



# **Board of Directors Meeting**

April 11, 2024

### Houston Downtown Management District Board of Directors Meeting April 11, 2024



#### **TABLE OF CONTENTS**

	PAGE
Minutes of the March 7, 2024 meeting of the board of directors	3
Finance & Administrative Matters	
March Financial Summary	7
Unaudited financial statements for February 29, 2024	15
Unaudited financial statements for March 31, 2024	20
Check Registers for March 31, 2024	25
First Quarter Investment Report	28
Committee Appointments	29
Project Spotlight: Special Events Strategy Development	No Material / Presentation
Update on Organizational Metrics	No Material / Presentation
Program Authorizations	
Operations & Maintenance	
Reauthorize expenditures for Southeast Sidewalks Project	33
Reauthorize expenditures for Irrigation & Landscape Smart System	
Authorize execution of agreement and reimbursement for park security costs	
Authorize execution of an amendment to the clean/safe program agreement	36
Authorize execution of an amendment to the private security agreement	37
Authorize execution of an amendment to the irrigation repair agreement	38
Authorize expenditure for off-duty HPD police program coordinator	39
Strategic Alignment Updates	40
Goal 1: Champion Downtown	41
Goal 2: Enhance Downtown	42
Goal 3: Connect Downtown	43
Goal 4: Thrive Downtown	44
Goal 5: Stakeholder Engagement	45
One Dachhaard	16

# MINUTES OF THE REGULAR MEETING OF THE HOUSTON DOWNTOWN MANAGEMENT DISTRICT

March 7, 2024

THE STATE OF TEXAS §

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COUNTY OF HARRIS §

The Board of Directors of the Houston Downtown Management District (the "District") convened in person on March 7, 2024 at 12:00 PM for a regular meeting session, open to the public, in the H-Town Conference Room located inside the District's office at 1221 McKinney Street, Suite 4250, Houston, TX 77010, and the roll was called of the duly appointed members of the Board, to-wit:

#### **BOARD MEMBERS**

Crystal Allen Toni Jackson Sean Alley Lacee Jacobs Leslie Ashby Robbi Jones Kinder Baumgartner **Roland Kennedy** Genora Boykins Sean Liu Ben Llana Clay Crawford Marcus Davis Nick Massad Terry Demchak Sherea McKenzie Jacques D'Rovencourt Kenny Meyer Kelly Foreman Randy Pryor Irma Galvan **Edna Ramos** Marian Harper Frem Reggie Gilbert Herrera Grace Rodriguez C.C. Huang John Schafer **Angus Hughes Richard Torres** 

and all of the above were present, with the exception of Directors Allen, Alley, Harper, Hughes, Jackson, Jacobs, Kennedy, Massad, Meyer, Pryor, and Schafer.

Also present were Kris Larson, President/CEO; Allen Douglas, COO & General Counsel; Jana Gunter, Director of Finance; all with the District; and staff members Algenita Davis, Brett DeBord, Luis Nunez, Jamie Perkins, Albert Sanchez, Catherine Taraviras, Ann Taylor and Candace Williams; all with the District; and Clark Lord with Bracewell.

In addition, Dilip Choudhuri, Board Chair for Central Houston, Inc. attended as a guest and presenter; Eugene Lee was present from the public; and Tina Ortiz with the City of Houston joined.

#### WELCOME

Chair Ashby presided over the meeting and welcomed all directors and meeting attendees. Jamie Perkins served as Assistant Secretary.

Quorum was established and the meeting began at approximately 12:07 PM.

#### **PUBLIC COMMENT**

Chair Ashby asked if there were any comments from the public. There were no comments from the public.

#### **APPROVAL OF MINUTES**

The Board considered approving the minutes of the February 8, 2024 meeting of the board of directors. Director Ramos noted corrections were needed in the Engagement Authorization section, located on page 4 of the minutes.

Specifically, Director Schafer was listed as both the Director who made the motion and seconded the authorizations requested in paragraphs two and four. These corrections were noted and names of the Directors who did move and second both of these motions will be added.

Not hearing any further questions or corrections, Chair Ashby called for a motion, moved by Director Ramos, and seconded by Director Crawford, and the minutes were approved as corrected.

#### ITEMS PERTAINING TO FINANCE AND ADMINISTRATIVE MATTERS

#### Ratification of Expenditures and Check Registers for February 29, 2024

Chair Ashby called on Richard Torres, Treasurer of the District, to provide an update on the prior month's activities. Treasurer Torres shared a summary of the expenditures and check registers for month ending February 29, 2024.

President Larson noted that due to the March Board meeting occurring a week earlier than usual, it was too early in the month for February Financial Statements to be produced; therefore, February Financials will be presented at the April 11<sup>th</sup> Board meeting. Questions were asked and answered.

A motion was called to accept the February expenditures and check registers; moved by Director Galvan and seconded by Director Ramos, and the expenditures and check registers for the month ending February 29, 2024 were accepted as presented.

#### **PROGRAM AUTHORIZATIONS**

#### Operations & Maintenance

Brett DeBord was invited to present an item for Board consideration that would authorize the President/CEO to enter into an agreement with Color Specialists and related expenditures to plant ground cover in the tree wells along Main Street, in an amount not to exceed \$50,000. Questions were asked and answered. Chair Ashby called for a motion, moved by Director Ramos; seconded by Director Reggie; and the Board approved this request as presented.

#### **Engagement**

Chair Ashby asked Ann Taylor to present an item on behalf of the Engagement Team for Board consideration. Ms. Taylor briefed the Board on an authorization that would allow the President/CEO to execute an agreement with Central City Co-Op and related expenditures for the 2024 spring and fall Farmers Market in Market Square Park, in an amount not to exceed \$150,000. She noted vendor selection was made through the issuance of an RFP process. Questions were asked and answered. Chair Ashby called for a motion, moved by Director Demchak; seconded by Director Liu; and the Board approved this item as presented.

#### **EXECUTIVE SESSION**

Chair Ashby announced the Board would enter into an executive session in order to consult with outside legal counsel. She excused all non-board members from the meeting, then called for a motion requesting for the District's General Counsel, Allen Douglas, and Central Houston's Board Chair, Dilip Choudhuri, to remain in Executive Session. This motion was moved by Director Ramos; and seconded by Director Demchak; and the Executive Session was called to order at 12:23 PM.

#### **RECONVENE OPEN MEETING SESSION**

Executive Session adjourned at 12:47 PM, and Chair Ashby announced the meeting was opened back up to the public.

#### **DISCUSSION ON ADMINISTRATIVE CONTRACTOR EVALUATION/PROCESS**

Chair Ashby invited Dilip Choudhuri to share a presentation with the Board, which outlined the Administrative Contractor evaluation and process. Discussion ensued and questions were asked and answered. Once this process was reviewed, no further action was reviewed.

# REVIEW OF REVISED ADMINISTRATIVE POLICES & PROCEDURES MANUAL AND ACTION THEREON

Chair Ashby called on Allen Douglas to begin discussion and review with the Board a draft of the revised Administrative Policies & Procedures Manual. Mr. Douglas provided a recap of the changes and clarifications requested by the Board after a first draft of the Policy was presented in

February, and noted these edits were included in the current draft of the Policy, in redline form, with the materials previously provided. Next, he mentioned this revised draft included a new Section 3, which addressed and clarified Governance matters previously discussed.

Mr. Douglas acknowledged that a formal process on how the District Board provides input for the CEO's annual review was not included in this revised draft of the Policy, noting such process is currently being developed, and will be brought to the Board for review in June.

Chair Ashby called for a motion, moved by Director Crawford; and seconded by Director Liu; and the revised draft of the Administrative Policies & Procedures Manual was adopted and approved as presented.

#### **OTHER BUSINESS & ADJOURNMENT**

Chair Ashby announced the next Board meeting will take place on April 11, 2024 at the District's Office. Hearing no other business to come forth to the Board, the meeting was adjourned at 1:20 PM.

Jamie Perkins, Assistant Secretary Houston Downtown Management District

## YTD March 2024 Balance Sheet



### **Assets**

Operating Cash Balance is \$900K
TexPool Investments \$20.6M
2023 Assessments Due: 97% have been collected
2023 Assessments Receivable \$1.0M

### Liabilities

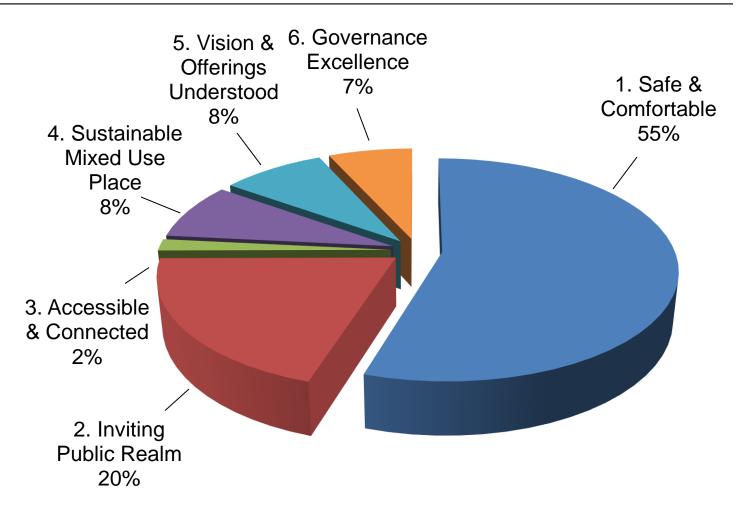
Reserves for Property Value Protests are \$2.1M \$292M in Excess Reserves using the 5 yr. loss rate of 12.2%

### **Fund Balance**

Unrestricted Fund Balance is \$15.4M, \$10.6M in excess of 2023 Minimum Fund Balance Target of \$4.8M at October 31, 2023

