\$1,838.66
3023939	09/01/23	CAMDEN PROPERTY TRUST	\$17,321.91
3023940	09/01/23	CH REALTY MF HOUSTON	\$32,395.64
3023941	09/01/23	CLAYCO ACADEMY SPORTS NO 1 LTD	\$270.19
3023942	09/01/23	CPI MARQ CATALYSY OWNER LP	\$11,212.59
3023943	09/01/23	DAVID & KATHLEEN LINTNER	\$38.76
3023944	09/01/23	LINEBARGER GOGGAN BLAIR	\$2,602.97
3023945	09/01/23	M2 HOUSTON DOWNTOWN LLC	\$1,558.12
3023946	09/13/23	HOUSTON CATERING CONCEPTS	\$3,454.44
3023947	09/01/23	THEODORE E BRAKATSELOS	\$47.99
3023948	09/01/23	THREE ALLEN CENTER CO LLC	\$22,881.52
3023949	09/01/23	TREANOR PARTNERS	\$74.06
3023950	09/01/23	TWO ALLEN CENTER CO LLC	\$19,583.32
3023952	09/13/23	FIELD OF STUDY	\$1,759.06
3023958	09/13/23	LEONARD LOCKETT, JR	\$200.00
3023964	09/13/23	PHOENICIA-SPECIALTY FOODS	\$332.00
3023969	09/13/23	EAST END DISTRICT	\$973.61
3023971	09/13/23	GULF COAST PAVERS,INC.	\$52,800.00
3023975	09/13/23	AABLE FINANCIAL GROUP, INC	\$1,452.40
3023981	09/13/23	CITY OF HOUSTON	\$1,014.40
3023986	09/13/23	KEITH GOULD	\$68.33
3023991	09/13/23	LINCOLN COLWELL	\$1,910.00
3023994	09/13/23	HARDY & HARDY	\$3,550.00
3023998	09/13/23	ROADRUNNER RECYCLING, INC	\$1,851.80
3221583	09/19/23	AZTEC RENTAL CENTER,INC.	\$9,228.42
5743263	09/22/23	BRACEWELL	\$1,562.50
5743269	09/22/23	MAURICE DUHON JR.	\$600.00
5743273	09/22/23	COOPWOOD'S AIR CONDITIONING	\$1,059.94
5743279	09/22/23	AVALON MUSIC	\$2,700.00
5743283	09/22/23	ANN WERME GROUP	\$1,106.82
5743285	09/22/23	FORT BEND BATTERY & GOLF CARTS	\$16,598.00
5743287	09/22/23	SABRINA NAULINGS	\$715.00
5743289	09/22/23	TEXAS OUTHOUSE, INC.	\$471.26
5743291	09/22/23	AT&T	\$2,480.74
5743293	09/22/23	AARON HERNANDEZ	\$15.80
5743295	09/22/23	ASSOCIATED LANDSCAPE SERVICES	\$629.70

AP Check Register (Current by Bank) Check Dates: 9/1/2023 to 9/30/2023

Check No.	Date	Payee Name	Amount
BANK ID: A	- OPERATING A	CCT-JPMORGAN	101.000
5743299	09/22/23	ARUP US, INC	\$46,480.00
5743301	09/22/23	CENTERPOINT ENERGY	\$238.93
5743303	09/22/23	MAINTENANCE TO GO	\$1,500.00
5743305	09/22/23	MEDLEY INCORPORATED	\$12,000.00
5743309	09/22/23	CENTRAL CITY CO-OP	\$1,000.00
5743314	09/22/23	WESTERN FIRST AID & SAFETY	\$204.00
5743323	09/22/23	RAFFLE PARKING COMPANY,LLC	\$848.20
5743327	09/22/23	SKY ELEMENTS	\$20,000.00
6642373	09/29/23	AABLE FINANCIAL GROUP, INC	\$3,125.00
7476532	09/18/23	MOONSTAR CINEMA SERVICES	\$5,068.25
7476556	09/18/23	MELISSA TAYLOR	\$3,350.00
7476565	09/18/23	CENTRAL CITY CO-OP	\$15,092.37
7476585	09/18/23	CREST PRINTING, INC	\$569.70
7476590	09/18/23	PFEIFFER & SON, LTD	\$14,116.74
7476594	09/18/23	SEAL SECURITY SOLUTIONS, LLC	\$76,397.60
7476600	09/18/23	ASSOCIATED LANDSCAPE SERVICES	\$1,540.00
7476606	09/18/23	THE DAVEY TREE EXPERT COMPANY	\$17,408.00
7476609	09/18/23	RALPH BIVINS COMMUNICATIONS	\$3,500.00
7476612	09/18/23	DAVID GWIN	\$462.70
7476616	09/18/23	FIELD OF STUDY	\$11,250.00
7476620	09/18/23	JORDAN CUTLER	\$17.30
7476622	09/18/23	RELIANT ENERGY	\$89.55
7476626	09/18/23	THE HARRIS CENTER FOR	\$18,666.67
7476629	09/18/23	TEXAS OUTHOUSE, INC.	\$1,582.50
7476632	09/18/23	ONE MARKET SQUARE PHASE I LLC	\$1,600.00
7476636	09/18/23	BRYAN K BENNETT	\$1,921.00
7476639	09/18/23	MICHAEL LOESSIN	\$500.00
7476641	09/18/23	PICKIT	\$8,592.00
7476646	09/18/23	HARDY & HARDY	\$3,000.00
7476648	09/18/23	LVA 4 HOUSTON GREENSTREET LP	\$20,497.60
7476652	09/18/23	WE 68 LLC	\$4,512.51
7476656	09/18/23	AARON HERNANDEZ	\$1,375.00
7476661	09/18/23	TOUCH & AGREE PROPERTY	\$2,521.60
769918	09/01/23	WASTE MANAGEMENT OF TEXAS, INC	\$424.06
769920	09/01/23	TEXAS OUTHOUSE, INC.	\$2,065.77
769927	09/01/23	ASSOCIATED LANDSCAPE SERVICES	\$2,950.00
769930	09/01/23	SEARCH HOMELESS SERVICES	\$23,949.36
769933	09/01/23	PFEIFFER & SON, LTD	\$8,946.24
769935	09/01/23	BRYAN K BENNETT	\$1,893.83
769937	09/01/23	CREST PRINTING, INC	\$147.00
769939	09/01/23	HARDY & HARDY	\$1,500.00
769941	09/01/23	WESTPARK COMMUNICATIONS, L.P	\$71.88
769943	09/01/23	JENNA BEASLEY	\$383.96
769945	09/01/23	TXU ENERGY RETAIL COMPANY, LLC	\$3,890.07
769947	09/01/23	ORKIN PEST CONTROL	\$130.99
769949	09/01/23	TOUCH & AGREE PROPERTY	\$2,521.60
975841	09/01/23	AT&T U-VERSE INTERNET	\$149.82

BANK A REGISTER TOTAL: \$1,216,018.87

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HOUSTON DOWNTOWN MANAGEMENT DISTRICT

AP Check Register (Current by Bank)

Check Dates: 9/1/2023 to 9/30/2023

Check No.	Date	Payee Name	Amount
BANK ID: A-	OPERATING ACCT-JPMO	RGAN	101.000
BANK ID: B -	CAPITAL ACCT-JPMORG	AN	102.000
3023793	09/08/23	COLD SPRING GRANITE COMPANY	\$6,400.00
5743110	09/22/23	DESIGN WORKSHOP, INC	\$18,294.00
5743319	09/22/23	HYDROPOINT DATA SYSTEMS, INC	\$164.92
769883	09/01/23	HUITT~ZOLLARS, INC	\$2,000.00
		BANK B REGISTER TOTAL:	\$26,858.92
		GRAND TOTAL :	\$1,242,877.79



# To Management Houston Downtown Management District

Management is responsible for the accompanying financial statements of the Houston Downtown Management District (the District), which comprise the governmental fund balance sheets and statements of net position as of August 31, 2023 and 2022, and the related statements of activities for the months then ended, in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements, nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit substantially all the disclosures required by accounting principles generally accepted in the United States of America and the required supplementary information that the Government Accounting Standards Board (GASB) requires to be presented to supplement the basic financial statements. If the omitted disclosures, and GASB required supplementary information were included in the financial statements, they might influence the user's conclusions about the District's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

The Variance Analysis on page 4 is presented to supplement the basic financial statements. Such information is presented for purposes of additional analysis and, although not a required part of the basic financial statements. The Variance Analysis is the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the financial statements. The supplementary information was subject to our compilation engagement. We have not audited or reviewed the supplementary information and do not express an opinion, a conclusion, nor provide any assurance on such information.

Sincerely,

Houston, Texas September 11, 2023

nctp cpas, pllc

# Houston Downtown Management District Governmental Fund Balance Sheets and Statement of Net Position August 31, 2023 and August 31, 2022

				2023			2022						
	HDI	MD Operating	HD	MD Capital		Total	HDI	MD Operating	HD	MD Capital		Total	
	Y	Year to Date		Year to Date		(Memo Only)		Year to Date		Year to Date		(Memo Only)	
Assets													
Cash	\$	10,498,206	\$	4,366,187	\$	14,864,393	\$	10,698,036	\$	5,143,478	\$	15,841,514	
Assessments Due		339,061		29,311		368,371		256,663		23,876		280,539	
Accounts Receivable		1,000,260		-		1,000,260		84,206		4,800		89,006	
Prepaid Expense		26,235		-		26,235		26,235		-		26,235	
Inventory		-		-		-		-		-		-	
Property & Equipment, Net		556,568		373		556,942		589,759		5,497		595,256	
Right of Use Lease Assets, Net		2,616,450		-		2,616,450		2,722,937		-		2,722,937	
Intercompany Rec/Pay		(1,140,763)		1,140,763		-		(44,692)		(81,779)		(126,472)	
Total Assets	\$	13,896,017	\$	5,536,635	\$	19,432,651	\$	14,333,144	\$	5,095,871	\$	19,429,016	
Liabilities													
Accounts Payable & Accrued Expenses	\$	970,499	\$	-	\$	970,499	\$	508,107	\$	43,000	\$	551,107	
Lease Liabilities		2,770,874		-		2,770,874		2,823,492		-	\$	2,823,492	
Deferred Revenue		-		-		-		-		-		-	
Reserve for Refunds due to Property Protests		875,001		60,265		935,266		581,966		53,909		635,875	
Total Liabilities & Deferred Revenue		4,616,374		60,265		4,676,639		3,913,565		96,909		4,010,474	
Fund Balances													
Unreserved, Undesignated		8,479,643				8,479,643		10,419,580				10,419,580	
Unreserved, Designated for Catastrophy		800,000				800,000		- -				=	
Reserved for Capital Projects				5,476,369		5,476,369				4,998,962		4,998,962	
. ,		9,279,643		5,476,369	-	14,756,012		10,419,580		4,998,962		15,418,542	
Total Liabilities, Deferred Revenue &													
Fund Balances	\$	13,896,017	\$	5,536,635	\$	19,432,651	\$	14,333,144	\$	5,095,871	\$	19,429,016	

# Houston Downtown Management District Statement of Activities

For the Eight Months Ended August 31, 2023

For the Eight World's Effect August 31, 2	Operating YTD Actual	Capital YTD Actual	Total YTD Actual	Amended YTD Budget	Fav (Unfav) Variance
Revenues	11D Actual	11D Actual	1 1D Actual	1 1D Buuget	v ai iance
Assessment Revenue	\$ -	\$ -	\$ -	\$ -	\$ -
Operations Revenue	408,257	-	408,257	435,334	(27,077)
Project Revenue	183,455	-	183,455	180,022	3,433
Other Income	11,104	-	11,104	3,686	7,418
Interest Income	438,192	153,901	592,093	580,336	11,757
Total Revenues	\$ 1,041,008	\$ 153,901	\$ 1,194,909	\$ 1,199,378	\$ (4,469)
Expenses					
Downtown Feels Safe & Comfortable at All Times					
Collaboration to Maintain Low Crime Rate	\$ 1,738,512	\$ -	\$ 1,738,512	\$ 1,826,736	\$ 88,224
Reduced Presence of Homeless & Street Persons	554,869	-	554,869	604,495	49,626
Downtown Sidewalks are Comfortably Lighted	92,382	-	92,382	83,465	(8,917)
Downtown Clean & Well-Kept Appearance	3,181,349	-	3,181,349	3,265,355	84,006
Remove Signs of Disorder in Downtown	57,087	-	57,087	57,256	169
Prepare for Emergencies	82,015	-	82,015	82,532	517
	5,706,214	-	5,706,214	5,919,839	213,625
Public Realm is Charming, Inviting, Beautiful & Celebrates the Life of the City					
Key Pedestrian Streets are Inviting	428,923	-	428,923	485,970	57,047
Public Spaces Managed, Programmed, & Delightful	1,126,317	-	1,126,317	1,148,431	22,114
Place of Civic Celebration	1,124,732	-	1,124,732	1,119,710	(5,022)
	2,679,972	-	2,679,972	2,754,111	74,139
Accessible to Region & Easy to Get Around					
Effective Transit Access More Places, More Hours	21,254	-	21,254	14,818	(6,436)
Convenient Circulation Without Personal Vehicle	-	-	-	-	-
Easy To Find Way Around	31,710	-	31,710	36,868	5,159
Connect Neighbors & Districts Inside/Outside Downtown	92,185	-	92,185	63,407	(28,778)
Convenient, Understandable & Managed Parking	5,308		5,308	4,924	(384)
Vibrant, Sustainable Mixed-Use Place	150,457	-	150,457	120,018	(30,440)
Best Place to Work in Region	199,304		199,304	207,074	7,770
Exciting Neighborhoods to Live In	472,793	-	472,793	478,322	5,529
Competitive Shopping Place	17,784	-	17,784	13,541	(4,244)
Remarkable Destination for Visitors	10,844	_	10,844	10,987	142
Remarkable Destination for Visitors	700,726		700,726	709,923	9,198
Downtown's Vision & Offering Understood By All			,	,	.,
Market to Region	294,449	-	294,449	491,882	197,433
Promote Downtown's Ease of Use	67,449	-	67,449	63,115	(4,334)
Vision/Development Framework Understood By All	484,613	-	484,613	406,854	(77,759)
Tools to Assist Continued Redevelopment	17,727	-	17,727	17,791	64
Develop & Maintain Information to Support Downtown	15,293		15,293	14,397	(895)
	879,531	-	879,531	994,039	114,508
District Governance & Service Known for Excellence					
Engage Stakeholders in Decision Making	492,190	-	492,190	502,782	10,592
Communications to Owners, Tenants & Others	36,554	-	36,554	34,484	(2,071)
Preservation of Districts' Capital Assets	<u>44,561</u> 573,305		<u>44,561</u> 573,305	44,560 581,826	(1) 8,520
Capital Improvement & Expenditures	373,303	-	373,303	361,620	6,520
Downtown Feels Safe & Comfortable	_	169,183	169,183	189,514	20,331
Public Realm is Charming, Inviting, & Beautiful	_	119,604	119,604	234,782	115,178
Accessible to Region & Easy to Get Around	_	446,197	446,197	491,994	45,797
Vibrant, Sustainable Mixed-Use Place	-	41,251	41,251	91,251	50,000
Downtown's Vision & Offering Understood By All	-	, -	-	-	-
Capital Replacement Expenditure		53,783	53,783	53,786	3
	_	830,017	830,017	1,061,327	231,310
Total Expenses	\$ 10,690,205	\$ 830,017	\$ 11,520,223	\$ 12,141,083	\$ 620,860
Depreciation Expense	59,862	747	60,609	69,318	8,709
Excess of Revenue Over Expenses GAAP Basis	\$ (9,709,059)	\$ (676,863)	\$ (10,385,922)	\$ (11,011,023)	\$ 625,101
United the control of the public	+ (>,10>,00>)	Ψ (370,000)	Ψ (±0,000,7±±)	+ (,011,020)	7 020,101

# **Houston Downtown Management District Statement of Activities**

For the Eight Months Ended August 31, 2023 and August 31, 2022

Tor the Eight Woman Emacu Magast 51, 2	Operating YTD Actual			Capital	2023 Total YTD Actual		<b>Y</b> '	2022 Total FD Actual		v (Unfav) <sup>7</sup> ariance
Revenues										
Assessment Revenue	\$	-	\$	-	\$	-	\$	-	\$	-
Operations Revenue		408,257		-		408,257		351,052		57,205
Project Revenue		183,455		-		183,455		99,671		83,784
Other Income		11,104		-		11,104		66,571		(55,467)
Interest Income		438,192		153,901		592,093		97,115		494,978
Total Revenues	\$	1,041,008	\$	153,901	\$	1,194,909	\$	614,409	\$	580,500
Expenses										
Downtown Feels Safe & Comfortable at All Times										
Collaboration to Maintain Low Crime Rate	\$	1,738,512	\$	-	\$	1,738,512	\$	1,627,609	\$	(110,904)
Reduced Presence of Homeless & Street Persons		554,869				554,869		456,474		(98,395)
Downtown Sidewalks are Comfortably Lighted		92,382		-		92,382		82,579		(9,803)
Downtown Clean & Well-Kept Appearance		3,181,349		-		3,181,349		3,244,585		63,237
Remove Signs of Disorder in Downtown		57,087		-		57,087		30,038		(27,050)
Prepare for Emergencies		82,015				82,015		70,471		(11,544)
		5,706,214		-		5,706,214		5,511,755		(194,458)
Public Realm is Charming, Inviting, Beautiful & Celebrates the Life of the City										
Key Pedestrian Streets are Inviting		428,923		_		428,923		337,552		(91,371)
Public Spaces Managed, Programmed, & Delightful		1,126,317		_		1,126,317		636,266		(490,051)
Place of Civic Celebration		1,124,732		_		1,124,732		802,519		(322,212)
		2,679,972		_		2,679,972		1,776,338		(903,634)
Accessible to Region & Easy to Get Around		, ,				, , .		,,		( , ,
Effective Transit Access More Places, More Hours		21,254		_		21,254		7,371		(13,883)
Convenient Circulation Without Personal Vehicle		-		_		-		-		(15,005)
Easy To Find Way Around		31,710		_		31,710		49,412		17,702
Connect Neighbors & Districts Inside/Outside Downtown		92,185		_		92,185		6,888		(85,297)
Convenient, Understandable & Managed Parking		5,308		_		5,308		16,402		11,094
continuit, chaefstandacte de Frantagea Faring		150,457	-			150,457		80,073		(70,384)
Vibrant, Sustainable Mixed-Use Place		100, 107				150,.57		00,075		(,0,50.)
Best Place to Work in Region		199,304		-		199,304		269,811		70,507
Exciting Neighborhoods to Live In		472,793		_		472,793		561,047		88,254
Competitive Shopping Place		17,784		_		17,784		11,633		(6,152)
Remarkable Destination for Visitors		10,844		_		10,844		22,427		11,582
		700,726		_		700,726		864,917		164,192
Downtown's Vision & Offering Understood By All		,				,		,		,
Market to Region		294,449		-		294,449		735,018		440,569
Promote Downtown's Ease of Use		67,449		-		67,449		19,176		(48,273)
Vision/Development Framework Understood By All		484,613		-		484,613		397,065		(87,549)
Tools to Assist Continued Redevelopment		17,727		-		17,727		50,420		32,692
Develop & Maintain Information to Support Downtown		15,293		-		15,293		24,465		9,172
		879,531		-		879,531		1,226,143		346,612
District Governance & Service Known for Excellence										
Engage Stakeholders in Decision Making		492,190		-		492,190		696,793		204,602
Communications to Owners, Tenants & Others		36,554		-		36,554		36,987		432
Preservation of Districts' Capital Assets		44,561		-		44,561		43,976		(585)
G * 11		573,305		-		573,305		777,755		204,449
Capital Improvement & Expenditures				1.00 1.00		1.00 1.00				(1.50.102)
Downtown Feels Safe & Comfortable		-		169,183		169,183		-		(169,183)
Public Realm is Charming, Inviting, & Beautiful		-		119,604		119,604		-		(119,604)
Accessible to Region & Easy to Get Around		-		446,197		446,197		130,996		(315,201)
Vibrant, Sustainable Mixed-Use Place		-		41,251		41,251		83,642		42,391
Downtown's Vision & Offering Understood By All		-		-		-		102 500		120.016
Capital Replacement Expenditure				53,783		53,783		183,699		129,916
T ( 1 T	_	10.600.207	_	830,017	_	830,017	_	398,337	ф.	(431,680)
Total Expenses	\$	10,690,205	\$	830,017	\$	11,520,223	\$	10,635,318	\$	(884,905)
Depreciation Expense		59,862		747		60,609		66,705		6,097
Excess of Revenue Over Expenses GAAP Basis	\$	(9,709,059)	\$	(676,863)	\$ (	(10,385,922)	\$ (	10,087,615)	\$	(298,308)

# Houston Downtown Management District Variance Analysis to Amended 2023 Budget For the Eight Months Ended August 31, 2023

#### Revenue

1) Operations revenue is under budget (\$22K) in Main Street Fountain Reimbursements, (\$18K) in Cotswold Fountain Reimbursements and (\$4K) in Trebly Park Tout Suite Utility Reimbursements. The budget shortfalls are due to timing of invoicing or services have not yet been rendered. Over budget \$6K in the Trash Program and \$11K in Irrigation Reimbursements from Buffalo Bayou Park. Project revenue is over budget \$3K in Market Square Park reimbursements. Other income includes Market Square Park event revenue which is \$7K over budget. Interest income is over budget \$12K due to more favorable rates than projected.

#### **Operating Budget**

#### **Expenses**

- 2) Goal 1a-Collaboration to Maintain Low Crime Rate-Under budget (\$80K) in Safety Guides due to the inability to hire and retain qualified personnel, the severe heat and dealing with the homeless. Under budget (\$3K) in the Off Duty Officer program and (\$5K) in staffing.
- 3) Goal 1b-Reduced Presence of Homeless & Street Persons-Under budget (\$50K) in homeless outreach programs. SEARCH is having a difficult time keeping the three budgeted employees on staff. They are working with two staff to fulfill objectives.
- 4) Goal 1c-Downtown Sidewalks are Comfortably Lighted-Over budget \$9K in Street Lighting Expense, amenities and maintenance.
- 5) Goal 1d-Downtown Noted for Cleanliness & Well-Kept Appearance- Under budget (\$56K) in Street Teams cleaning sidewalks and bus stops, (\$14K) in Trash Collection, (\$12K) in Paver repair and maintenance, (\$5K) in Operations overhead and (\$10K) in staffing. Over budget \$6K in Landscaping and tree maintenance and \$7K in Irrigation maintenance and repair.
- 6) Goal 2a-Key Pedestrian Streets are Inviting-Under budget (\$82K) in accent plants. Summer accent planting is completed but not billed completely. Over budget \$25K in staffing.
- 7) Goal 2b-Key Public Spaces Programmed and Delightful-Under budget (\$9K) in Trebly Park maintenance, (\$13K) in Market Square Park Maintenance, (\$3K) in Cotswold maintenance and repairs and (\$5K) in Main Street Square maintenance. Over budget in Main Street Square programming \$21K and Market Square programming \$7K. Under budget (\$13K) in Collaborative programming and (\$7K) in Trebly Park programming.
- 8) Goal 2c-Place of Civic Celebration-Over budget \$10K in Pole & Pot Maintenance, \$24K in Allen Parkway Maintenance and \$4K in staffing. Under budget (\$25K) in Holiday Promotions and (\$8K) in Art programming.
- 9) Goal 3a-Effective Transit Access More Places Over budget \$6K in staffing.
- 10) Goal 3c-Easy to Find Way Around Under budget \$5K in staffing.
- 11) Goal 3d-Connect Neighbors & Districts Inside/Outside Downtown-Over budget \$29K in staffing.
- 12) Goal 4a-Best Place to Work in the Region-Under budget (\$34K) in Economic Development and over budget \$27K in staffing.
- 13) Goal 4b-Exciting Neighborhoods To Live In-Under budget (\$6K) for Residential Market Research.
- 14) Goal 4c-Competitive Shopping Place Over budget \$4K in staffing.
- 15) Goal 5a-Market to Region-Under budget (\$83K) in marketing expenditures and (\$114K) in staffing.
- 16) Goal 5b-Promote Downtown's Ease of Use Over budget \$4K in staffing.
- 14) Goal 5c-Planning Consultants & Expenses are under budget (\$37K) and over budget \$115K in staffing.
- 15) Goal 6a-Complete engagement by all stakeholders in District Over budget \$2K in Operations, under budget (\$2K) in Planning Design & Construction, (\$5K) in Administration and (\$6K) in staffing.

#### **Capital Budget**

- 17) Under budget (\$20K) in Landscape Amenities-Irrigation.
- 18) Under budget (\$15K) in Storefront/Streetscape Grants and (\$100K) for Storefront Activation and Improved Pedestrian Connection.
- 19) Under budget (\$10K) for Vehicular and Pedestrian Wayfinding and (\$36K) for Southeast Sidewalks TxDOT.
- 20) Under budget (\$50K) for Retail Challenge Grants.



# To Management Houston Downtown Management District

Management is responsible for the accompanying financial statements of the Houston Downtown Management District (the District), which comprise the governmental fund balance sheets and statements of net position as of September 30, 2023 and 2022, and the related statements of activities for the months then ended, in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements, nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit substantially all the disclosures required by accounting principles generally accepted in the United States of America and the required supplementary information that the Government Accounting Standards Board (GASB) requires to be presented to supplement the basic financial statements. If the omitted disclosures, and GASB required supplementary information were included in the financial statements, they might influence the user's conclusions about the District's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

The Variance Analysis on page 4 is presented to supplement the basic financial statements. Such information is presented for purposes of additional analysis and, although not a required part of the basic financial statements. The Variance Analysis is the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the financial statements. The supplementary information was subject to our compilation engagement. We have not audited or reviewed the supplementary information and do not express an opinion, a conclusion, nor provide any assurance on such information.