# 2024 Annual Budget



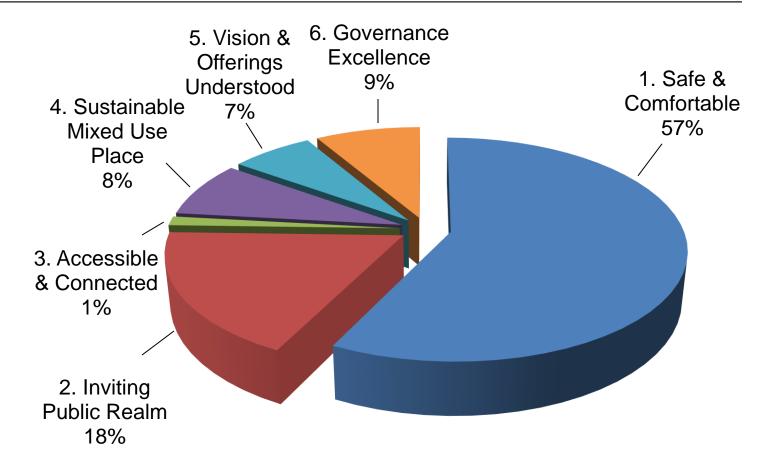


Total: \$22,918,133

Operating: \$20,132,219 Capital: \$2,785,914





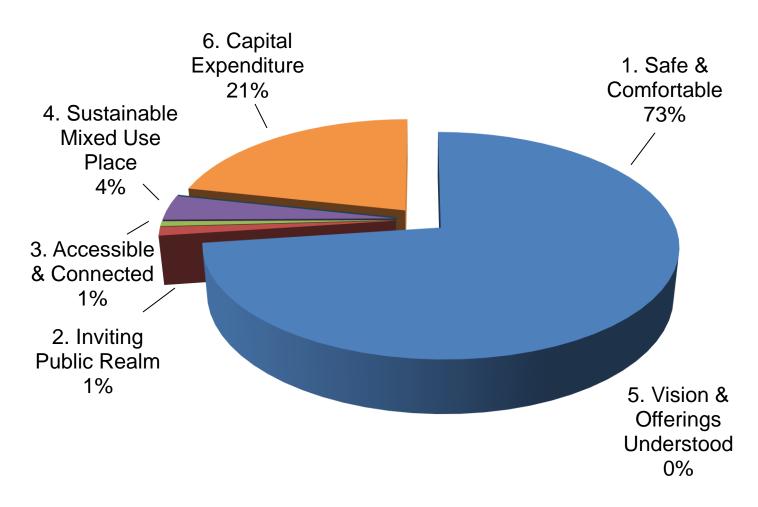


Total: \$2,844,327

Variance from budget (\$966,954) or (25%) under budget

# March 2024 Capital Spending





Total: \$220,646

Variance from budget (\$927,554) or (81%) under budget

# March 2024 Variances greater than 10% from Budget



## Operating – (\$2.8M) under budget or (25%)

- Safe & Comfortable for All (\$648K) or 28% under budget
  - Block by Block invoice for March 2024 has not been received resulting in
    - Safety Guides under budget \$91K
    - Street Teams under budget \$152K
    - Off Duty Officers under budget \$31K
  - Homeless Outreach Programs are \$221K under budget
  - Trash Collections, Paver Repair and Maintenance, Irrigation and Operations overhead are collectively under budget \$116K.
- Vibrant, Sustainable Mixed-Use Place (\$105K) or 31% under budget
  - Economic Development under budget \$39K
  - DLI under budget \$81K and Residential \$7K
  - Admin contractor allocation is \$23K over budget
- Vision & Offering Understood by All (\$170K) or 47% under budget
  - Marketing expenditures under budget \$119K
  - Planning and Consulting expenses under budget \$48K
- Governance (\$34K) or 13% under budget
  - Includes annual insurance, legal and assessment services

# March 2024 Variances greater than 10% from Budget



## Capital Improvement – (\$928K) or (81%) under budget

- Safe & Comfortable (\$41K) or 13% under budget
  - Irrigation refurbishment under budget \$40K
- Inviting Public Realm (\$307K) or 99% under budget
  - Banners under budget \$160K
  - Urban Canopy under budget \$50K
  - Lighting Plan and Storefront/Streetscape Activation under budget \$50K
  - Market Square Park improvements under budget \$49K
- Accessible to Region (\$573K) or 100% under budget
  - Southeast Sidewalks TxDOT under budget \$573K
- Capital Replacement (\$14K) or 23% under budget due to repairs being less than forecasted.

# **Check register for March 2024**



- Total checks issued in March 2024 were \$2.3 million
  - Block by Block
    - Safety Guides/Street Teams Contract Services for January 2024-\$361,445
    - Safety Guides/Street Teams Contract Services for February 2024 \$403,701
  - DPR Downtown Houston LLC
    - DLI payment \$292,378
  - Central Houston, Inc.
    - Admin Contractor Payroll- \$266,515
  - DPR Eighteen25 LLC
    - DLI payment \$233,685
  - Flock Safety, Inc.
    - Security Cameras \$155,700
  - Seal Security Solutions, LLC
    - Contract Services \$75,773
  - Associated Landscape
    - Contract Services \$66,184
  - InControl Construction LLC
    - Fountain Maintenance \$61,100



# 2024 Investment Report 1Q – 1/1/2024 thru 3/31/2024

		1/1/2024		Net Changes		3/31/2024					
	Operating	Capital	Total		Operating	Capital	Total				
JPMorgan Chase	\$2,265K	\$1,272K	\$3,537K	(\$1,901K)	\$900K	\$736K	\$1,636K				
TexPool Prime*	\$1,545K	\$3,957K	\$5,502K	\$15,101K	\$16,592K	\$4,011K	\$20,603K				
Total Cash	\$3,810K	\$5,229K	\$9,039K	\$13,200K	\$17,492K	\$4,747K	\$22,239K				

\*Avg. Daily Yield: 5.51%



# To Management Houston Downtown Management District

Management is responsible for the accompanying financial statements of the Houston Downtown Management District (the District), which comprise the governmental fund balance sheets and statements of net position as of February 29, 2024 and February 28, 2023, and the related statements of activities for the months then ended, in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements, nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit substantially all the disclosures required by accounting principles generally accepted in the United States of America and the required supplementary information that the Government Accounting Standards Board (GASB) requires to be presented to supplement the basic financial statements. If the omitted disclosures, and GASB required supplementary information were included in the financial statements, they might influence the user's conclusions about the District's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

The Variance Analysis on page 4 is presented to supplement the basic financial statements. Such information is presented for purposes of additional analysis and, although not a required part of the basic financial statements. The Variance Analysis is the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the financial statements. The supplementary information was subject to our compilation engagement. We have not audited or reviewed the supplementary information and do not express an opinion, a conclusion, nor provide any assurance on such information.

Sincerely,

Houston, Texas March 22, 2024

nctp cpas, pllc

### Houston Downtown Management District Governmental Fund Balance Sheets and Statement of Net Position February 29, 2024 and February 28, 2023

	2024							2023						
	HDI	MD Operating	HD	MD Capital		Total	HD	MD Operating	HD	MD Capital		Total		
	Y	ear to Date	Y	ear to Date	(1	Memo Only)	<u>Y</u>	ear to Date	Y	ear to Date	(N	Memo Only)		
Assets														
Cash	\$	18,811,875	\$	4,925,740	\$	23,737,614	\$	21,549,845	\$	5,013,614	\$	26,563,459		
Assessments Due		1,262,512		104,167		1,366,679		413,367		35,635		449,001		
Accounts Receivable		753,859		-		753,859		522,396		4,800		527,196		
Prepaid Expense		26,235		-		26,235		26,235		-		26,235		
Property & Equipment, Net		582,216		0		582,216		573,181		933		574,114		
Right of Use Lease Assets, Net		2,460,109		-		2,460,109		2,669,523		-		2,669,523		
Intercompany Rec/Pay		(1,293,322)		1,293,322		-		(1,229,969)		1,229,969		-		
Total Assets	\$	22,603,483	\$	6,323,228	\$	28,926,712	\$	24,524,577	\$	6,284,952	\$	30,809,528		
Liabilities														
Accounts Payable & Accrued Expenses	\$	1,012,843	\$	366	\$	1,013,209	\$	1,026,564	\$	36,595	\$	1,063,159		
Lease Liabilities		2,637,019		-		2,637,019		2,799,053		-	\$	2,799,053		
Deferred Revenue		-		-		-		-		-		-		
Reserve for Refunds due to Property Protests		1,959,686		143,578		2,103,264		1,346,512		111,968		1,458,480		
Total Liabilities & Deferred Revenue		5,609,547		143,944		5,753,491		5,172,129		148,563		5,320,692		
Fund Balances														
Unreserved, Undesignated		16,193,936				16,193,936		18,552,447				18,552,447		
Unreserved, Designated for Catastrophy		800,000				800,000		800,000				800,000		
Reserved for Capital Projects				6,179,284		6,179,284				6,136,389		6,136,389		
		16,993,936		6,179,284		23,173,220		19,352,447		6,136,389		25,488,836		
Total Liabilities, Deferred Revenue &														
Fund Balances	\$	22,603,483	\$	6,323,228	\$	28,926,712	\$	24,524,577	\$	6,284,952	\$	30,809,528		

#### Houston Downtown Management District Statement of Activities For the Two Months Ended February 29, 2024

For the Two Months Ended February 29,	202	4									
		perating FD Actual		Capital D Actual	Y	Total TD Actual	Y	TD Budget		v (Unfav) Variance	% Var
Revenues											
Assessment Revenue	\$	-	\$	-	\$	-	\$	-	\$	-	N/A
Operations Revenue		126,982		-		126,982		128,250		(1,268)	-1%
Project Revenue		3,293		-		3,293		-		3,293	N/A
Other Income		594		-		594		-		594	N/A
Interest Income		112,009		38,346		150,355		196,600		(46,245)	-24%
Total Revenues	\$	242,878	\$	38,346	\$	281,224	\$	324,850	\$	(43,626)	-13%
Expenses											
Downtown Feels Safe & Comfortable at All Times											
Collaboration to Maintain Low Crime Rate	\$	149,683	\$	-	\$	149,683	\$	371,795	\$	222,111	60%
Reduced Presence of Homeless & Street Persons		72,169		-		72,169		263,483		191,315	73%
Downtown Sidewalks are Comfortably Lighted		8,064		-		8,064		29,956		21,892	73%
Downtown Clean & Well-Kept Appearance		275,851		-		275,851		661,669		385,818	58%
Remove Signs of Disorder in Downtown		6,848		-		6,848		9,207		2,359	26%
Prepare for Emergencies		17,294		-		17,294		18,304		1,010	6%
		529,910		-		529,910		1,354,414		824,504	61%
Public Realm is Charming, Inviting, Beautiful &											
Celebrates the Life of the City		22 479				22 479		17.160		(6.210)	270/
Key Pedestrian Streets are Inviting		23,478		-		23,478		17,160		(6,318)	-37%
Public Spaces Managed, Programmed, & Delightful		122,033		-		122,033		224,200		102,167	46%
Place of Civic Celebration		73,349				73,349		78,369		5,020	6%
Accessible to Region & Easy to Get Around		218,860		-		218,860		319,729		100,869	32%
Effective Transit Access More Places, More Hours		3,210		_		3,210		3,358		148	4%
Convenient Circulation Without Personal Vehicle		-		_		-		-		-	N/A
Easy To Find Way Around		5,977		_		5,977		7,833		1,856	24%
Connect Neighbors & Districts Inside/Outside Downtown		10,707		-		10,707		10,613		(94)	-1%
<del>_</del>		2,102		-				2,130		28	
Convenient, Understandable & Managed Parking		21,996				2,102		23,934		1,939	1% 8%
Vibrant, Sustainable Mixed-Use Place		21,770				21,770		23,731		1,737	070
Best Place to Work in Region		48,777		_		48,777		97,642		48,865	50%
Exciting Neighborhoods to Live In		3,752		_		3,752		101,536		97,783	96%
Competitive Shopping Place		3,054		_		3,054		3,200		147	5%
Remarkable Destination for Visitors		2,742		_		2,742		2,886		144	5%
Remarkable Destination for Visitors	-	58,325				58,325		205,264		146,939	72%
Downtown's Vision & Offering Understood By All		36,323		-		36,323		203,204		140,939	7270
Market to Region		74,599		-		74,599		159,887		85,288	53%
Promote Downtown's Ease of Use		20,219		-		20,219		20,639		420	2%
Vision/Development Framework Understood By All		16,304		_		16,304		49,961		33,657	67%
Tools to Assist Continued Redevelopment		3,863		_		3,863		4,743		880	19%
Develop & Maintain Information to Support Downtown		3,815		_		3,815		3,906		91	2%
		118,801		-		118,801		239,136		120,335	50%
District Governance & Service Known for Excellence											
Engage Stakeholders in Decision Making		119,910		-		119,910		140,700		20,790	15%
Communications to Owners, Tenants & Others		11,631		-		11,631		11,887		256	2%
Preservation of Districts' Capital Assets		46,972				46,972		46,900		(72)	0%
Capital Improvement & Expenditures		178,514		-		178,514		199,487		20,973	11%
Downtown Feels Safe & Comfortable		_		5,043		5,043		186,700		181,657	97%
Public Realm is Charming, Inviting, & Beautiful		_		661		661		85,000		84,339	99%
Accessible to Region & Easy to Get Around		-		1,575		1,575		20,000		18,425	92%
Vibrant, Sustainable Mixed-Use Place		-		-		-		20,000		-	N/A
·		-									
Downtown's Vision & Offering Understood By All		-		9 25 4		0 251		- 41 000		22 646	N/A
Capital Replacement Expenditure				8,354		8,354		41,000 332,700		32,646	80%
Total Expenses	\$	1,126,405	\$	15,633 <b>15,633</b>	\$	15,633 1,142,039	\$	2,674,665	\$	317,067 <b>1,532,626</b>	95% 57%
1 out Expenses	Φ	1,140,403	φ	15,055	φ	1,174,039	Φ	2,077,003	φ	1,004,040	31/0
Depreciation Expense		14,567		_		14,567		24,974		10,407	
Excess of Revenue Over Expenses GAAP Basis	\$	(898,095)	\$	22,712	\$	(875,382)	\$	(2,374,789)	\$	1,499,406	
		_					_	_	_	_	

## Houston Downtown Management District Statement of Activities

For the Two Months Ended February 29, 2024 and February 28, 2023

For the Two Months Ended February 29,	, 2024 and Febi		ı uaı	y 20, 202	2024		2023					
	0	perating	(	Capital		Total		Total	Fa	v (Unfav)	%	
		D Actual		D Actual	YT	D Actual	Y	TD Actual		ariance	Var	
Revenues				-								
Assessment Revenue	\$	-	\$	-	\$	-	\$	-	\$	-	N/A	
Operations Revenue		126,982		-		126,982		36,531		90,452	248%	
Project Revenue		3,293		-		3,293		7,466		(4,173)	-56%	
Other Income		594		_		594		230		364	158%	
Interest Income		112,009		38,346		150,355		92,995		57,360	62%	
Total Revenues	\$	242,878	\$	38,346	\$	281,224	\$	137,221	\$	144,003	105%	
Expenses												
Downtown Feels Safe & Comfortable at All Times												
Collaboration to Maintain Low Crime Rate	\$	149,683	\$	-	\$	149,683	\$	248,030	\$	98,347	40%	
Reduced Presence of Homeless & Street Persons		72,169		-		72,169		50,412		(21,757)	-43%	
Downtown Sidewalks are Comfortably Lighted		8,064		_		8,064		12,924		4,860	38%	
Downtown Clean & Well-Kept Appearance		275,851		_		275,851		502,104		226,253	45%	
Remove Signs of Disorder in Downtown		6,848		_		6,848		15,877		9,029	57%	
Prepare for Emergencies		17,294		_		17,294		18,995		1,701	9%	
t		529,910				529,910		848,342		318,433	38%	
Public Realm is Charming, Inviting, Beautiful &		327,710				327,710		040,542		310,433	3070	
Celebrates the Life of the City												
Key Pedestrian Streets are Inviting		23,478		-		23,478		15,798		(7,680)	-49%	
Public Spaces Managed, Programmed, & Delightful		122,033		_		122,033		209,724		87,691	42%	
Place of Civic Celebration		73,349		_		73,349		75,514		2,165	3%	
		218,860		-	-	218,860		301,036		82,176	27%	
Accessible to Region & Easy to Get Around												
Effective Transit Access More Places, More Hours		3,210		-		3,210		3,650		440	12%	
Convenient Circulation Without Personal Vehicle		-		-		-		-		-	N/A	
Easy To Find Way Around		5,977		-		5,977		4,884		(1,093)	-22%	
Connect Neighbors & Districts Inside/Outside Downtown		10,707		_		10,707		12,989		2,281	18%	
Convenient, Understandable & Managed Parking		2,102		_		2,102		751		(1,350)	N/A	
<i>g</i>		21,996		-		21,996		22,273		278		
Vibrant, Sustainable Mixed-Use Place												
Best Place to Work in Region		48,777		_		48,777		38,111		(10,666)	-28%	
Exciting Neighborhoods to Live In		3,752		_		3,752		96,139		92,387	96%	
Competitive Shopping Place		3,054		_		3,054		3,335		281	8%	
Remarkable Destination for Visitors		2,742		_		2,742		2,706		(36)	-1%	
Tomanaoro Bestination for Visitors		58,325				58,325		140,292		81,967	58%	
Downtown's Vision & Offering Understood By All		20,525				20,525		1.0,2/2		01,707	2070	
Market to Region		74,599		_		74,599		45,721		(28,878)	-63%	
Promote Downtown's Ease of Use		20,219		_		20,219		15,396		(4,823)	-31%	
Vision/Development Framework Understood By All		16,304		_		16,304		26,131		9,827	38%	
Tools to Assist Continued Redevelopment		3,863		_		3,863		4,382		519	12%	
Develop & Maintain Information to Support Downtown		3,815		_		3,815		3,546		(269)	-8%	
Bevelop & Maintain Information to Support Bowintown		118,801				118,801		95,177		(23,624)	-25%	
District Governance & Service Known for Excellence		110,001				110,001		23,177		(23,021)	2370	
Engage Stakeholders in Decision Making		119,910		_		119,910		116,738		(3,172)	-3%	
Communications to Owners, Tenants & Others		11,631		_		11,631		7,728		(3,903)	-51%	
Preservation of Districts' Capital Assets		46,972		_		46,972		44,561		(2,412)	-5%	
reservation of Districts Capital Assets		178,514				178,514		169,027		(9,487)	-6%	
Capital Improvement & Expenditures		,-				, .		,.		(-,,		
Downtown Feels Safe & Comfortable		_		5,043		5,043		_		(5,043)	N/A	
Public Realm is Charming, Inviting, & Beautiful		_		661		661		4,404		3,743	N/A	
Accessible to Region & Easy to Get Around		_		1,575		1,575		35,795		34,220	N/A	
Vibrant, Sustainable Mixed-Use Place		_				-,575		8,607		8,607	100%	
Downtown's Vision & Offering Understood By All		_		_		_		0,007		0,007	N/A	
Capital Replacement Expenditure		-		8,354		8,354		9,342		988	11%	
Сарнаі Керіасенісні Ехрепиниге				15,633		15,633		58,147		42,514	73%	
Total Expenses	\$	1,126,405	\$	15,633	\$	1,142,039	\$	1,634,295	\$	492,256	30%	
	Ψ.	-,0,-00	4	20,000	Ψ	-,,007	4	-,00 1,200	Ψ.	., =,=00	2070	
Depreciation Expense		14,567				14,567	_	14,874		307		
Excess of Revenue Over Expenses GAAP Basis	\$	(898,095)	\$	22,712	\$	(875,382)	\$	(1,511,948)	\$	636,566		

### Houston Downtown Management District Variance Analysis to the 2024 Budget For the Two Months Ended February 29, 2024

#### Revenue

1) Interest income is (\$46K) under budget due to lower assessment receipts than forecasted for the first two months of 2024.

#### **Operating Budget**

#### **Expenses**

- 2) Goal 1a-Collaboration to Maintain Low Crime Rate- Under budget (\$199K) in Safety Guides because Block By Block has not invoiced for the first two months of the year, and (\$22K) in staffing Off Duty Officers.
- 3) Goal 1b-Reduced Presence of Homeless & Street Persons-Under budget (\$194K) in homeless outreach programs and \$3K over in rental for 421 San Jacinto due to timing of payments.
- 4) Goal 1c-Downtown Sidewalks are Comfortably Lighted-Under budget \$22K in Street Lighting Expense, amenities and maintenance.
- 5) Goal 1d-Downtown Noted for Cleanliness & Well-Kept Appearance- Under budget (\$229K) in Street Teams cleaning sidewalks and bus stops due to delay in receipt of Block by Block billing, (\$52K) in Trash Collection personnel and bags, (\$45K) in Paver repair and maintenance, (\$15K) in Landscaping, (\$28K) in Operations overhead, and (\$15K) in Irrigation.
- 6) Goal 1e-Remove Signs of Disorder in Downtown-Under budget \$2K in Graffiti Abatement.
- 7) Goal 2a-Key Pedestrian Streets are Inviting-Over budget \$6K in accent plants.
- 8) Goal 2b-Key Public Spaces Programmed and Delightful-Under budget (\$31K) in Main Street Square maintenance, and (\$23K) in Market Square Park maintenance, (\$19K) in Trebly Park maintenance and (\$11K) in Cotswold Fountain maintenance. Over budget \$7K in Market Square programming. Under budget (\$17K) in Trebly Park programming, (\$4K) in Event sponsorships and (\$3K) in Collaborative programming.
- 9) Goal 3c-Easy to Find Way Around Under budget \$2K in Wayfinding.
- 10) Goal 4a-Best Place to Work in the Region-Under budget (\$49K) in Economic Development.
- 11) Goal 4b-Exciting Neighborhoods To Live In-Under budget (\$93K) in DLI Grants and (\$5K) in Residential Programming.
- 12) Goal 5a-Market to Region-Under budget (\$85K) in marketing expenditures.
- 13) Goal 5c-Planning Consultants & Expenses are under budget (\$34K).
- 14) Goal 6a-Complete engagement by all stakeholders in District Under budget (\$1K) in Operations, Under budget (\$1K) in Engagement, (\$1K) in Economic Development, (\$4K) in Planning Design & Construction, and (\$13K) in Admin.