Sincerely,

Houston, Texas October 9, 2023

nctp cpas, pllc

# Houston Downtown Management District Governmental Fund Balance Sheets and Statement of Net Position September 30, 2023 and September 30, 2022

				2023			2022						
	HDMD Operating HI		HD	MD Capital		Total	HDI	MD Operating	HD	MD Capital		Total	
	Y	ear to Date	Year to Date		(Memo Only)		Year to Date		Year to Date		(Memo Only)		
Assets	•	_											
Cash	\$	9,462,094	\$	4,358,477	\$	13,820,571	\$	10,166,306	\$	5,145,615	\$	15,311,921	
Assessments Due		337,244		28,701		365,945		207,190		19,273		226,463	
Accounts Receivable		1,884,422		-		1,884,422		618,228		4,800		623,029	
Prepaid Expense		26,235		-		26,235		26,235		-		26,235	
Inventory		-		-		-		-		-		-	
Property & Equipment, Net		548,947		280		549,227		582,492		4,403		586,895	
Right of Use Lease Assets, Net		2,590,393		-		2,590,393		2,703,348		-		2,703,348	
Intercompany Rec/Pay		(1,120,012)		1,120,012		-		88,498		(88,498)		-	
Total Assets	\$	13,729,323	\$	5,507,471	\$	19,236,793	\$	14,392,298	\$	5,085,593	\$	19,477,891	
Liabilities													
Accounts Payable & Accrued Expenses	\$	1,718,502	\$	-	\$	1,718,502	\$	1,034,849	\$	43,000	\$	1,077,849	
Lease Liabilities		2,748,686		-		2,748,686		2,808,508		-	\$	2,808,508	
Deferred Revenue		-		-		-		-		-		-	
Reserve for Refunds due to Property Protests		744,874		48,146		793,020		460,407		42,588		502,994	
Total Liabilities & Deferred Revenue		5,212,062		48,146		5,260,208		4,303,763		85,588		4,389,351	
Fund Balances													
Unreserved, Undesignated		7,717,260				7,717,260		10,088,534				10,088,534	
Unreserved, Designated for Catastrophy		800,000				800,000		-				-	
Reserved for Capital Projects				5,459,325		5,459,325				5,000,005		5,000,005	
		8,517,260		5,459,325		13,976,585		10,088,534		5,000,005		15,088,539	
Total Liabilities, Deferred Revenue &													
Fund Balances	\$	13,729,323	\$	5,507,471	\$	19,236,793	\$	14,392,298	\$	5,085,593	\$	19,477,891	

### Houston Downtown Management District Statement of Activities For the Nine Months Ended September 30, 2023

_			Operating YTD Actual		Capital YTD Actual		Total YTD Actual		Amended YTD Budget		ov (Unfav) Variance	% Var
Revenues	Assessment Povenue	\$		\$		\$		\$		\$		
	Assessment Revenue Operations Revenue		508,562	Ф	-	Ф	508,562	Ф	470,485	Ф	38,077	8%
	Project Revenue		186,216		_		186,216		183,564		2,652	1%
	Other Income		13,474		_		13,474		3,686		9,788	266%
	Interest Income		484,050		173,050		657,100		630,336		26,764	4%
Total Revenues			192,302	\$	173,050		1,365,352	\$	1,288,071	\$	77,281	6%
Expenses												
-	entown Feels Safe & Comfortable at All Times											
	Collaboration to Maintain Low Crime Rate	\$ 1,	870,337	\$	-	\$	1,870,337	\$	2,159,102	\$	288,764	13%
	Reduced Presence of Homeless & Street Persons		613,458		-		613,458		707,155		93,697	13%
	Downtown Sidewalks are Comfortably Lighted		122,127		-		122,127		101,328		(20,799)	-21%
	Downtown Clean & Well-Kept Appearance	3,	360,607		-		3,360,607		3,705,202		344,596	9%
	Remove Signs of Disorder in Downtown		62,913		-		62,913		64,240		1,326	2%
	Prepare for Emergencies		91,856		-		91,856		92,104		248	0%
		6,	121,298		-		6,121,298		6,829,130		707,832	10%
Publ	lic Realm is Charming, Inviting, Beautiful & Celebrates the Life of the City											
	Key Pedestrian Streets are Inviting		435,725		-		435,725		495,497		59,772	12%
	Public Spaces Managed, Programmed, & Delightful	1,	248,920		-		1,248,920		1,278,694		29,775	2%
	Place of Civic Celebration	1,	141,783		-		1,141,783		1,169,740		27,957	2%
		2,	826,428		-		2,826,428		2,943,931		117,504	4%
Acce	essible to Region & Easy to Get Around		22 (0.4				22 504		166.670		1.12.005	0.504
	Effective Transit Access More Places, More Hours		22,684		-		22,684		166,670		143,986	86%
	Convenient Circulation Without Personal Vehicle		24 402		-		24 402		- 00.154		-	N/A
	Easy To Find Way Around		34,403 96,746		-		34,403 96,746		90,154 71,333		55,752	62% -36%
	Connect Neighbors & Districts Inside/Outside Downtown Convenient, Understandable & Managed Parking		6,090		-		6,090		5,540		(25,413) (550)	-10%
	Convenient, Onderstandable & Managed Farking		159,922		<del></del>		159,922		333,697		173,775	52%
Vibr	ant, Sustainable Mixed-Use Place		137,722				137,722		333,071		173,773	3270
	Best Place to Work in Region		210,822		_		210,822		336,537		125,714	37%
	Exciting Neighborhoods to Live In		589,515		_		589,515		615,352		25,837	4%
	Competitive Shopping Place		19,193		-		19,193		15,233		(3,959)	-26%
	Remarkable Destination for Visitors		12,210		-		12,210		12,360		150	1%
			831,739		-		831,739		979,481		147,742	15%
Dow	ntown's Vision & Offering Understood By All											
	Market to Region		357,264		-		357,264		641,048		283,784	44%
	Promote Downtown's Ease of Use		77,545		-		77,545		71,004		(6,541)	-9%
	Vision/Development Framework Understood By All		538,614		-		538,614		461,461		(77,153)	-17%
	Tools to Assist Continued Redevelopment		20,167		-		20,167		20,015		(152)	-1%
	Develop & Maintain Information to Support Downtown		18,763				18,763		16,197		(2,566)	-16%
Diet	rict Governance & Service Known for Excellence	1,	012,354		-		1,012,354		1,209,725		197,372	16%
Disti	Engage Stakeholders in Decision Making		557,808		_		557,808		576,442		18,634	3%
	Communications to Owners, Tenants & Others		42,150		_		42,150		38,896		(3,254)	-8%
	Preservation of Districts' Capital Assets		44,561		_		44,561		44,560		(1)	0%
	reservation of Bistricts Capital rissets		644,519				644,519		659,899		15,380	2%
Capi	ital Improvement & Expenditures											
	Downtown Feels Safe & Comfortable		-		169,348		169,348		209,845		40,497	19%
	Public Realm is Charming, Inviting, & Beautiful		-		137,898		137,898		414,890		276,992	67%
	Accessible to Region & Easy to Get Around		-		448,197		448,197		593,918		145,721	25%
	Vibrant, Sustainable Mixed-Use Place		-		50,492		50,492		150,813		100,321	67%
	Downtown's Vision & Offering Understood By All		-		-		-		-		-	N/A
	Capital Replacement Expenditure		-		60,183		60,183		95,462		35,279	37%
m		<u> </u>	-	_	866,117	_	866,117		1,464,928	_	598,811	41%
Total Expe	enses	\$ 11,	596,260	\$	866,117	\$	12,462,377	\$	14,420,792	\$	1,958,415	14%
	Depreciation Expense		67,484		840		68,324		77,983		9,659	
Excess of I	Revenue Over Expenses GAAP Basis	\$ (10,	471,442)	\$	(693,907)	\$ (	11,165,349)	\$ (	13,210,704)	\$	2,045,355	

### Houston Downtown Management District Statement of Activities

For the Nine Months Ended September 30, 2023 and September 30, 2022

For the Nine Months Ended September 30	), 2025 and Se	ptember 50,		2022		
	Operating	Capital	2023 Total	2022 Total	Fav (Unfav)	% Var
	YTD Actual	YTD Actual	YTD Actual	YTD Actual	Variance	
Revenues					· uranice	
Assessment Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	
Operations Revenue	508,562	-	508,562	432,801	75,761	18%
Project Revenue	186,216	_	186,216	102,721	83,495	81%
Other Income	13,474	_	13,474	68,093	(54,619)	-80%
Interest Income	484,050	173,050	657,100	129,066	528,034	409%
Total Revenues	\$ 1,192,302	\$ 173,050	\$ 1,365,352	\$ 732,681	\$ 632,671	86%
Expenses						
Downtown Feels Safe & Comfortable at All Times						
Collaboration to Maintain Low Crime Rate	\$ 1,870,337	\$ -	\$ 1,870,337	\$ 1,725,938	\$ (144,399)	-8%
Reduced Presence of Homeless & Street Persons	613,458	-	613,458	476,075	(137,383)	-29%
Downtown Sidewalks are Comfortably Lighted	122,127	-	122,127	86,774	(35,353)	-41%
Downtown Clean & Well-Kept Appearance	3,360,607	_	3,360,607	3,419,887	59,280	2%
Remove Signs of Disorder in Downtown	62,913	_	62,913	31,854	(31,059)	-98%
Prepare for Emergencies	91,856	_	91,856	79,261	(12,595)	-16%
repair for Emergencies	6,121,298		6,121,298	5,819,790	(301,509)	-5%
Public Realm is Charming, Inviting, Beautiful &	0,121,290	_	0,121,290	3,819,790	(301,309)	-5/0
Celebrates the Life of the City						
Key Pedestrian Streets are Inviting	435,725		435,725	344,692	(91,033)	-26%
Public Spaces Managed, Programmed, & Delightful	1,248,920	-	1,248,920	680,239	(568,681)	-84%
Place of Civic Celebration		-	, ,			
Place of Civic Celebration	1,141,783	-	1,141,783	927,027	(214,756)	-23%
A 11. 4 . D 1	2,826,428	-	2,826,428	1,951,958	(874,470)	-45%
Accessible to Region & Easy to Get Around	22.404					45000
Effective Transit Access More Places, More Hours	22,684	-	22,684	8,322	(14,362)	-173%
Convenient Circulation Without Personal Vehicle	-	-	-	-	-	N/A
Easy To Find Way Around	34,403	-	34,403	58,013	23,610	41%
Connect Neighbors & Districts Inside/Outside Downtown	96,746	-	96,746	7,749	(88,998)	-1149%
Convenient, Understandable & Managed Parking	6,090		6,090	16,402	10,313	63%
	159,922	-	159,922	90,486	(69,437)	-77%
Vibrant, Sustainable Mixed-Use Place						
Best Place to Work in Region	210,822	-	210,822	303,538	92,715	31%
Exciting Neighborhoods to Live In	589,515	-	589,515	567,956	(21,559)	-4%
Competitive Shopping Place	19,193	-	19,193	13,087	(6,106)	-47%
Remarkable Destination for Visitors	12,210		12,210	23,402	11,193	48%
	831,739	-	831,739	907,983	76,244	8%
Downtown's Vision & Offering Understood By All						
Market to Region	357,264	-	357,264	796,465	439,200	55%
Promote Downtown's Ease of Use	77,545	-	77,545	22,643	(54,902)	-242%
Vision/Development Framework Understood By All	538,614	-	538,614	410,853	(127,761)	-31%
Tools to Assist Continued Redevelopment	20,167	_	20,167	55,038	34,871	63%
Develop & Maintain Information to Support Downtown	18,763	_	18,763	28,003	9,241	33%
	1,012,354		1,012,354	1,313,003	300,649	23%
District Governance & Service Known for Excellence	,- ,		, , , , , , , , , , , , , , , , , , , ,	,,	,	
Engage Stakeholders in Decision Making	557,808	_	557,808	750,812	193,004	26%
Communications to Owners, Tenants & Others	42,150	_	42,150	38,901	(3,249)	-8%
Preservation of Districts' Capital Assets	44,561	_	44,561	43,976	(585)	-1%
Treservation of Districts Capital Assets	644,519		644,519	833,688	189,170	23%
Capital Improvement & Expenditures						
Downtown Feels Safe & Comfortable	_	169,348	169,348	-	(169,348)	N/A
Public Realm is Charming, Inviting, & Beautiful	_	137,898	137,898	_	(137,898)	N/A
Accessible to Region & Easy to Get Around	_	448,197	448,197	130,996	(317,201)	-242%
Vibrant, Sustainable Mixed-Use Place	_	50,492	50,492	83,642	33,150	40%
Downtown's Vision & Offering Understood By All	_	50,172	50,172	- 05,012	55,150	N/A
Capital Replacement Expenditure	-	60,183	60,183	192,129	131,946	69%
сарна первасетен виропанию		866,117	866,117	406,767	(459,350)	
Total Evnances	\$ 11,596,260	\$ 866,117				-113%
Total Expenses	\$ 11,596,260	φ συυ,117	\$ 12,462,377	\$ 11,323,675	\$ (1,138,702)	-10%
Danraciation Evnanca	C7 101	040	60 224	75.066	6742	
Depreciation Expense	\$ (10.471.442)	\$ (603.007)	68,324 \$ (11 165 349)	75,066 \$ (10,666,060)	6,743 \$ (400,280)	
Excess of Revenue Over Expenses GAAP Basis	\$ (10,471,442)	\$ (693,907)	<b>\$</b> (11,165,349)	\$ (10,000,000)	\$ (499,289)	

### Houston Downtown Management District Variance Analysis to Amended 2023 Budget For the Nine Months Ended September 30, 2023

### Revenue

1) Operations revenue is under budget (\$7K) in Main Street Fountain Reimbursements, (\$28K) in Cotswold Fountain Reimbursements and (\$14K) in Trebly Park Tout Suite Utility Reimbursements. The budget shortfalls are due to timing of invoicing or services have not yet been rendered for the fountains. The shortfall for Trebly Park Tout Suite is due to a necessary contract revision no longer requiring reimbursements for utility expenses. Over budget \$3K in the Trash Program, \$11K in Irrigation Reimbursements from Buffalo Bayou Park and \$73K in METRO Bus Stop Cleaning due to timing of receipts. Project revenue is over budget \$3K in Market Square Park reimbursements. Other income includes Market Square Park event revenue which is \$9K over budget. Interest income is over budget \$27K due to more favorable rates than projected.

### **Operating Budget**

### **Expenses**

- 2) Goal 1a-Collaboration to Maintain Low Crime Rate-Under budget (\$267K) in Safety Guides due to the inability to hire and retain qualified personnel, the severe heat and dealing with the homeless. Under budget (\$14K) in the Off Duty Officer program, (\$3K) in Seal Security and (\$3K) in staffing.
- 3) Goal 1b-Reduced Presence of Homeless & Street Persons-Under budget (\$93K) in homeless outreach programs. SEARCH is having a difficult time keeping the three budgeted employees on staff. They are working with two staff to fulfill objectives.
- 4) Goal 1c-Downtown Sidewalks are Comfortably Lighted-Over budget \$20K in Street Lighting Expense, amenities and maintenance.
- 5) Goal 1d-Downtown Noted for Cleanliness & Well-Kept Appearance- Under budget (\$255K) in Street Teams cleaning sidewalks and bus stops, (\$44K) in Trash Collection, (\$15K) in Landscaping, (\$13K) in Operations overhead, (\$11K) in Irrigation and (\$10K) in staffing. Over budget \$5K in Paver repair and maintenance.
- 6) Goal 2a-Key Pedestrian Streets are Inviting-Under budget (\$82K) in accent plants. Summer accent planting is completed but not billed completely. Over budget \$22K in staffing.
- 7) Goal 2b-Key Public Spaces Programmed and Delightful-Under budget (\$22K) in Main Street Square maintenance, (\$23K) in Market Square Park Maintenance, (\$17K) in Trebly Park maintenance, and (\$4K) in Cotswold maintenance and repairs. Over budget in Main Street Square programming \$23K and Market Square programming \$23K. Under budget (\$7K) in Collaborative programming and (\$2K) in Trebly Park programming.
- 8) Goal 2c-Place of Civic Celebration-Over budget \$11K in Pole & Pot Maintenance, \$23K in Allen Parkway Maintenance and \$6K in staffing. Under budget (\$50K) in Holiday Promotions and (\$15K) in Art programming.
- 9) Goal 3a-Effective Transit Access More Places Under budget (\$150K) in Effective transit access (Ft. Bend Co. Park and Ride). Over budget \$6K in staffing.
- 10) Goal 3c-Easy to Find Way Around Under budget \$49K in Wayfinding and \$7K in staffing.
- 11) Goal 3d-Connect Neighbors & Districts Inside/Outside Downtown-Over budget \$25K in staffing.
- 12) Goal 4a-Best Place to Work in the Region-Under budget (\$143K) in Economic Development and over budget \$17K in staffing.
- 13) Goal 4b-Exciting Neighborhoods To Live In-Under budget (\$21K) in DLI payments (\$5K) for Residential Market Research.
- 14) Goal 4c-Competitive Shopping Place Over budget \$4K in staffing.
- 15) Goal 5a-Market to Region-Under budget (\$158K) in marketing expenditures and (\$126K) in staffing.
- 16) Goal 5b-Promote Downtown's Ease of Use Over budget \$7K in staffing.
- 17) Goal 5c-Planning Consultants & Expenses are under budget (\$34K) and over budget \$111K in staffing.
- 18) Goal 6a-Complete engagement by all stakeholders in District Over budget \$2K in Operations, under budget (\$1K) in Engagement, (\$6K) in Economic Development, (\$4K) in Planning Design & Construction, (\$3K) in Administration and (\$7K) in staffing.

### **Capital Budget**

- 19) Under budget (\$40K) in Landscape Amenities-Irrigation.
- 20) Under budget (\$27K) in Storefront/Streetscape Grants, (\$200K) for Storefront Activation and Improved Pedestrian Connection and (\$50K) in Market Square Park improvements.
- 21) Under budget (\$73K) for Southeast Sidewalks TxDOT, (\$50K) for Sidewalk Infill Projects and (\$23K) for Vehicular and Pedestrian Wayfinding.
- 22) Under budget (\$100K) for Retail Challenge Grants.
- 23) Under budget (\$35K) for Capital Replace expenditures

### **ACTION ITEM**

Authorize execution of agreements and related expenditures for professional Tax Collector/Assessor services and related legal fees for assessment collections.

### **SERVICE PLAN**

Account Code Budget & Year

### 2021-2025

915.600 590.802 912.600 \$68000 \$7,000 \$20,000

### REQUEST

Not to exceed \$95,000

### **DESCRIPTION**

For the past several years, Utility Tax Services (UTS) has acted as assessor/collector of the District's annual assessments. In this capacity, the services include: 1) preparing and maintaining a base year assessment roll; 2) noticing property owners of public hearings concerning the initial and supplemental assessment rolls and representing the District at public hearings; 3) preparing and mailing annual assessment bills; and 4) collecting assessments.

The District has engaged with Linebarger Goggan Blain & Sampson, LLP in the past for their services to collect delinquent tax assessments. The delinquent assessments are reported by Utility Tax Services (UTS), the District's tax assessor and collector.

### **DISCUSSION**

The District would like to enter into a contract with Utility Tax Services. HCAD began certifying 2023 property valuations in September with assessment invoices set to be mailed in November. The District requires the assessor-collector services to participate in setting the roll and any public hearings (if any and as needed) and prepare invoices for the 2023 tax year for the Jurisdiction 265 Assessment roll.

In years past, the cost of engaging Linebarger Blain & Sampson, LLP has been increasing due to the number of accounts under protest and delinquent assessment accounts they are having to collect. UTS reports delinquent accounts to Linebarger Blain & Sampson.

### **DBE Participation**

Individuals wishing to provide assessor/collector services to special districts must be licensed by and registered with the Texas Board of Tax Professional Examiners. Utility Tax Services and Linebarger Blaine & Sampson are not certified as a DBE.