#### **Capital Budget**

- 15) Under budget (\$157K) in Flock Cameras and (\$25K) in Landscape Amenities-Irrigation.
- 16) Under budget (\$49K) in Market Square Park improvements and (\$35K) in Banners.
- 17) Under budget (\$18K) for Southeast Sidewalks TxDOT.
- 18) Under budget (\$32K) for Capital Replacement expenditures.



# To Management Houston Downtown Management District

Management is responsible for the accompanying financial statements of the Houston Downtown Management District (the District), which comprise the governmental fund balance sheets and statements of net position as of March 31, 2024 and 2023, and the related statements of activities for the months then ended, in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements, nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit substantially all the disclosures required by accounting principles generally accepted in the United States of America and the required supplementary information that the Government Accounting Standards Board (GASB) requires to be presented to supplement the basic financial statements. If the omitted disclosures, and GASB required supplementary information were included in the financial statements, they might influence the user's conclusions about the District's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

The Variance Analysis on page 4 is presented to supplement the basic financial statements. Such information is presented for purposes of additional analysis and, although not a required part of the basic financial statements. The Variance Analysis is the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the financial statements. The supplementary information was subject to our compilation engagement. We have not audited or reviewed the supplementary information and do not express an opinion, a conclusion, nor provide any assurance on such information.

Sincerely,

Houston, Texas April 8, 2024

nctp cpas, pllc

### Houston Downtown Management District Governmental Fund Balance Sheets and Statement of Net Position March 31, 2024 and March 31, 2023

				2024						2023		
		MD Operating		MD Capital	(3	Total		MD Operating		MD Capital	(3	Total
Assets		3/31/2024		3/31/2024	(1)	Memo Only)		3/31/2023		3/31/2023	<u>(N</u>	Memo Only)
Cash	\$	17,491,445	\$	4,747,346	\$	22,238,790	\$	18,061,497	\$	5,026,788	\$	23,088,285
Assessments Due	Ψ	969,345	Ψ	80,235	Ψ	1,049,579	Ψ.	667,455	Ψ	57,259	Ψ	724,714
Accounts Receivable		332,697		-		332,697		530,524		4,800		535,325
Prepaid Expense		26,235		_		26,235		26,235		-		26,235
Property & Equipment, Net		589,096		0		589,096		565,837		840		566,677
Right of Use Lease Assets, Net		2,434,052		_		2,434,052		2,649,933		-		2,649,933
Intercompany Rec/Pay		(1,309,117)		1,309,117		-		(1,196,648)		1,196,648		· -
Total Assets	\$	20,533,753	\$	6,136,697	\$	26,670,450	\$	21,304,833	\$	6,286,336	\$	27,591,169
Liabilities												
Accounts Payable & Accrued Expenses	\$	575,781	\$	366	\$	576,147	\$	833,938	\$	36,595	\$	870,533
Lease Liabilities		2,614,539		-		2,614,539		2,783,935		-	\$	2,783,935
Deferred Revenue		-		-		-		-		-		-
Reserve for Refunds due to Property Protests		1,958,130		143,446		2,101,575		1,304,554		100,272		1,404,825
Total Liabilities & Deferred Revenue		5,148,450		143,812		5,292,261		4,922,427		136,867		5,059,294
Fund Balances												
Unreserved, Undesignated		14,585,303				14,585,303		15,582,406				15,582,406
Unreserved, Designated for Catastrophy		800,000				800,000		800,000				800,000
Reserved for Capital Projects				5,992,885		5,992,885				6,149,469		6,149,469
		15,385,303		5,992,885		21,378,189		16,382,406		6,149,469		22,531,876
Total Liabilities, Deferred Revenue &												
Fund Balances	\$	20,533,753	\$	6,136,697	\$	26,670,450	\$	21,304,833	\$	6,286,336	\$	27,591,169

#### Houston Downtown Management District Statement of Activities For the Three Months Ended March 31, 2024

For the Three Months Ended March 31, 2				3 4 1		TT 4 1				(TI e )	0/
		Operating FD Actual		Capital D Actual	Y	Total TD Actual	Y	TD Budget		ıv (Unfav) Variance	% Var
Revenues											
Assessment Revenue	\$	-	\$	-	\$	-	\$	-	\$	-	N/A
Operations Revenue		162,749		-		162,749		192,375		(29,626)	-15%
Project Revenue		3,293		-		3,293		-		3,293	N/A
Other Income		594		-		594		201 400		594	
Interest Income Total Revenues	\$	193,220 <b>359,856</b>	\$	56,959 <b>56,959</b>	\$	250,179 416,815	\$	291,400 <b>483,775</b>	\$	(41,221) ( <b>66,960</b> )	-14%
Total Revenues	Ф	339,030	Ф.	30,939	Ф	410,615	Ф	403,773	Ф	(00,900)	-14%
Expenses											
Downtown Feels Safe & Comfortable at All Times											
Collaboration to Maintain Low Crime Rate	\$	564,566	\$	-	\$	564,566	\$	693,661	\$	129,095	19%
Reduced Presence of Homeless & Street Persons		161,464		-		161,464		382,725		221,261	58%
Downtown Sidewalks are Comfortably Lighted		14,762		-		14,762		44,934		30,171	67%
Downtown Clean & Well-Kept Appearance		848,863		-		848,863		1,116,318		267,455	24%
Remove Signs of Disorder in Downtown		16,053		-		16,053		15,060		(993)	-7%
Prepare for Emergencies		26,253				26,253		27,456		1,203	4%
Public Realm is Charming, Inviting, Beautiful &		1,631,963		-		1,631,963		2,280,155		648,192	28%
Celebrates the Life of the City											
Key Pedestrian Streets are Inviting		32,031		_		32,031		25,740		(6,292)	-24%
Public Spaces Managed, Programmed, & Delightful		376,473		_		376,473		378,551		2,077	1%
Place of Civic Celebration		105,801		_		105,801		121,554		15,753	13%
		514,306		-		514,306		525,844		11,539	2%
Accessible to Region & Easy to Get Around											
Effective Transit Access More Places, More Hours		4,956		-		4,956		5,036		80	2%
Convenient Circulation Without Personal Vehicle		-		-		-		-		-	N/A
Easy To Find Way Around		13,431		-		13,431		11,750		(1,680)	-14%
Connect Neighbors & Districts Inside/Outside Downtown		16,042		-		16,042		15,920		(122)	-1%
Convenient, Understandable & Managed Parking		3,152				3,152		3,195		43	1%
Vibrant, Sustainable Mixed-Use Place		37,581		-		37,581		35,901		(1,680)	-5%
Best Place to Work in Region		117,612		_		117,612		133,964		16,351	12%
Exciting Neighborhoods to Live In		103,654		_		103,654		191,803		88,149	46%
Competitive Shopping Place		4,723		_		4,723		4,800		78	2%
Remarkable Destination for Visitors		4,255		_		4,255		4,329		74	2%
		230,245		-		230,245		334,896		104,652	31%
Downtown's Vision & Offering Understood By All											
Market to Region		120,375		-		120,375		239,831		119,455	50%
Promote Downtown's Ease of Use		30,391		-		30,391		30,958		567	2%
Vision/Development Framework Understood By All		26,255		-		26,255		74,942		48,687	65%
Tools to Assist Continued Redevelopment		6,258		-		6,258		7,114		856	12%
Develop & Maintain Information to Support Downtown		5,723		-		5,723		5,859		137	2%
D'4'4C		189,003		-		189,003		358,704		169,702	47%
District Governance & Service Known for Excellence		176 701				176 701		211.050		24 240	160/
Engage Stakeholders in Decision Making Communications to Owners, Tenants & Others		176,701 17,557		-		176,701 17,557		211,050 17,830		34,349 273	16% 2%
Preservation of Districts' Capital Assets		46,972		-		46,972		46,900		(72)	0%
Preservation of Districts Capital Assets		241,231				241,231		275,781		34,550	13%
Capital Improvement & Expenditures		,				,		,		- 1,000	
Downtown Feels Safe & Comfortable		-		160,743		160,743		201,700		40,957	20%
Public Realm is Charming, Inviting, & Beautiful		-		2,761		2,761		310,000		307,239	99%
Accessible to Region & Easy to Get Around		-		1,575		1,575		575,000		573,425	100%
Vibrant, Sustainable Mixed-Use Place		-		8,005		8,005		-		(8,005)	N/A
Downtown's Vision & Offering Understood By All		-		-		-		-		-	N/A
Capital Replacement Expenditure		-		47,561		47,561		61,500		13,939	23%
		-		220,646		220,646	_	1,148,200		927,554	81%
Total Expenses	\$	2,844,328	\$	220,646	\$	3,064,973	\$	4,959,481	\$	1,894,508	38%
Depreciation Expense		22,256		-		22,256		37,461		15,205	
Excess of Revenue Over Expenses GAAP Basis	\$	(2,506,727)	\$	(163,687)	\$	(2,670,414)	\$	(4,513,167)	\$	1,842,753	

2023

2024

#### Houston Downtown Management District Statement of Activities For the Three Months Ended March 31, 2024 and March 31, 2023

	Operating YTD Actual			Capital D Actual	Total YTD Actual		Total YTD Actual		Fav (Unfav) Variance		% Var
Revenues		Direttual		Differential		1D / Ictuur	_	1D Metuur	<u>`</u>	uriunce	, ui
Assessment Revenue	\$	-	\$	-	\$	-	\$	-	\$	-	N/A
Operations Revenue		162,749		-		162,749		65,540		97,209	148%
Project Revenue		3,293		-		3,293		10,731		(7,438)	-69%
Other Income		594		-		594		687		(94)	-14%
Interest Income		193,220		56,959		250,179		185,536		64,644	35%
Total Revenues	\$	359,856	\$	56,959	\$	416,815	\$	262,494	\$	154,321	59%
Expenses											
Downtown Feels Safe & Comfortable at All Times											
Collaboration to Maintain Low Crime Rate	\$	564,566	\$	-	\$	564,566	\$	486,335	\$	(78,232)	-16%
Reduced Presence of Homeless & Street Persons		161,464		-		161,464		130,568		(30,896)	-24%
Downtown Sidewalks are Comfortably Lighted		14,762		-		14,762		25,397		10,634	42%
Downtown Clean & Well-Kept Appearance		848,863		-		848,863		894,180		45,316	5%
Remove Signs of Disorder in Downtown		16,053		-		16,053		23,048		6,995	30%
Prepare for Emergencies		26,253		-		26,253		28,591		2,338	8%
		1,631,963		-		1,631,963		1,588,118		(43,844)	-3%
Public Realm is Charming, Inviting, Beautiful & Celebrates the Life of the City											
Key Pedestrian Streets are Inviting		32,031		-		32,031		111,289		79,258	71%
Public Spaces Managed, Programmed, & Delightful		376,473		-		376,473		355,742		(20,732)	-6%
Place of Civic Celebration		105,801		-		105,801		151,890		46,089	30%
		514,306		-		514,306		618,921		104,615	17%
Accessible to Region & Easy to Get Around											
Effective Transit Access More Places, More Hours		4,956		-		4,956		5,475		518	9%
Convenient Circulation Without Personal Vehicle		-		-		-		-		- (5.000)	N/A
Easy To Find Way Around		13,431		-		13,431		7,551		(5,880)	-78%
Connect Neighbors & Districts Inside/Outside Downtown		16,042		-		16,042		19,483		3,441	18%
Convenient, Understandable & Managed Parking		3,152				3,152		1,503		(1,650)	N/A
Vibrant, Sustainable Mixed-Use Place		37,581		-		37,581		34,011		(3,570)	
Best Place to Work in Region		117,612				117,612		136,123		18,510	14%
Exciting Neighborhoods to Live In		103,654				103,654		97,801		(5,854)	-6%
Competitive Shopping Place		4,723		_		4,723		5,003		280	6%
Remarkable Destination for Visitors		4,255		_		4,255		4,059		(196)	-5%
Remarkable Destination for Visitors	-	230,245		_		230,245		242,985		12,740	5%
Downtown's Vision & Offering Understood By All		,						,		,	
Market to Region		120,375		_		120,375		80,225		(40,150)	-50%
Promote Downtown's Ease of Use		30,391		_		30,391		23,094		(7,297)	-32%
Vision/Development Framework Understood By All		26,255		-		26,255		39,197		12,942	33%
Tools to Assist Continued Redevelopment		6,258		-		6,258		6,573		315	5%
Develop & Maintain Information to Support Downtown		5,723				5,723		5,319		(404)	-8%
		189,003		-		189,003		154,408		(34,595)	-22%
District Governance & Service Known for Excellence											
Engage Stakeholders in Decision Making		176,701		-		176,701		168,789		(7,912)	-5%
Communications to Owners, Tenants & Others		17,557		-		17,557		11,962		(5,595)	-47%
Preservation of Districts' Capital Assets		46,972		-		46,972		44,561		(2,412)	-5%
C		241,231		-		241,231		225,312		(15,919)	-7%
Capital Improvement & Expenditures  Downtown Feels Safe & Comfortable				160,743		160,743				(160,743)	N/A
Public Realm is Charming, Inviting, & Beautiful		-		2,761		2,761		4,404		1,643	37%
Accessible to Region & Easy to Get Around		-		1,575		1,575		38,248		36,673	96%
Vibrant, Sustainable Mixed-Use Place		-		8,005		8,005		8,607		602	7%
Downtown's Vision & Offering Understood By All		-		6,003		6,003		3,007		-	N/A
Capital Replacement Expenditure		-		47,561		47,561		13,550		(34,012)	-251%
сирии першенней дароницие				220,646		220,646		64,809		(155,837)	-240%
Total Expenses	\$	2,844,328	\$	220,646	\$	3,064,973	\$	2,928,564	\$	(136,409)	-5%
D. C. C. F.		22.255				22.255		22.212			
Depreciation Expense  Excess of Revenue Over Expenses GAAP Basis	Ф.	22,256	•	(163 697)	•	22,256	Ф	(2 688 382)	•	56 17.068	
EACCSS OF REVEHUE OVER EXPENSES GAAP Basis	\$	(2,506,727)	\$	(163,687)	\$	(2,670,414)	\$	(2,688,382)	\$	17,968	

### Houston Downtown Management District Variance Analysis to the 2024 Budget For the Three Months Ended March 31, 2024

#### Revenue

1) Operations revenue is (\$30K) under budget due to \$69K of income earned for METRO Bus Stop Cleaning has not been received offset by \$38K in excess reimbursements for the Cotswold Fountains. Interest income is (\$41K) under budget due to less than forecasted assessment receipts invested for the first three months of 2024.

#### **Operating Budget**

#### **Expenses**

- 2) Goal 1a-Collaboration to Maintain Low Crime Rate- Under budget (\$91K) in Safety Guides and Equipment, (\$6K) in ODO program and Law Enforcement support and (\$31K) in staffing Off Duty Officers.
- 3) Goal 1b-Reduced Presence of Homeless & Street Persons-Under budget (\$221K) in homeless outreach programs.
- 4) Goal 1c-Downtown Sidewalks are Comfortably Lighted-Under budget (\$30K) in Street Lighting Expense, amenities and maintenance.
- 5) Goal 1d-Downtown Noted for Cleanliness & Well-Kept Appearance- Under budget (\$152K) in Street Teams cleaning sidewalks and bus stops due to delay in receipt of Block by Block billing, (\$24K) in Trash Collection personnel and bags, (\$56K) in Paver repair and maintenance, (\$23K) in Operations overhead, and (\$13K) in Irrigation. Over budget \$2K in Landscaping.
- 6) Goal 1e-Remove Signs of Disorder in Downtown-Over budget \$1K in Graffiti Abatement.
- 7) Goal 2a-Key Pedestrian Streets are Inviting-Over budget \$6K in accent plants.
- 8) Goal 2b-Key Public Spaces Programmed and Delightful-Under budget (\$19K) in Main Street Square maintenance, and (\$5K) in Trebly Park maintenance. Over budget \$33K in Cotswold Fountain maintenance reimbursed by Houston First, and \$6K in Market Square Park maintenance. Over budget \$12K in Market Square programming. Under budget (\$10K) in Trebly Park programming, (\$6K) in Event sponsorships and (\$11K) in Collaborative programming.
- 9) Goal 2c-Place of Civic Celebration Under budget (\$17K) in Art and Holiday Programming. Over budget \$2K in staffing.
- 10) Goal 3c-Easy to Find Way Around Over budget \$2K in Wayfinding contract expense.
- 11) Goal 4a-Best Place to Work in the Region-Under budget (\$39K) in Economic Development and over budget \$23K in staffing.
- 12) Goal 4b-Exciting Neighborhoods To Live In-Under budget (\$81K) in DLI Grants and (\$7K) in Residential Programming.
- 13) Goal 5a-Market to Region-Under budget (\$119K) in marketing expenditures.
- 14) Goal 5c-Vision/Development Framework Understood by all Under budget (\$48K) in Planning Consultants & Expenses.
- 15) Goal 6a-Engage Stakeholders in Decision Making Under budget (\$34K) in Administration costs, Training, and Depreciation.

#### **Capital Budget**

- 16) Safe and Comfortable Under budget (\$40K) in Landscape Amenities-Irrigation.
- 17) Public Realm Is Charming Under budget (\$160K) in Banners, (\$25K) in Lighting Plan Implementation, (\$25K) in Storefront/Streetscape Activation and Improved Pedestrian Connect, (\$50K) in Urban Canopy and (\$49K) in Market Square Park improvements. Over budget \$2K for More Space Main Street 2.0.
- 18) Accessible to Entire Region Under budget (\$573K) for Southeast Sidewalks TxDOT.
- 19) Vibrant Sustainable Mixed-Use Place Under budget (\$8K) for DLI grants.
- 20) District Governance Under budget (\$13K) for Capital Replacement expenditures and (\$1K) in Assessment Fees.