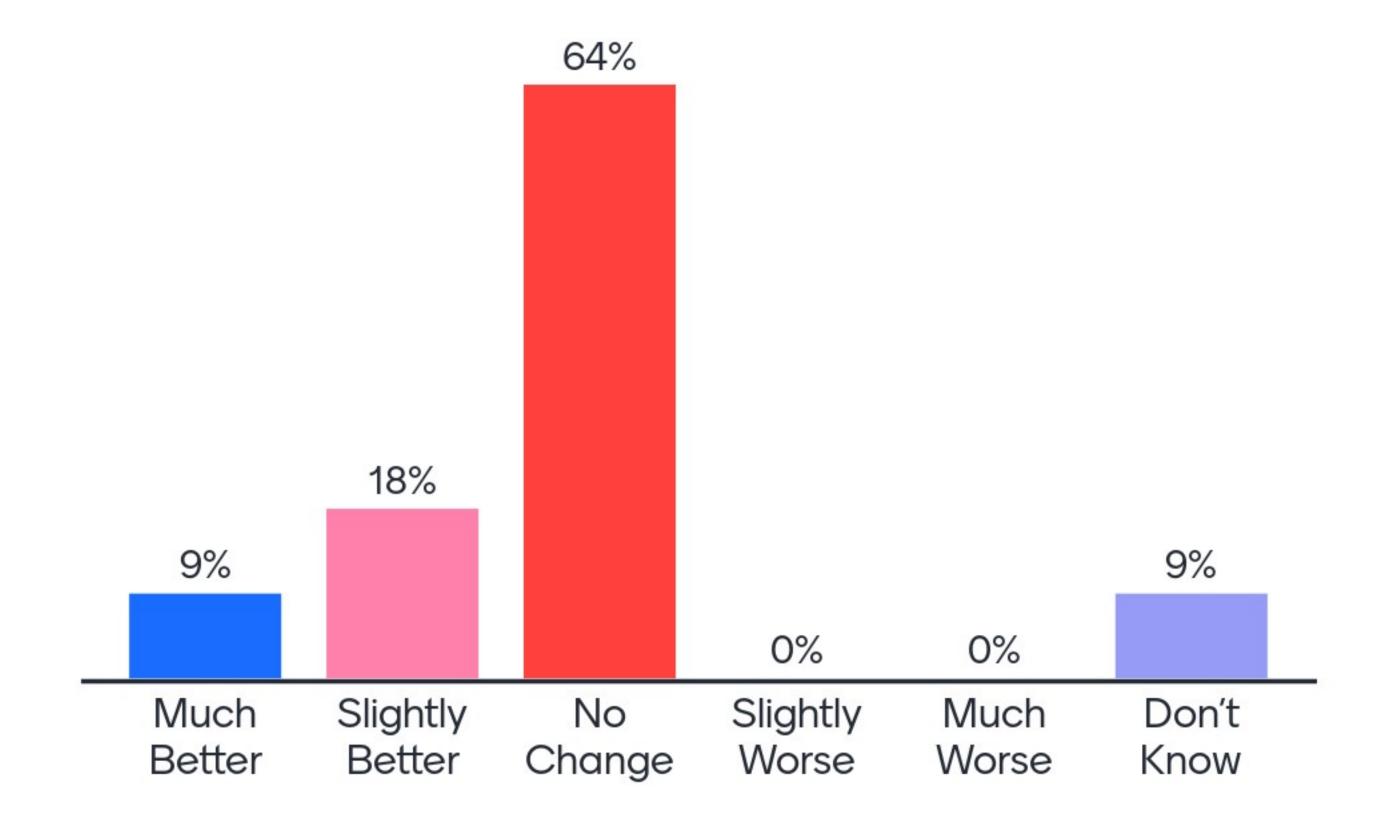
### 2024 HDMD Budget Work Session

## Who will win? Astros wins!





## 1. In your opinion, has cleanliness in Downtown Houston improved or worsened since one year ago? (Select one)

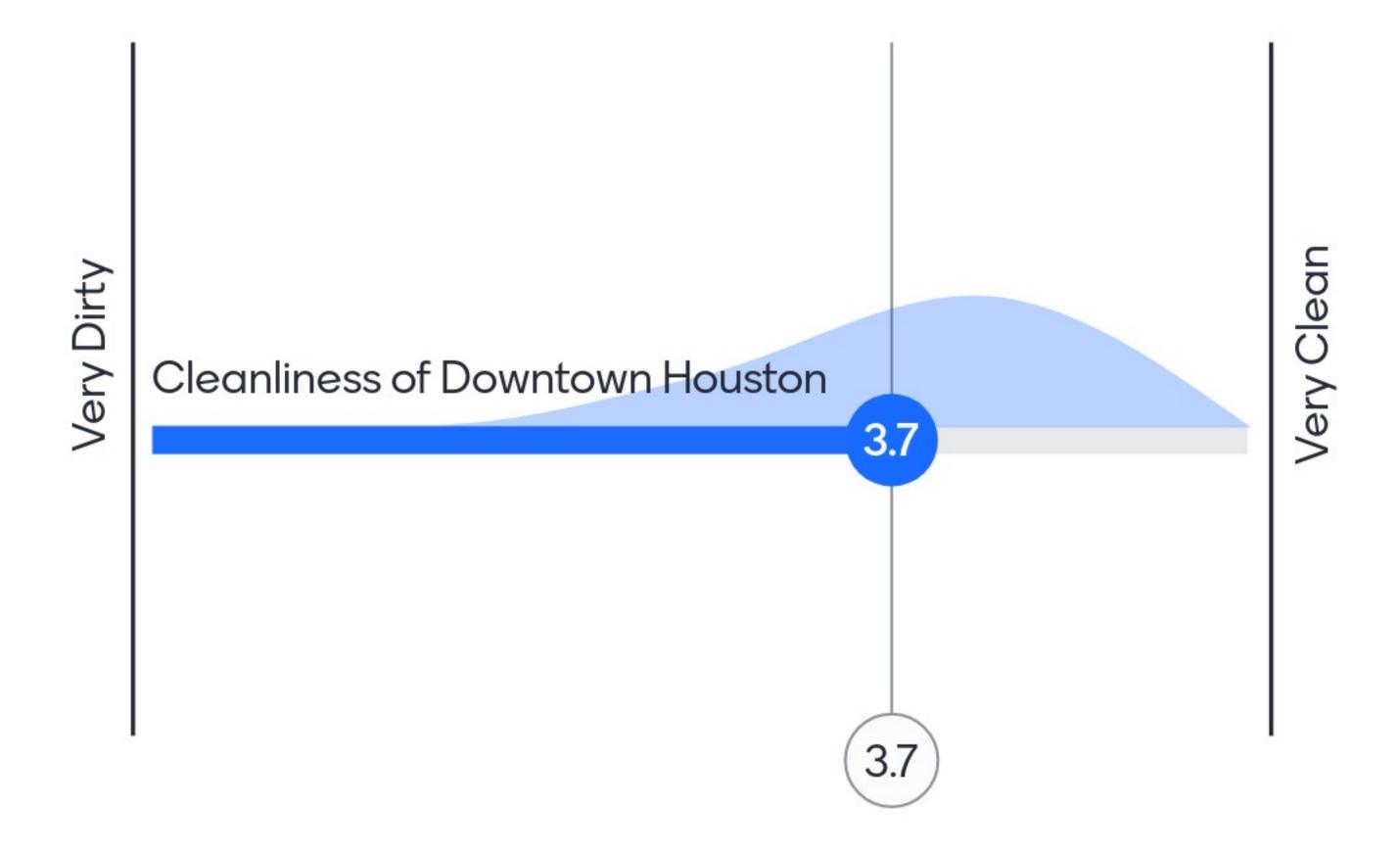




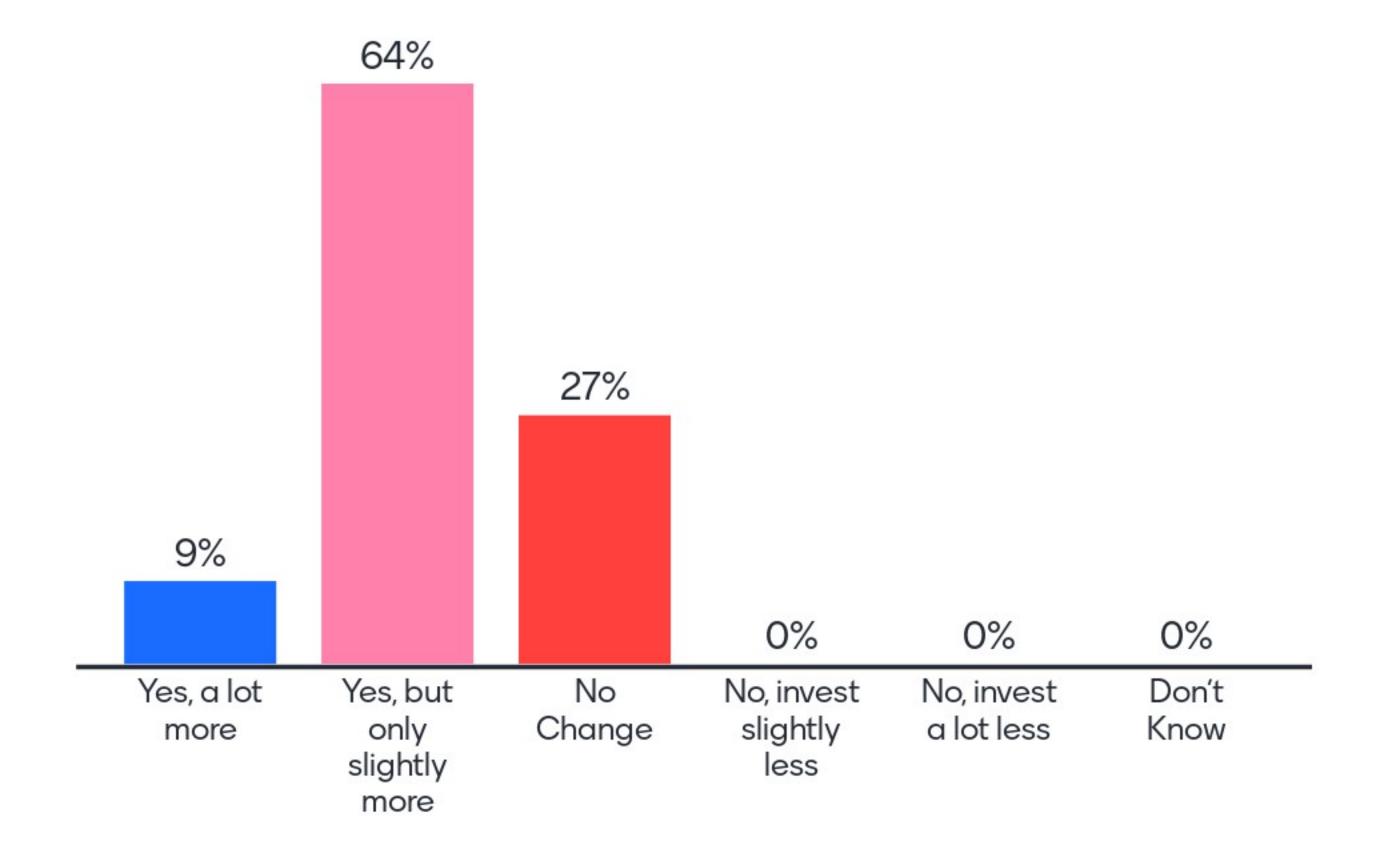


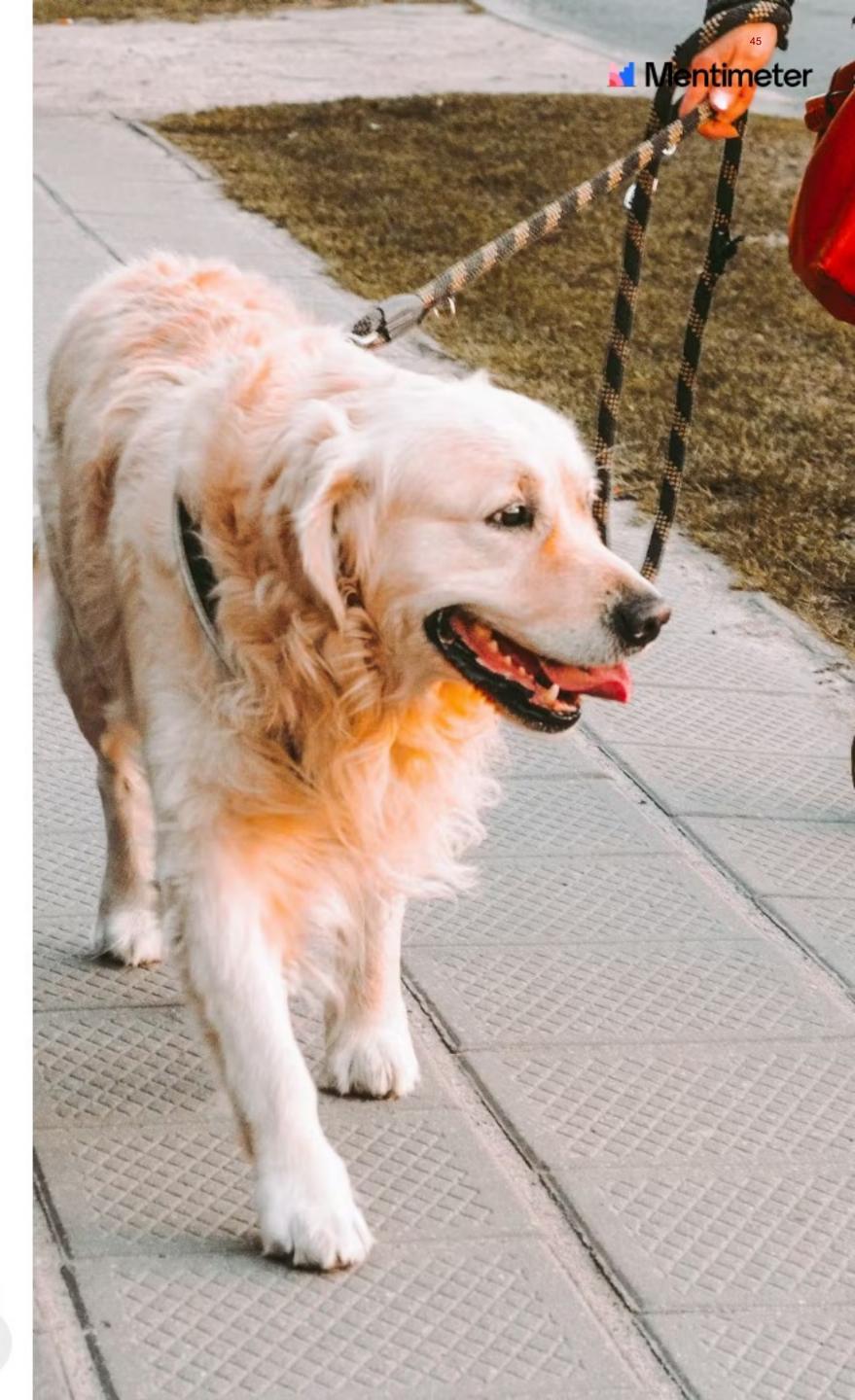


## 2. On a scale of 1 to 5, how would you rate cleanliness in Downtown Houston today?

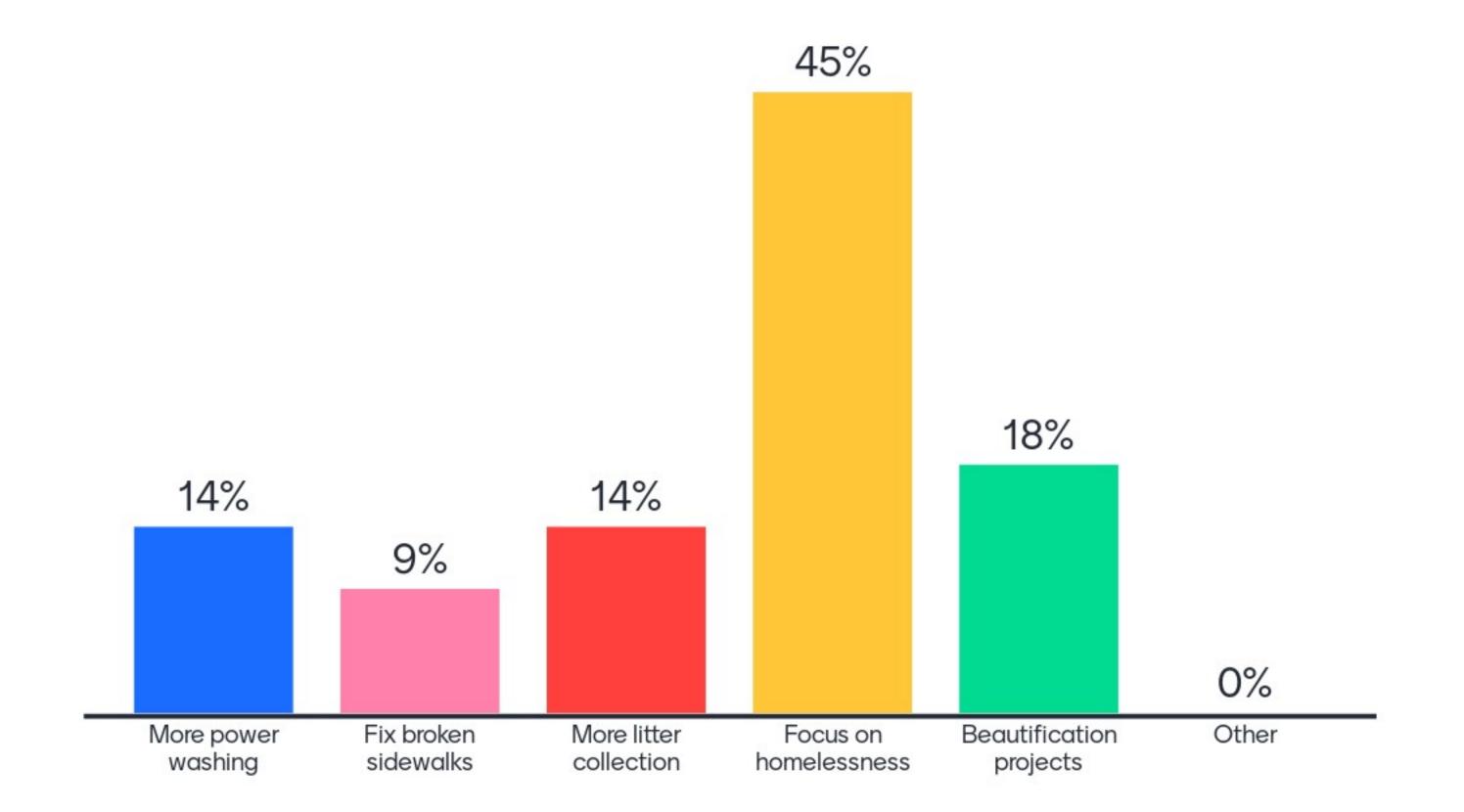


## 3. Do you believe that the HDMD should invest more in programs to affect cleanliness in Downtown? (select one)





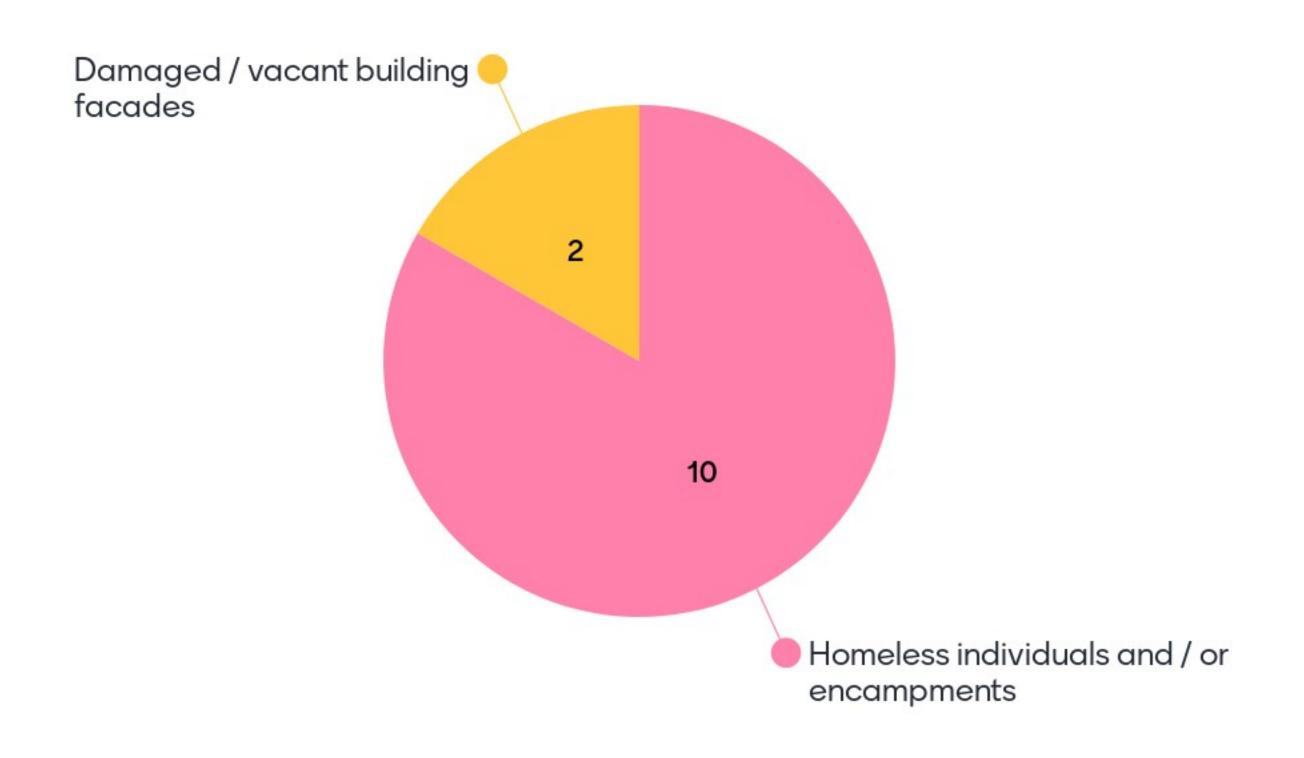
### 4. In your opinion, what should HDMD invest in to improve cleanliness? (select up to 3)

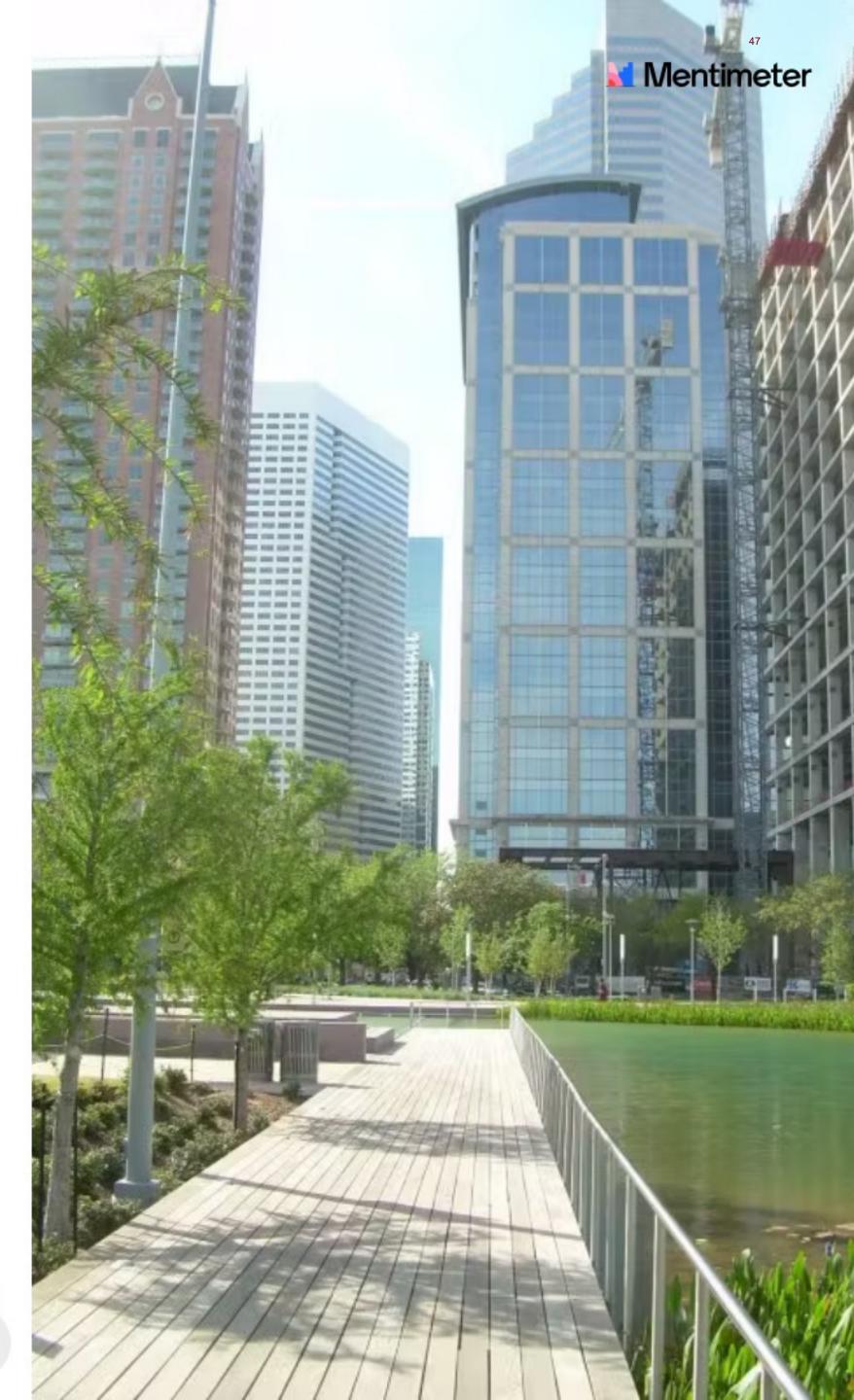






## 5. What, in your opinion, is the #1 factor influencing negative perceptions of cleanliness in Downtown Houston? (Select one)

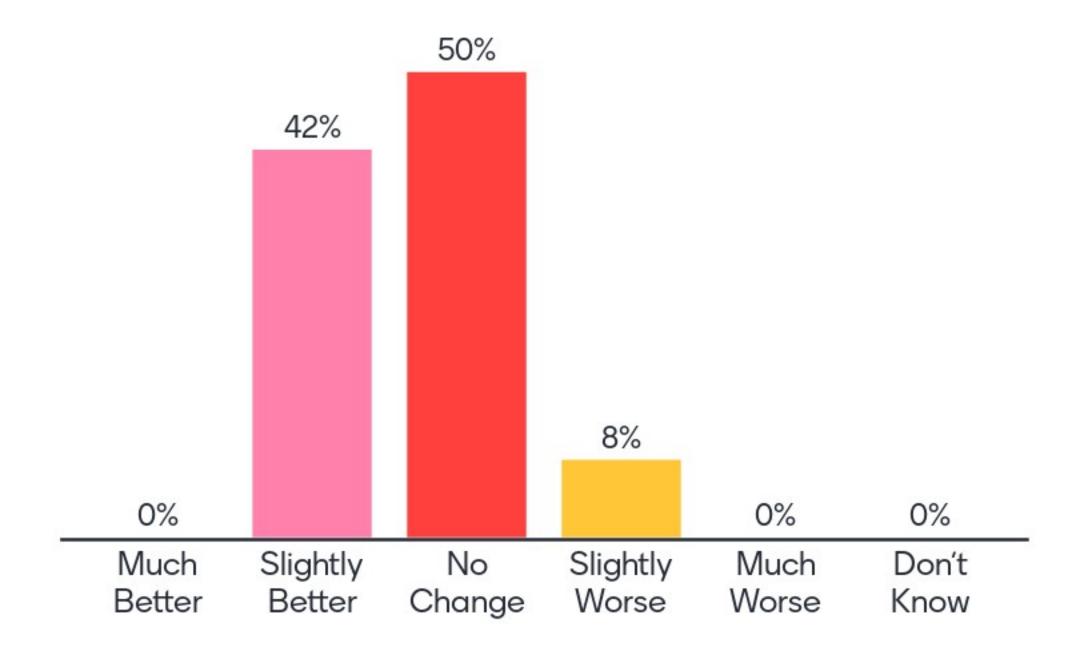






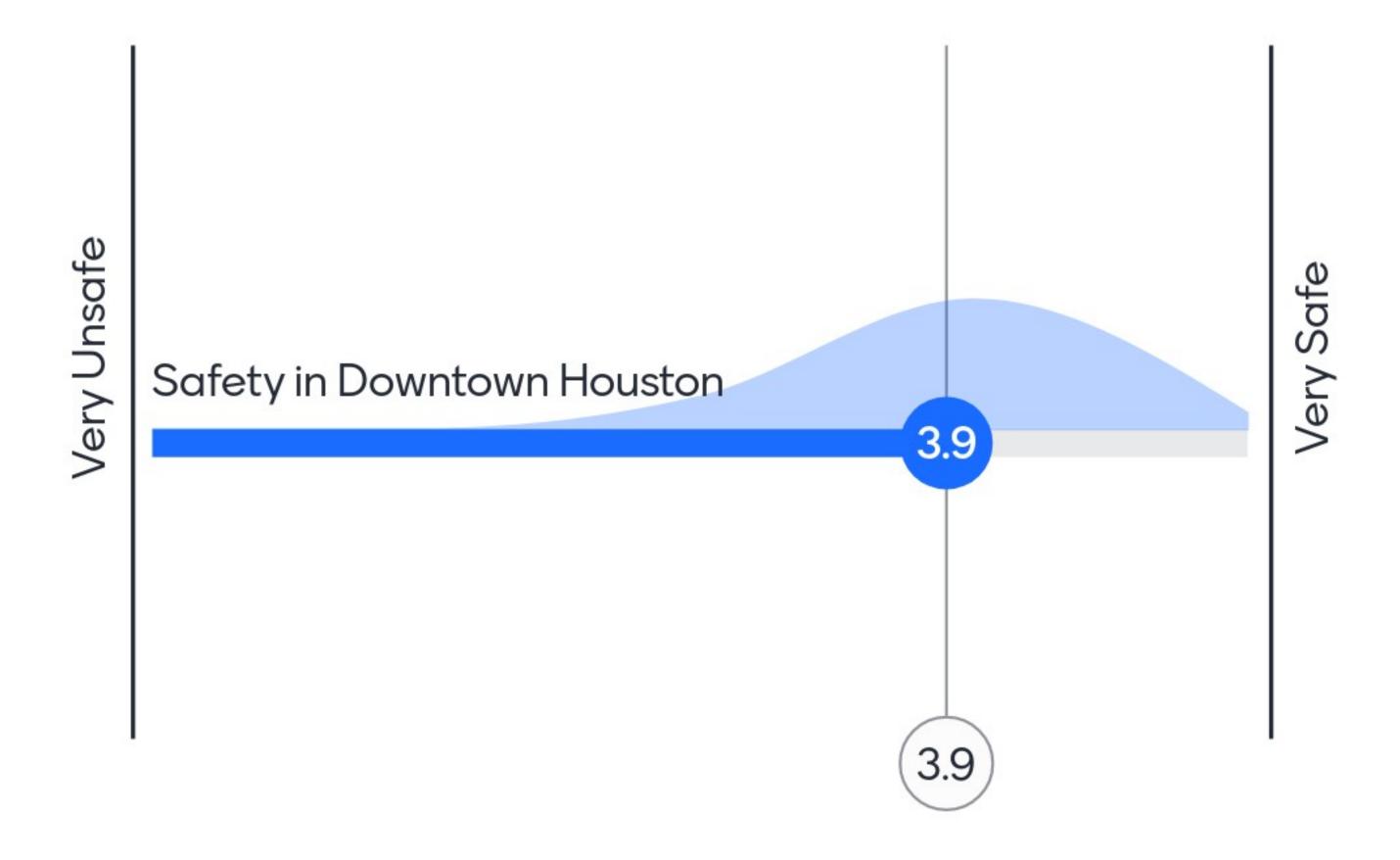


# 6. In your opinion, has safety in Downtown Houston improved or worsened since one year ago?



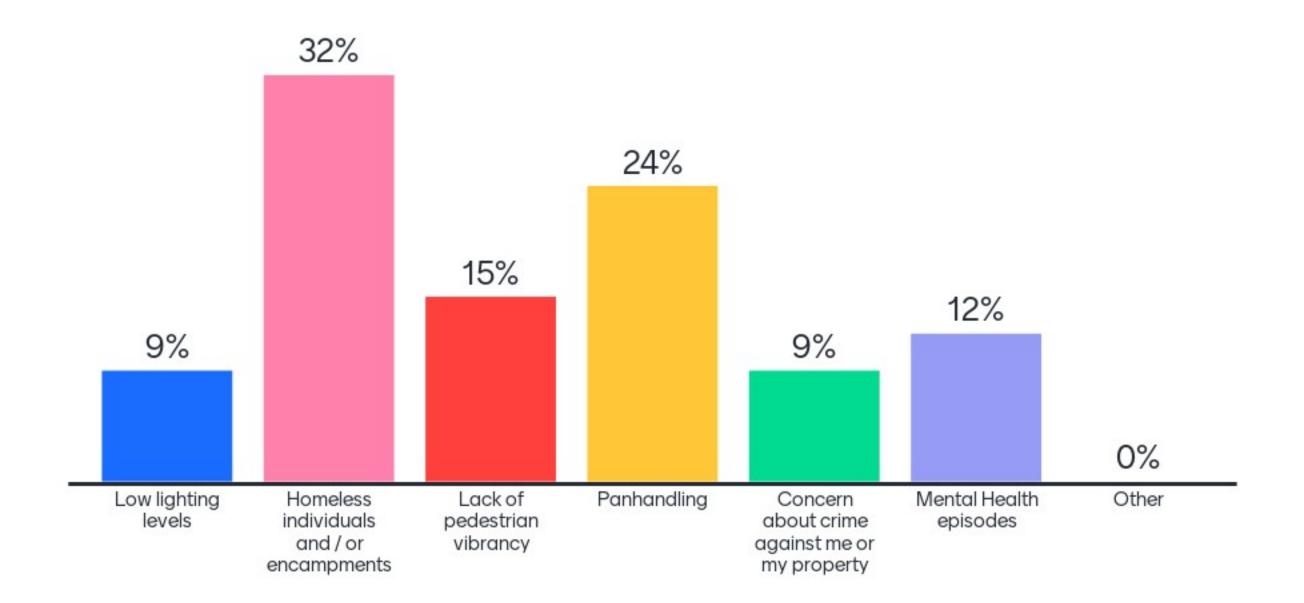


## 7. On a scale of 1 to 5, how would you rate safety in Downtown Houston today?



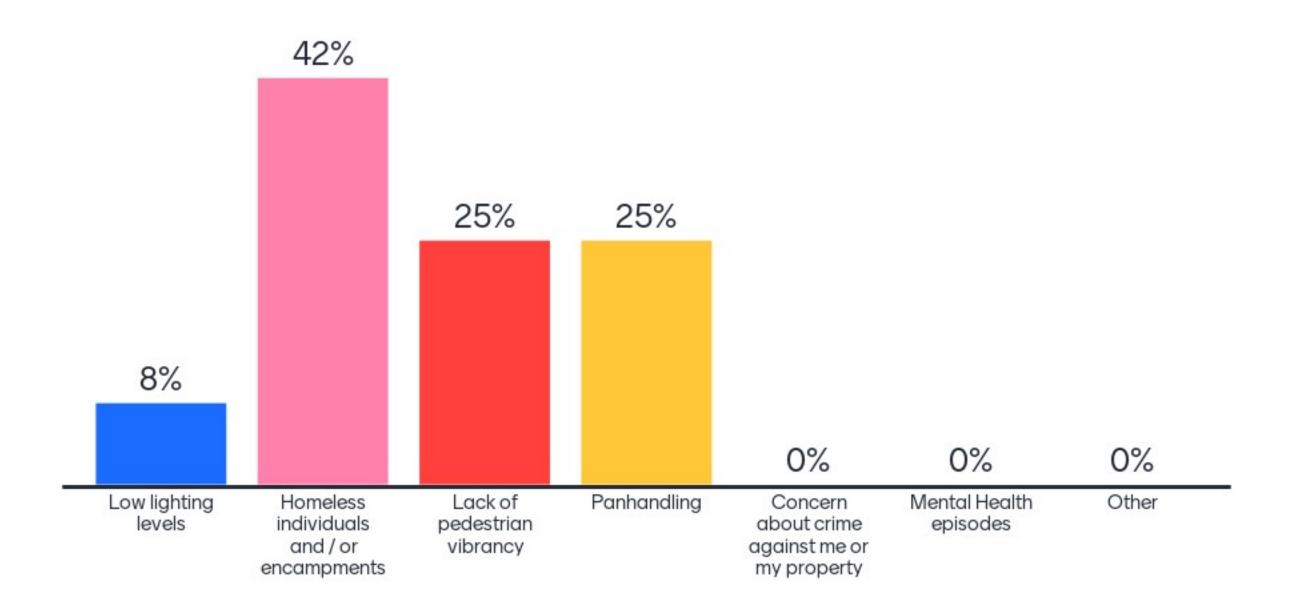


# 8. Which of the following safety most directly contribute to negative perceptions of safety in Downtown Houston? (Select up to three)





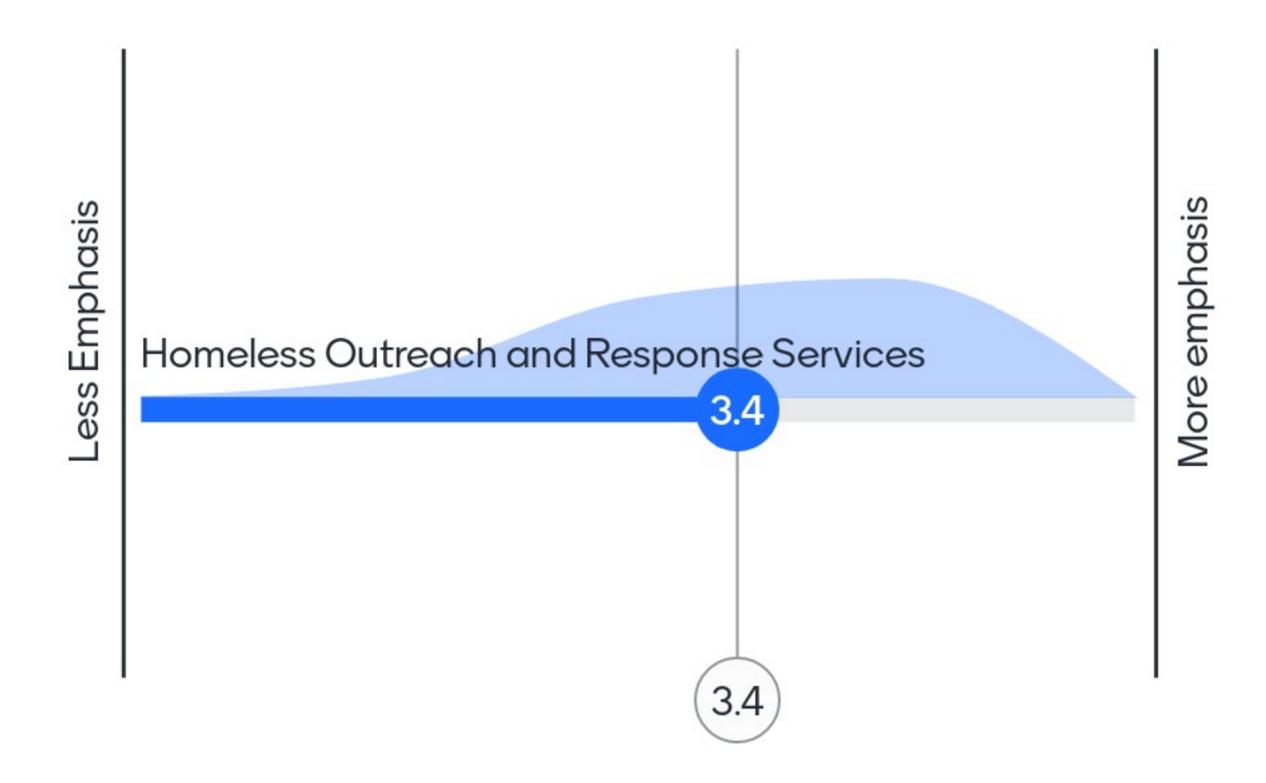
# 9. What, in your opinion, is the #1 factor negatively influencing perceptions of safety in Downtown Houston? (Select one)





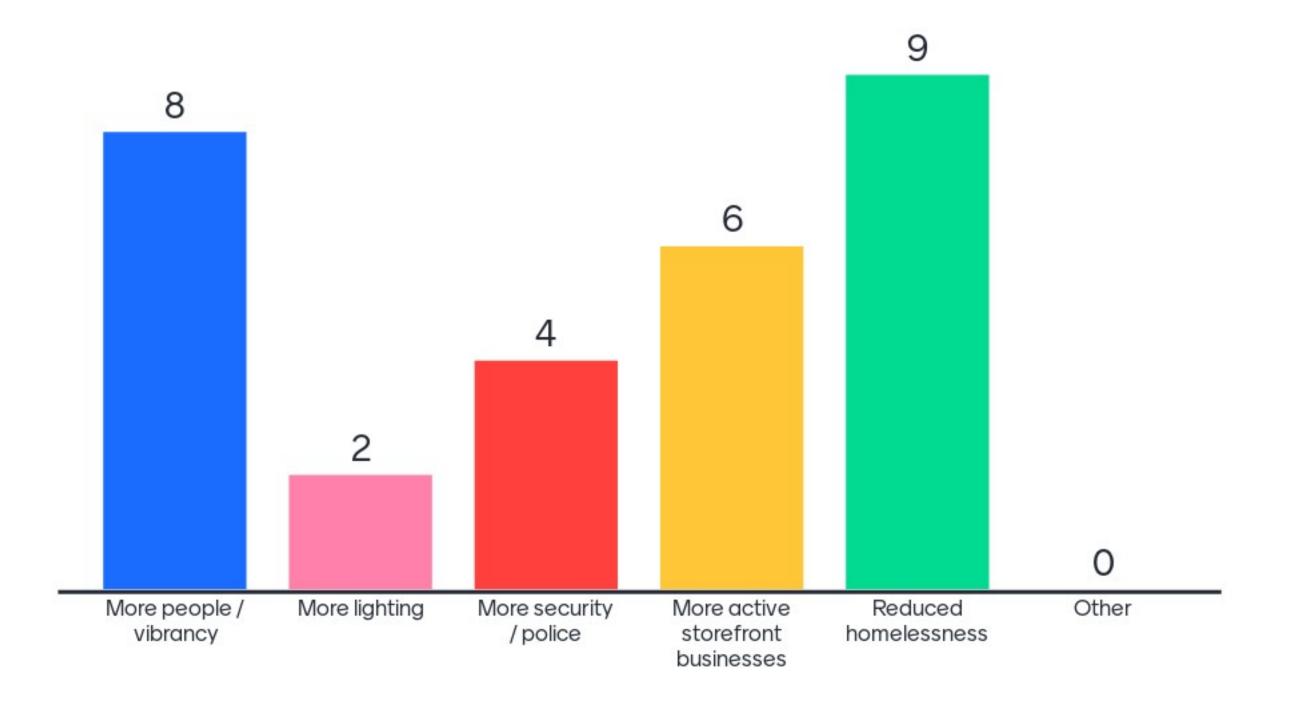


# 10. In your opinion, how much emphasis should be placed on the HDMD's efforts to address homelessness?



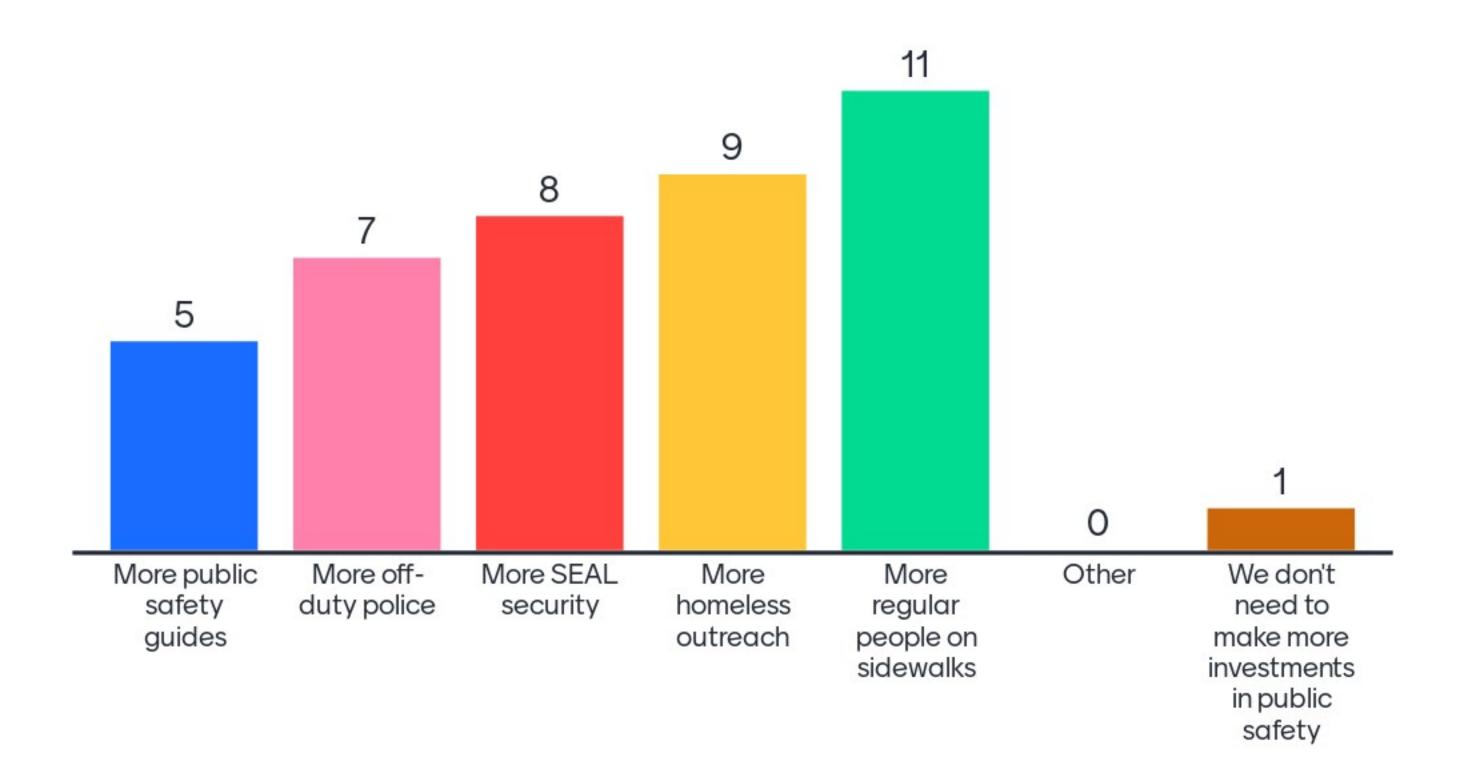


## 11. Which of the following would make people feel safer in Downtown? (select up to 3)





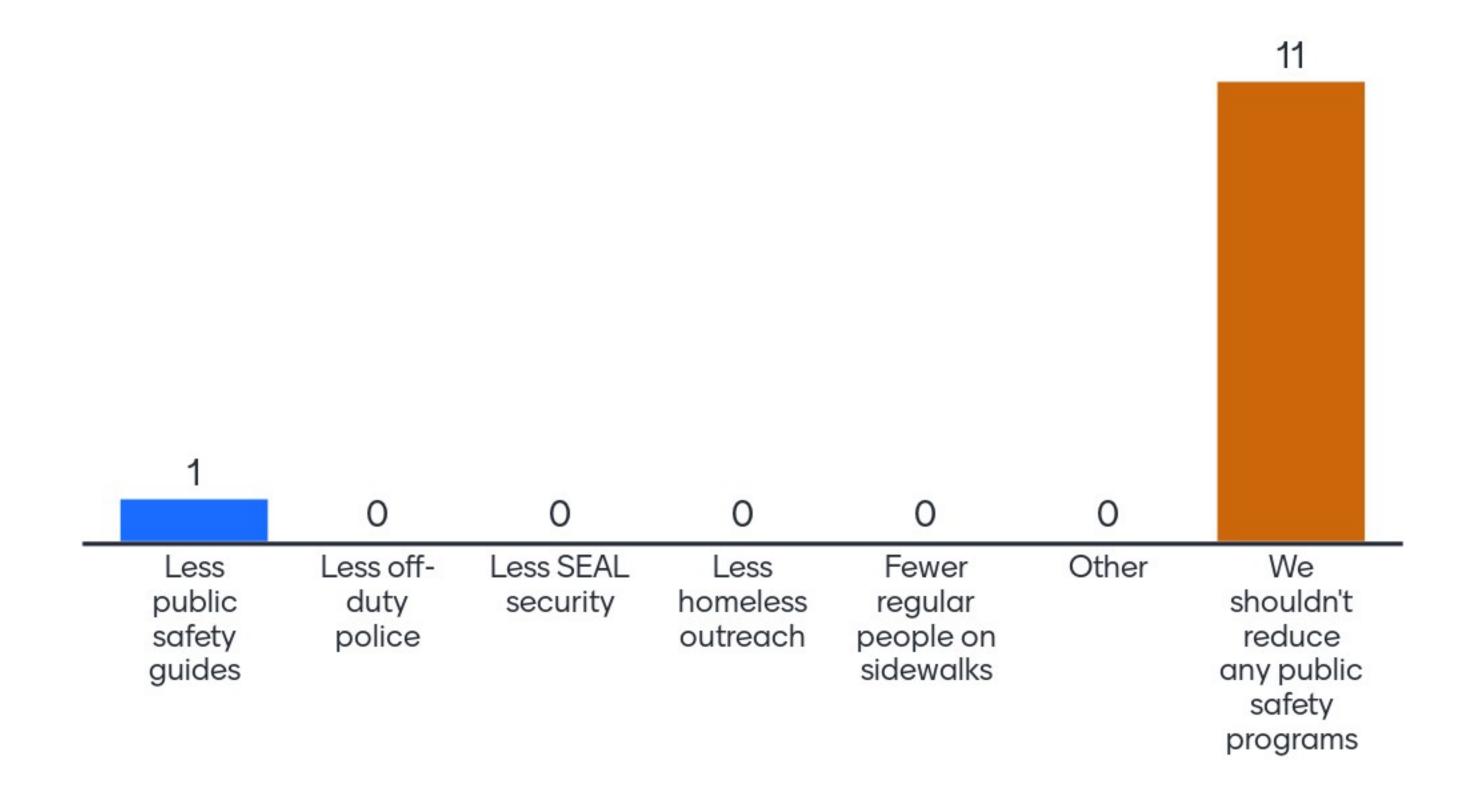
## 12. Which public safety programs do we need more of? (select all that apply)





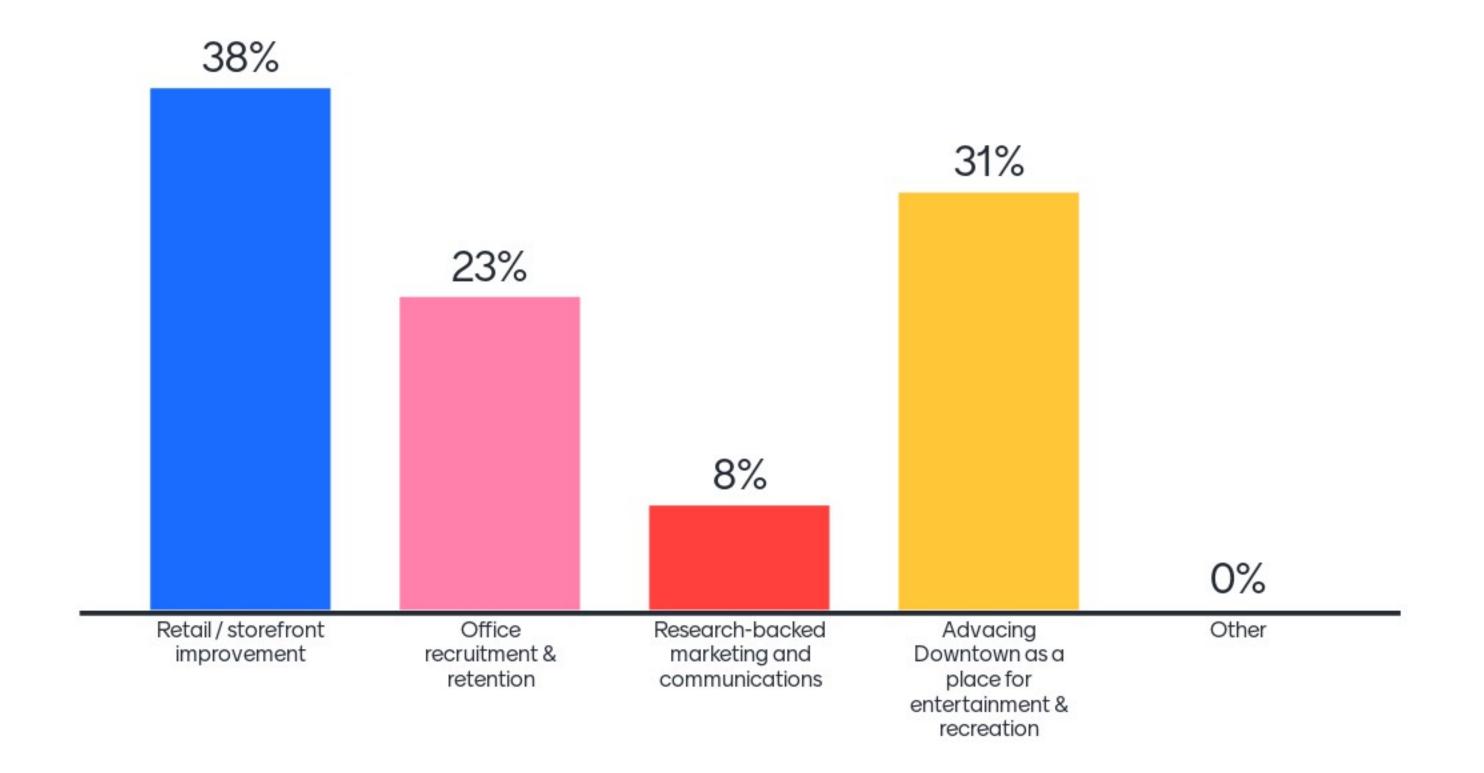


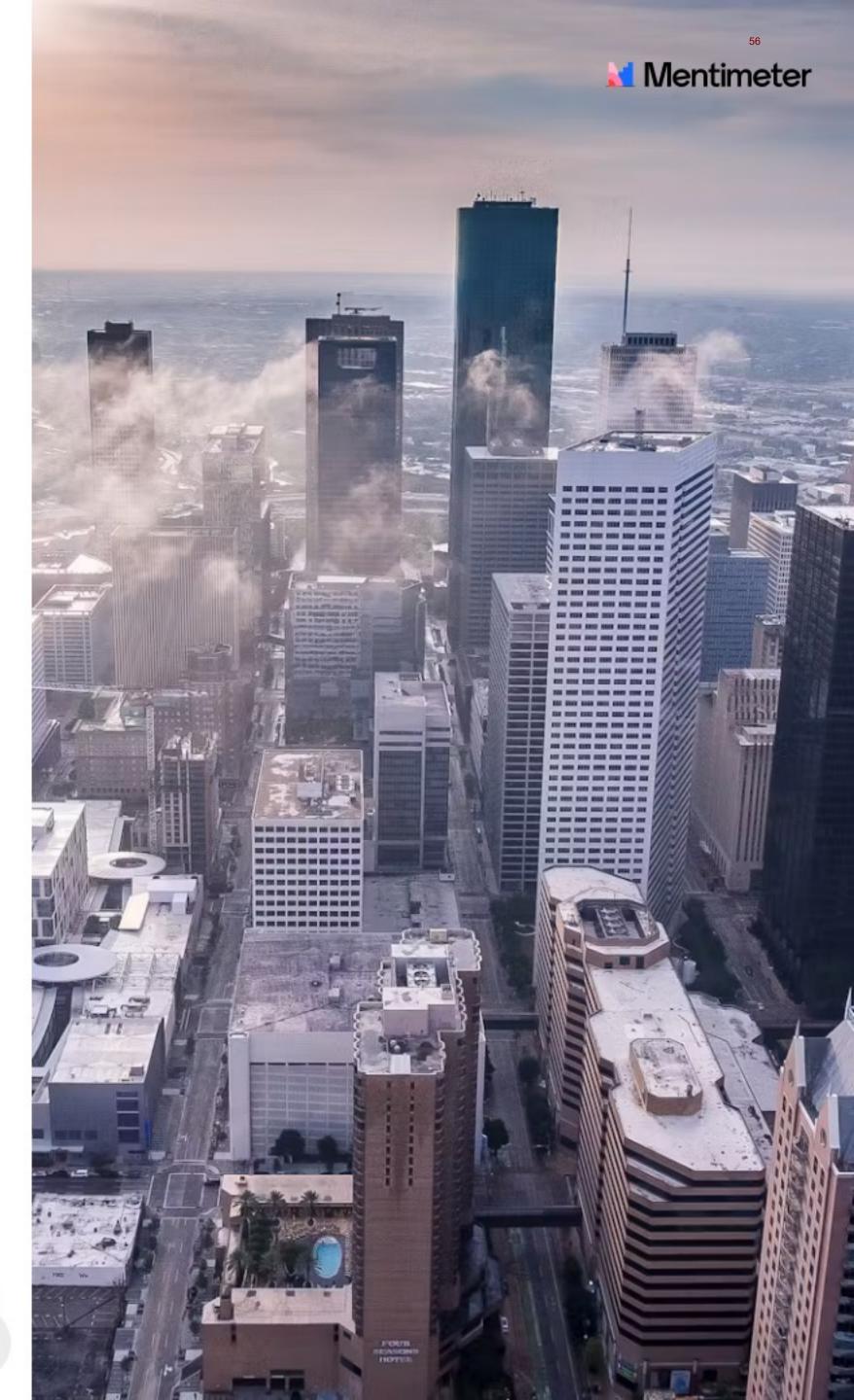
## 13. Which do we need less of? (select all that apply)