#### HOUSTON DOWNTOWN MANAGEMENT DISTRICT

AP Check Register (Current by Bank) Check Dates: 3/1/2024 to 3/31/2024

Check No.	Date	Vendor ID	Payee Name	Amount
BANK ID: A	OPERATING ACCT-JPN	IORGAN		101.000
35651	03/05/24	99932	DPR DOWNTOWN HOUSTON LLC	\$292,378.00
35652	03/05/24	99936	DPR EIGHTEEN25 LLC	\$233,685.00
35653	03/05/24	1200	CENTRAL HOUSTON, INC	\$266,514.80
35674	03/01/24	998923	AUSTIN K GRAVELLE	\$58.78
35675	03/01/24	998924	BRIAN JOSEPH CRIMMINS	\$28.37
35676	03/01/24	998925	CHELSEA, SON OR KIM NGUYEN	\$26.26
35677	03/01/24	998926	FREDERICK OR BARBARA SMITH	\$247.15
35678	03/01/24	998927	GARY SEXTON	\$212.00
35679	03/01/24	999966	JACK EZON TRUSTEE	\$139.24
35680	03/01/24	998928	JASMENE HOSEA	\$25.76
35681	03/01/24	998930	JHORDAN PLASENCIA	\$65.72
35682	03/01/24	998929	JOEL OR ASHLEY FOOTE	\$78.81
35683	03/01/24	998931	KATHLEEN A JOHNSON	\$548.81
35684	03/01/24	998932	KELVINS OR TRINA NOLEN	\$57.75
35685	03/01/24	5648	LINEBARGER GOGGAN BLAIR	\$2,718.16
35686	03/01/24	998933	MELISSA ANN CROWDER	\$54.24
35687	03/01/24	998934	PHILIP CHAMPION	\$43.63
35688	03/01/24	998935	RAHUL OR MEGHNA SOOD	\$51.37
35689	03/01/24	998936	TIMOTHY HOLLEY	\$50.65
35690	03/21/24	1559	CITY OF HOUSTON	\$418.14
* 397433	03/29/24	8763	UNIVERSAL PLUMBING SUPPLY CO.	\$22.70
* 397439	03/29/24	1801	DIRECTV	\$104.98
* 397449	03/29/24	0594	STREETSENSE	\$15,000.00
* 397456	03/29/24	5987	MAINTENANCE TO GO	\$21,277.05
* 397465	03/29/24	7995	INCONTROL CONTRUCTION LLC	\$42,825.00
* 397470	03/29/24	0450	AVALON MUSIC	\$3,975.00
* 397475	03/29/24	0490	ASSOCIATED LANDSCAPE SERVICES	\$35,574.69
* 397480	03/29/24	9081	WESTPARK COMMUNICATIONS, L.P	\$95.90
* 397484	03/29/24	8900	VERIZON WIRELESS	\$1,355.02
* 397487	03/29/24	0839	THE BRANDSOUP AGENCY LLC	\$1,250.00
* 397491	03/29/24	8552	TEXAS OUTHOUSE, INC.	\$593.60
* 397493	03/29/24	7526	PARA INTEGRATION, LLC	\$575.00
* 397495	03/29/24	9948	ORKIN PEST CONTROL	\$144.99
* 397497	03/29/24	6299	BIG BLISSING	\$1,500.00
* 397499	03/29/24	7995	INCONTROL CONTRUCTION LLC	\$690.00
* 397501	03/29/24	3548	HAMILTON PLUMBING SERVICE	\$527.13
* 397503	03/29/24	3298	GULF COAST PAVERS,INC.	\$8,400.00
* 397505	03/29/24	3380	LEAMON GREEN	\$4,000.00
* 397507	03/29/24	2046	DUSTY McCARTNEY	\$62.51
* 397509	03/29/24	0824	BUFFALO BAYOU PARTNERSHIP	\$6,775.50
* 397511	03/29/24	0027	AT&T	\$1,504.58
* 432405	03/29/24	4756	CKP COMMUNICATIONS,LLC	\$7,500.00
* 5245384	03/05/24	4756	CKP COMMUNICATIONS,LLC	\$15,000.00
* 5245387	03/05/24	0490	ASSOCIATED LANDSCAPE SERVICES	\$27,809.28
* 5245393	03/05/24	2746	FIRETRON, INC	\$776.00
* 5245397	03/05/24	0034	ABC HOME & COMMERCIAL SERVICES	\$145.00
* 5245399	03/05/24	2550	SCOTT FINKE	\$57.93
* 5245401	03/05/24	8552	TEXAS OUTHOUSE, INC.	\$527.50
* 5245403	03/05/24	8027	RAE SECURITY SOUTHWEST, LLC	\$1,449.90
* 5245847	03/05/24	3298	GULF COAST PAVERS,INC.	\$9,600.00
* 5247291	03/05/24	8609	TOUCH & AGREE PROPERTY	\$2,547.20
* 5445256	03/05/24	8325	SOUTHERN CHINESE DAILY NEWS	\$600.00
* 5445383	03/05/24	8315	SWANK MOTION PICTURES, INC	\$4,375.00
* 5445614	03/08/24	8315	SWANK MOTION PICTURES, INC	\$4,570.00
* 6664786	03/08/24	1801	DIRECTV	\$104.98
* 6664789	03/08/24	8355	STERLING EXPRESS SERVICES, INC	\$74.40
* 6664793	03/08/24	6321	MINER, LTD	\$13,260.50
* 6664795	03/08/24	0089	EGIDIO NARVAEZ PHOTOGRAHER	\$4,120.00
* 6664798	03/08/24	7995	INCONTROL CONTRUCTION LLC	\$17,584.56
* 6664801	03/08/24	7060	NEON ELECTRIC CORPORATION	\$435.00
* 6664804	03/08/24	3948	THE HARRIS CENTER FOR	\$43,726.84

#### HOUSTON DOWNTOWN MANAGEMENT DISTRICT

AP Check Register (Current by Bank) Check Dates: 3/1/2024 to 3/31/2024

Check No.	Date	Vendor ID	Payee Name	Amount
BANK ID: A -	OPERATING A	CCT-JPMORGAN		101.000
* 6664807	03/08/24	3548	HAMILTON PLUMBING SERVICE	\$1,661.85
* 6664811	03/08/24	8655	TRIPLE R BROTHERS, LTD	\$121.93
* 6664813	03/08/24	0450	AVALON MUSIC	\$2,550.00
* 6664816	03/08/24	3630	HOME DEPOT CREDIT SERVICES	\$280.37
* 6664819	03/08/24	0027	AT&T	\$2,053.04
* 6664821	03/08/24	8106	CHRIS TRIPOLI	\$9,250.00
* 6664823	03/08/24	5996	MJB CONSULTING	\$29,936.23
* 6664829	03/08/24	8168	SEAL SECURITY SOLUTIONS, LLC	\$74,072.96
* 6664833	03/08/24	1601	COOPWOOD'S AIR CONDITIONING	\$2,550.63
* 6664835	03/08/24	5540	LINCOLN COLWELL	\$1,770.00
* 6664837	03/08/24	5961	MELISSA TAYLOR	\$1,300.00
* 6664839	03/08/24	1520	CHIAGOZI NEBE	\$4,300.00
* 6664841	03/08/24	1543	CITY OF HOUSTON	\$61.68
* 6664843	03/08/24	3550	HARDY & HARDY	\$3,550.00
* 6664845	03/08/24	9045	WESTERN FIRST AID & SAFETY	\$204.63
* 6664847	03/08/24	3573	HARRIS COUNTY TREASURER	\$9,700.00
* 6664849	03/08/24	8351	SHOOT EDIT SLEEP, LLC	\$1,871.99
* 6664851	03/08/24	8793	UTS, LLC	\$6,500.00
* 6664853	03/08/24	8607	TXU ENERGY RETAIL COMPANY, LLC	\$6,572.42
* 7645735	03/03/24	3288	BRACEWELL	\$3,131.50
* 7645738	03/13/24	1692	COSTAR GROUP, INC.	\$1,614.60
* 7645745	03/13/24	6249	MOONSTAR CINEMA SERVICES	\$8,629.20
* 7645749	03/13/24	0511	BLOCK BY BLOCK	\$361,445.34
* 7645755	03/13/24	7712	POWER PEST CORP	\$7,820.00
		8168		· ·
* 7645757 * 7645759	03/13/24 03/13/24	1860	SEAL SECURITY SOLUTIONS, LLC THE DAVEY TREE EXPERT COMPANY	\$1,700.00 \$2,300.00
	03/13/24			
* 7645761 * 7645763	03/15/24	8903 0070	VICTOR STANLEY, INC AARON HERNANDEZ	\$4,686.00 \$16.02
* 7645765 * 7645767	03/13/24 03/13/24	1665 5211	COLOR SPECIALISTS LANDSCAPING KEITH GOULD	\$12,070.30
* 7645767 * 7645760				\$60.70
* 7645769 * 7645774	03/13/24	0450	AVALON MUSIC	\$1,550.00
* 7645771 * 7645772	03/13/24	9819	BRYAN K BENNETT	\$1,528.10
* 7645773 * 7090303	03/20/24	5703	MICHAEL LOESSIN	\$500.00
* 7989202	03/13/24	8609	TOUCH & AGREE PROPERTY	\$2,547.20
* 8033367	03/13/24	1726	JACQUE GONZALEZ-GARCIA	\$310.68
* 8033375	03/13/24	3879	BRENDAN HARRISON	\$20.24
* 9528800	03/21/24	6321	MINER, LTD	\$790.25
* 9528813	03/21/24	7060	NEON ELECTRIC CORPORATION	\$4,138.50
* 9528823 * 0528820	03/21/24	3313	GB TECH, INC	\$14,568.46
* 9528829 * 0528840	03/21/24	0511	BLOCK BY BLOCK	\$403,701.30
* 9528840 * 0520045	03/21/24	8404	ANN WERME GROUP	\$9,325.00
* 9528845	03/21/24	9089	WE 68 LLC	\$4,512.51
* 9528851	03/21/24	3400	RAFFLE PARKING COMPANY,LLC	\$900.00
* 9528856	03/21/24	5710	LVA 4 HOUSTON GREENSTREET LP	\$21,007.05
* 9528860	03/21/24	6298	JORDAN CUTLER	\$68.13
* 9528863	03/21/24	4704	JOHNSON CONTROLS SECURITY	\$647.50
* 9528867	03/21/24	4437	INTERNATIONAL STONEWORKS, INC	\$137.02
* 9528871	03/21/24	4430	INTERNATIONAL DOWNTOWN ASSOC.	\$2,750.00
* 9528876	03/21/24	8695	DOG WASTE DEPOT	\$519.88
* 9528881	03/21/24	1735	CORE DESIGN STUDIO	\$1,400.00
* 9528895	03/21/24	1191	CENTERPOINT ENERGY	\$304.14
* 9528901	03/21/24	0450	AVALON MUSIC	\$1,900.00
* 9528906	03/21/24	0027	AT&T	\$808.03
* 9528912	03/21/24	0490	ASSOCIATED LANDSCAPE SERVICES	\$2,800.00
* 9528921	03/21/24	0070	AARON HERNANDEZ	\$17.92
* 9678600	03/21/24	3548	HAMILTON PLUMBING SERVICE	\$1,383.00

BANK A REGISTER TOTAL:

\$2,137,836.68

AP Check Register (Current by Bank) Check Dates: 3/1/2024 to 3/31/2024

Check No.	Date	Vendor ID	Payee Name	Amour	nt
BANK ID: A -	OPERATING ACCT-JPMC	ORGAN		101.00	)0
BANK ID: B -	CAPITAL ACCT-JPMORG	SAN		102.00	)0
397351	03/29/24	1513	CHAD TRAHAN	\$9,207.4	10
* 5245667	03/05/24	1751	DESIGN WORKSHOP, INC	\$2,100.0	)0
* 6664755	03/08/24	2786	FLOCK SAFETY, INC	\$155,700.0	)0
* 9528888	03/21/24	1513	CHAD TRAHAN	\$30,000.0	)0
					<del></del>

BANK B REGISTER TOTAL: \$197,007.40

GRAND TOTAL : \$2,334,844.08

#### HOUSTON DOWNTOWN MANAGEMENT DISTRICT INVESTMENT REPORT, AUTHORIZATION AND REVIEW FOR THE PERIOD JANUARY 1, 2024 THROUGH MARCH 31, 2024