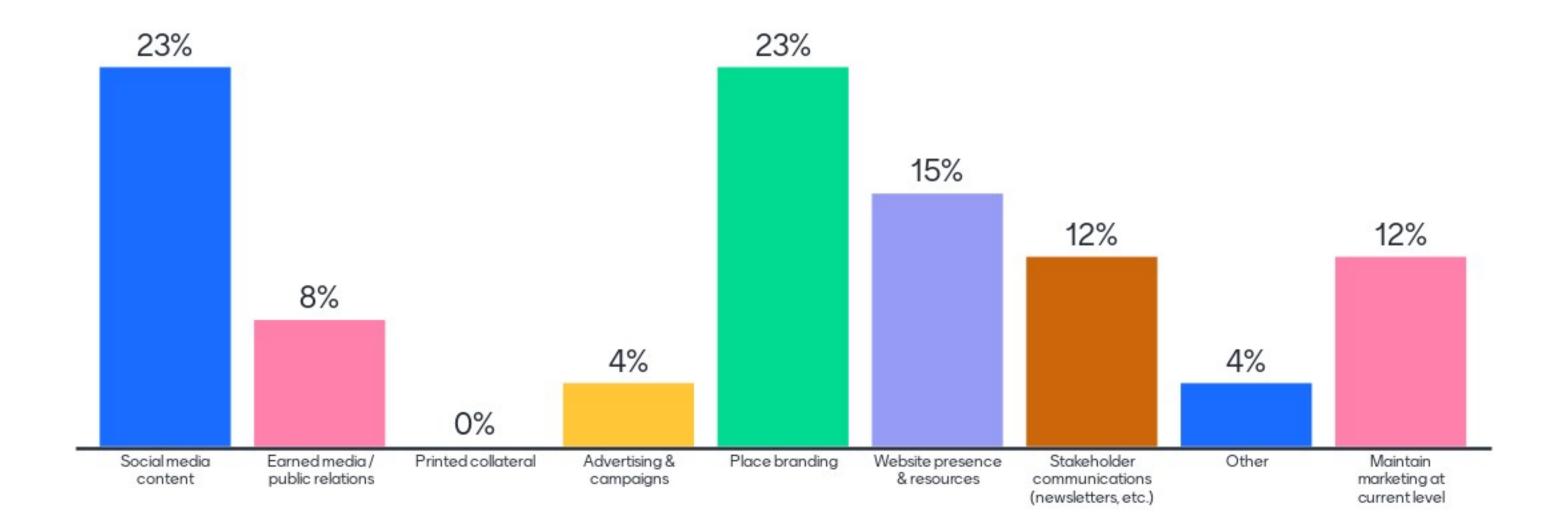
### 14. What, in your opinion, should be the HDMD's primary focus for economic development?

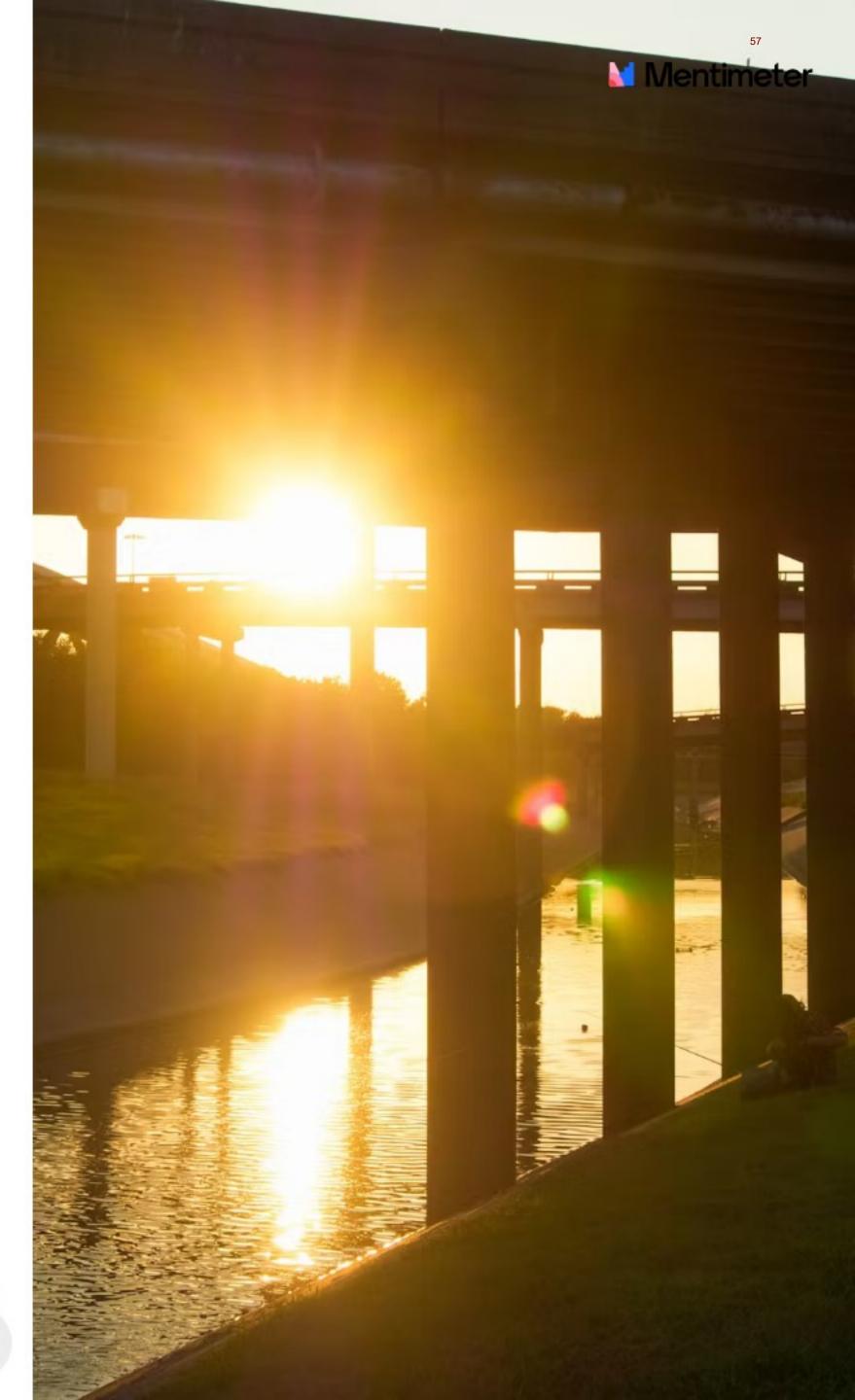






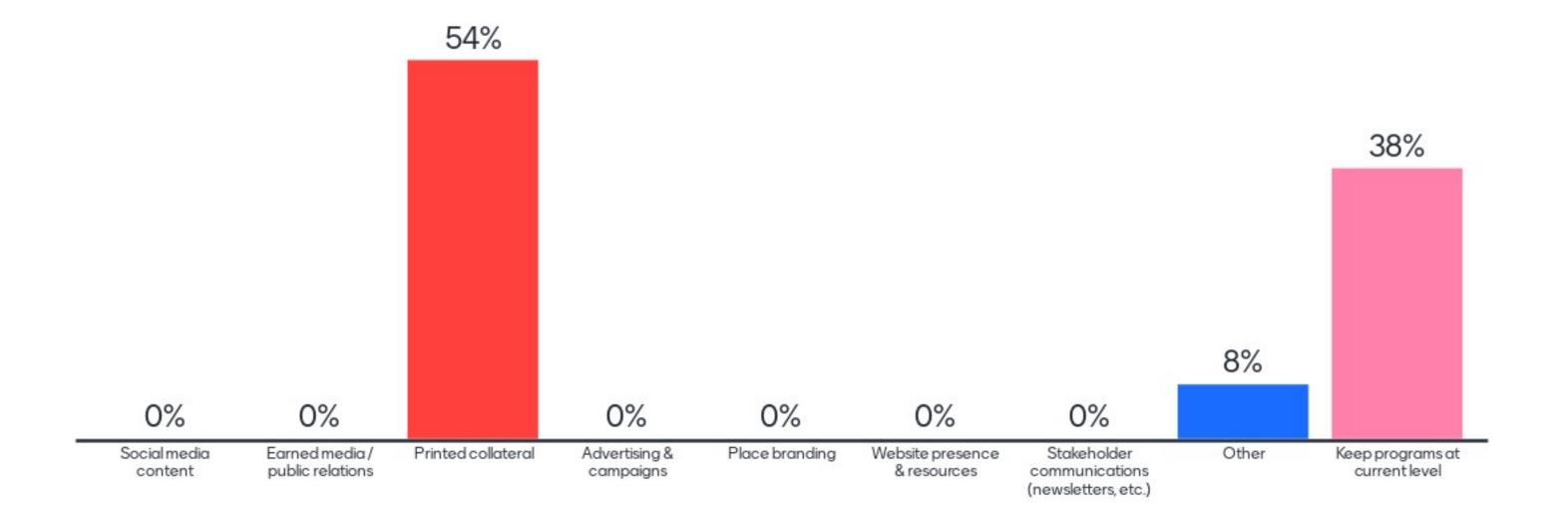
### 15. Which HDMD marketing projects would you like to see more of in 2024? (select up to 3)

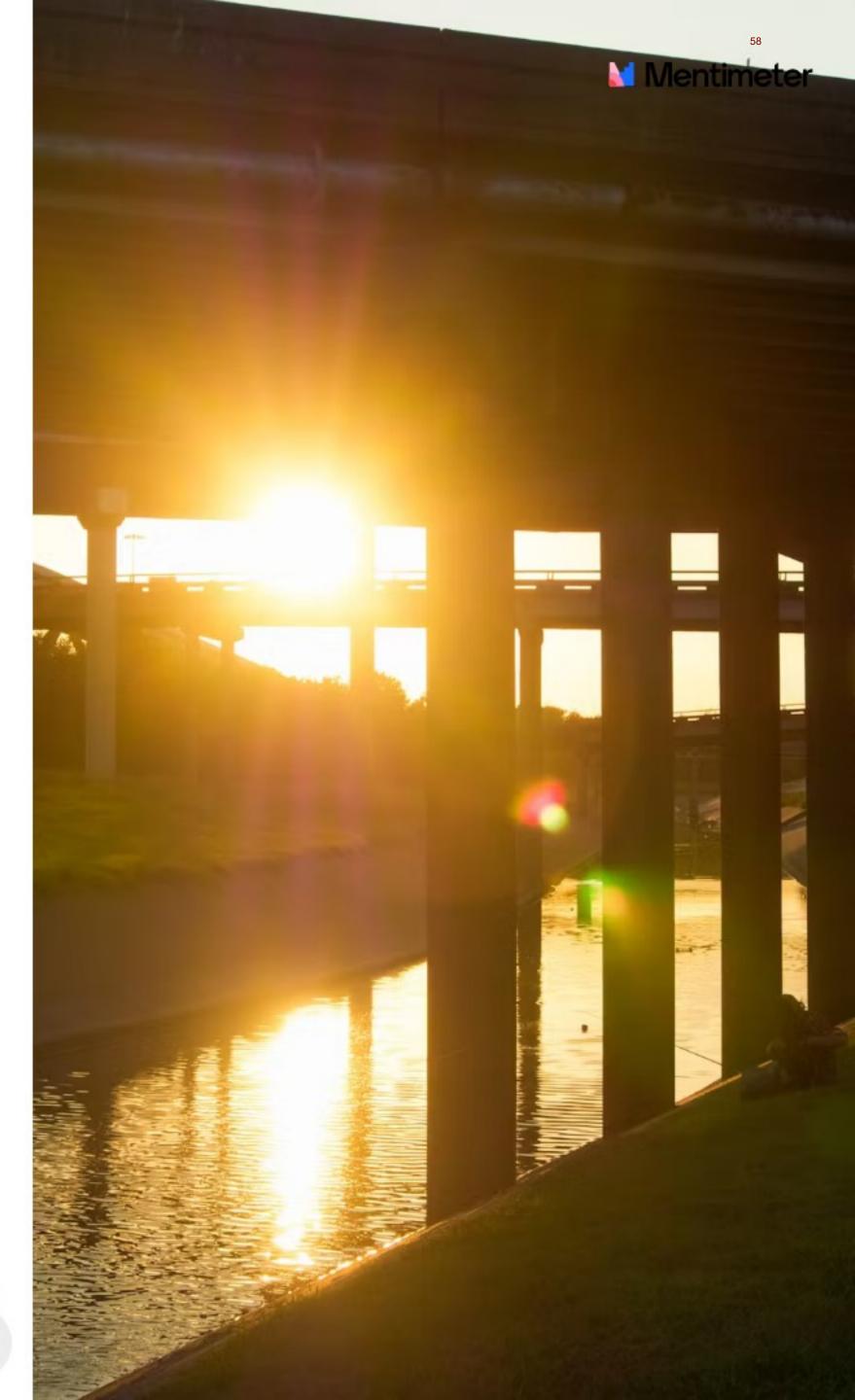






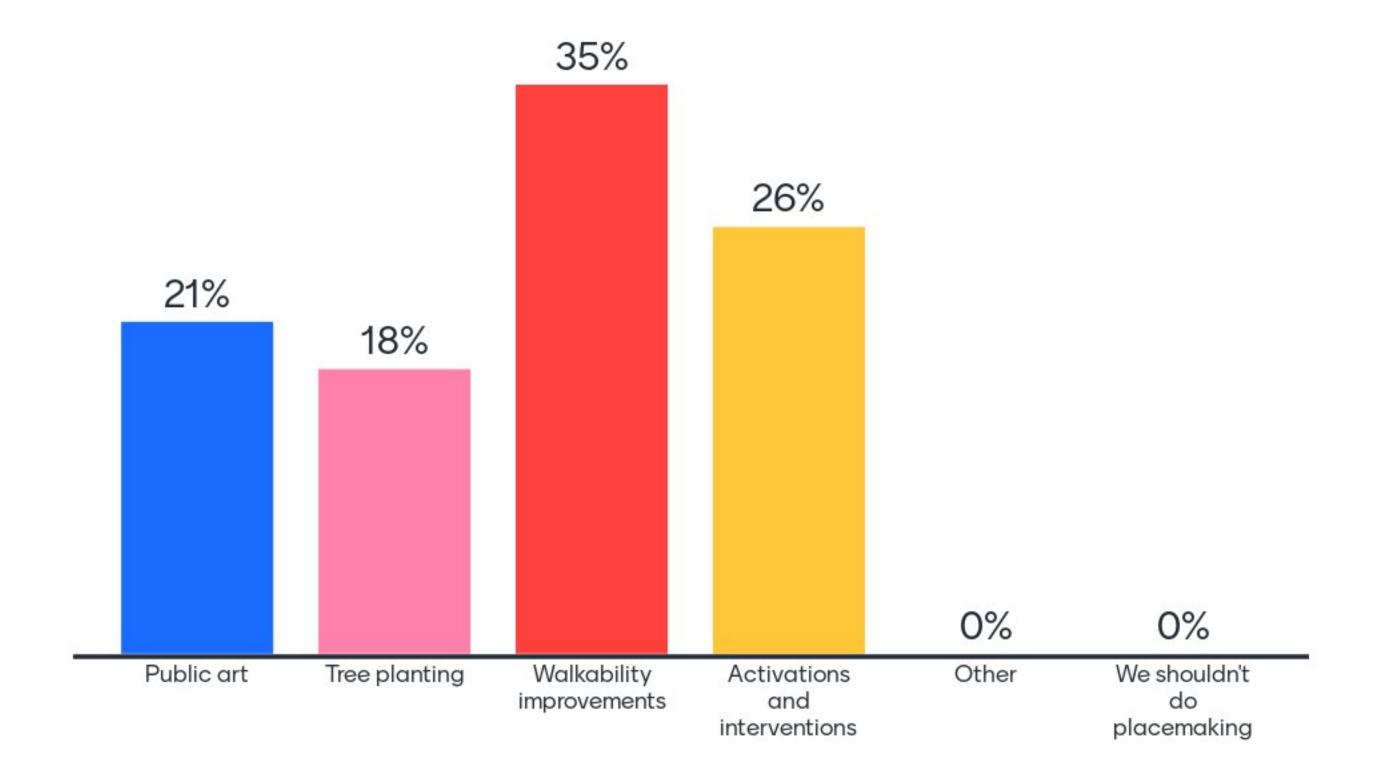
### 16. Which HDMD marketing projects would you like to see less of in 2024? (select up to 3)







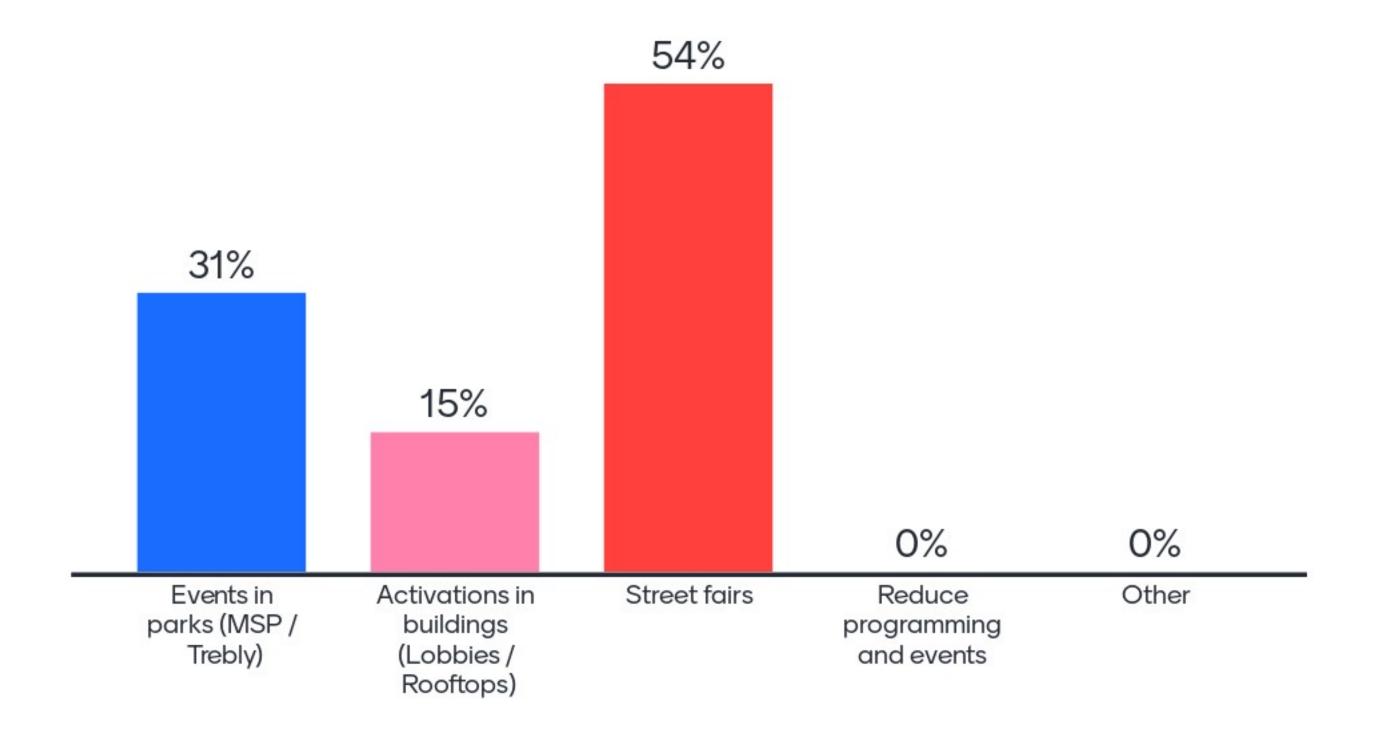
## 17. What, in your opinion, are the most important placemaking efforts HDMD should advance? (check all that apply)

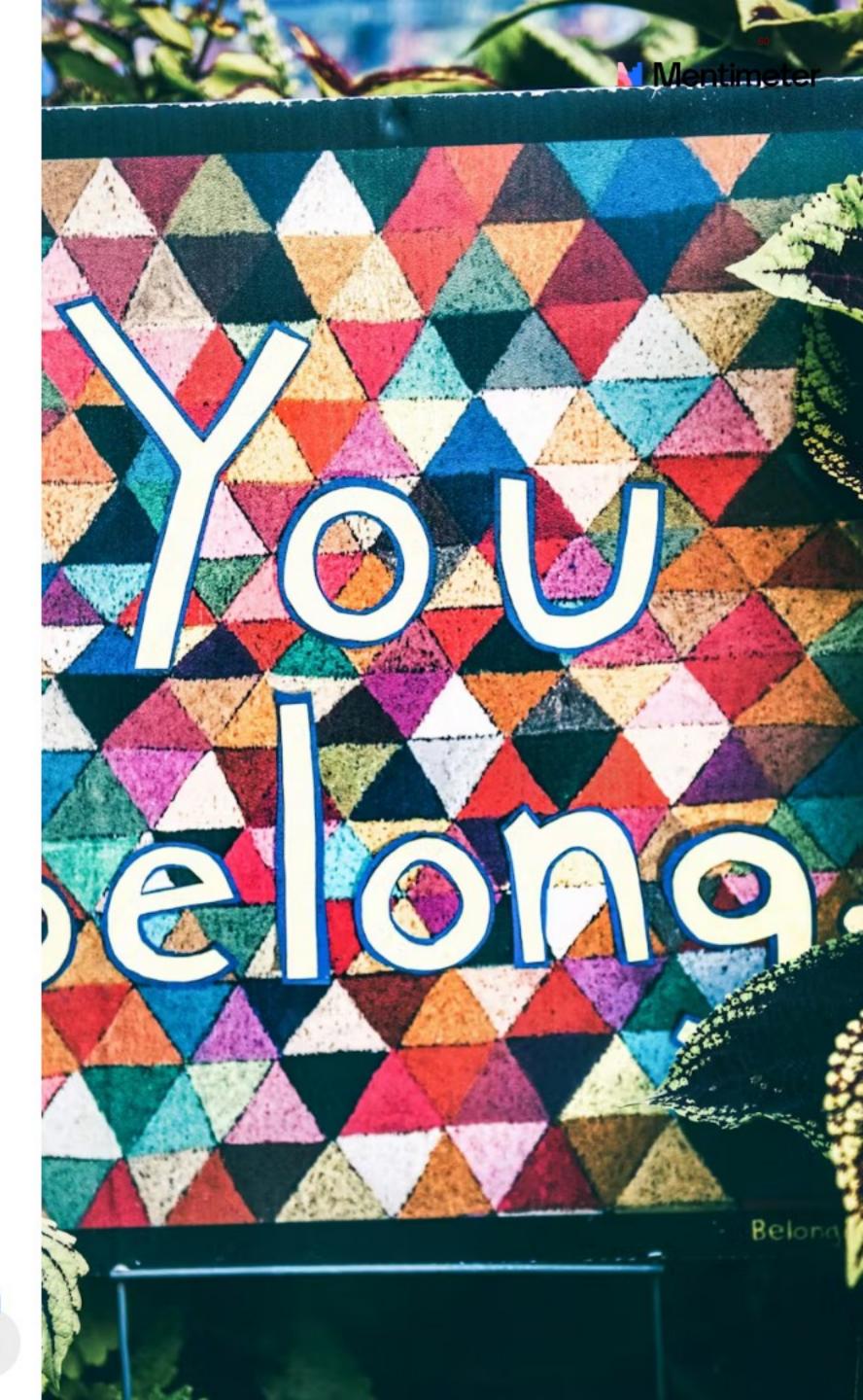






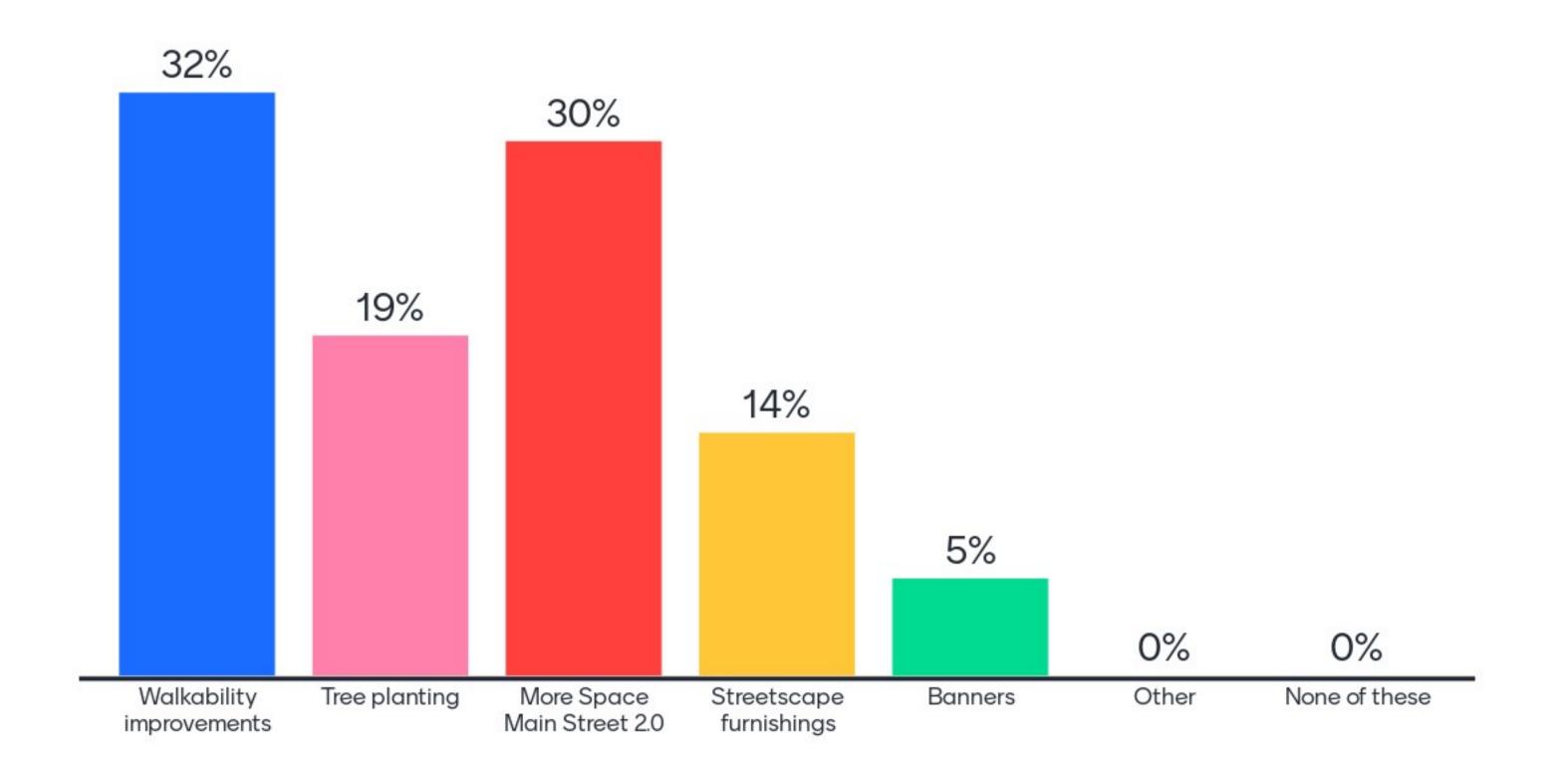
### 18. What, in your opinion, are the most important programmatic and event-related investments of HDMD? (Select up to 2)







### 19. What, in your opinion, are the most important capital projects for 2024? (select up to 3)









### 20. If you could suggest one specific additional priority for the 2024 budget, not listed previously, what would it be? (Open ended response)

9 responses

Focus on how do we measure success

Bring back international street festival

Law enforcement collaborations

Create Street vibrancy

Recruiting Fortune 500 companies to relocate to houston downtown

Public/private partnerships of incentivizing relocation of business to downtown.

Plan for 1-45 re-construction disruption (that rhymes!)

encouraging residential

Residential from office bldgs





### **ACTION ITEM**

Authorize President to execute the agreement and expenditure with Harris County for support services for outreach teams.

SERVICE PLAN 2021-2025 Account Code 851.200

Budget & Year \$900,000 2023

**REQUEST** Not to exceed \$29,100

DESCRIPTION

The Harris County Sheriff's Office will continue to provide support services in partnership with the Harris Center's Care Coordinator. Partnering together they will provide support services and long-term housing to homeless individuals suffering with mental illness or intellectual disability within our district. The contract term is from October 1, 2023 to September 30, 2024.

**DISCUSSION** 

The Harris County Sheriff's Office will continue to work in partnership with the District's program with the Harris Center for Mental Health & IDD to further the Chronic Consumer Assistance Program (CCAP) that engages individuals identified by the District as being chronically homeless and suffering from serious mental illness.

The Sheriff's Office will provide a full-time Deputy to partner with the Harris Center Care Coordinator to act as a liaison between the homeless population and area housing, medical, and mental health providers. The Deputy will provide a law enforcement presence and offer more options in dealing with a very tough population, such as being able to issue emergency detention orders (EDO) for individuals that pose a danger to themselves and others.

The amount requested is for the remaining months of 2023 and another action will be presented for the 2024 expenditures. The total annual contracted amount is \$116,400. The District can terminate the agreement prior to expiration of the 1 year term with a 30 day prior written notice.

**DBE Participation** 

Harris Center for Mental Health and IDD is the state designated local Mental Health Authority for Harris County. The Sheriff is an employee of Harris County.

**ACTION ITEM** 

Authorize Procurement and Contract Authorization for Retail Strategy

**SERVICE PLAN** Account Code

2021-2025 621.502

Budget

\$75,000 (as amended)

**REQUEST** 

Not to exceed \$50,000

**DESCRIPTION** 

Expenditure will help fund expert consulting services in support of developing a storefront business recruitment & retention strategy for key corridors in Downtown Houston consistent with the policy direction on Goal 4 of the Strategic Alignment Plan (SAP).

**DISCUSSION** 

Throughout the 2022 board engagement process for the SAP, one of the most resonant themes discussed was the desire and necessity for more retail, restaurants, attractions, office tenants, residents, and reasons to be Downtown.

Following the approval of the SAP by the HDMD Board in September 2022, as a part of the organization's budget process, the Board approved an expanded economic development toolbox and increased staff capacity to advance business recruitment and retention. The board also approved the creation of a funding tool to specifically support storefront business recruitment.

Over the past 90 days, HDMD advanced a preliminary evaluation of its strategic direction which concluded in a presentation to the Board and Goal 4: Thrive Committee in August. The engagement included interviews with many prominent property owners and brokers that specialize in retail leasing. HDMD staff would now like to begin procurement for consulting services to build upon the initial evaluation with advisement on specific tenant recruitment and how to best utilize any incentive tools toward an improved level of storefront amenity. This initiative is intended to provide HDMD with the most targeted, efficient, and successful plan to drive implementation.

**DBE Participation** 

TBD

### **ACTION ITEM** Authorize expenditure of remaining 2023 Media and Advertising Budget

SERVICE PLAN 2021-2025 Account Code 643.366

Budget Amount \$200,000 2023

**REQUEST** \$100,000

**DESCRIPTION** Goal 5.6: Improve and expand external communications to increase awareness of

Downtown happenings.

Goal 5.8: Spotlight initiatives, moments, and entities advancing Downtown as an

inclusive community.

**DISCUSSION** Paid media and impactful creative empowers us to

• control messages and frequency of exposure,

• capture greater mindshare of desired audiences, and

• build preference for Downtown as a place for everyone and

Houston's heart of excitement, opportunity, and joy.

**DBE PROGRAM** Some vendors are DBE and others are certified/self-certified

**ACTION ITEM** Authorize expenditures with various vendors for holiday activations.

SERVICE PLAN 2021-2025 Account Code 633.360

Budget Amount \$120,000 2023

**REQUEST** Not to exceed \$120,000

**DESCRIPTION** The authorization is for enhanced placemaking to accompany the *Downtown* 

City Lights Holiday Magic installations, including wayfinding, transportation

between signature spaces, and marketing collateral.

**DISCUSSION** This is the second year for our organization to partner with Houston First

on a Downtown-wide holiday activation. Holiday City Lights runs from

media fam tour Nov. 17 through Jan. 2.

**DBE PROGRAM** Vendors TBD



### Champion major projects, initiatives and investments that improve Downtown.

**1.1** Plan collaboratively for Downtown's evolving edges, connections, and major attractions.

**Highlight:** Throughout September, CHI staff worked alongside transportation planning staff at the City of Houston's Planning and Development Department on an Infrastructure Investment and Jobs Act (IIJA) grant application. The grant application effort resulted from a Notice of Funding Opportunity (NOFO) via the Federal Highway Administration (FHWA) Reconnecting Communities Neighborhood Access and Equity Grant Program. The grant funding amount sought by the City of Houston and partner agencies totals roughly \$60 million. Awards are expected to be announced in Spring 2024. If selected, the funds will be leveraged by partner agencies to cover the structural delta for future amenity improvements envisioned at various caps and bridges in Segment 3 (the Downtown / Midtown segment) of TxDOT's North Houston Highway Improvement Project (NHHIP). The grant application was completed and submitted successfully to the FHWA on September 28.

### **Participating Agencies:**



**1.3** Collaborate with partners such as the City of Houston, Harris County, Greater Houston Partnership, and Houston First to leverage opportunities for shared strategies to improve Downtown Houston.

**Highlight:** In late September, CHI partnered to co-produce an event honoring the global icon Beyonce back to her hometown of Houston. The event was a request from Mayor Turner asking for a grand gesture to put Houston in the headlines. In a matter of weeks, CHI worked alongside Houston First, the City of Houston and Discovery Green to plan and implement the spectacle that included a live R&B show, fireworks, a giant video board and concluded with a 12-minute drone show over the park featuring 400 drones piloted by a central computer. Thousands of Houstonians attended the event, and it received widespread publicity from both local and national media.

### **Participating Agencies:**



### Enhance and maintain a comfortable, welcoming, and well-managed public realm.

**2.1** Maintain and advance the standard of care for Downtown's cleanliness and well-kept appearance.

**Highlight:** Houston is located along one of the largest bird migratory paths in North America which typically starts in October and extends through May. During this time, a bird abatement services contractor is deployed throughout Downtown. Each night at dusk, 5 trained employees walk the streets and point bird safe lasers into trees and onto buildings to encourage birds to relocate their roosting spots. By doing this, it greatly reduces the amount of bird droppings onto sidewalks and street amenities which helps ease daily cleaning requirements.

### **Participating Agency:**



**2.7** Expand collaboration and explore novel approaches to maintain a low crime rate and make Downtown feel safe.

**Highlight:** On September 21<sup>st</sup>, the newly revamped Off Duty Police Officer program rolled out. As part of the overhauled program, the Off Duty Officers were given new law enforcement golf carts which allows for quicker response times to public safety issues. In addition, the utilization of golf carts provides more visibility and expands their coverage footprint. The new golf carts are labeled with "Police" and outfitted with emergency police lights. The Officers will work 2 shifts, 11a – 3p and 5p -9p daily.

### **Participating Agency:**



### GOAL 3

Drive vibrancy through improved street-level connectivity, a commitment to walkability, and inclusive programming strategies.

**3.8** Prioritize investments in pedestrian lighting on key walking corridors and near residential buildings.

**Highlight:** Arup continued their Survey of Existing Conditions throughout Downtown in September and identified 14 key locations for the Nighttime Vulnerability Assessment (NVA). Each location identified represents a unique example of lighting conditions that a pedestrian may experience when walking around Downtown at night. During the NVA, Arup will document how the lighting conditions benefit or hinder the nighttime pedestrian experience through an examination of each location's technical lighting, context, and physical characteristics. Specific NVA measurements to be collected at each location include ambient luminance, color temperature, color rendering, vertical illuminance, horizontal illuminance, and facial illuminance. Findings from the NVA will reveal an atlas of models for what works—and what does not—for nighttime lighting in Downtown, which will serve as critical foregrounding for the Downtown Pedestrian Lighting Framework's Strategic Master Plan. The Master Plan is expected to yield strategies to illuminate the 32 murals across Downtown and recommendations for phased lighting improvement projects.

### **Participating Agencies:**



**3.12** Leverage partnerships to produce smaller scale, high impact activations and events that appeal to a diverse set of Downtown stakeholders and visitors.

**Highlight:** For Nigerian Independence Day, Market Square Park Farmers Market feted Downtown chefs in partnership with the inaugural Chop'd & Stew'd Fest at POST Houston. As home to one of the nation's largest West African communities and a bountifully diverse food scene, the table was set to honor West African foodways. Finn Hall's Food Network celebrity and Chopped champion, Shannen Tune hosted a chef competition built on farmers market finds and West African ingredients. Chef Chris Zettlemoyer of Bravery Chef Hall's Figo Sugo won the trophy, and more than 930 attendees who danced, shopped, and sampled also savored a prized experience.

### **Participating Agency:**



### GOAL 4

### Foster a vital and thriving economy through business growth, residential expansion, and enhanced reasons to be in Downtown.

**4.6** Facilitate the delivery of more residential development, building toward a residential population of 15,000 by 2027.

**Highlight:** CHI staff worked internally in September to initiate an affordable housing strategy that will ultimately be incorporated into a new and improved version of the Downtown Living Initiative (i.e., DLI 2.0). Staff will continue to work internally, but also collaborate externally with affordable housing advocates and stakeholders in October to refine an affordable housing funding resources matrix. The matrix will be a tool that developers interested in Downtown Living Initiative 2.0 can easily consider as part of their capital resources stack to improve project feasibility. CHI staff hopes to continue refining program goals and objectives in October and into the remainder of 2023, especially as we begin to consider a timeline for launching the new initiative. The DLI 2.0 initiative is envisioned to promote affordable housing, economic development, diversify Downtown's portfolio of offerings and tax base, bring more retail uses to the ground floor that activate the street-level, and, ultimately, a new crop of residents to Downtown Houston.

### **Participating Agencies:**





**4.9** Research and develop return-to-office strategies to accelerate the return of employees to Downtown.

**Highlight:** An innovative Downtown employer with a 7,000-strong Houston workforce asked CHI to curate and facilitate an employers' roundtable examining the leading edge of physical workspace, amenities, and what's working in return-to-office company culture. As the candid conversation flowed, developers, building owners, brokers, HR leaders, and top consulting firms explored a rich trove of common interests and shared successes. The future of happy and productive in-office work hinges on employers' ability to transform it from obligation to destination.

### **Participating Agency:**



Develop a hivemind of intelligence and goodwill by genuinely engaging and convening stakeholders.

5.6 Improve and expand external communications to increase awareness of CHI, its actions, and general Downtown happenings.

Highlight: Tech-enabled marketing boosts turnout at Market Square Park Farmer's Market each week, with 1,568 subscribers receiving timely updates on vendors and activities. In addition, text alerts keep more than 3,000 produce partisans apprised of the freshest market news. As a result, attendance has grown steadily, with a 55% increase in traffic from week 1 to week 4, and a sales uplift of 29%.

### **Participating Agencies:**





**5.7** Develop programs and collateral to orient new companies, employees, and residents to Downtown.

Highlight: Keeping the best of the long-favored "Above and Below" map and injecting a promotional spin from the former Downtown magazine, our most popular marketing piece received a makeover. Rebranded as the Downtown Houston Field Guide, this handy reference puts the center city's notable locations at the fingertips of locals and visitors alike with helpful tips on parking, public art, parks, entertainment, food  $\delta$  drink, and the lowdown on the underground tunnel system. This new collateral was delivered in September.

### **Participating Agencies:**





Engagements

78,012 Total Homeless Count

271

Average

Sidewalk Cleaning

4.13

Average

Garbage Disposed (Tons)

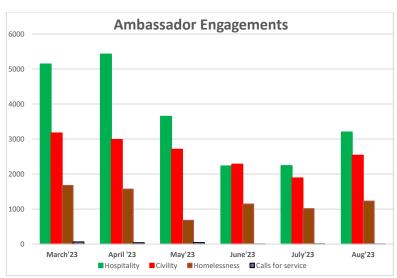
1357

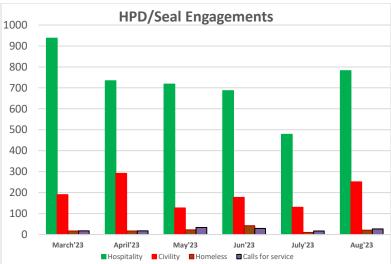
Total

74 Reliability

89% Average

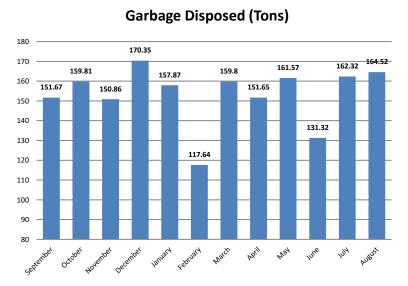
## **Safety & Quality Control**

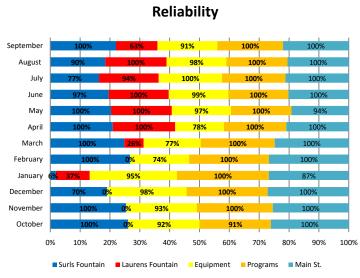
















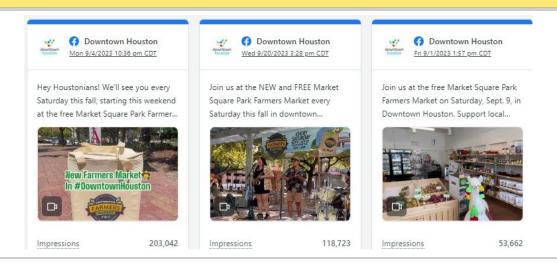
### **September Marketing Report**

### **Analysis**

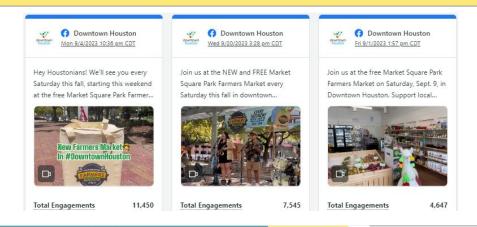
Medley has played an essential role in the **success** of the **Market Square Park Farmers Market**, serving as the marketing and communications partner for the activation. At the beginning of this initiative, Medley's **hypothesis** stated there's a prime opportunity for a centrally located **fresh-food-centric experience** that serves as a destination of **scale and impact**, offering a novel and engaging experience people want to return to to fulfill their recurring mealtime and general household needs. In the first month, this hypothesis has been **validated** by total market goers, total transactions, and total sales (<u>market dashboard</u>).

This report spotlights key successes and happenings, reflecting aspects of the comprehensive <u>tactical plan</u>. Highlights include reaching **+32%** more Instagram accounts (106K) from Sept. 1-30 vs. Aug. 1 -31 as well as engaging **+153%** more accounts (10.9K) during the same period. Instagram follows for <u>@downtownhouston</u> grew by 2,214 accounts and follows for <u>@marketsguarehou</u> grew by 1,578 accounts.

### **Downtown Houston Top Posts by Impressions**



### **Downtown Houston Top Posts by Engagements**







### **Top Editorial Placements**



FOX 26: Visit Downtown Farmers
Market at Market Square park

New farmers market in downtown





Axios: New farmers market in downtown Houston



ABC 13 and CultureMap: <u>Kick</u> off your weekend in the heart of Houston

### **Editorial Placements Overview**

- Total Number of Earned Placements
   & Mentions: 19
- Total Online Print + Media Value: \$31,500
- Total National & Local TV Value: \$158,994

### **Placements**

- 9/4/23 Houston Press: This Week in Houston Food Events: A Bourbon Dinner and Labor Day Brunch
- 9/4/23 Houston the Cheap: 12 Things to do in Houston this weekend of September 8
- 9/6/23 Houston Chronicle: <u>Houston's Market Square Park to host farmer's market on September</u>
- 9/7/23 Houston Press: Upcoming Houston Food Events
- 9/8/23 ABC 13: Qué Pasa Houston? Here are the events happening in the area this weekend
- 9/8/23 Axios: New farmers market in downtown Houston
- 9/9/23 ABC 13 and CultureMap: Kick off your weekend in the heart of Houston
- 9/11/23 Community Impact: Central City Co-Op, Downtown District partner for new Market Square Park Farmers Market
- 9/13/23 Texas Tasty: <u>Downtown Houston Introduces Market Square Park Farmers Market</u>
- 9/21/23 Eater Houston: <u>17 Farmers Markets to Explore in Houston</u>
- 9/22/23 FOX 26 : Visit Downtown Farmers Market at Market Square park
- 9/24/23 FOX 26: Morning News 5am
- 9/24/23 FOX 26 Morning News 6am
- 9/24/23 FOX 26: Morning News 6am
- 9/24/23 FOX 26: Houston Morning Show 7am
- 9/24/23 FOX 26: Houston Morning Show 8am
- 9/24/23 FOX 26: Houston Morning Show 9am
- 9/24/23 FOX 26: Houston Morning Show 9am
- 9/29/23 365 Things To Do In Houston: 2023 Fall Markets in Greater Houston





### **DHMD Marketing Report**

### **Instagram Top In-house Reels**





Total Engagements	2,403
Likes	1,369
Comments	24
Shares	602
Saves	408



o downtownhouston Thu 9/28/2023 7:42 am CDT

Chopd & Stewd Takeover X Market Square Park Farmers Market This Saturday, meet us at...



Total Engagements	1,388
Likes	775
Comments	19
Shares	455
Saves	139



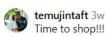
o downtownhouston Thu 9/14/2023 8:11 am CDT

Will we see you this weekend at the #MarketSquareParkFarmersMarket?! We had a blast last weekend at the ve...



Total Engagements	667
Likes	436
Comments	23
Shares	123
Saves	85

### **Reel Comment Highlights**



1 like Reply



shopsemicharm 3w

I love a great farmer's market!! 6% → Helps local farmers thrive, and it feels good to shop small!

3 likes Reply



uncommonbees 3d So excited to be there!!! See y'all this weekend!!

1 like Reply



t\_arek\_eg 3d This is looks fun 6

1 like Reply



lorinak1 2w

We enjoyed the farmer last weekend.we made it into the video with our puppy, too. 😂 The music last week was awesome!



joyridehoustontours 2w It was a great time!!







### **DHMD Marketing Report**

### **Influencer Top Content**

### @ValeriaCharabbe



valeriacharrabe 🐡 1w 🧦 🦮 ¡Sal a dar una vuelta ! ¡Evento gratuito en Houston! ¡ Apoya a los pequeños emprendedores! (\*\*\*).

View Top-Performing Reel en Español

14,483 Plays



centralcitycoop 1w Adelante Houston! Únete con nosotros apoyar las fincas y los ranchos hyper-locales, y los pequeños empresarios todos los Sábados downtown!

### @HouGottaTryThis



hougottatrythis Organic - & locally sourced.... YES PLEASE W

### View Top-Performing Reel

85,845 Plays 80,247 Reached (69,278 Non-followers) 298 Hours, 17 Minutes of Watch Time



Jasmeentriedit I gotta goooo 🐸 🐸



StylesbyKourtney Oooh I'll be there!

### @BeckysTravelList



beckystravellist 🎒 SHOP LOCALLY RIGHT IN DOWNTOWN HOUSTON \*

### View Top-Performing Bilingual Reel

10,755 Plays

9,659 Reached (5,197 Non-followers) 15 Hours, 40 Minutes of Watch Time



kim\_bulan4 🕏 looks so much fun. give me that croisaant lol

6d 1 like Reply



thebucketlistlatina Love supporting local! 6 6



6d 3 likes Reply

### @PrettyGirlEatsHouston



PrettyGirlEatsHouston · Creator

This event is free every Saturday till November 18th



View Top-Performing TikTok

75,800 Plays 7,472 Likes 2,967 Bookmarks



BxbyyGurlIIII

I love how they started this. So good for us that live downtown!



Island Gal Cosmetics

I love a good farmers market 6







### **DHMD Marketing Report**

### Facebook & Instagram Ads





\$0.19

Reach 122.9K

4,291



**Downtown Houston** 

SO.14

Reach 

36,216

Link clicks

1,432



Join us at the NEW and FREE Market Square Park Farmers Market Saturday, Sept. 16 in downtown Houston.