FUND	BEGINNING BAL. BOOK VALUE	BEGINNING BAL. MARKET VALUE	GAIN (LOSS) TO MARKET FILE	INTEREST EARNED / ACCRUED THIS PERIOD	NET DEPOSITS OR (WITHDRAWALS)	ENDING BALANCE BOOK VALUE	ENDING BALANCE MARKET VALUE	ENDING BALANCE % OF PORTFOLIO	AVG DAILY YIELD	AVG WAM
HDMD	DO AN CHASE									
OPERATING ACCOUNTS JP MC OPERATING	2.264.921.23	2.264.921.23	0.00	0.00	(1,365,147.53)	899.773.70	899.773.70	4.05%	N/A	1.00
	, - ,-	, - ,-			,	,	,		N/A	
CAPITAL	1,271,889.58	1,271,889.58	0.00	0.00	(535,711.22)	736,178.36	736,178.36	3.31%	IN/A	1.00
TOTAL	3,536,810.81	3,536,810.81	0.00	0.00	(1,900,858.75)	1,635,952.06	1,635,952.06	7.36%		1.00
POOLED FUNDS - TEXPOOL										
OPERATING	1,545,146.99	1,545,146.99	0.00	146,523.95	14,900,000.00	16,591,670.94	16,591,670.94	74.61%	5.51%	39.00
CAPITAL	3,956,527.73	3,956,527.73	0.00	54,639.45	0.00	4,011,167.18	4,011,167.18	18.04%	5.51%	39.00
TOTAL	5,501,674.72	5,501,674.72	0.00	201,163.40	14,900,000.00	20,602,838.12	20,602,838.12	92.64%		
TOTAL HDMD	9,038,485.53	9,038,485.53	0.00	201,163.40	12,999,141.25	22,238,790.18	22,238,790.18	100.00%		

COMPLIANCE STATEMENT REVIEW \*\*\*\* THE INVESTMENTS (REPORTED ON ABOVE) FOR THE PERIOD ARE, TO THE BEST OF OUR KNOWLEDGE, IN COMPLIANCE WITH THE INVESTMENT STRATEGY EXPRESSED IN THE DISTRICT'S INVESTMENT POLICY AND THE PUBLIC FUNDS INVESTMENT ACT.

\*\*\*\* THIS REPORT AND THE DISTRICT'S INVESTMENT POLICY ARE SUBMITTED TO THE BOARD FOR ITS REVIEW AND TO MAKE ANY CHANGES THERETO AS DETERMINED BY THE BOARD TO BE NECESSARY AND PRUDENT FOR THE MANAGEMENT OF THE DISTRICT FUNDS.

SIGNATURE				
	RICHARD TORRES	ROBBIE JONES	LESLIE ASHBY	KRIS LARSON
	TREASURER	VICE CHAIR	CHAIRMAN	PRESIDENT - CEO

**HDMD BOARD 3/28/24** 

#### **COLLABORATIVE COMMITTEE COMPOSITION - HDMD BOARD**

March 28, 2024

Committee	Member	Board	Company Affiliation
Enhance DT - Goal 2	Gilbert A. Herrera	HDMD	Herrera Partners
Enhance DT - Goal 2	Kenny Meyer	HDMD	MC Management and Development
Enhance DT - Goal 2	Marian Harper	HDMD	Houston Astros
Enhance DT - Goal 2	Richard Torres	HDMD	CHRISTUS Foundation
Enhance DT - Goal 2	Roland Kennedy	HDMD	Chevron
Enhance DT - Goal 2	Terry Demchak	HDMD	Hermann Lofts
Connect DT - Goal 3	Benjamin Llana	HDMD	Skanska USA
Connect DT - Goal 3	C.C. Huang	HDMD	The Abercrombie Company
Connect DT - Goal 3	Clay Crawford	HDMD	Sears Crawford L.L.P.
Thrive DT - Goal 4	Angus Hughes	HDMD	Cushman Wakefield
Thrive DT - Goal 4	Crystal Allen	HDMD	Transwestern Retail
Thrive DT - Goal 4	Edna Ramos	HDMD	
Thrive DT - Goal 4	Frem Reggie	HDMD	Hines
Thrive DT - Goal 4	Genora K. Boykins	HDMD	NRG Energy
Thrive DT - Goal 4	Grace Rodriguez	HDMD	Impact Hub Houston
Thrive DT - Goal 4	Lacee Jacobs	HDMD	Midway
Thrive DT - Goal 4	Robbi Jones	HDMD	Kipling Jones & Co.
Thrive DT - Goal 4	Sean Liu	HDMD	Lionstone Investments
Thrive DT - Goal 4	Toni M. Jackson	HDMD	The Banks Law Firm
Engage - Goal 5	Jacques D'Rovencourt	HDMD	Hilton Americas - Houston
Engage - Goal 5	Leslie G. Ashby	HDMD	Ashby, LLP
Engage - Goal 5	Sherea A. McKenzie	HDMD	Harris County, TX

Non Participants	(Board Members who are	not	on a Collab. Cmte.)

Sean Alley

Kinder Baumgardner

Marcus Davis

Kelly Foreman

Irma Galvan

Nick Massad

Randy Pryor

John Schafer

Participates on a Collab. Cmte. Allen, Crystal Alley, Sean Baumgardner, Kinder Boykins, Genora Crawford, Clay Davis, Marcus Demchak, Terry Foreman, Kelly Galvan, Irma Herrera, Gilbert Huang, C.C. Jackson, Toni Jacobs, Lacee Kennedy, Roland Liu, Sean Llana, Ben Massad III, Nick McKenzie, Sherea Pryor, Randy Reggie, Frem Rodriguez, Grace Schafer, John

#### **EXCOM**

Ashby, Leslie D'Rovencourt, Jacques Harper, Marian Hughes, Angus Jones, Robbi Meyer, Kenny Ramos, Edna Torres, Richard

### Houston Downtown Management District Standing Committees of the Board - April 2024

<b>Executive Committee</b>	Nominating	Finance & Investment	Audit
Leslie Ashby, Chair	Robbi Jones, Chair	Richard Torres, Chair	, Chair
Robbi Jones, Vice Chair	Leslie Ashby	Gilbert Herrera	Gilbert Herrera
Marian Harper, Secretary			Robbi Jones
Richard Torres, Treasurer			Richard Torres
+, Immediate Past Chair			
+, Past Chair			
+ all HDMD Standing			
Committee Chairs:			
Nom: Robbi Jones			
Finance: Richard Torres			
Audit:			

Presentation: Special Events Strategy Development

(presentation to be shared at meeting)

Update on Organizational Metrics

(Mentimeter to be used at meeting)

#### **ACTION ITEM**

Reauthorize expenditures for the Southeast Sidewalks project per the terms of the Advance Funding Agreement (AFA) with TxDOT and with Huitt-Zollars for engineering services.

**SERVICE PLAN** 2021-2025

Budget Year 2024

Account Code 592.600 592.610 Budget Amount \$400,000 \$150,000

**REQUEST** \$550,000

**DESCRIPTION** This reauthorization allows for the continuation of funding to

process the District's obligations as the local sponsor for the project's federal grant and also continues the consultant's engineering work per TxDOT's deliverable requirements.

**DISCUSSION** Based on the 2016 grant application by the District to the

HGAC Transportation Improvement Program, the District is the responsible party for the local funding match including all project related change orders and for consultants to provide project-related services as required of TxDOT. TxDOT serves as the public agency to receive the full federal funding through HGAC. This reauthorization extends the District's local funding commitments. The prior funding commitments were authorized by the District Board on February 14, 2019 (Authorization 1902.04), October 8, 2020 (Authorization 2010.07), June 17, 2021 (Authorization 2106.03), January 12, 2023 (Authorization 2301.08), and subsequently amended on

June 15, 2023 (Authorization 2306.04).

**DBE PARTICIPATION** TxDOT is the responsible agency to implement M/W/DBE

participation, a record of which will be provided to the

District upon project completion.

Huitt-Zollars is not eligible for MWDBE status and is not

registered with the City of Houston.

**ACTION ITEM** Reauthorize expenditures for Irrigation & Landscape Smart System.

**SERVICE PLAN** 2021-2025

Budget Year2024Account Code594.800Budget Amount\$75,000

**REQUEST** \$75,000

**DESCRIPTION** This reauthorization allows for the continued installation of the Smart

Irrigation System to better monitor the water usage and overall irrigation

coverage throughout the District. (Prior Authorization 2301.02)

**DISCUSSION** As per the Maintenance Agreement with the City of Houston, the District

is obligated to maintain the irrigation systems that were installed as part of the Metro's Transit Street Projects, District's Cotswold Projects, and other projects implemented by the Downtown Redevelopment Authority such as the Bagby Street Improvements Project and Trebly Park. This new system allows us to pause irrigating based on events happening throughout the year, monitor the usage and apply water conservation, along with rapid alerts that notify the district of any irrigation breaks or

leaks.

**DBE Participation** Maintenance To Go, Inc. is a certified DBE company.

#### **ACTION ITEM**

Authorize staff to draw upon an agreement with Discovery Green Conservancy to provide fully reimbursed security personnel at Discovery Green for the remaining months of 2024.

SERVICE PLAN

2021-2025

Account Code

506.002 (new code)

Budget Year

2024

**Budget Amount** 

\$ 400,000 (Revenue)

REQUEST

N/A

DESCRIPTION

The Discovery Green Conservancy has asked the District to provide Seal Security and Downtown Public Safety Guides to add a different type of security personnel inside the parameters of the park. The Discovery Green Conservancy will fully reimburse the District for personnel costs for SEAL Security and Downton Public Safety Guides coverage.

DISCUSSION

The Discovery Green Conservancy is hoping for a more effective way to enforce certain park rules including but not limited to scooters, bikes and illegal vendors. The District will provide the personnel 7 days a week to enhance the security measures in the park. The District will invoice Discovery Green on a monthly basis.

**DBE Participation** 

N/A

**ACTION ITEM**Authorize additional 2024 expenditures to Block By Block to manage the

Clean Team and Downtown Public Safety Guide Programs.

**SERVICE PLAN** 2021-2025

Account Codes 821.800, 822.800, 823.800, 824.800, 828.800, 859.800, 836.800

837.800, 818.800, 817.800, 839.800, 851.200, 818.900 (new code)

Budget & Year Total of \$6,036,550 2024

**REVISED REQUEST** Not to exceed \$6,107,550 (\$71,000 increase from prior authorization)

**DESCRIPTION** This additional amount is to cover the costs of additional Public Safety

Guides that will be deployed and stationed within Discovery Green Park. These costs are fully reimbursed by the Discovery Green Conservancy.

**DISCUSSION** Pending the approval of the agreement between the District and

Discovery Green Conservancy, BBB will hire and train additional guides to

provide security and enforce park rules at Discovery Green.

**DBE Participation**Block By Block is not a DBE, however they are the District's labor

contractor and have committed to achieve a 20% DBE goal through sub-

contractors and vendors.

**ACTION ITEM** Authorize additional 2024 expenditures with S.E.A.L. Security

Services, Inc for private security.