Support local growers and makers 🍎 🤏 🥑, enjoy live music, and bring your favorite furry friend 👼



SO.19

Reach © 27,508 Link clicks

1,035



Join us at the NEW and FREE Market Square Park Farmers Market every Saturday this fall in downtown Houston. Support local growers and makers 🔾 🚭 🎻, enjoy live music, and bring your favorite furry friend 🔯 l



Per Link Click 10

\$0.13

Reach • 78,006 Link clicks

2,320

### **EventBrite Ad**



Market Square Park Farmers Market in Downtown Houston

Event series

Total <u>Pageviews</u> to Date 13,239

Tickets Sold to Date 1,893





# Downtown District Introduces Market Square Park Farmers Market



## **Contents**

Metrics Summary .	 3
Highlights	 5
Coverage	8

## **Metrics Summary**



62

**Pieces of Coverage** 

Total number of online, offline and social clips in this book

9

912K

**Estimated Views** 

Prediction of lifetime views of coverage, based on audience reach & engagement rate on social



534K

**Est. Social Views** 

Prediction of lifetime views of social posts, based on audience reach and engagement rate

≪

21.2K

**Engagements** 

Combined total of likes, comments and shares on social media platforms

0

9.89K

**Instagram Likes** 

Number of times the posts have been liked on Instagram

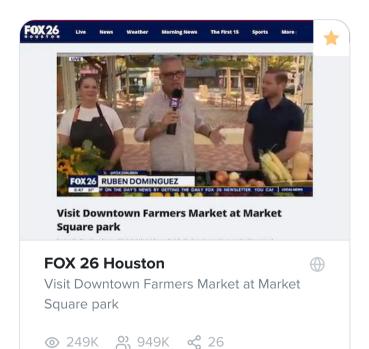
凸

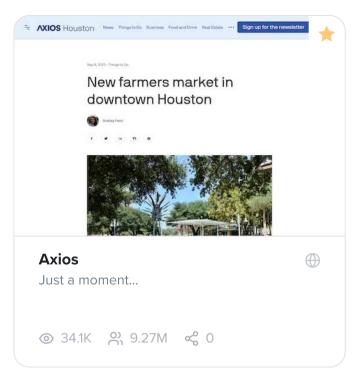
43

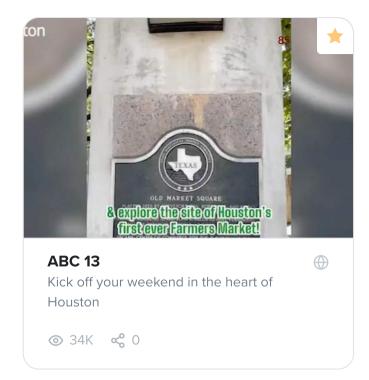
**Social Posts** 

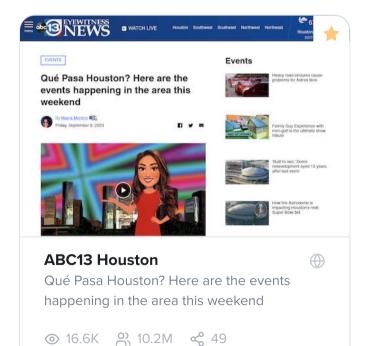
Number of posts on social media channels such as Instagram, Twitter and Facebook

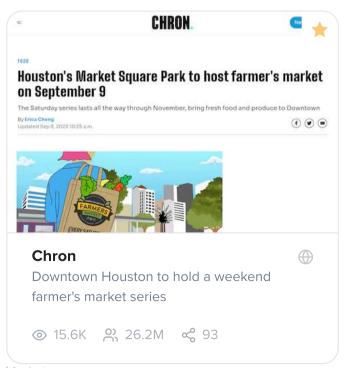
# Highlights

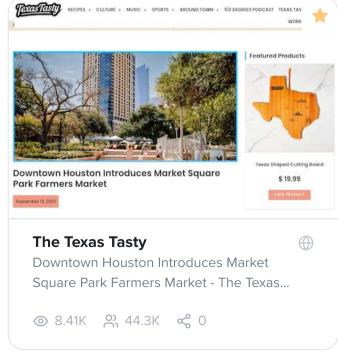


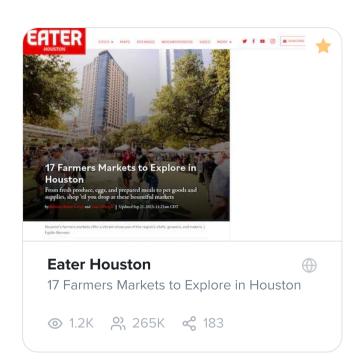




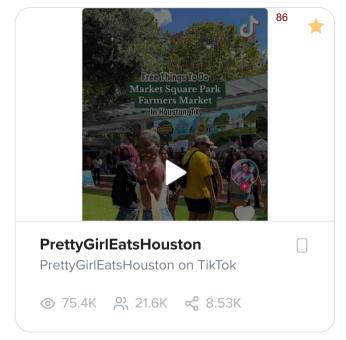












## Coverage

62 pieces



### **Axios**

Smart, efficient news worthy of your time, attention, and trust. Covering local news, politics, health, climate, tech,...

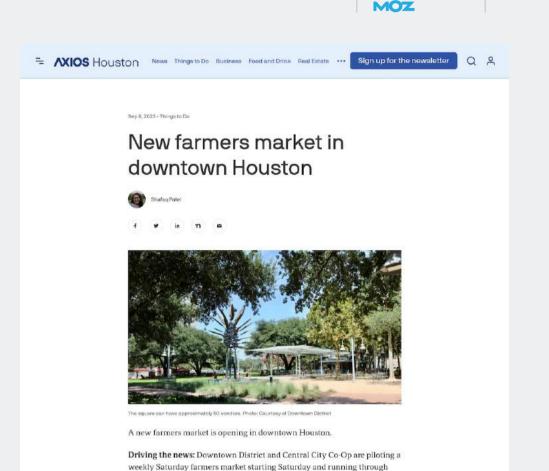
91

Domain Authority

Provided by

9.27M

Unique Visits



Why it matters: The Market Square Park Farmers Market brings fresh produce to the neighborhood, and it also aligns with the push to increase foot traffic in downtown, which has still not reached 2019 levels.

What they're saying: "We continue to make downtown an attractive place to live and a place where people want to be or even want to spend their weekends. This is definitely going to help to support that additional goal of



### Just a moment...

axios.com/local/houston/2023/09/08/ne...

**Estimated Views** 

34.1K <sup>⊘</sup>

Estimated views calculated based on audience size and socia...

Engagements



Total number of social engagements

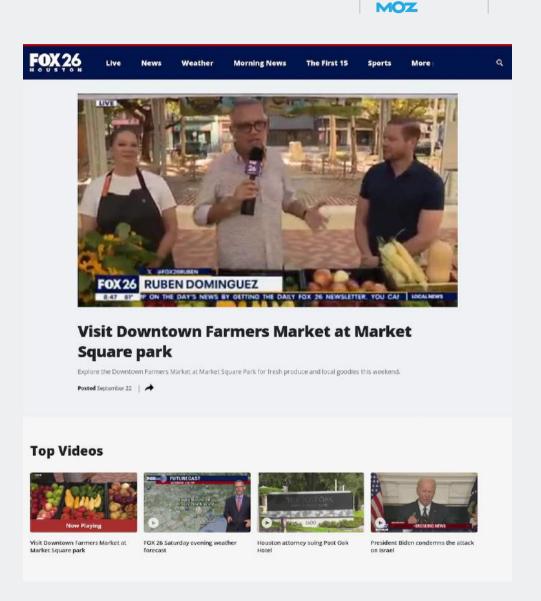
Nov. 18 at Market Square Park.



Houston area news, weather, traffic, sports and breaking news from FOX 26 Houston. Watch live 57.5 hours of news...

**77**Domain Authority
Provided by

**949K**Unique Visits



## Visit Downtown Farmers Market at Market Square park

fox26houston.com/video/1284039

Views

249K

Total number of views

Engagements

26<sup>©</sup>

## **ABC 13**

58 Domain Authority Provided by MOZ



## Kick off your weekend in the heart of Houston

app.criticalmention.com/app/

Views

34K

Total number of views

Engagements





### Chron

Your Houston daily news source featuring the latest in sports and culture, music, food and drink, real estate, weather an...

91

Domain Authority

Provided by MOZ

26.2M

**Unique Visits** 

CHRON Newsletters Houston's Market Square Park to host farmer's market on September 9 The Saturday series lasts all the way through November, bring fresh food and produce to Downtown By Erica Cheng (f) (y) (m) Updated Sep 8, 2023 10:25 a,m. CENTRAL ETY SOMETON The Market Square Park Farmers Market begins on September 9, continuing every Saturday through November. Courtesy of Houston Downtown Management District Fresh produce lovers, be on the lookout! A new farmers market is coming to town, ready to make a name for itself among the best of Houston's local markets. Most Popular The Market Square Park Farmers Market is a free-admission series set 1. Astros cancel Mattress to continue through November 18. The event aims to bring fresh Mack's first pitch hours produce and affordable foods to the Downtown Houston area, Serving before game

September 06, 2023 • ONLINE



## **Downtown Houston to hold** a weekend farmer's market series

chron.com/food/article/downtown-housto...

**Estimated Views** 

**15.6**K <sup>⊙</sup>

Estimated views calculated based on audience size and socia...

Engagements

**93**  $\odot$ 

Total number of social engagements

as a collaboration between Central City Co-op, the city's earliest co-

### **ABC13 Houston**

ABC13 is your source for breaking news and weather from Houston, Harris County and Texas. Watch live streaming...

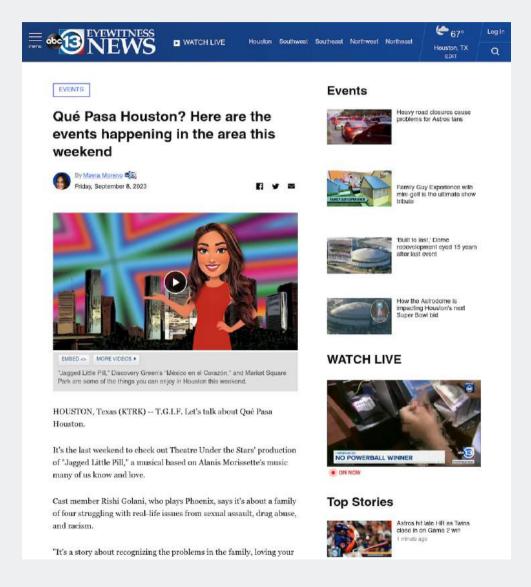
83

Domain Authority

Provided by MOZ

10.2M

**Unique Visits** 





## Qué Pasa Houston? Here are the events happening in the area this weekend

abc13.com/things-to-do-in-houston-week...

**Estimated Views** 

16.6K <sup>⊙</sup>

Estimated views calculated based on audience size and socia...

Engagements

49 🛇



### The Texas Tasty

The Texas Tasty - Austin's leading blogging platform to explore places, things to do, food, culture, music, nightlif... 33

**Domain Authority** Provided by

**Featured Products** 

Texas Shaped Cutting Board

\$ 19.99

MOZ

44.3K

**Unique Visits** 

**SimilarWeb** 





### Downtown Houston Introduces Market Square Park Farmers Market

September 13, 2023

Downtown Houston is a thriving and vibrant neighborhood where Houstonians experience life, community, and culture. As part of the continued expansion of and investments in the heart of the city, the Downtown District is hosting the Market Square Park Farmers Market every Saturday this fall, starting September 9 and through November 18.

#### WHAT

In collaboration with Central City Co-Op, Houston's oldest organic, sustainable food coop, the new, open-air farmers market bridges the city's past and present, spotlights local growers and makers, and provides access to seasonally fresh and affordable fruits and vegetables plus meat proteins and prepared foods as well as other household goods. Multiple forms of payment will be accepted, including SNAP-EBT.



## Provided by

WORK WITH US @





September 13, 2023 • ONLINE

thetexastasty.com/around-town/downtow...

**Estimated Views** 

8.41K <sup>⊙</sup>

Estimated views calculated based on audience size and socia...

Engagements





### HoustonOnTheCheap

46

Domain Authority

Provided by MOZ

Provided by

**SimilarWeb** 



12 THINGS TO DO IN HOUSTON THIS WEEKEND OF SEPTEMBER 8 INCLUDE TRUCKTOBERFEST, NATIVE AMERICAN HERITAGE DAY FESTIVAL, & MORE!

Posted by Liezel L. | Sep 4, 2023 | Things To Do In Houston, Things to do in Houston this Weekend | 0



Our top picks for things to do in Houston this weekend of September 8 include the Trucktoberfest, Native American Heritage Day Festival, In A Pickle Festival, and more!

There's always a lot to do in Houston, especially on the weekends. And so, if you find yourself searching for 'things to do this weekend near me' or 'Houston events this weekend' or 'what to do in Houston this weekend' we have you covered! Whether you are looking for 'things to do in Houston this weekend for couples' or 'black events in Houston'.



September 04, 2023 • ONLINE



## Fun things to do in Houston this weekend of September 8, 2023

houstononthecheap.com/things-to-do-in-...

**Estimated Views** 

5.52K <sup>⊗</sup>

Estimated views calculated based on audience size and socia...

Engagements

25 <sup>©</sup>



### **Houston Press**

Original reporting and compelling writing on local news, restaurants, arts and culture have made the Houston...

77

**Domain Authority** 

Provided by MOZ

326K

**Unique Visits** 

Provided by

**SimilarWeb** 





## Houston's 5 Best Weekend **Food Bets: Groove and** Grub at Loch Bar's Live...

houstonpress.com/restaurants/things-to-...

**Estimated Views** 

1.48K <sup>☉</sup>

Estimated views calculated based on audience size and socia...

Engagements

36 <sup>©</sup>

Total number of social engagements





Houston's independent source of local news and culture



THINGS TO DO

### Houston's 5 Best Weekend Food Bets: Groove and Grub at Loch Bar's Live Music Sunday Brunch

BROOKE VIGGIANO | SEPTEMBER 8, 2023 | 4:00AM



#### LATEST STORIES



Houston's 5 Best Weekend Food Bets: Have a Shuckin' Good Time



Upcoming Houston Food Events: Conquer the "Big Tex" Burger and Brunch with Fellow Swi



Chefs for Farmers: A Weekend of Food and Fun

More in











Here's a look at this weekend's tasty food and drink happenings:

#### Market Square Park Farmers Market

Saturday, 9 a.m. to 1 p.m. 301 Milam

The Downtown Houston Management District is launching its Market Square Park Farmers Market this fall, beginning this Saturday. In collaboration with Central City Co-Op, the open-air farmers market will take place every Saturday (September 9 -November 18, 2023) from 9 a.m. to 1 p.m.



### **Houston Press**

Original reporting and compelling writing on local news, restaurants, arts and culture have made the Houston...

77

Domain Authority
Provided by

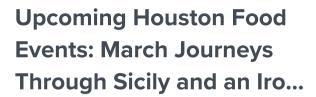
MOZ

326K

**Unique Visits** 

Provided by

**SimilarWeb** 



September 07, 2023 • ONLINE

houstonpress.com/restaurants/things-to-...

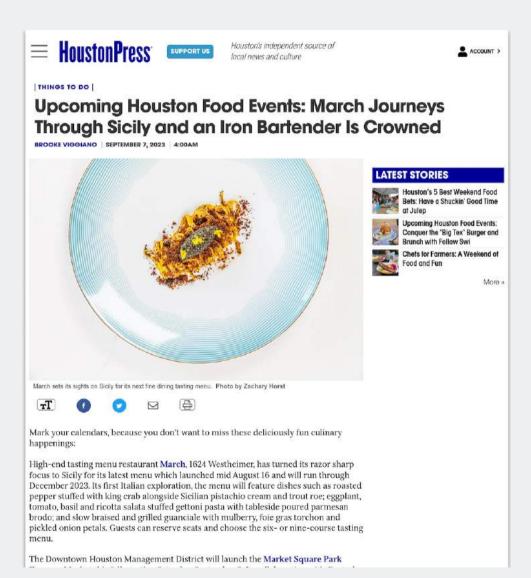
**Estimated Views** 

1.47K <sup>⊙</sup>

Estimated views calculated based on audience size and socia...

Engagements

34 <sup>©</sup>





### **Houston Press**

Original reporting and compelling writing on local news, restaurants, arts and culture have made the Houston...

**77** 

Domain Authority
Provided by

**LATEST STORIES** 

Food and Fun

Houston's 5 Best Weekend Food

Bets: Have a Shuckin' Good Time

Upcoming Houston Food Events: Conquer the "Big Tex" Burger and Brunch with Fellow Swi Chefs for Formers: A Weekend of

More «

MOZ

Provided by

**SimilarWeb** 



September 04, 2023 • ONLINE

houstonpress.com/restaurants/things-to-...

**Estimated Views** 

1.48K <sup>☉</sup>

Estimated views calculated based on audience size and socia...

Engagements

35 <sup>©</sup>

Total number of social engagements





Houston's independent source of local news and culture



THINGS TO DO

## This Week in Houston Food Events: A Bourbon Dinner and Labor Day Brunch

BROOKE VIGGIANO | SEPTEMBER 4, 2023 | 4:00AM



#### Dish Society is extending its brunch service for Labor Day. Photo by Julie Soefer











Here's a look at this week's hottest culinary happenings:

Monday, September 4

#### Labor Day Food and Drink

Houston bars and restaurants are celebrating Labor Day with Monday brunches, all-day happy hours and fun. Check out our **Houston Labor Day 2023 Dining Guide** to find where to eat, drink and celebrate Labor Day 2023 in Houston.

Monday-Wednesday

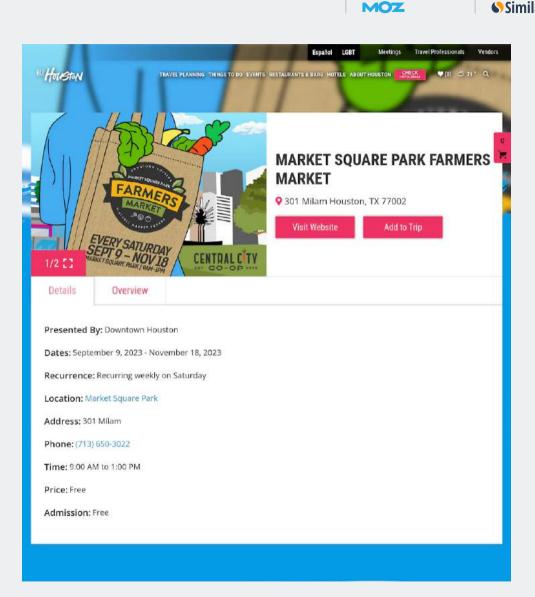


### **Visit Houston**

Hey there, planning your Houston getaway? Brilliant idea! Take a peek at the official visitor website for H-tow...

**62**Domain Authority
Provided by

286K
Unique Visits
Provided by
SimilarWeb





# Market Square Park Farmers Market | Food & Drink Event in Houston, TX

visithoustontexas.com/event/market-squa...

**Estimated Views** 

2.03K <sup>⊗</sup>

Estimated views calculated based on audience size and socia...

Engagements

0 🛇



### **Eater Houston**

Food news and dining guides for Houston.

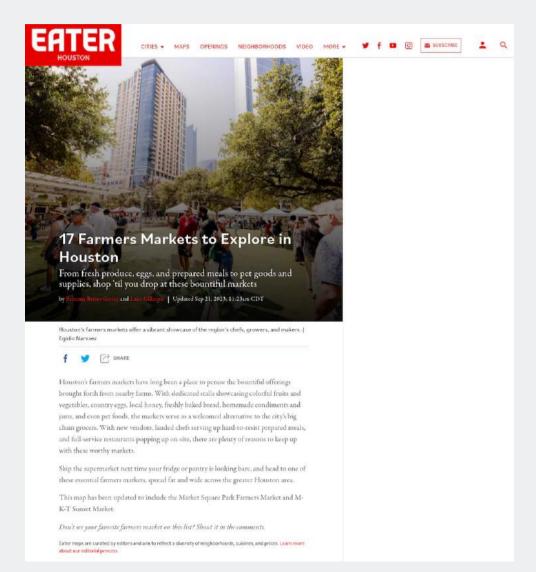
84

**Domain Authority** Provided by

MOZ

265K





March 16, 2021 • ⊕ ONLINE

## 17 Farmers Markets to **Explore in Houston**

houston.eater.com/maps/houston-best-fa...

**Estimated Views** 

**1.2**K <sup>⊗</sup>

Estimated views calculated based on audience size and socia...

Engagements

183 <sup>©</sup>



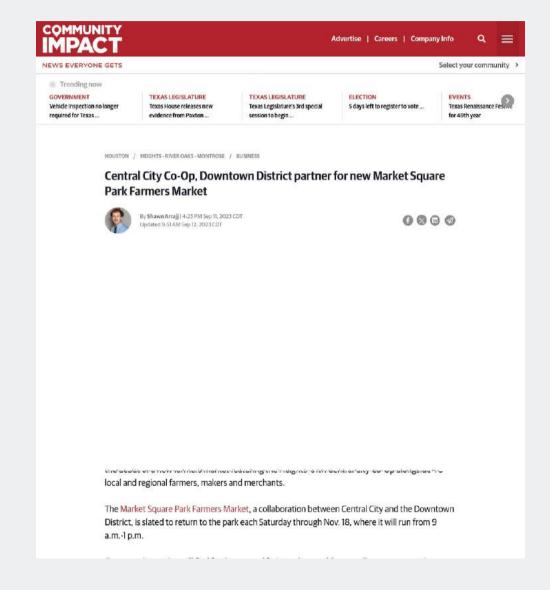
### **Community Impact**

With approximately 2 million in distribution, Community Impact serves the Austin, Houston, Dallas and San Antonio... 74 **Domain Authority** Provided by

MOZ

919K

**Unique Visits** 





## Central City Co-Op, **Downtown District partner** for New Market Square...

communityimpact.com/houston/heights-ri...

**Estimated Views** 

4.46K <sup>☉</sup>

Estimated views calculated based on audience size and socia...

Engagements

0 🛇



74
Domain Authority
Provided by

144K
Unique Visits
Provided by
SimilarWeb

### **Community Calendar**

cw39.com/community-calendar/?\_escape...

**Estimated Views** 

666 <sup>©</sup>

Estimated views calculated based on audience size and socia...

Engagements

0 🛇





# Houston Style Magazine | Urban Weekly Newspaper Publication Website

For the Latest in all the Trending Topics in the Greater Houston, Texas Area.

56

Domain Authority
Provided by

MOZ

15.3K

Unique Visits

Provided by

**SimilarWeb** 



stylemagazine.com/news/2023/aug/09/d...

**Estimated Views** 

August 10, 2023 •

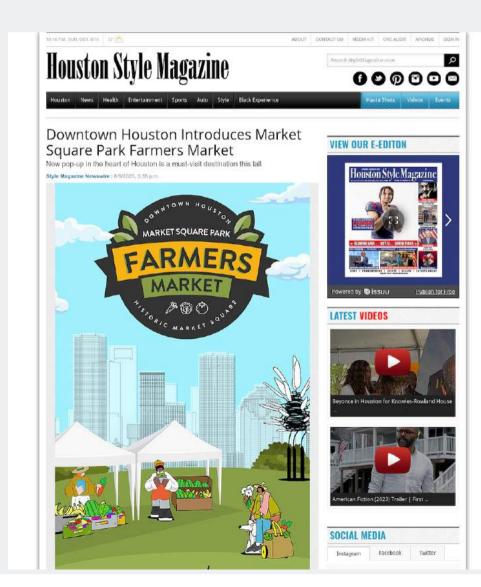
149 <sup>©</sup>

ONLINE

Estimated views calculated based on audience size and socia...

Engagements

15 <sup>©</sup>

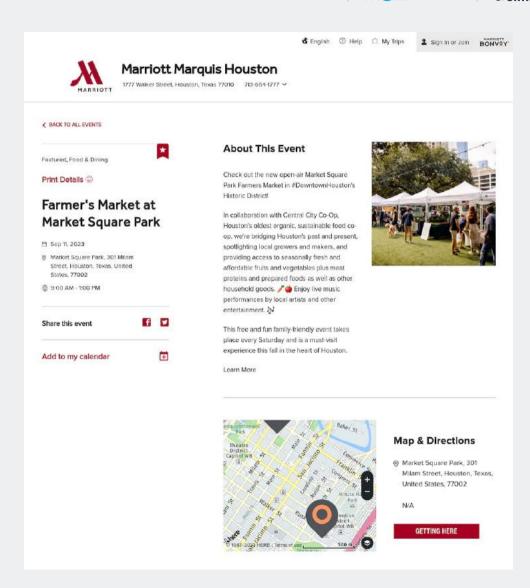


## Marriott

### event.marriott.com

92 Domain Authority Provided by MOZ

30.7K **Unique Visits** Provided by **SimilarWeb** 





## **Farmers Market at Market Square Park**

event.marriott.com/houmg-marriott-marg...

**Estimated Views** 

69 <sup>©</sup>

Estimated views calculated based on audience size and socia...

Engagements



### 365 Things to Do in Houston

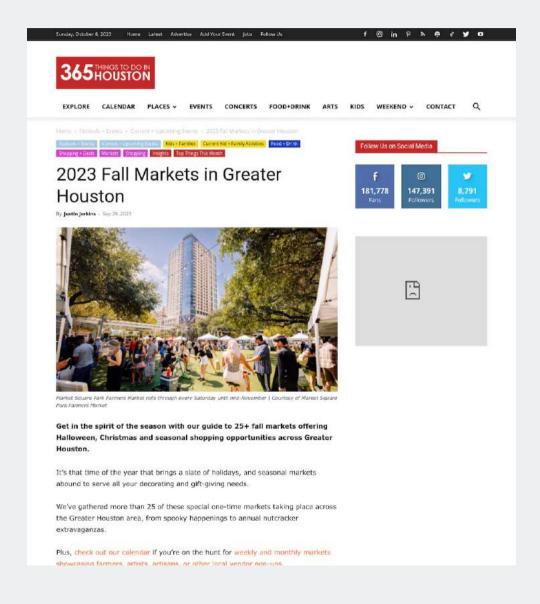
Find events, festivals, restaurants, shows, arts, nightlife, kids activities and even more things to do in Houston...