**SERVICE PLAN** 2021 - 2025

Account Code 816.222, 818.900 (new code)

Budget & Year \$965,000 2024

**REVISED REQUEST** Not to exceed \$1,294,000 (\$329,000 increase from prior

authorization)

**DESCRIPTION** This action will provide SEAL Security coverage at Discovery

Green Park seven days a week, 24 hours per pay. These costs are

fully reimbursed by the Discovery Green Conservancy.

**DISCUSSION** The staff at Discovery Green reached out to the District to see if

the District could deploy SEAL Security at the Park to enforce the park rules and address nuisance issues. Pending the approval of the agreement between the District and Discovery Green, there will be 4 shifts of Seal Security personnel providing a security presence that will be able to respond to any incidents within the

Park.

**DBE Participation** S.E.A.L. Security Services is not a DBE.

**ACTION ITEM** Authorize an amendment to the irrigation repair agreement for 2024.

SERVICE PLAN 2021-2025 Account Code 833.201

Budget & Year \$200,000 2024

REQUEST N/A

**DESCRIPTION** This action allows for the irrigation maintenance and repair of the

systems throughout the District to be performed by Today's Landscape.

**DISCUSSION** The previous action named Maintenance To Go as the contractor but a

partner of the company has passed away. The new company, Today's Landscape has been formed and has a new tax id. All aspects and terms

of the original agreement will not change.

**DBE Participation** Today's Landscape qualifies as a DBE and will be self-certified until the

certification is approved.

**ACTION ITEM** Authorize 2024 expenditures to Jennifer Kennedy to be the

Program Coordinator for the Off Duty Police Program.

SERVICE PLAN 2021-2025 Account Code 816.200

Budget & Year \$30,000 2024

**REQUEST** Not to exceed \$20,000

**DESCRIPTION** The expenditure will pay Jennifer Kennedy to be the new

coordinator for the Off Duty Police Program.

**DISCUSSION** The Off Duty Police Program was created to add uniformed

police presence to the streets. The coordinator schedules the

officers to fulfill the shifts the District has created. The amount paid to the coordinator is 10% of the total labor hours the officers in the program work. Bryan Bennett and Mike Loessin, our current coordinators, are retiring from

HPD.

M/WBE Participation N/A



Champion major projects, initiatives and investments that improve Downtown.

1.2 Continue to advocate for the implementation of TxDOT's North Houston Highway Improvement Project and the Civic Opportunities that reconnect communities.

Highlight: In late March, the new Mayoral administration reached out to Downtown Houston+ to request assistance in compiling a list of stakeholders and potential funders for all of the highway cap projects associated with NHHIP. In response to this request, management produced a clear but exhaustive digest of the caps and each's adjacent management districts, TRIZs, community focused organizations, non-profits, philanthropic partners and more. This critical task was meant to support the new administration's understanding of the sprawling NHHIP and help establish DTH+'s role as a longstanding project steward and value-provider to its partners in local government.

#### **Participating Agencies:**







1.5 Collaborate with partners such as the City of Houston, Harris County, Greater Houston Partnership and Houston First to leverage opportunities for shared strategies to improve Downtown Houston.

Highlight: Big Art. Bigger Change. Phase 3

Eight more murals blossomed in March, in the collaboration of local and international artists initiated by Harris County Precinct 1. Joining two murals installed in January, now 44 fine art murals brighten and beautify Downtown, while spotlighting United Nations Sustainable Development Goals. Since completing Phase 2 of the mural program last May, DTH+ shifted from co-funding to ongoing optimization of the outdoor art gallery with lighting. Illuminated murals not only will extend public enjoyment into the night, but also can enhance pedestrian comfort and sense of safety along the murals' path.

#### **Participating Agencies:**







Enhance and maintain a comfortable, welcoming, and well-managed public realm.

## 2.7 Expand collaboration and explore novel approaches to maintain a low crime rate and make Downtown feel safe.

**Highlight:** Stating in early April, the first of 48 Flock cameras will be installed in Downtown. The cameras feature license plate reading technology to help law enforcement solve, deter and reduce crime. Flock's vehicle fingerprint technology turns footage into actionable evidence, pinpointing vehicles by make, color, type, and unique characteristics like decals, bumper stickers, and accessories. The system cuts down investigative time, eliminates gaps in evidence gathering, and assists in solving and eliminating crime in the community. The Flock camera network will be an instant asset to the Houston Police Department as it provides precise coordinates if a stolen vehicle or a vehicle involved in felony-level crime or higher is spotted in Downtown.

#### **Participating Agency:**



#### 2.10 Broadly address the needs of people experiencing homelessness and the associated impacts.

**Highlight:** On March 1st, the District launched the newest evolution of its clean & safe programs by introducing its new *Quality of Life Response Team*. The QOL Team will provide professional, humane, and safe engagement to people experiencing homelessness and help connect them with outreach organizations and health resources. The 6-member QOL Team will support HPD, property owners and residents in overall crime prevention efforts and reduction in Downtown quality of life issues. QOL ambassadors patrol on bikes seven days a week, helping to deter a multitude of quality-of-life issues and enhancing a sense of safety.

#### **Participating Agency:**



Drive vibrancy through improved street-level connectivity, a commitment to walkability, and inclusive programming strategies.

3.1 Plan, design, and construct public infrastructure that supports safety and equity.

Highlight: On March 5th, the Downtown Redevelopment Authority received four submittals for the More Space: Main Street 2.0 RFQ for design and engineering services. A seven-member evaluation panel, comprised of four staff members and three DRA board members, carried out evaluation of the proposals to identify three short-listed consultants for interview. Interviews and final deliberation to identify the Highest Ranked Consultant were conducted on March 13th. The selected Consultant was notified and engaged in agreement negotiations per the standard RFQ process. The selected Consultant will be brought forth for DRA Board consideration at the April 9th Board meeting.

#### **Participating Agency:**



3.4 Conduct site surveys and other analyses of ground floor conditions to determine key pedestrian corridors and connections between Downtown's activity nodes; prioritize interventions and investments on key corridors.

Highlight: To advance the Top 20 goal, "Plan for and enhance connections among Downtown destinations," the March Connect Collaborative Committee participated in a placemaking and connectivity workshop on March 19. The workshop provided Committee members the opportunity to (1) understand key findings from 2023 public realm studies (i.e., Block Face Analysis, Pedestrian Lighting Master Plan) and the latest pedestrian activity trends in Downtown (e.g., Placer, concentration of housing and hotel units), which allowed them to (2) provide strategic guidance for the DTH+ Planning Team as they develop a Placemaking & Connectivity Action Plan RFP.

A key takeaway from the workshop that will certainly shape this RFP was provided by a Committee Member: Downtown is big. To focus our work, we should examine the ¼-mile radius around nodes of activity (e.g., retail, stadiums, active parks) and where their radii intersect. Within those points of overlap, DTH+ can utilize wayfinding and other placemaking urban design solutions to bridge the areas of activity.

#### **Participating Agencies:**









Foster a vital and thriving economy through business growth, residential expansion, and enhanced reasons to be in Downtown.

4.2 Engage with local partners such as the City of Houston, Houston First and the GHP to improve the national image and reputation of Downtown Houston.

Highlight: On March 19, DTH+ leadership partnered with JLL President Dan Bellow to provide a detailed update to the Greater Houston Partnership's Executive Committee on the state of the Downtown office market & the feasibility for office conversions. The presentation was meant to be grounding regarding the limited feasibility for conversions and the essential need for broader participation by other units of local government to help stem the erosion of tax dollars to provide essential services to the community.

In a related activity, DTH+ leadership conducted an in-depth interview with the *Houston Business Journal* to highlight the need to be proactive in facilitating office conversions. That article is liked here: <a href="https://www.bizjournals.com/houston/news/2024/03/29/houston-downtown-office-conversions.html">https://www.bizjournals.com/houston/news/2024/03/29/houston-downtown-office-conversions.html</a>

#### Participating Agencies:







4.8 Develop tools and supporting materials to attract, retain and grow office tenants among key industries that diversify the composition of Downtown employers.

Highlight: The March Thrive Collaborative Committee focused on a 2024 goal: Advance a strategy with Greater Houston Partnership (GHP) to position Downtown Houston and the greater region as the premier destination for energy transition companies. In late 2022, DTH+ prompted GHP to develop a comprehensive inventory of energy transition to support this strategy. At the Committee meeting, Craig Rhodes (GHP's VP, Regional Economic Development) and Gabe Roel Martinez (GHP's Director of Research) shared an update on the research, including an overview of the 500+ companies in Houston that had been identified and which of those are in Downtown. A conversation with Tim Latimer (CEO of Fervo, a geothermal company based in Downtown) followed the update. Latimer provided real-time feedback on the research, the opportunity to position Downtown as the "Silicon Valley of Energy Transition," and walked the Committee through his site selection process—and why Downtown Houston was the only place he wanted to office.

Next steps include a convening between DTH+ and the full Houston Energy Transition Initiative (HETI) team at GHP to determine a path forward for the database and positioning strategy.

#### Participating Agencies:









Develop a hivemind of intelligence and goodwill by genuinely engaging and convening stakeholders.

5.2 Expand CHI-produced events and engagement opportunities to offer broader opportunities for stakeholders to engage with and participate in the Downtown community.

**Highlight:** Picnic in the Park

On March 23, CHI hosted a picnic in Trebly Park for key leaders to experience spring programming in full swing with a yoga class, live band, boxed lunch, caricature artist and photo booth, and an all-you-can-eat ice cream cart. Partnering with The Art Colony Association, Inc. (501) c3, which has presented the Bayou City Art Festival for over 50 years, CHI offered attendees complimentary admissions to the weekend-long festival. Also on hand, Downtown's free (tips only) shuttle, Joyride, offered trips to the art festival and to the finish line celebration for Buffalo Bayou Partnership's Regatta at Allen's Landing.

#### **Participating Agencies:**







5.4 Explore the potential for simplifying stakeholders' awareness of CHI and its affiliates by unifying their brand identities.

**Highlight:** Powered by Downtown District

As a shiny new garbage truck rumbles around our neighborhood, its ambassadors not only maintain Downtown Houston as the nation's cleanest big downtown, now they also pilot a brand-building billboard on wheels. With the new Downtown Houston+ logo and tagline: "Powered by the Downtown District" emblazoned on it, the trash truck and other service vehicles are helping stakeholders see and appreciate their support for one of HDMD's most popular programs.

#### **Participating Agency:**



Engagements

34,261 Total Homeless Count

256 Average Sidewalk Cleaning

4.27

Average

Garbage Disposed (Tons)

414

Total

46 Reliability

> 90% Average

## **Safety & Quality Control**