48 Domain Authority Provided by

MOZ

78.5K **Unique Visits** Provided by







## 2023 Fall Holiday & Seasonal Markets in Houston | 365 Houston

365thingsinhouston.com/2023/09/29/fall...

**Estimated Views** 

2.75K <sup>☉</sup>

Estimated views calculated based on audience size and socia...

Engagements

20 <sup>©</sup>

## hougottatrythis

**27K**Followers





## Post by hougottatrythis

instagram.com/p/Cxk4EFKOfp4/

Views

85.8K

Total number of views

Engagements

5.01K



### **Crystal | HTX Food + Events**

I just be eating & hanging PHTX Hou Food + Events IG: HouGottaTryThis

Followers



Vatch more exciting

#### @hougottatrythis

Downtown Houston's Market Square Park Farmers Market now through N ... See more □ Bongos (feat. Megan Thee Stallion) -Cardi B

10.6K

## **Crystal | HTX Food + Events** on TikTok

tiktok.com/@hougottatrythis/video/72823...

Plays

**15.1K** <sup>⊙</sup>

Number of plays of this video

Engagements

1.48K <sup>♥</sup>

**PrettyGirlEatsHouston** 

Allie Mouston Foodiel Travel | Adventure | Hotels "Here to Make You Hungry"

21.6K Followers

107

September 25, 2023 • ☐ TIKTOK

## PrettyGirlEatsHouston on TikTok

tiktok.com/@prettygirleatshouston/video/...

Plays

**75.4**K <sup>⊘</sup>

Number of plays of this video

Engagements

8.53K <sup>©</sup>

Total number of social engagements



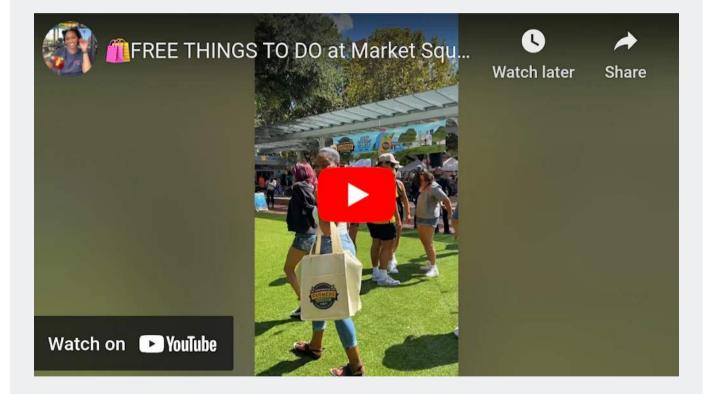
City Boy - Burna Boy







Here to make you hungry! O Join me as I dive into various cuisines from around the globe, uncovering traditional flavors and and giving you the best of the best places t...



## FREE THINGS TO DO at **Market Square Park** Farmers Market in...

youtube.com/watch?v=BdDp-ms0N8M

Views

303 🛇

Number of views

Engagements

**17**  $^{\circ}$ 

#### downtownhouston

168K Followers



### Post by downtownhouston

instagram.com/p/CxLFLLxAID7/

Views

32.4K

Total number of views

Engagements

465 <sup>©</sup>

#### downtownhouston

168K Followers



### Post by downtownhouston

instagram.com/p/CxvF5otge4h/

**Estimated Views** 

**25**K <sup>⊗</sup>

Estimated views calculated based on audience size and socia...

Engagements

804 <sup>©</sup>



# HOUSTON

#### visit\_houston

**157K** Followers



### Post by visit\_houston

instagram.com/p/CxLFNa1pw\_u/

**Estimated Views** 

24.3K <sup>©</sup>

Estimated views calculated based on audience size and socia...

Engagements

658 <sup>©</sup>

#### downtownhouston

168K Followers







### Post by downtownhouston

instagram.com/p/CwiMg6JAG2\_/

**Estimated Views** 

24K <sup>©</sup>

Estimated views calculated based on audience size and socia...

Engagements

189 <sup>©</sup>



## downtown houston

#### downtownhouston

168K Followers



### Post by downtownhouston

instagram.com/p/CvvRKNSS5u2/

**Estimated Views** 

24.1K <sup>©</sup>

Estimated views calculated based on audience size and socia...

Engagements

**241**<sup>©</sup>

#### downtownhouston

168K Followers



### Post by downtownhouston

instagram.com/p/Cxyk5Qysu1V/

**Estimated Views** 

23.9K <sup>☉</sup>

Estimated views calculated based on audience size and socia...

Engagements

90 🛚



### beckystravellist

79.6K Followers



### Post by beckystravellist

instagram.com/p/CxoDyYgpe1i/

**Estimated Views** 

16K <sup>⊘</sup>

Estimated views calculated based on audience size and socia...

Engagements

317 <sup>©</sup>



#### valeriacharrabe

68.4K Followers

(i) INSTAGRAM

### Post by valeriacharrabe

instagram.com/p/Cxwife-OhZZ/

**Estimated Views** 

**14.3K** <sup>⊘</sup>

Estimated views calculated based on audience size and socia...

Engagements

415 <sup>©</sup>



#### valeriacharrabe

68.4K Followers

### Post by valeriacharrabe

instagram.com/p/Cxgck7dOzY0/

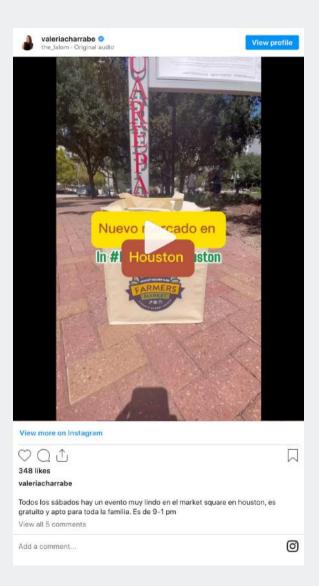
**Estimated Views** 

**14.2**K <sup>⊘</sup>

Estimated views calculated based on audience size and socia...

Engagements

353 <sup>©</sup>



#### valeriacharrabe

68.4K Followers

### Post by valeriacharrabe

instagram.com/p/Cxt-BFju65k/

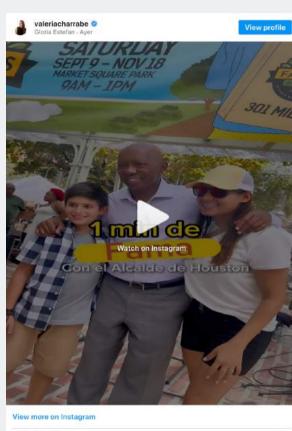
**Estimated Views** 

**14.1K** <sup>⊙</sup>

Estimated views calculated based on audience size and socia...

Engagements

**245** <sup>©</sup>



View more on Instagram	
♥Q Å	
228 likes valeriacharrabe  Estamos triunfando @elgeorgeharris !!!  MI hijo y yo en el vídeo con el actual alcalde de Houston Sylvester Turner	
	View all 17 comments
Add a comment	(0)

#### downtownhouston

**168K** Followers



### Post by downtownhouston

instagram.com/p/CxbrZ0OsS8U/

Views

11.1K

Total number of views

Engagements

182 <sup>©</sup>

#### downtownhouston

168K Followers



### Post by downtownhouston

instagram.com/p/CxOldxZAbsQ/

Views

10.4K

Total number of views

Engagements

156 <sup>©</sup>

#### downtownhouston

168K Followers



### Post by downtownhouston

instagram.com/p/CxgwkD0sNeh/

Views

8.9K

Total number of views

Engagements

113 🛇

### blackgirlswhobrunch

**35.6K** Followers



# Post by blackgirlswhobrunch

instagram.com/p/Cx67DnVg4B-/

**Estimated Views** 

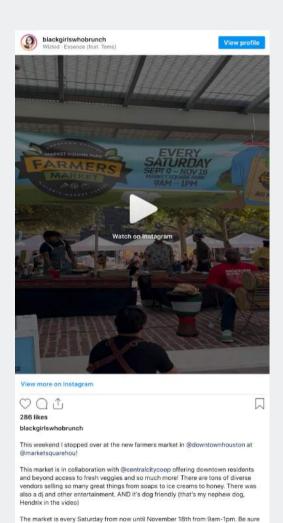
8.15K <sup>⊗</sup>

Estimated views calculated based on audience size and socia...

Engagements

**295** <sup>©</sup>

Total number of social engagements



0

to stop by #

Add a comment...

# downtown houston

#### downtownhouston

168K Followers



### Post by downtownhouston

instagram.com/p/Cxf65jxASh4/

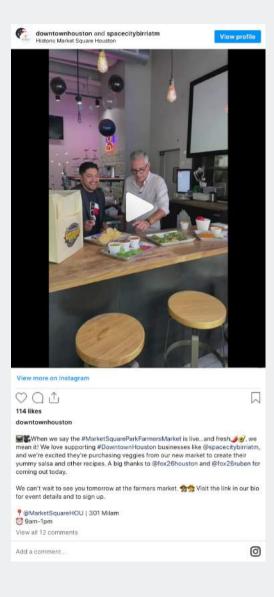
Views

6.4K

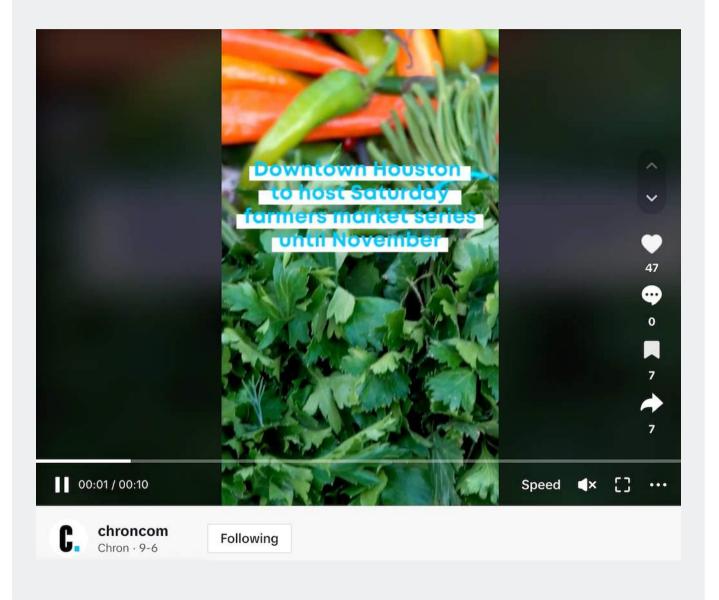
Total number of views

Engagements

126 <sup>©</sup>



## **Chron**Houston Culture. Commentary. Conversation.



### **Chron on TikTok**

tiktok.com/@chroncom/video/727569658...

Plays

13.4K

Followers

1.46K <sup>☉</sup>

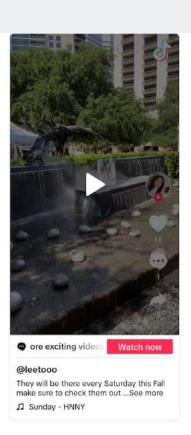
Number of plays of this video

Engagements

**54**  $^{\odot}$ 



11K Followers



 $\mathscr{L}$ eticia  $\ref{eq}$  on TikTok

tiktok.com/@leetooo/video/7276952826...

Plays

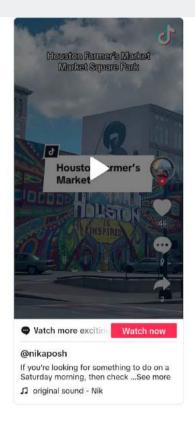
1.13K <sup>⊗</sup>

Number of plays of this video

Engagements

**72**  $^{\odot}$ 

### tiktok.com/@nikaposh



### Nik on TikTok

tiktok.com/@nikaposh/video/7284686197...

Plays

903 🛇

Number of plays of this video

Engagements

**47**<sup>©</sup>

The official TikTok of Downtown Houston. We're dreamers & doers in the 💜 of HTX





1.22K

Followers



### **Downtown Houston on** TikTok

tiktok.com/@downtown.houston/video/72...

Plays

902 🛇

Number of plays of this video

Engagements

**37** <sup>©</sup>

The official TikTok of Downtown Houston. We're dreamers & doers in the 💜 of HTX

TX Followers

1.22K



## Downtown Houston on TikTok

tiktok.com/@downtown.houston/video/72...

Plays

833 <sup>©</sup>

Number of plays of this video

Engagements

**29**  $^{\odot}$ 



## glamwow A gal sharing pictures of her travels.





tiktok.com/@glamwow/video/728472694...

Plays

14

Followers

830 <sup>©</sup>

Number of plays of this video

Engagements

3 🛇





tiktok.com/@plk1848/video/72813432044...

Plays

**726** <sup>©</sup>

Number of plays of this video

Engagements

**12**  $^{\odot}$ 

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August 31, 2023 • ☐ TIKTOK

### **Downtown Houston on** TikTok

tiktok.com/@downtown.houston/video/72...

Plays

**407** <sup>©</sup>

Number of plays of this video

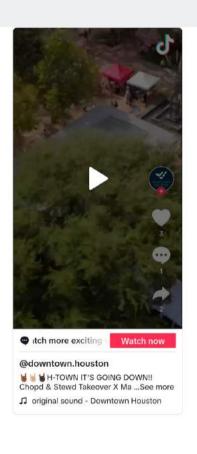
Engagements

6 🛇

The official TikTok of Downtown Houston. We're dreamers & doers in the 💜 of HTX

X Followers

1.22K



## Downtown Houston on TikTok

tiktok.com/@downtown.houston/video/72...

Plays

391<sup>©</sup>

Number of plays of this video

Engagements

6 🛇

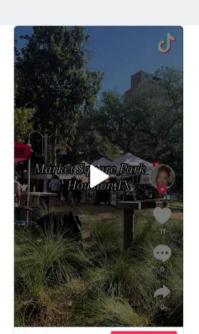


#### **Alexus Galvan**

Glow & Grow with me
 Lifestyle | Fashion | Beauty | Wellness adorebadu@gmail.com | Compared to the co

735

Followers



g videos on TikTok

Watch now

#### @adorebadu

Over the weekend I went to the Market Square Park's Farmer Market. I ... See more

Remix - TommyMuzzic & ZeddMusique

October 03, 2023 •

. TIKTOK

### Alexus Galvan on TikTok

tiktok.com/@adorebadu/video/72858719...

Plays

298 🕙

Number of plays of this video

Engagements

11 <sup>©</sup>



### **Dottie Smailliw**

Checkout my Amazon storefront https://amzn.to/3jlzOma

Watch more

Cozy October Saturdays 460 #houstonfarmersmarket ... See more 

@milkdot27

Watch now

193 Followers

134

October 08, 2023 • [] TIKTOK

### **Dottie Smailliw on TikTok**

tiktok.com/@milkdot27/video/728759012...

Plays

**274** <sup>©</sup>

Number of plays of this video

Engagements

**30** 🛇



### tiktok.com/@joyridehouston





### **Joy Ride Houston Tours on** TikTok

tiktok.com/@joyridehouston/video/72840...

Plays

118 🕙

Number of plays of this video

Engagements

10 🕙

#### **365ThingstoDoinHouston**

365 Things to Do in Houston: Secrets, faves & fresh ideas for daily life in HTX.

823 Followers



### **365ThingstoDoinHouston** on TikTok

tiktok.com/@365houston/video/7275870...

Plays

106 <sup>©</sup>

Number of plays of this

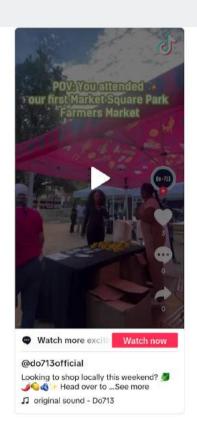
video

Engagements

3 🛇



## **Do713**What to do in Houston tonight, tomorrow, and beyond.



### Do713 on TikTok

tiktok.com/@do713official/video/7284291...

Plays

166

Followers

**54**  $^{\odot}$ 

Number of plays of this video

Engagements

3 🛇

#### downtownhouston

168K Followers





### Post by downtownhouston

instagram.com/p/CwqkoSYgYP1/

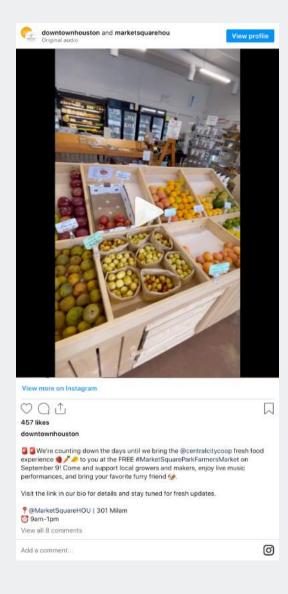
Views

34.8K

Total number of views

Engagements

465 <sup>©</sup>



#### downtownhouston

**168K** Followers

### Post by downtownhouston

instagram.com/p/Cw-jfWLAarU/

**Estimated Views** 

**24K** <sup>⊙</sup>

Estimated views calculated based on audience size and socia...

Engagements

**161**<sup>☉</sup>

Total number of social engagements



downtown



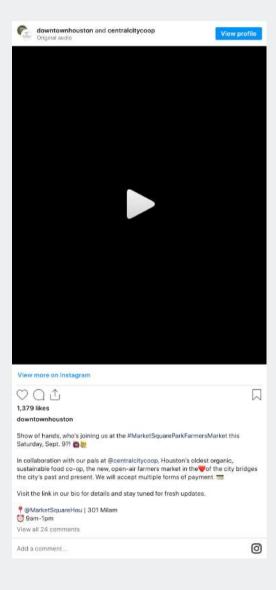
View more on instagram Like <u>CommentShare Sav</u> 147 likes

Let the breeze blow you on down to our Market Square Park Farmers Market today until 1 PMI

edowrtoerhousion Ameriedsquareparkfarmersmarket View oil 14 comments Add a comment. <u>Instigram</u>

#### downtownhouston

**168K** Followers



### Post by downtownhouston

instagram.com/p/Cwxfn5OAtnl/

**Estimated Views** 

23.8K<sup>☉</sup>

Estimated views calculated based on audience size and socia...

Engagements

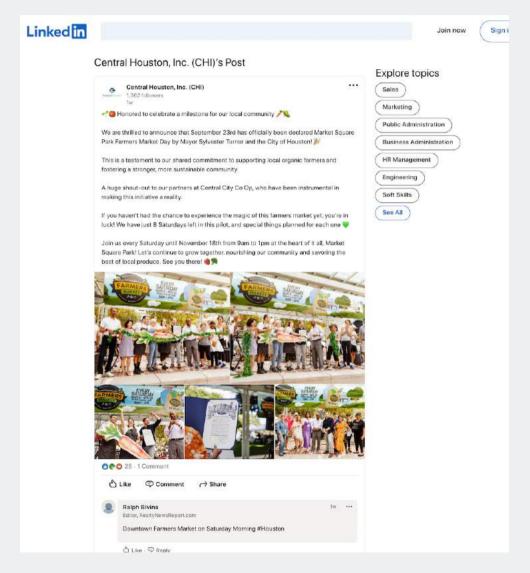
**25**  $^{\odot}$ 



#### LinkedIn

750 million+ members | Manage your professional identity. Build and engage with your professional network. Access knowledge, insights and opportunities. 99 **Domain Authority** Provided by

MOZ





Central Houston, Inc. (CHI) on LinkedIn: 🖍 🍅 Honored to celebrate a milestone f...

linkedin.com/feed/update/urn:li:activity:71...

Engagements





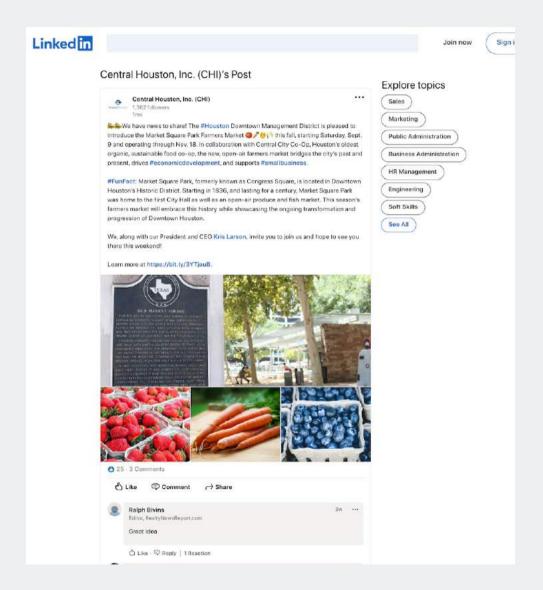
#### LinkedIn

750 million+ members | Manage your professional identity. Build and engage with your professional network. Access knowledge, insights and opportunities. 99

**Domain Authority** 

Provided by

MOZ





## Central Houston, Inc. (CHI) on LinkedIn: #houston #economicdevelopment...

linkedin.com/posts/central-houston-inc-\_...

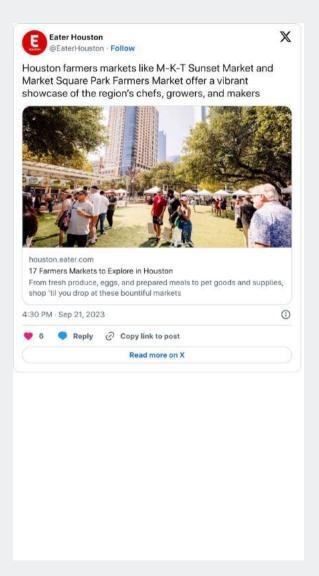
Engagements



#### **Eater Houston**

Where to eat and why it matters in Houston. Send us your tips: Houston@Eater.com

38.4K Followers



### Tweet by @Eater Houston

twitter.com/eaterhouston/status/1704895...

Views

**2.47K** <sup>⊙</sup>

Number of views

Engagements





171K Followers

Downtown is the heart of a great city. It's our job to ensure that #DowntownHouston remains vital & progressive, clean & safe, fun & always looking forward.



### Tweet by @Downtown Houston

twitter.com/downtownhouston/status/170...

**Views** 

1.25K <sup>⊗</sup>

Number of views

Engagements





171K Followers

Downtown is the heart of a great city. It's our job to ensure that #DowntownHouston remains vital & progressive, clean & safe, fun & always looking forward.



### Tweet by @Downtown Houston

twitter.com/downtownhouston/status/170...

Views

**1.2**K <sup>⊘</sup>

Number of views

Engagements

7 🛇



171K Followers

Downtown is the heart of a great city. It's our job to ensure that #DowntownHouston remains vital & progressive, clean & safe, fun & always looking forward.



### Tweet by @Downtown Houston

twitter.com/downtownhouston/status/170...

Views

1.1K <sup>⊗</sup>

Number of views

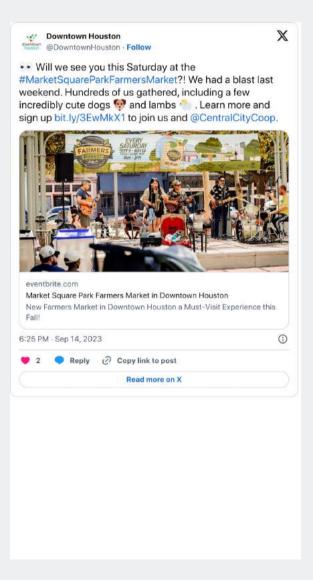
Engagements





Followers

Downtown is the heart of a great city. It's our job to ensure that #DowntownHouston remains vital & progressive, clean & safe, fun & always looking forward.





### Tweet by @Downtown Houston

twitter.com/downtownhouston/status/170...

Views

**806** <sup>©</sup>

Number of views

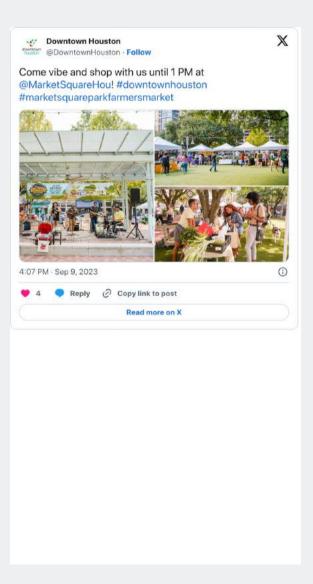
Engagements





171K Followers

Downtown is the heart of a great city. It's our job to ensure that #DowntownHouston remains vital & progressive, clean & safe, fun & always looking forward.



### Tweet by @Downtown Houston

twitter.com/downtownhouston/status/170...

Views

1.25K <sup>♥</sup>

Number of views

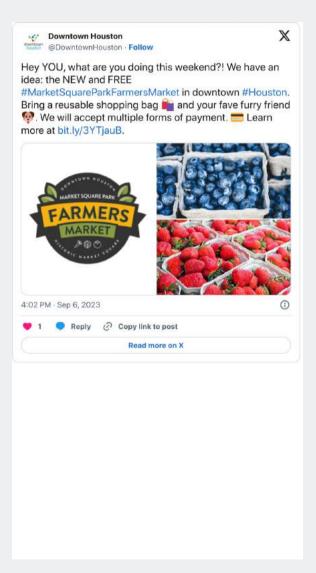
Engagements

**5**  $\odot$ 



Followers

Downtown is the heart of a great city. It's our job to ensure that #DowntownHouston remains vital & progressive, clean & safe, fun & always looking forward.



### Tweet by @Downtown Houston

twitter.com/downtownhouston/status/169...

Views

896 <sup>©</sup>

Number of views

Engagements

